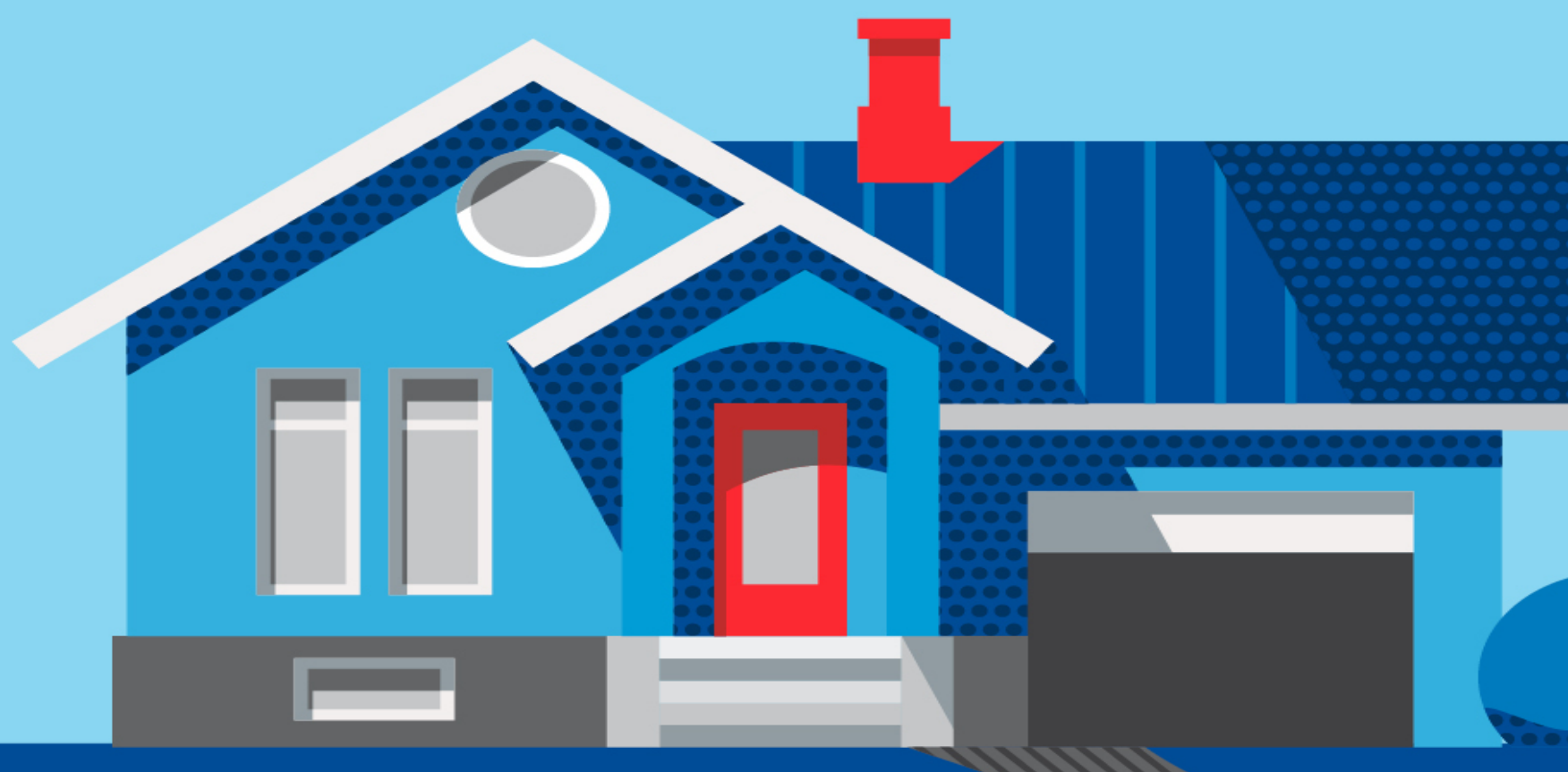


RE/MAX®



Real Estate Market Report

January 2022

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



Wasaga Beach

\$809,412

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE

- Sales Activity +4%
- Dollar Volume +47.2%
- Average Price +41.6%
- Days on Market = 8.5
- Sale to List Ratio 110.1%



Collingwood

\$1,031,286

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE

- Sales Activity -8.9%
- Dollar Volume +23.5%
- 12-Month Price +35.5%
- Days on Market = 9
- Sale to List Ratio 103.4%



The Blue Mountains

\$1,678,036

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE

- Sales Activity -8.9%
- Dollar Volume +23.5%
- 12-Month Price +35.5%
- Days on Market = 9
- Sale to List Ratio 103.4%



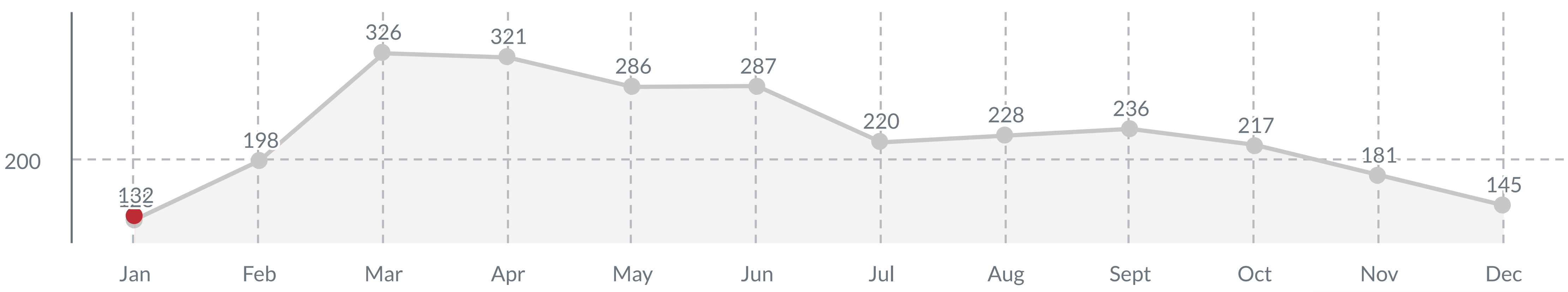
Clearview

\$959,184

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE

- Sales Activity -8.9%
- Dollar Volume +23.5%
- 12-Month Price +35.5%
- Days on Market = 9
- Sale to List Ratio 103.4%



Monthly Sales 2021 (Grey square) Monthly Sales 2022 for The Blue Mountains, Clearview, Collingwood, Grey Highlands, Meaford, Wasaga Beach (Red square)

Provided by RE/MAX BY THE BAY Brokerage serving Southern Georgian Bay, Ontario, Canada
Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date
Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.



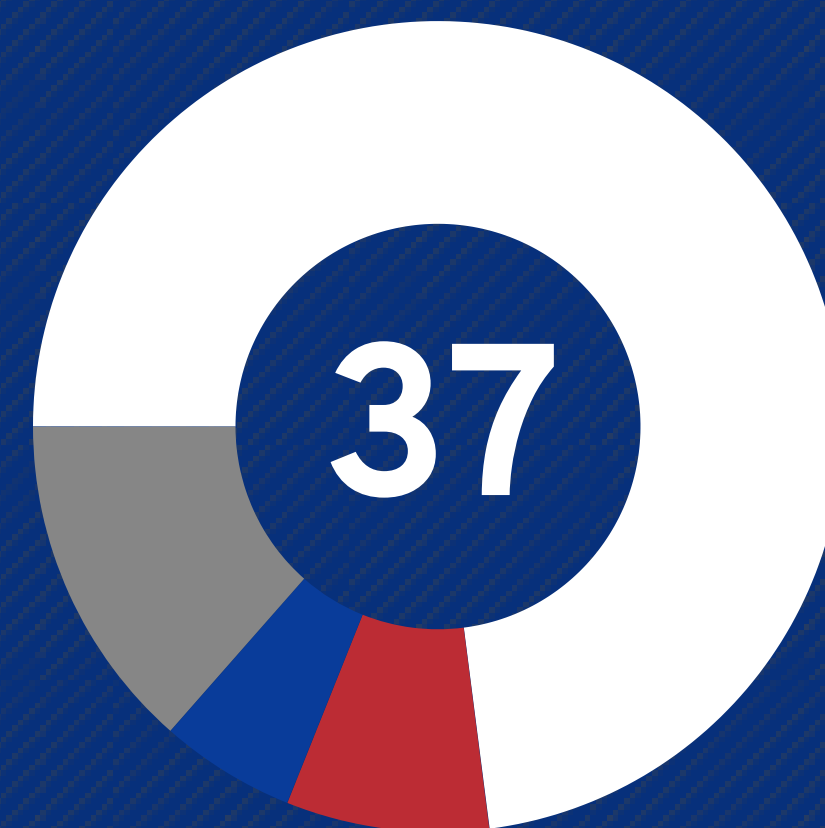
Wasaga Beach

Average Price Year To Date - Detached Home
\$948,741

Average Price Year To Date - Townhouse
\$807,667

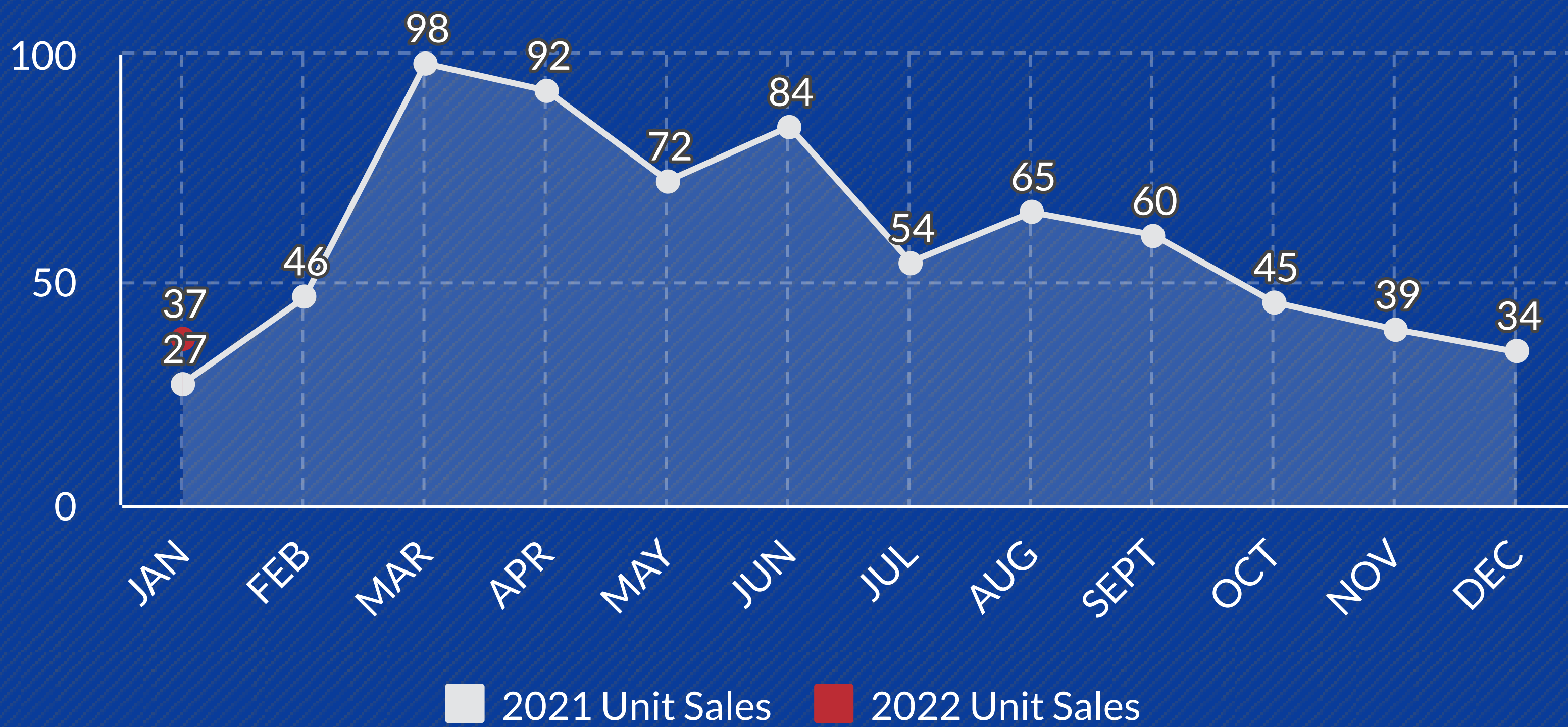
Average Price Year To Date - Condominium
\$490,000

Unit Sales - Month



- Detached Home (72.97%)
- Townhouse (8.11%)
- Condominium (5.41%)
- Other - Modular (13.51%)

MLS Residential Market Activity



\$29,165,320

Sales Volume



109.1%

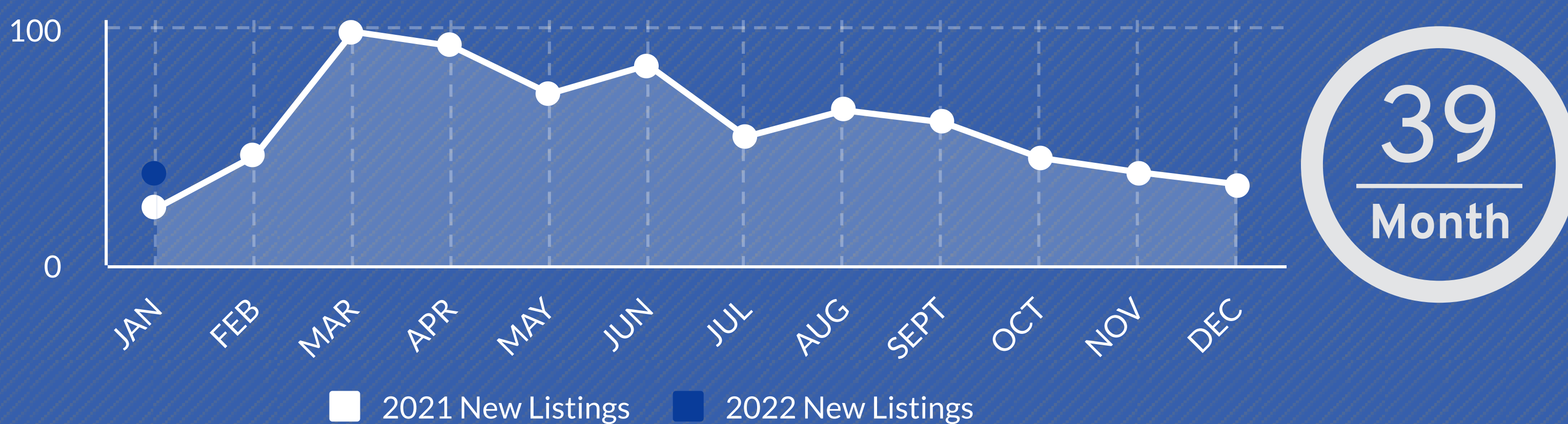
Sales to List Ratio



9

Days on Market

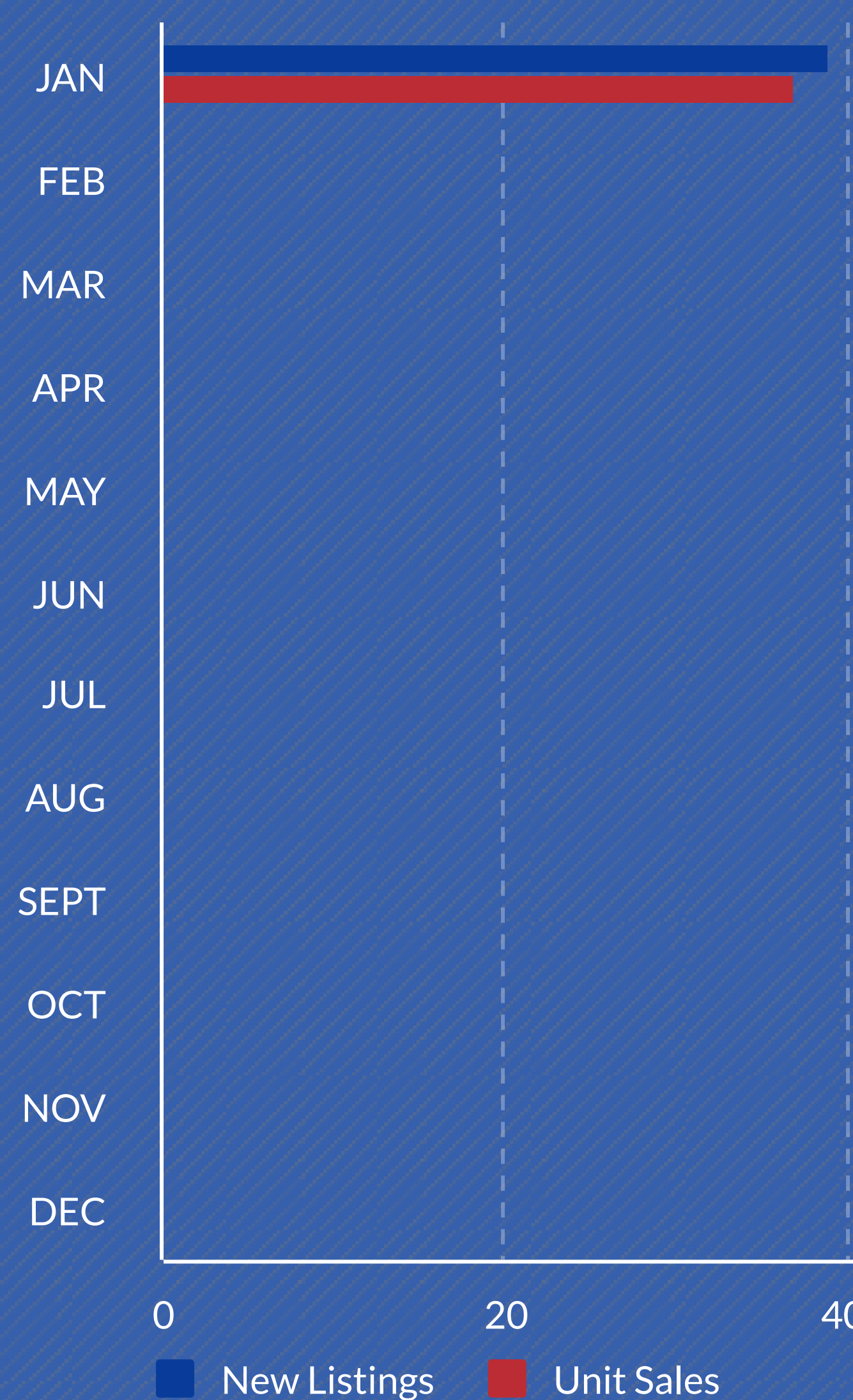
Monthly Residential New Listings



39
Month

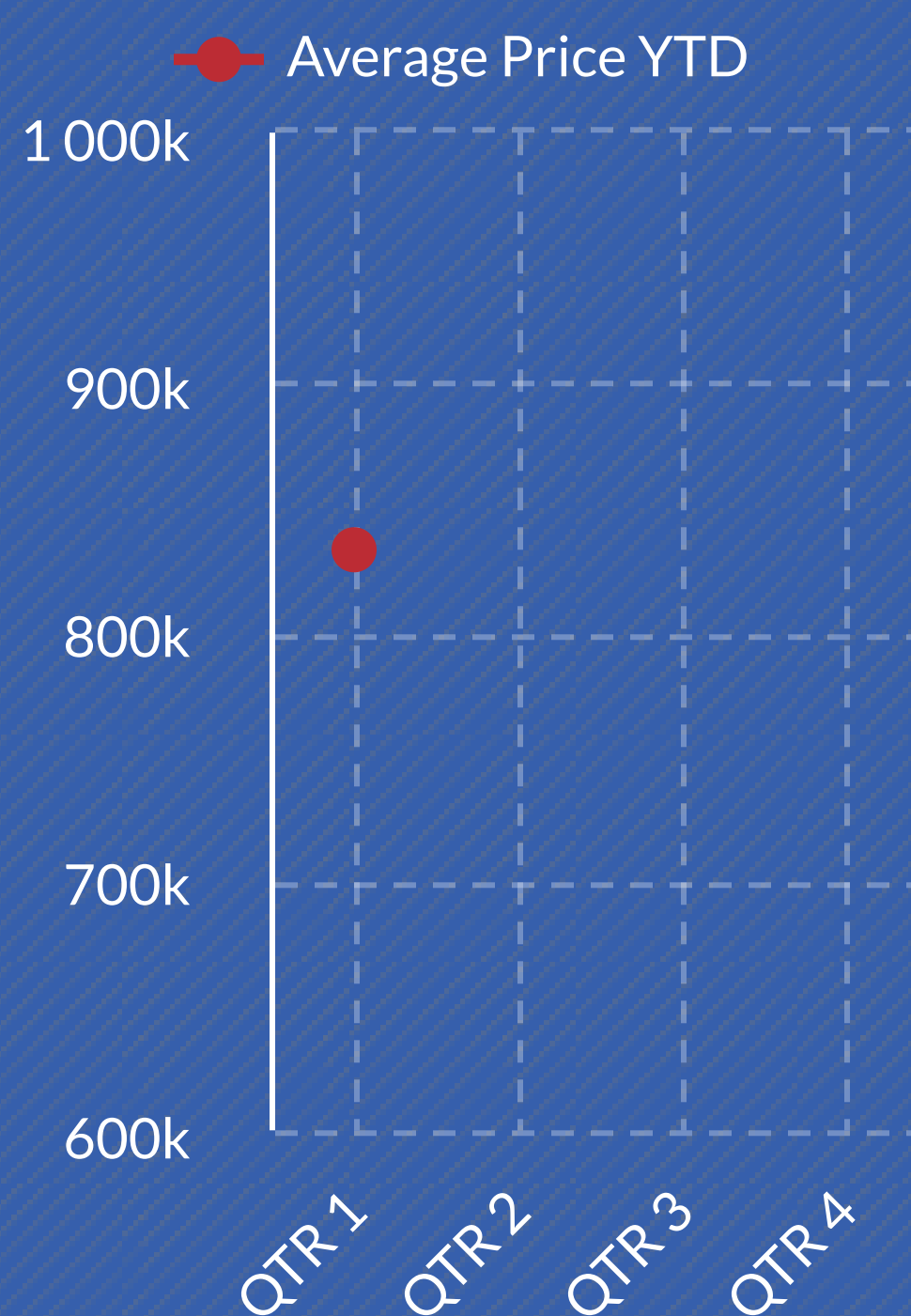
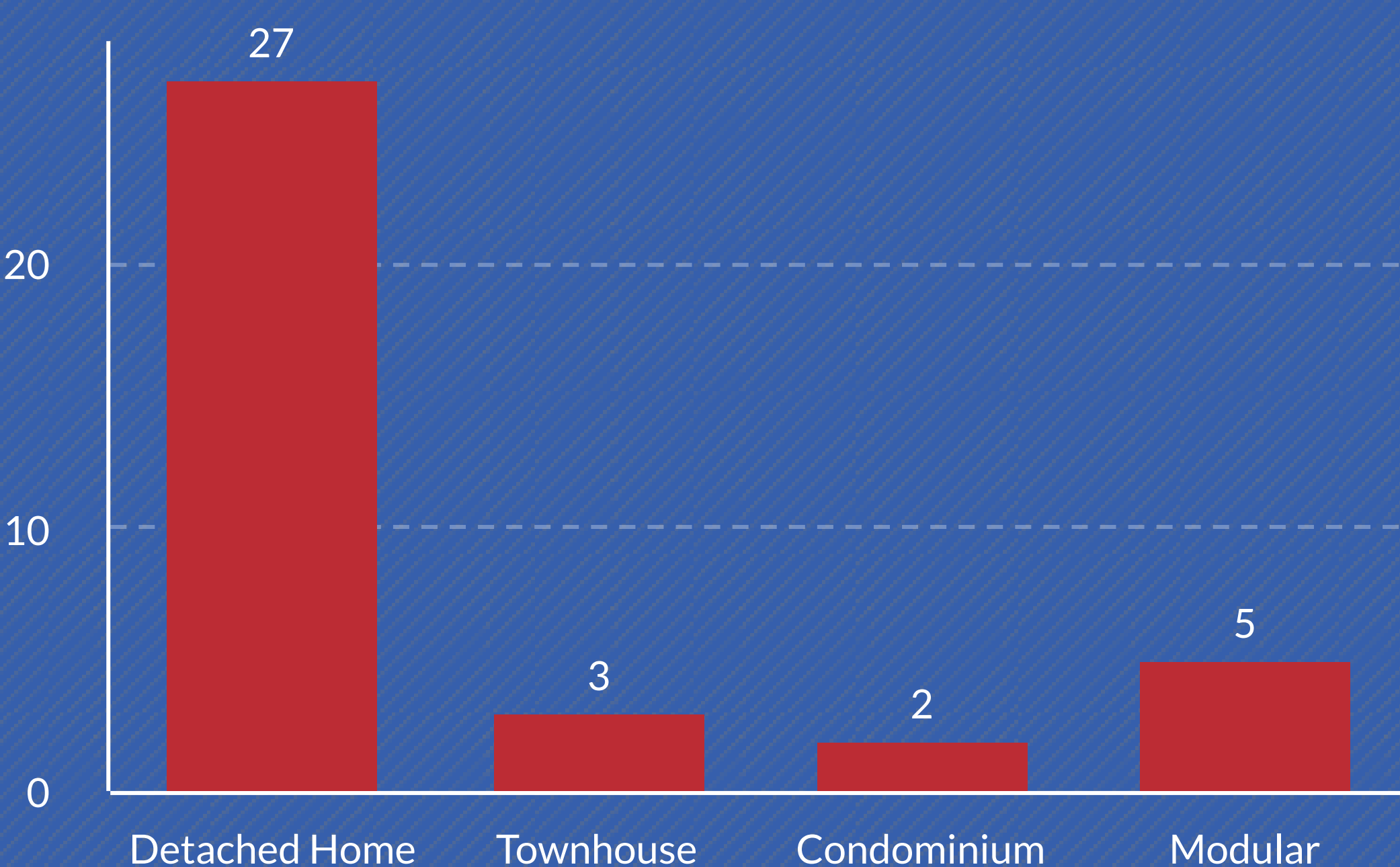
Supply & Demand

All Residential Units



Months of Inventory = 0.5

Residential Unit Sales - Year to Date



Collingwood



Average Price Year To Date - Detached Home
\$1,339,400

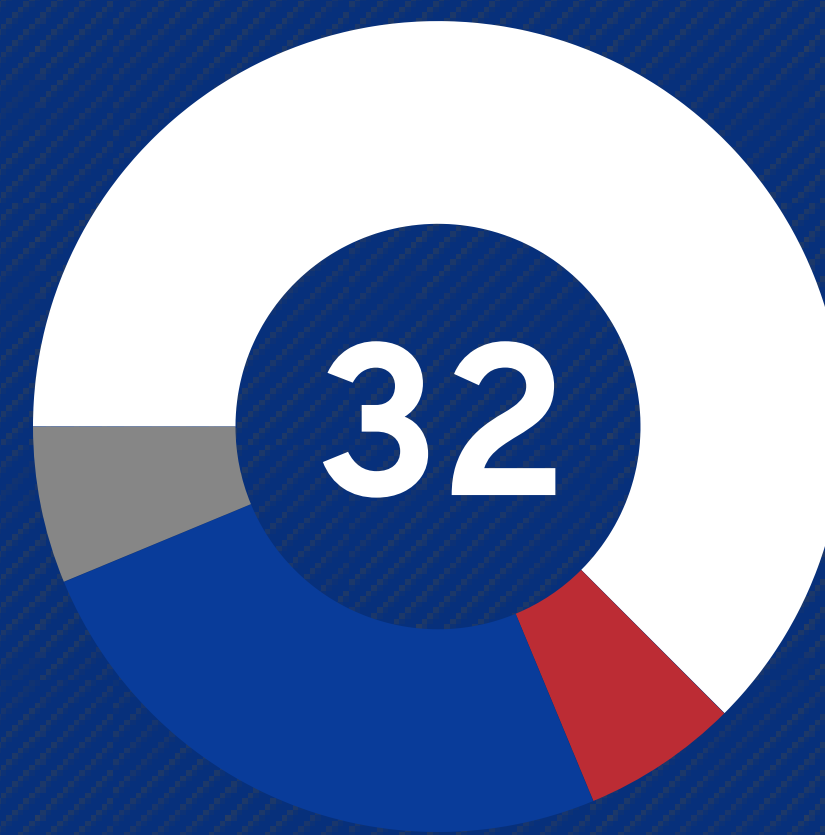


Average Price Year To Date - Townhouse
\$741,500



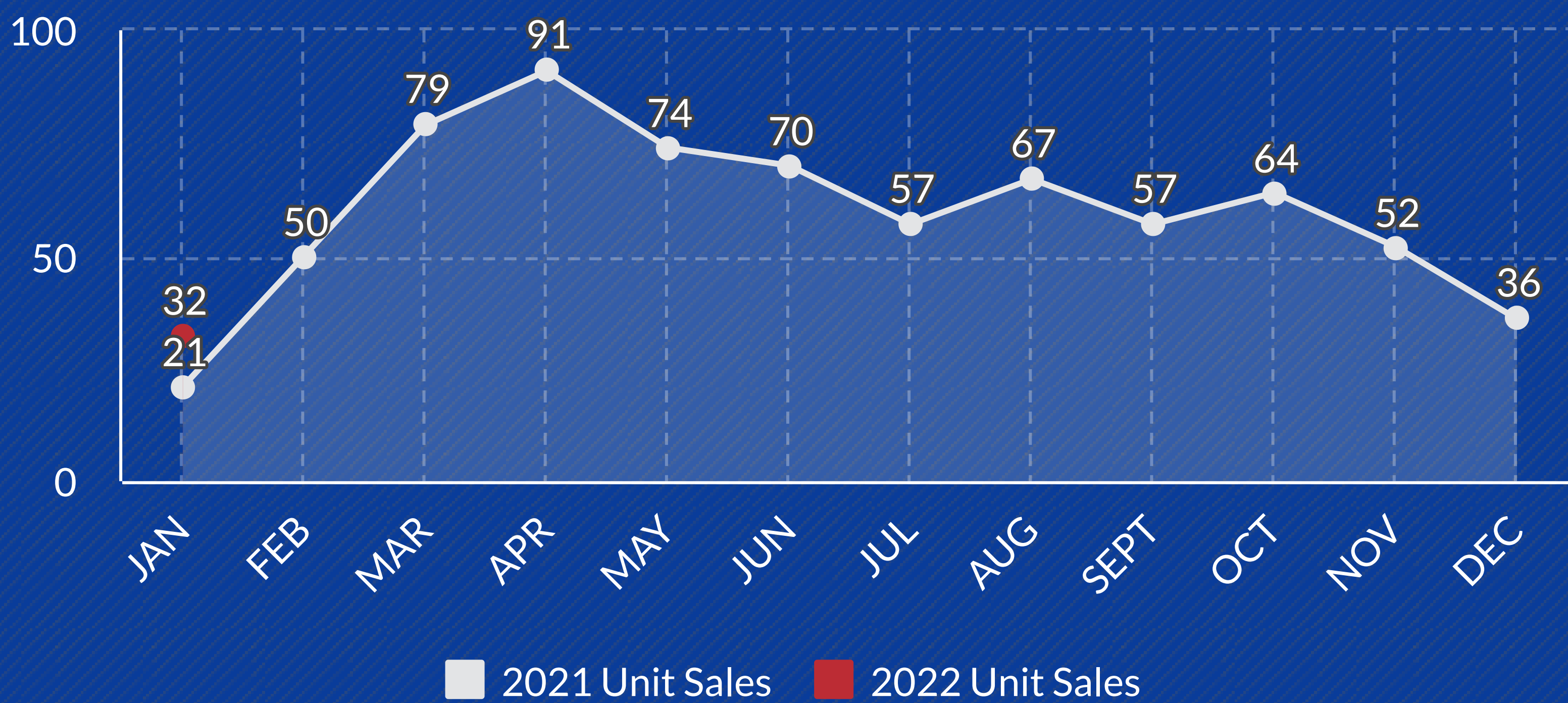
Average Price Year To Date - Condominium
\$712,412

Unit Sales - Month



- Detached Home (62.5%)
- Townhouse (6.25%)
- Condominium (25%)
- Other (6.25%)

MLS Residential Market Activity



\$35,612,389

Sales Volume



104.9%

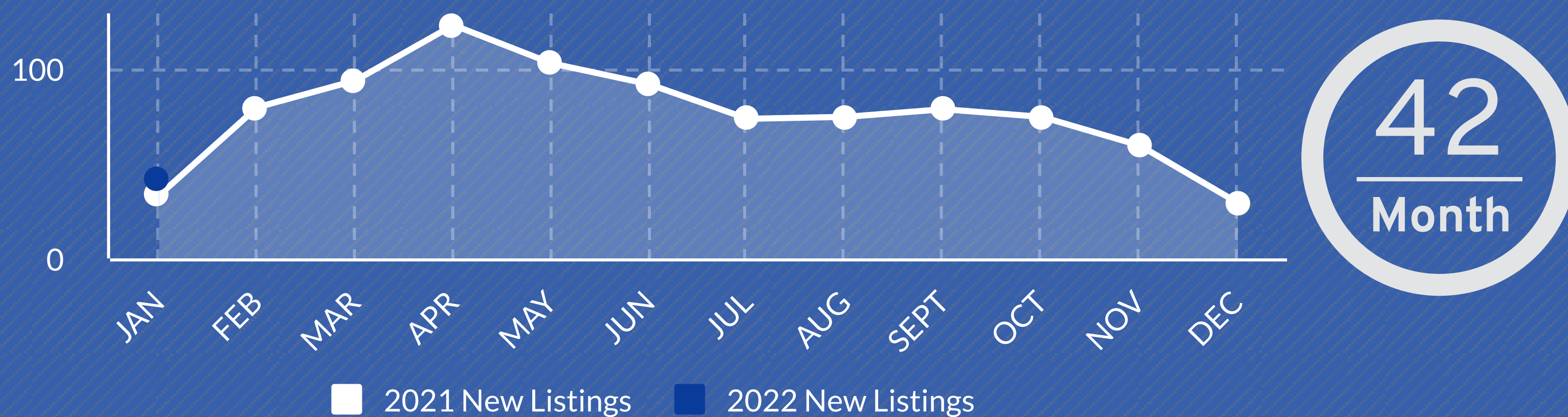
Sales to List Ratio



7.5

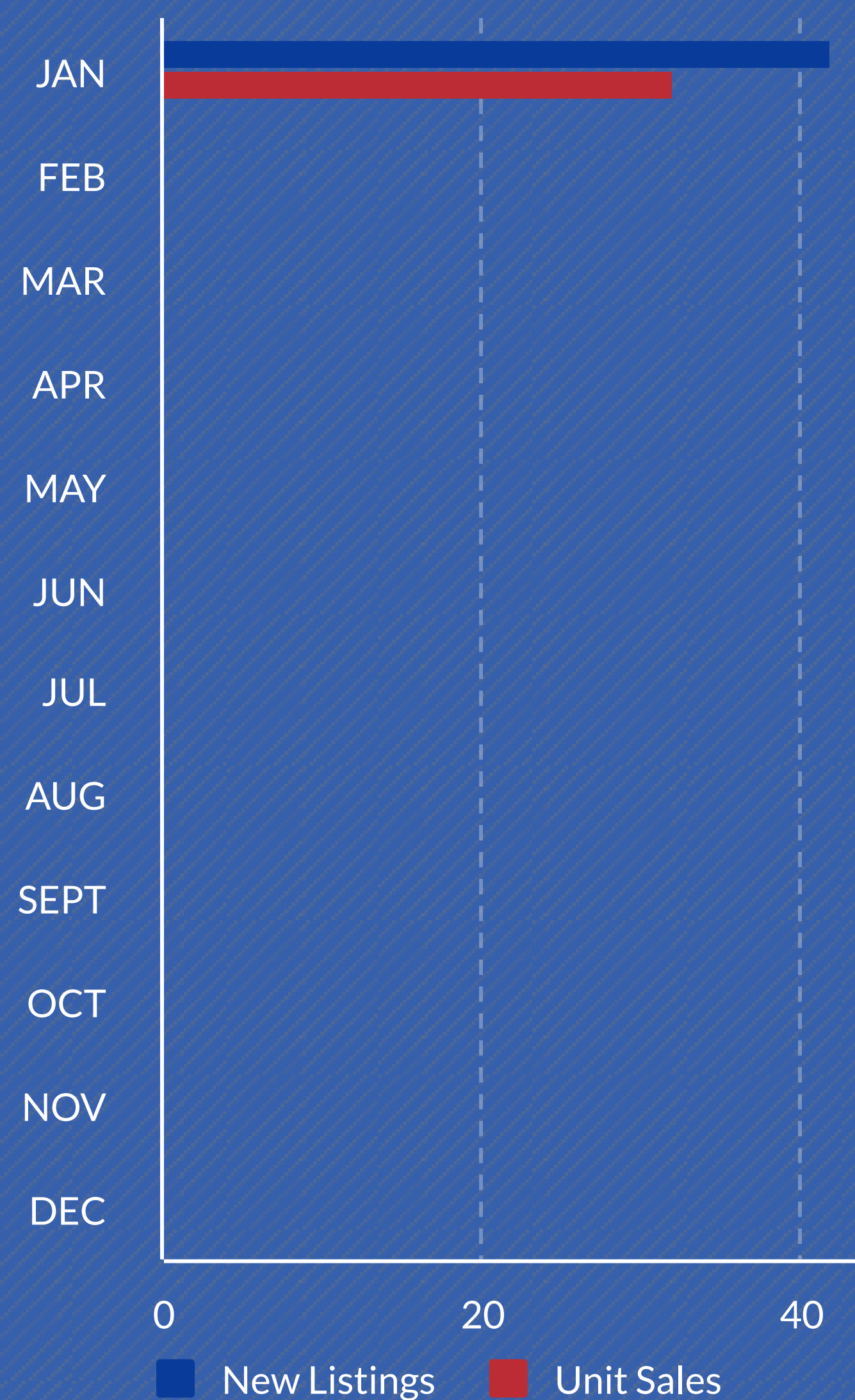
Days on Market

Monthly Residential New Listings



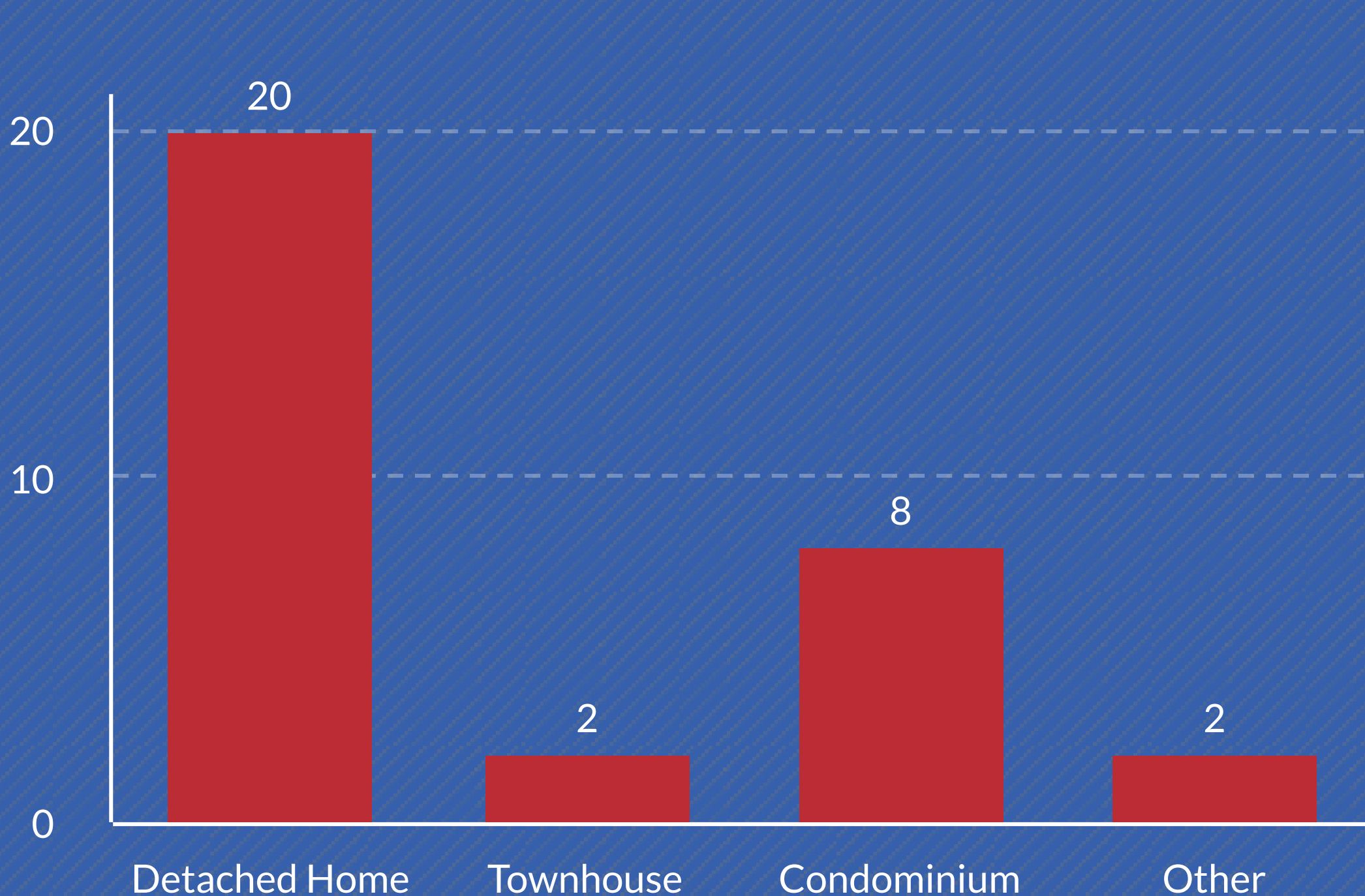
Supply & Demand

All Residential Units

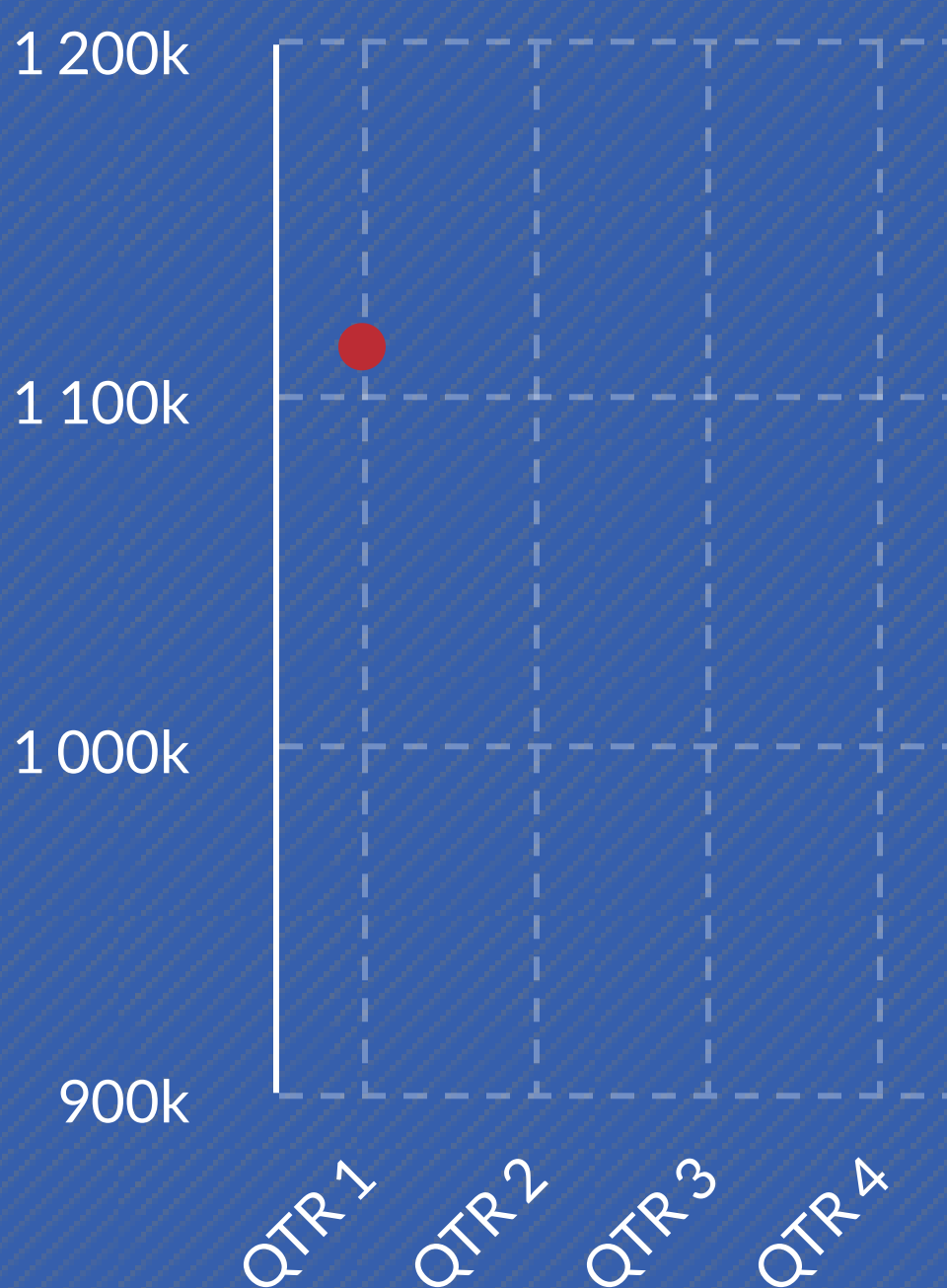


Months of Inventory = 0.8

Residential Unit Sales - Year to Date



Average Price YTD



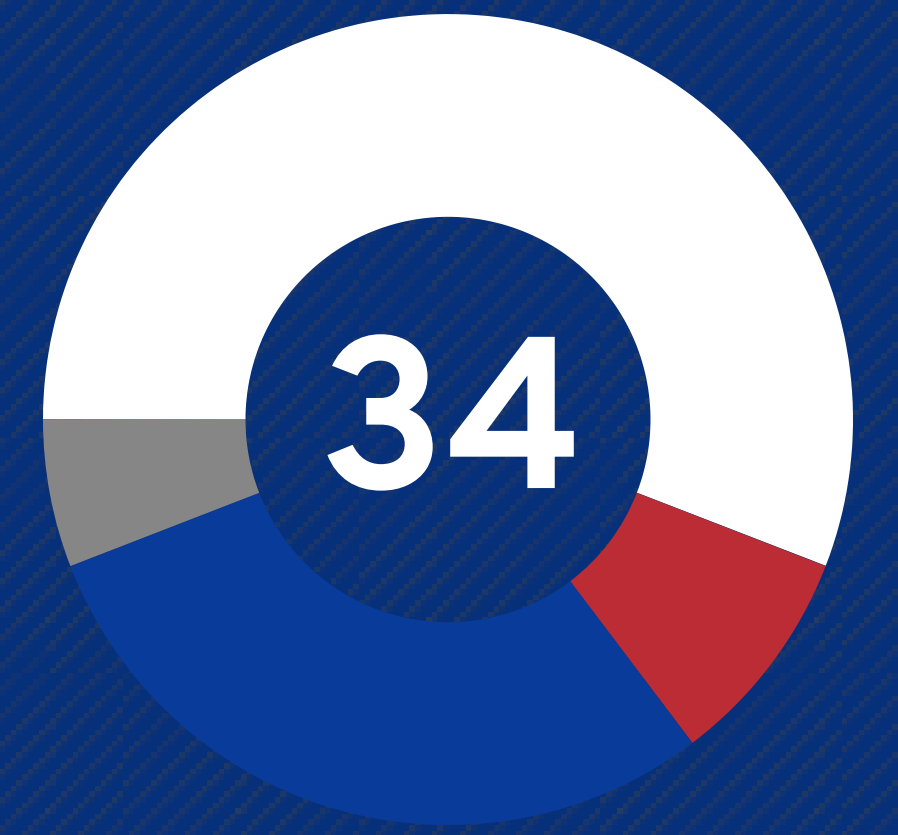
The Blue Mountains

Average Price Year To Date - Detached Home
\$2,289,998

Average Price Year To Date - Townhouse
\$1,298,467

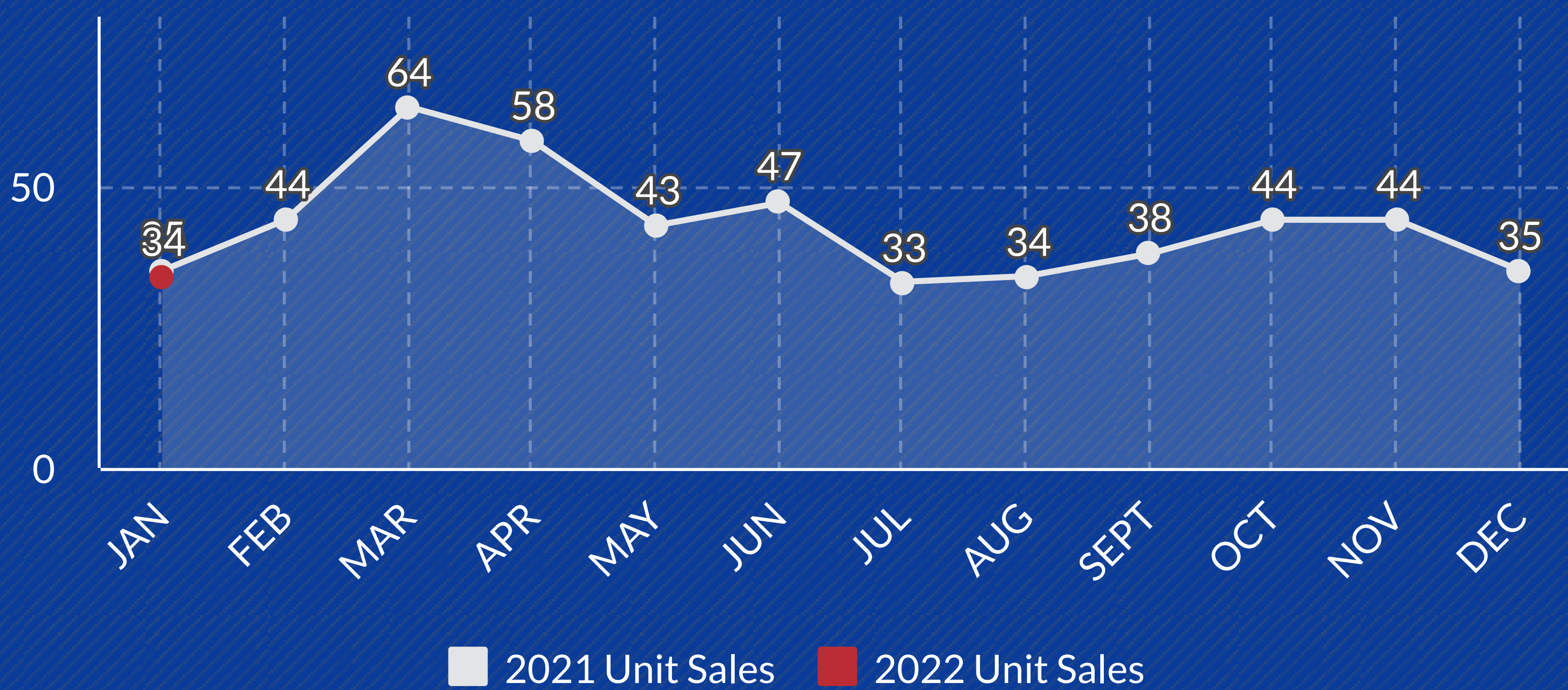
Average Price Year To Date - Condominium
\$529,790

Unit Sales - Month



- Detached Home (55.88%)
- Townhouse (8.82%)
- Condominium (29.41%)
- Other (5.88%)

MLS Residential Market Activity



\$56,035,270

Sales Volume



103%

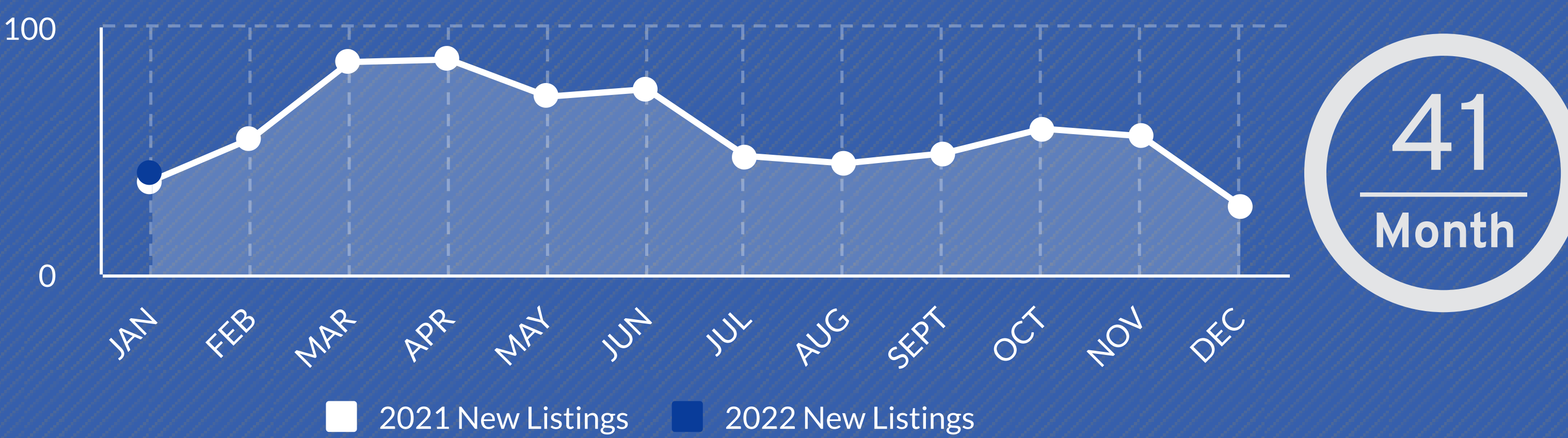
Sales to List Ratio



18

Days on Market

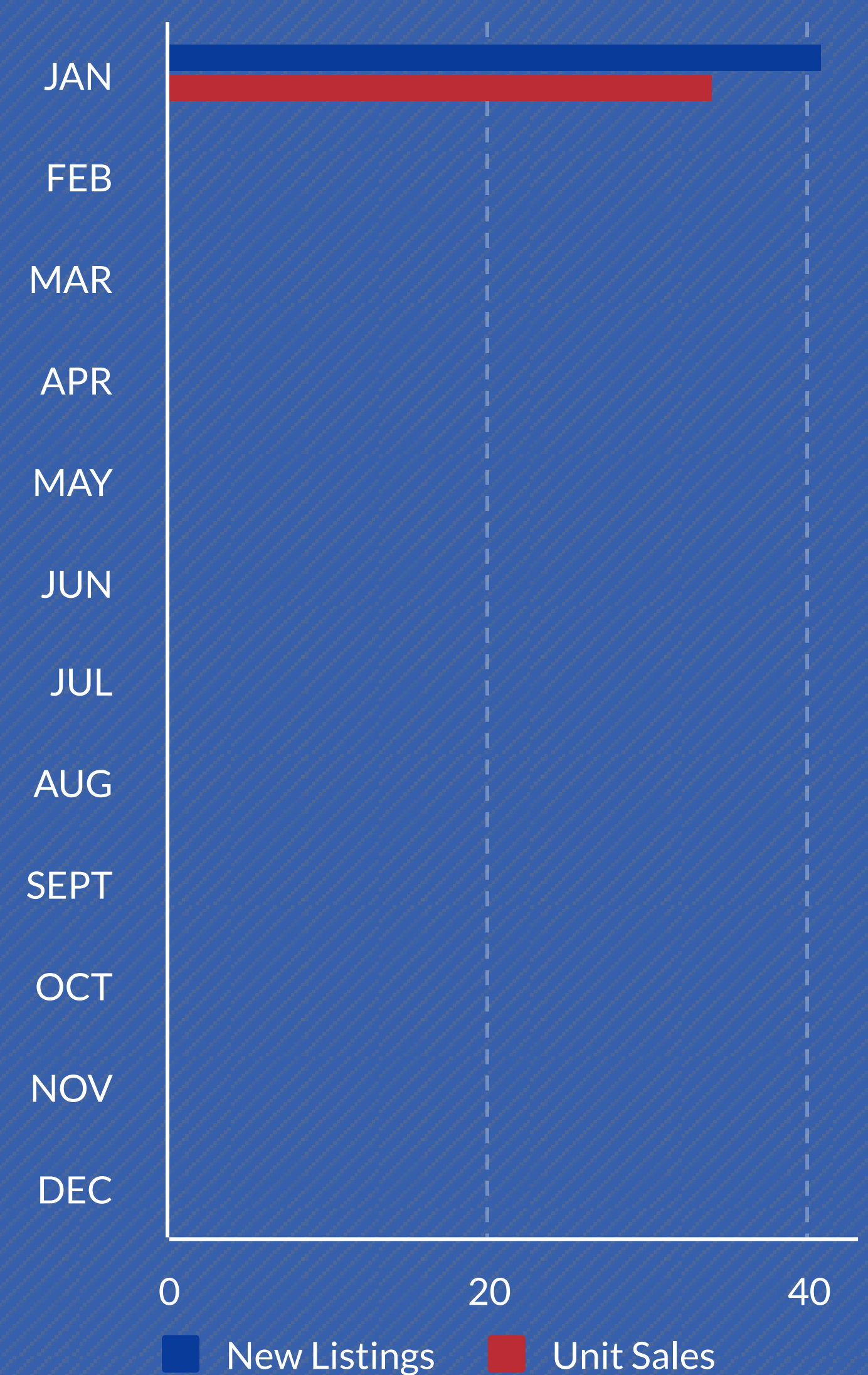
Monthly Residential New Listings



41
Month

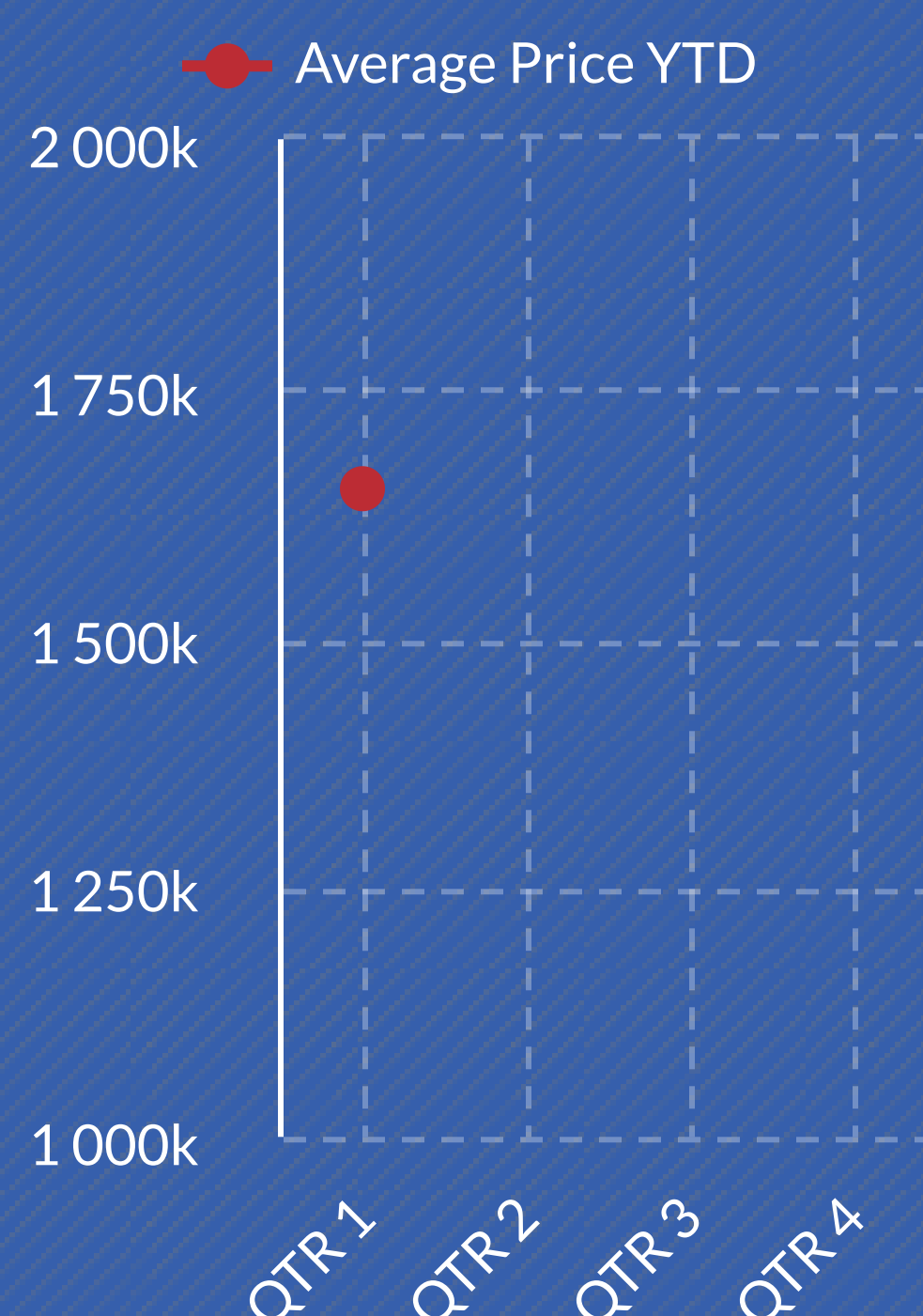
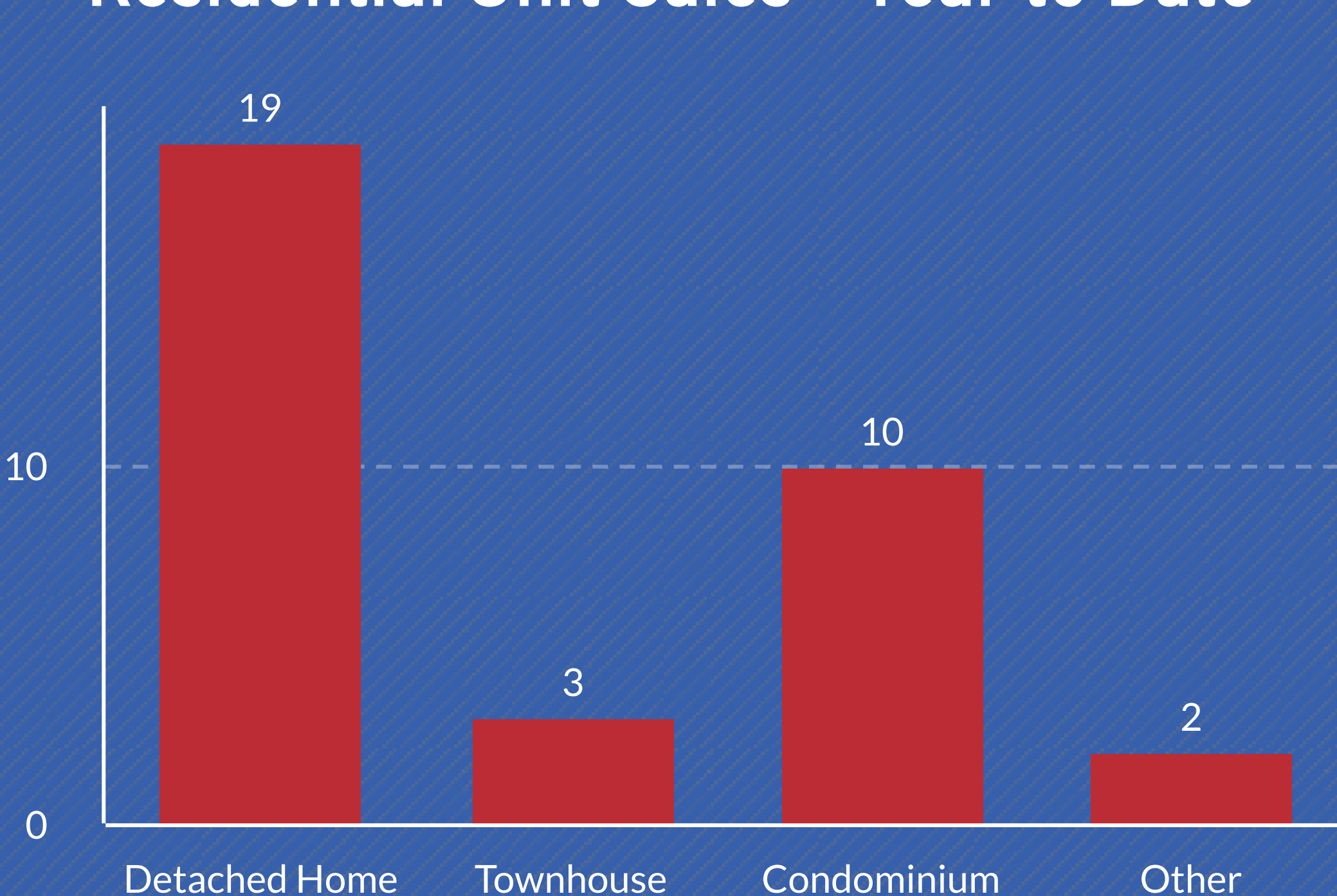
Supply & Demand

All Residential Units



Months of Inventory = 1.1

Residential Unit Sales - Year to Date



Clearview



Average Price Year To Date - Detached Home
\$842,658

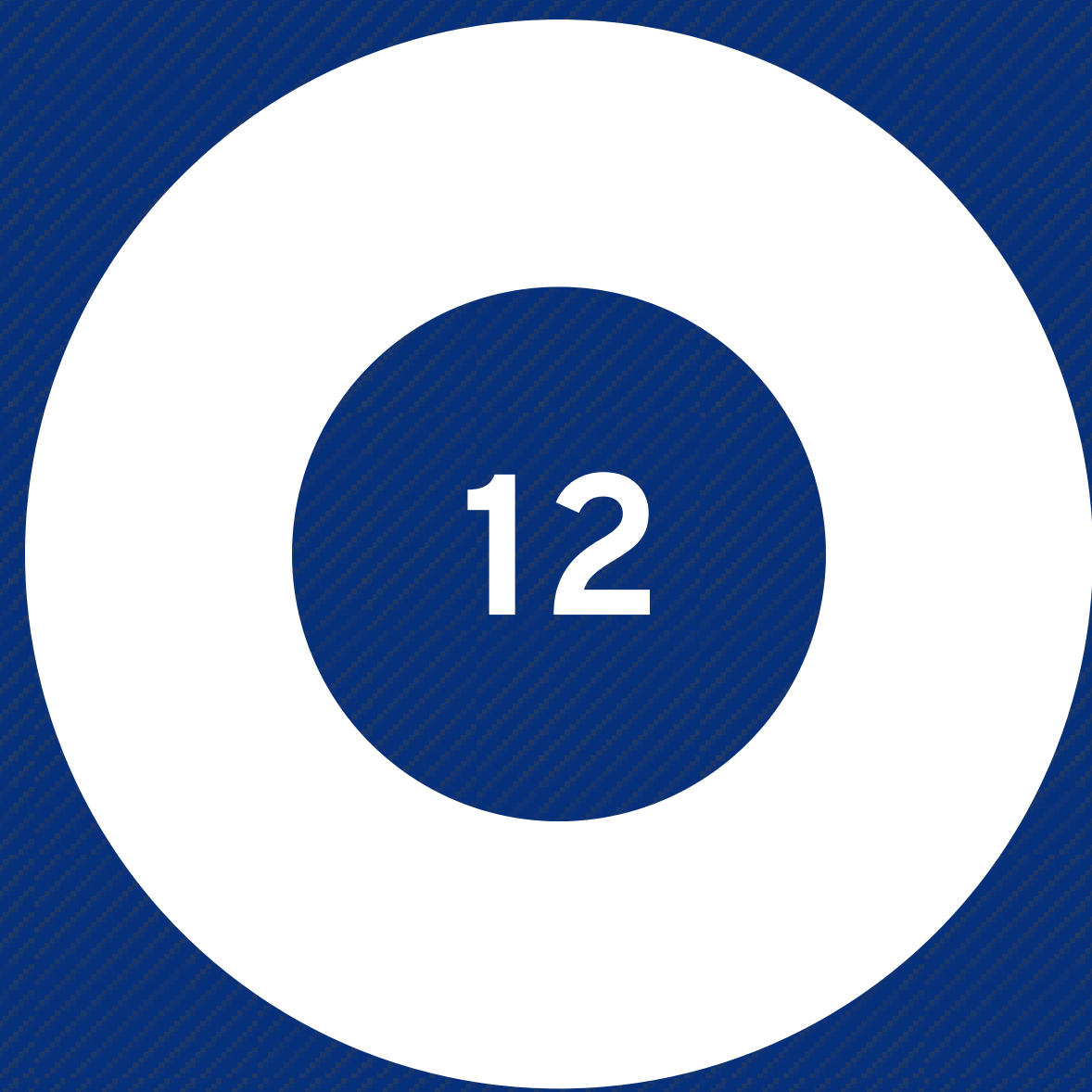


Average Price Year To Date - Townhouse
\$0 (2021 = \$449,500)



Average Price Year To Date - Vacant Land
\$568,000 (Sale to List = 96%)

Unit Sales - Month



■ Detached Home (100%)

MLS Residential Market Activity



\$10,111,900

Sales Volume



104.4%

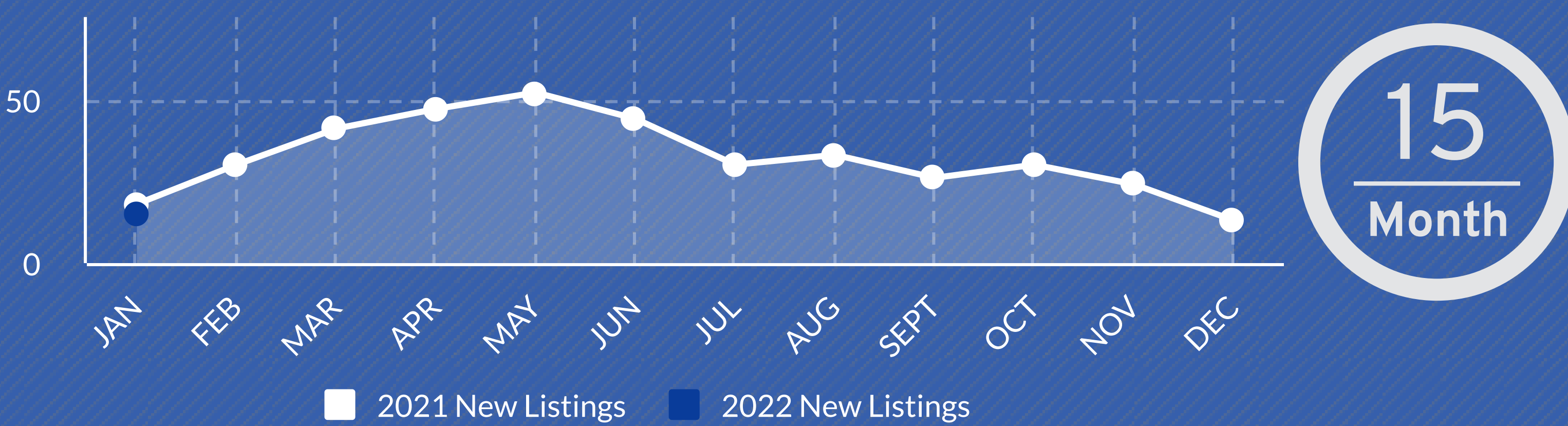
Sales to List Ratio



15

Days on Market

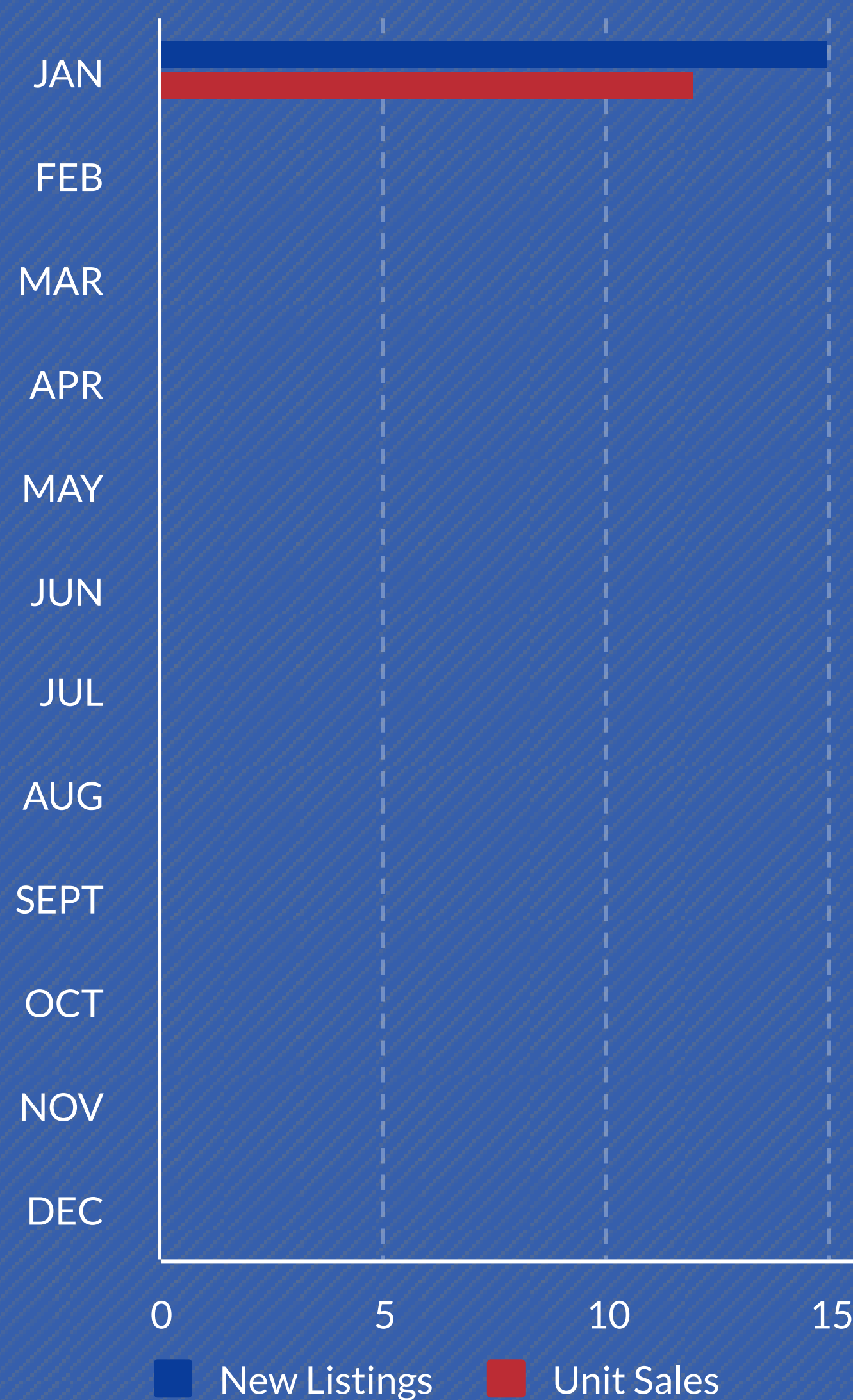
Monthly Residential New Listings



15
Month

Supply & Demand

All Residential Units



Months of Inventory = 2.1

Residential Unit Sales - Year to Date

