

# Real Estate Market Report



Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



Wasaga Beach

\$843,785

12-Month Average Price (Residential-Detached-House)

#### YEAR TO DATE

Sales Activity -16.7%

Dollar Volume +6.3%

Average Price +27.6%

Days on Market = 8

Sale to List Ratio 108.3%



#### Collingwood

\$1,066,273

12-Month Average Price (Residential-Detached-House)

#### YEAR TO DATE

Sales Activity -18.3%

Dollar Volume +4.5%

12-Month Price **+27.9**%

Days on Market = 8

Sale to List Ratio 107.1%



#### The Blue Mountains

\$1,778,194

12-Month Average Price (Residential-Detached-House)

#### YEAR TO DATE

Sales Activity -16.9%

Dollar Volume +24.6%

12-Month Price **+49.9**%

Days on Market = 13

Sale to List Ratio 104.5%



#### Clearview

\$1,001,361

12-Month Average Price (Residential-Detached-House)

#### YEAR TO DATE

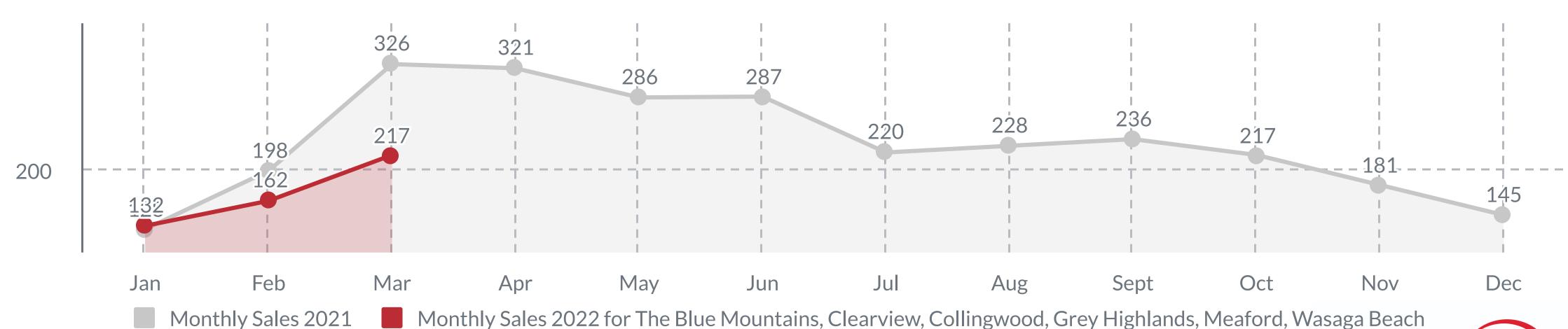
Sales Activity -37.3%

Dollar Volume -25.3%

12-Month Price **+19.3**%

Days on Market = **7** 

Sale to List Ratio 106.1%



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georigan Bay, Ontario, Canada Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.





## (9) Wasaga Beach



Average Price Year To Date - Detached Home \$925,998

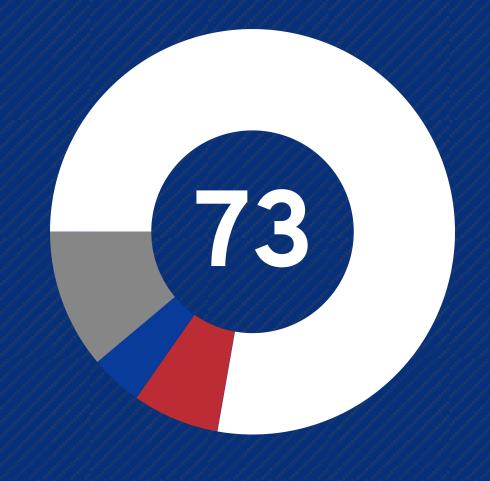


Average Price Year To Date - Townhouse \$619,500



Average Price Year To Date - Condominium \$540,833

#### Unit Sales - Month



- Detached Home (77.78%)
- Townhouse (6.94%)
- Condominium (4.17%)
- Other Modular (11.11%)







\$62,847,419

Sales Volume



106.3% Sales to List Ratio

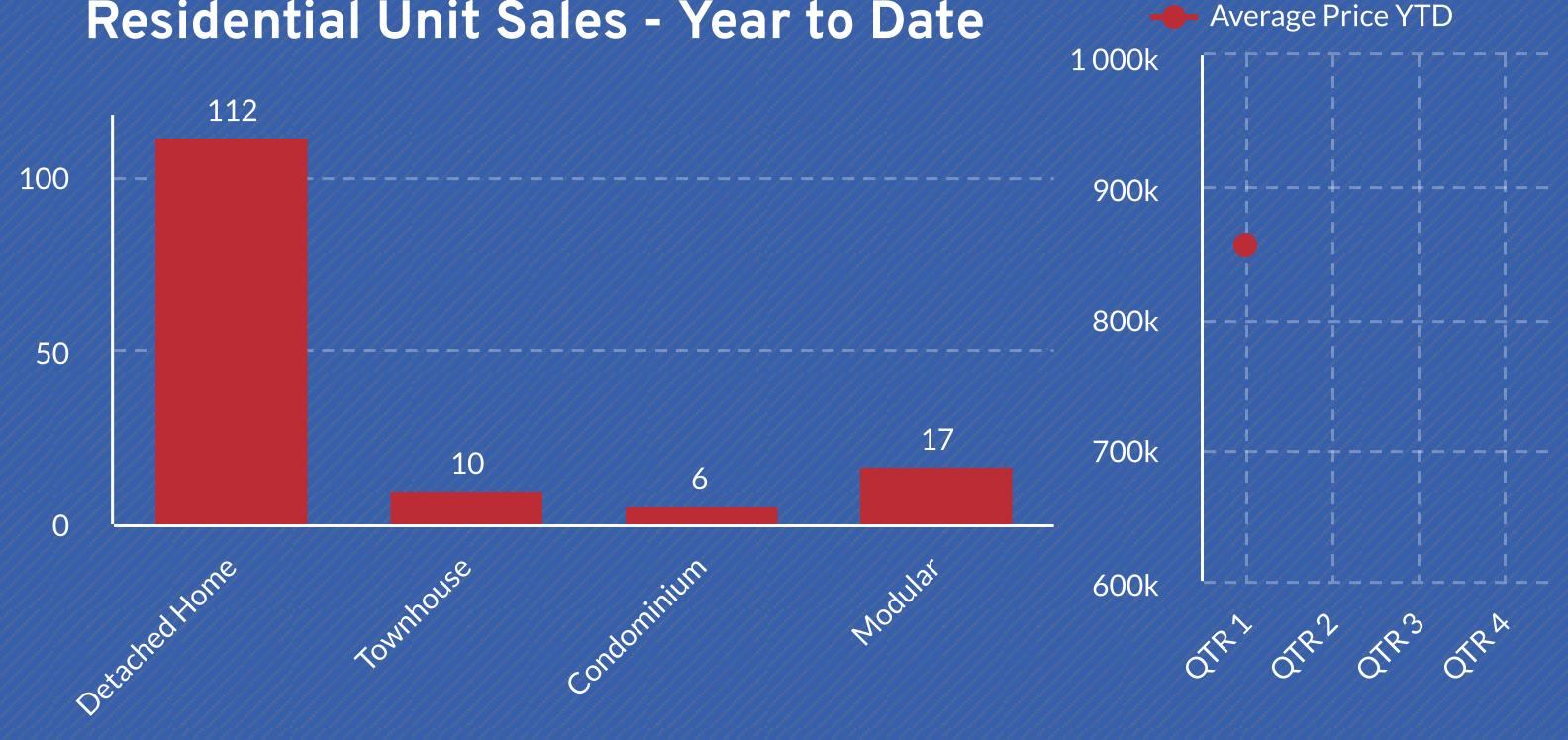


Days on Market

### Monthly Residential New Listings



#### Residential Unit Sales - Year to Date



### Supply & Demand All Residential Units JAN FEB MAR APR MAY JUN JUL AUG **SEPT** OCT NOV DEC 50 100 Unit Sales **New Listings**

Months of Inventory = 1.0



## O Collingwood



Average Price Year To Date - Detached Home \$1,219,982



Average Price Year To Date - Townhouse \$827,738

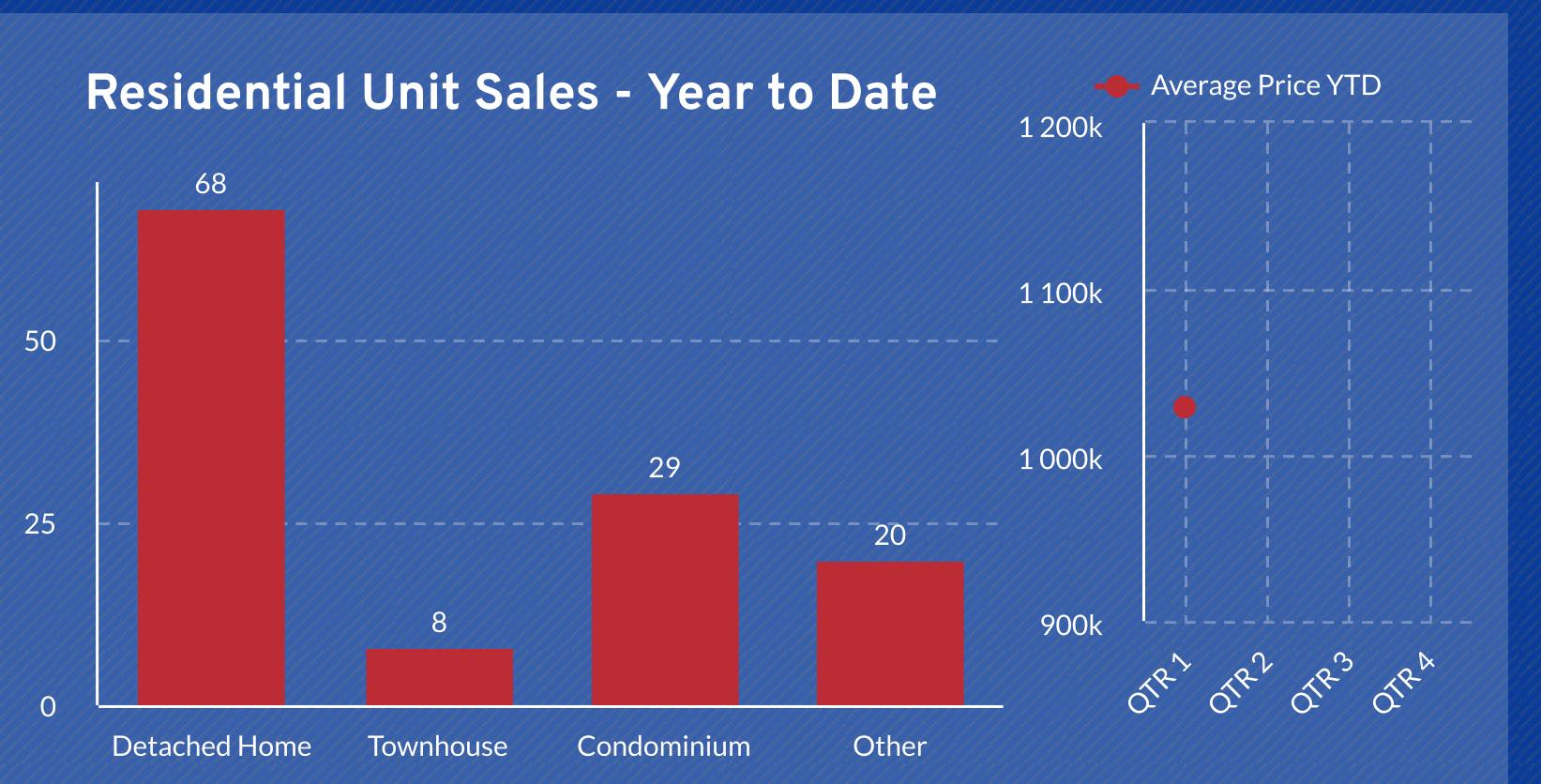


Average Price Year To Date - Condominium \$700,131

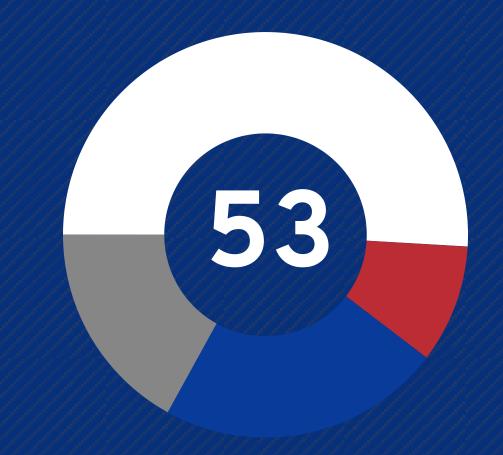
#### MLS Residential Market Activity



## Monthly Residential New Listings 100 Month 2021 New Listings 2022 New Listings



#### Unit Sales - Month



- Detached Home (50.94%)
- Townhouse (9.43%)
- Condominium (22.64%)
- Other (16.98%)



\$54,392,177

Sales Volume

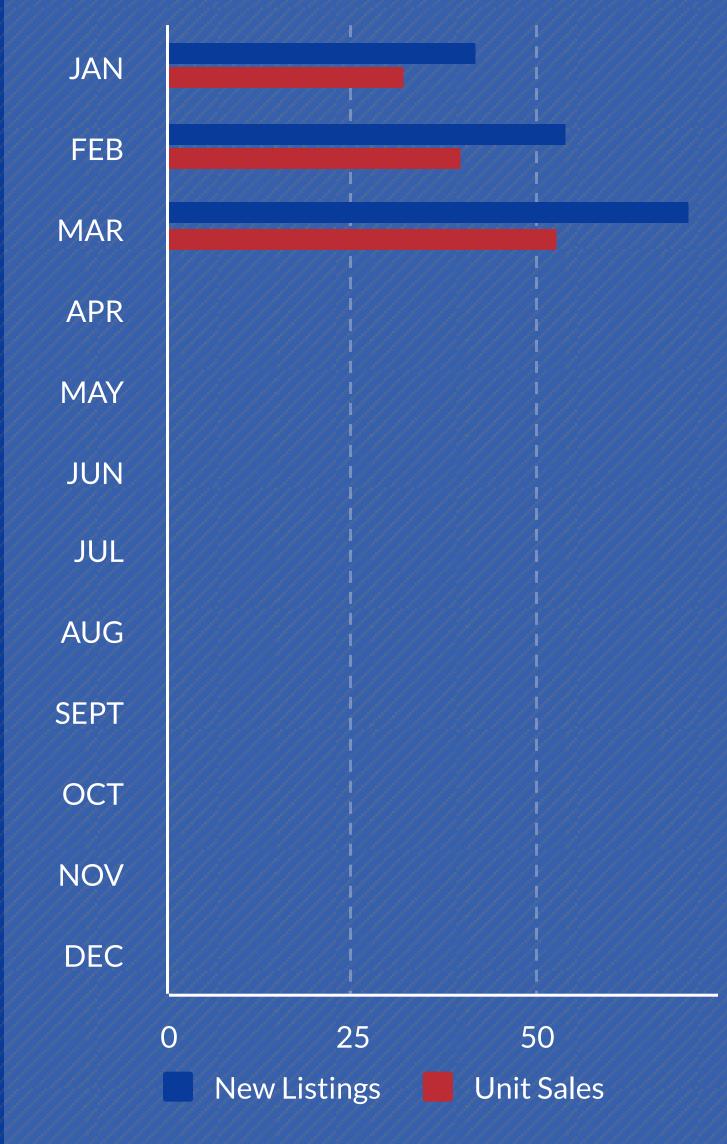


105.9% Sales to List Ratio



Days on Market

## Supply & Demand **All Residential Units** JAN



Months of Inventory = 0.8

# 7 The Blue Mountains

Average Price Year To Date - Detached Home \$2,062,600

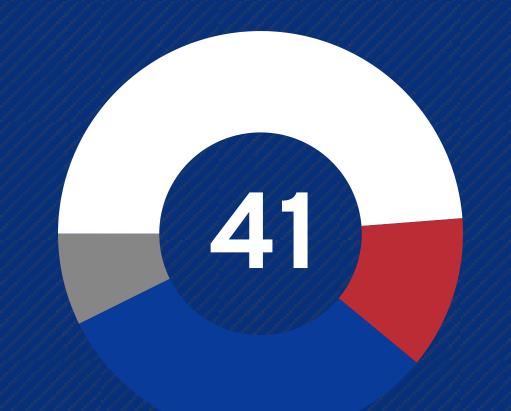


Average Price Year To Date - Townhouse \$1,142,099



Average Price Year To Date - Condominium \$599,815

#### Unit Sales - Month



- Detached Home (48.78%)
- Townhouse (12.2%)
- Condominium (31.71%)
- Other (7.32%)

#### **MLS Residential Market Activity**





\$51,079,603

Sales Volume



104.7%
Sales to List Ratio



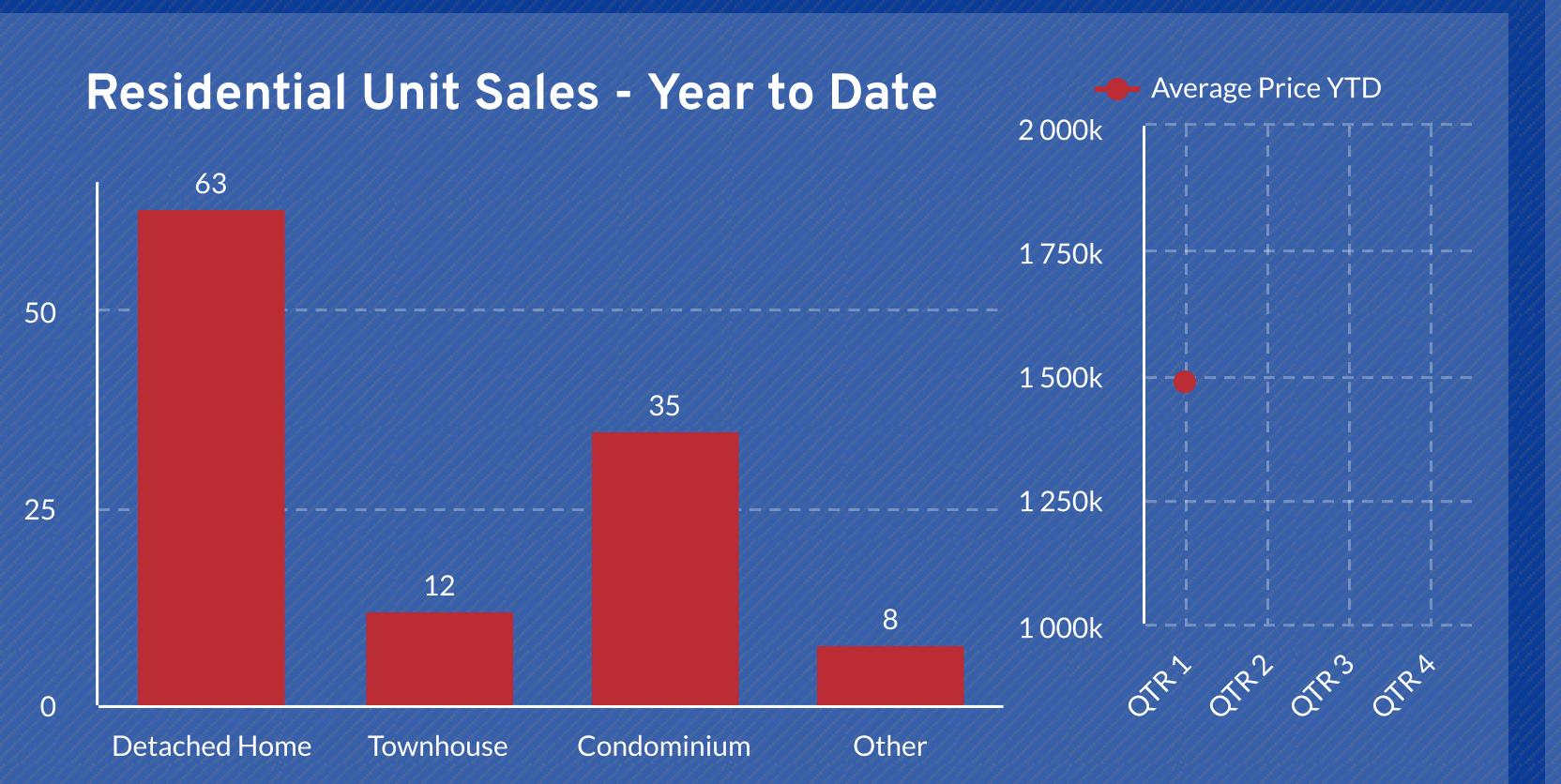
11 Days on Market

### Monthly Residential New Listings



## Supply & Demand

**All Residential Units** JAN FEB MAR **APR** MAY JUN JUL AUG **SEPT** OCT NOV DEC 25 50 **Unit Sales New Listings** 



Months of Inventory = 1.0



## O Clearview



Average Price Year To Date - Detached Home \$1,063,532

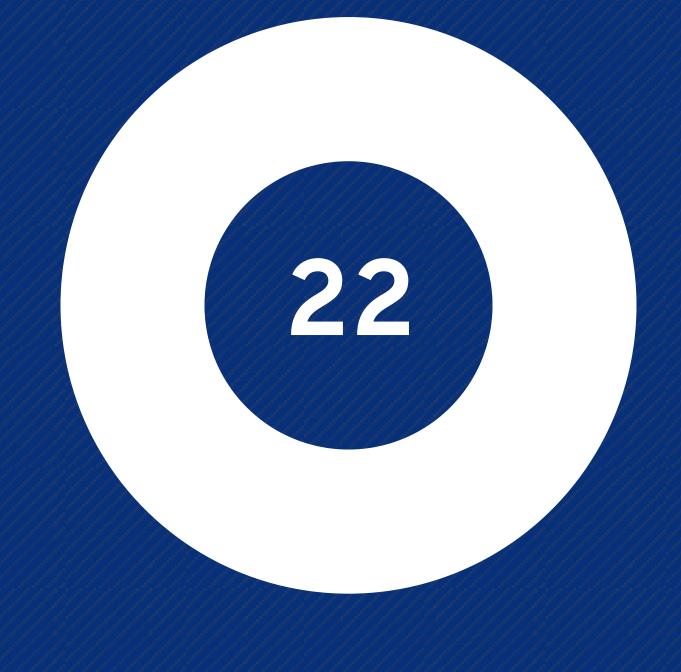


Average Price Year To Date - Townhouse \$611,000



Average Price Year To Date - Vacant Land \$373,727 (Sale to List = 95.5%)

### Unit Sales - Month



Detached Home (100%)

## **MLS Residential Market Activity**

2021 New Listings





\$22,433,443 Sales Volume



106% Sales to List Ratio



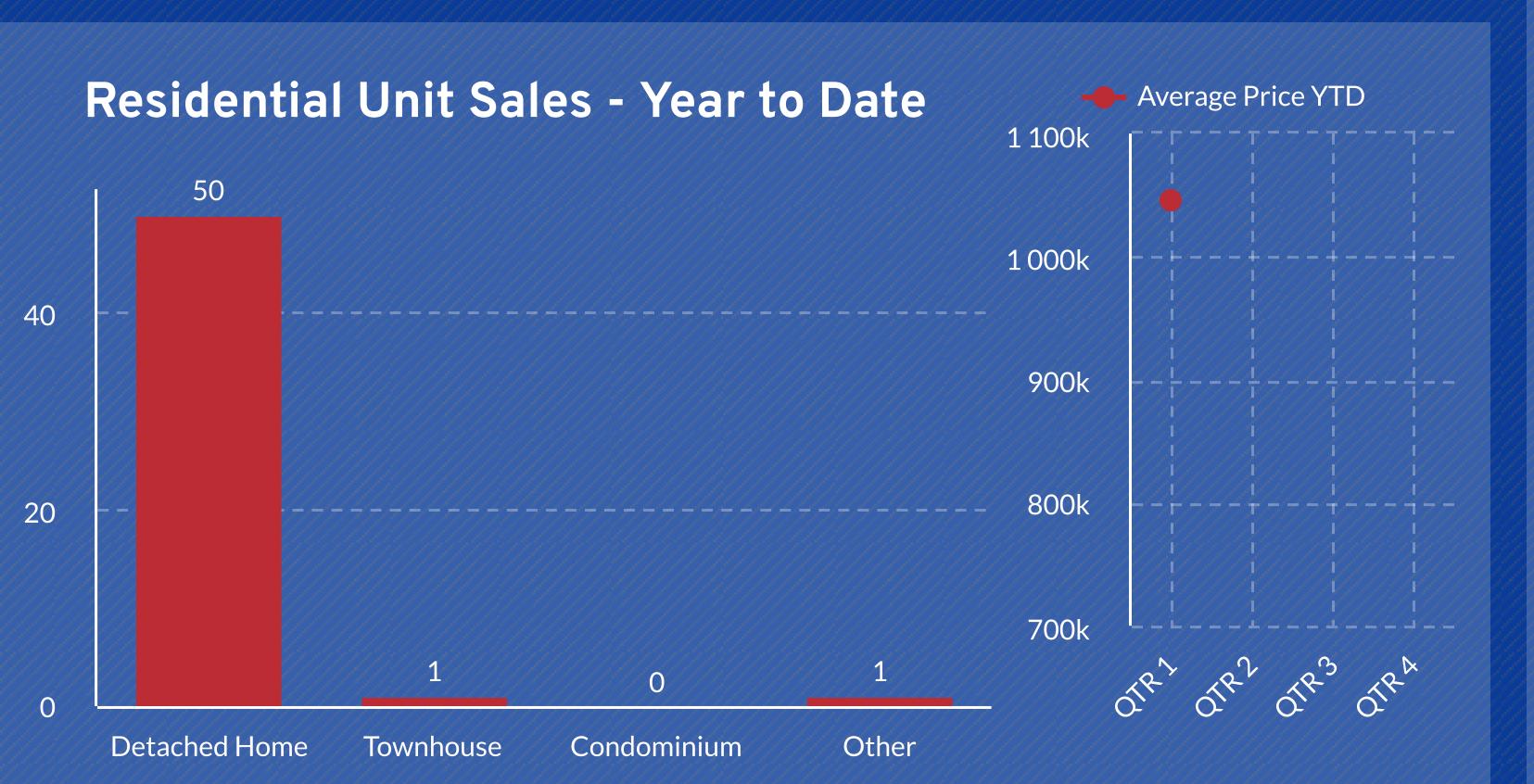
NOV

DEC

Days on Market



2022 New Listings



### Supply & Demand All Residential Units JAN FEB MAR APR MAY JUN JUL AUG **SEPT** OCT

Months of Inventory = 1.4

**New Listings** 

20

**Unit Sales**