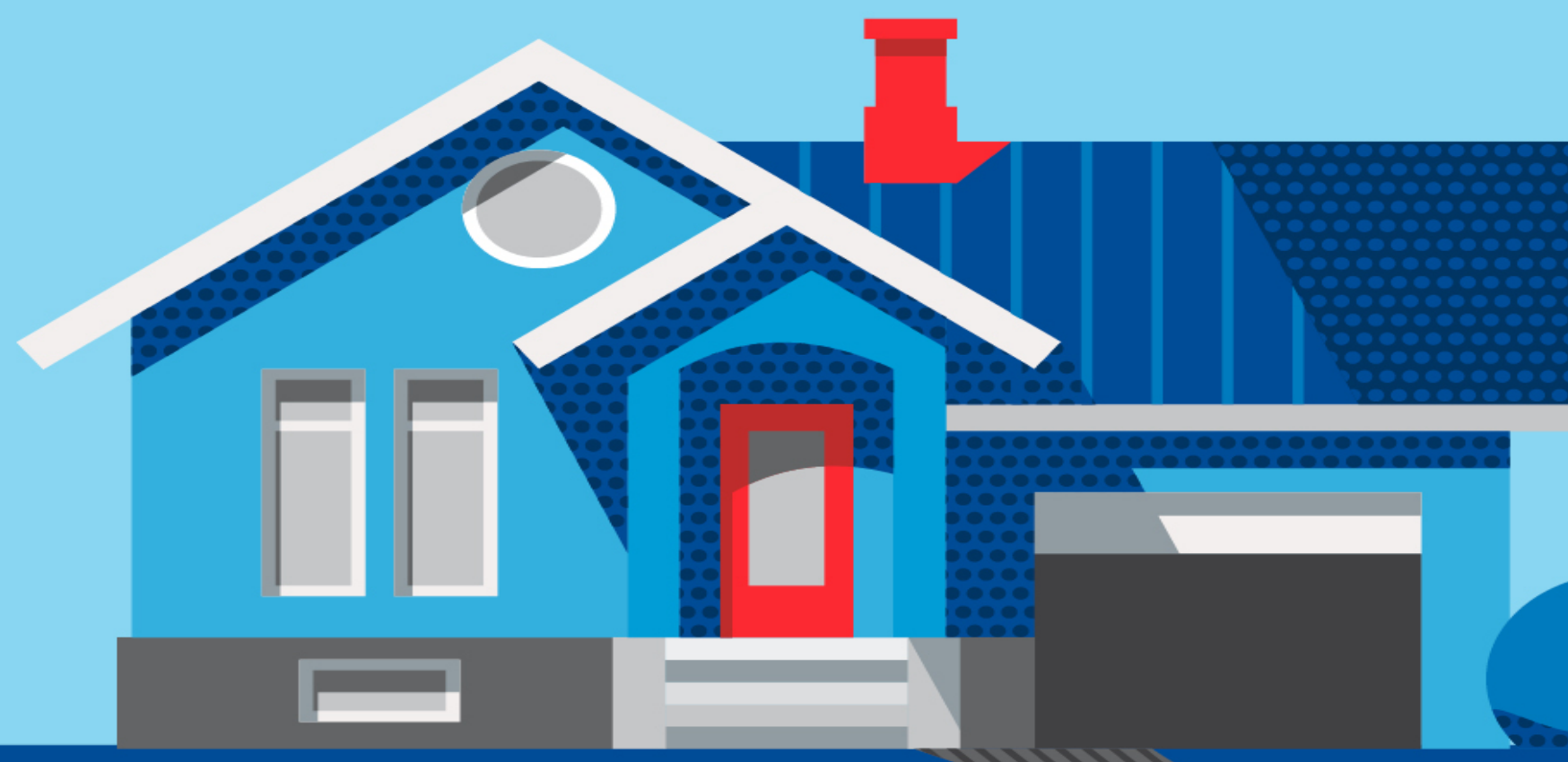


RE/MAX®



# Real Estate Market Report

*January 2023*

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



**Wasaga Beach**

**\$854,669**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**

Sales Activity **-54.1%**

Dollar Volume **-58.8%**

Average Price **-10.3%**

Days on Market = **16**

Sale to List Ratio **96.0%**



**Collingwood**

**\$1,064,250**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**

Sales Activity **-27.3%**

Dollar Volume **-41.3%**

Average Price **-19.2%**

Days on Market = **63**

Sale to List Ratio **94.8%**



**The Blue Mountains**

**\$1,827,167**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**

Sales Activity **-63.9%**

Dollar Volume **-71.0%**

Average Price **-19.7%**

Days on Market = **63**

Sale to List Ratio **92.5%**



**Clearview**

**\$1,090,216**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**

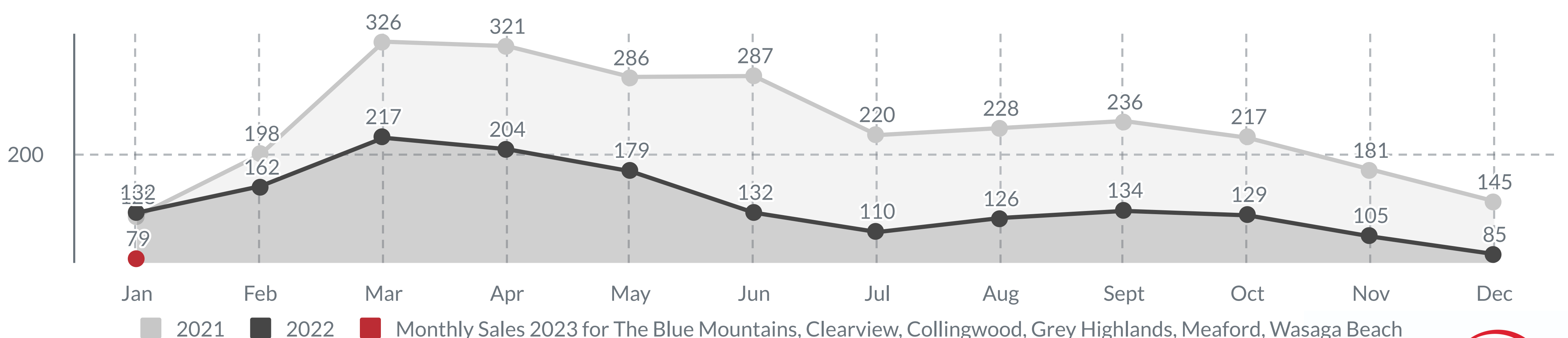
Sales Activity **-25.0%**

Dollar Volume **+40.1%**

Average Price **+86.7%**

Days on Market = **19**

Sale to List Ratio **97.0%**



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georgian Bay, Ontario, Canada  
 Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date  
 Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.





# Wasaga Beach



Average Price Year To Date - Detached Home  
**\$769,969**

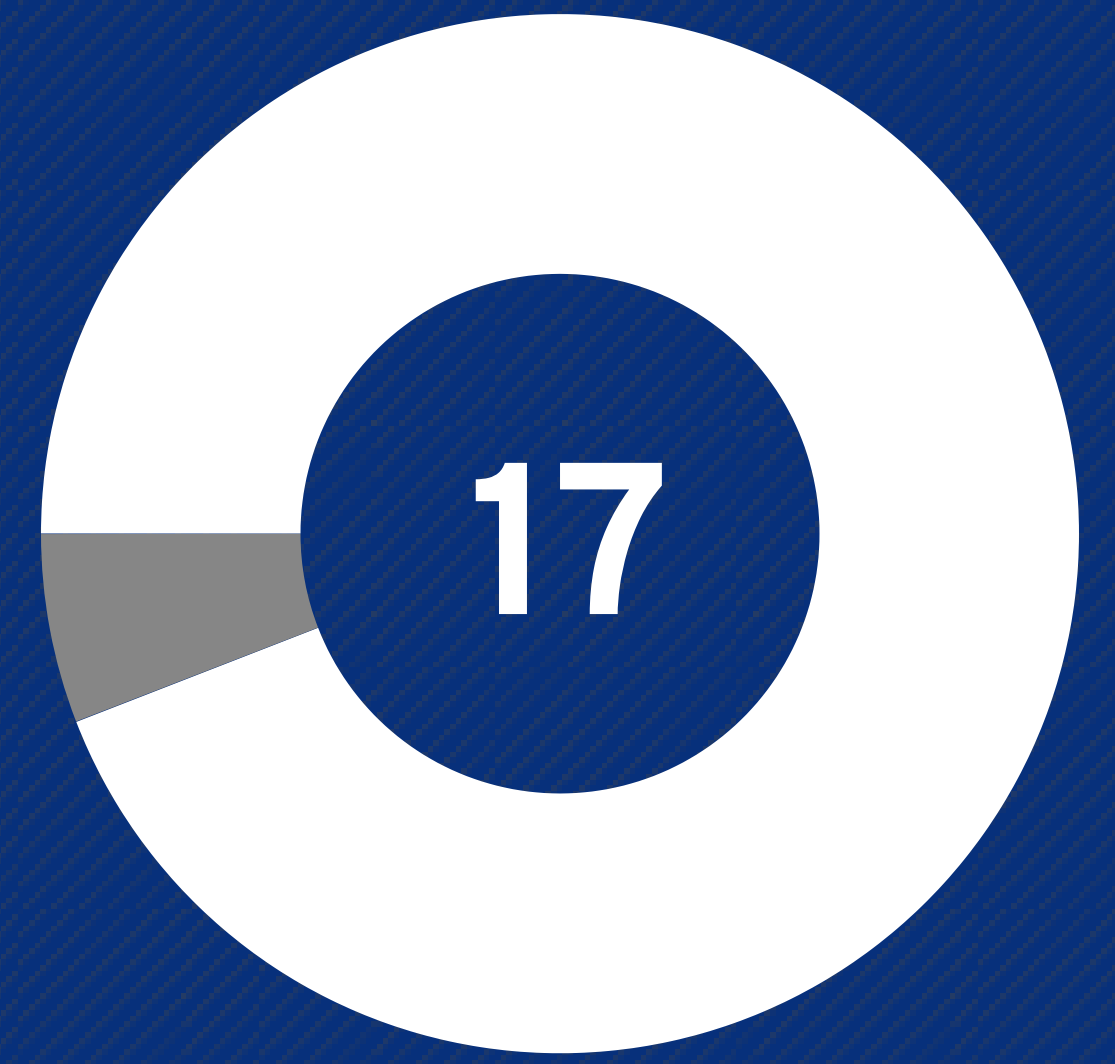


Average Price Year To Date - Townhouse  
**\$631,406 (December 2022)**



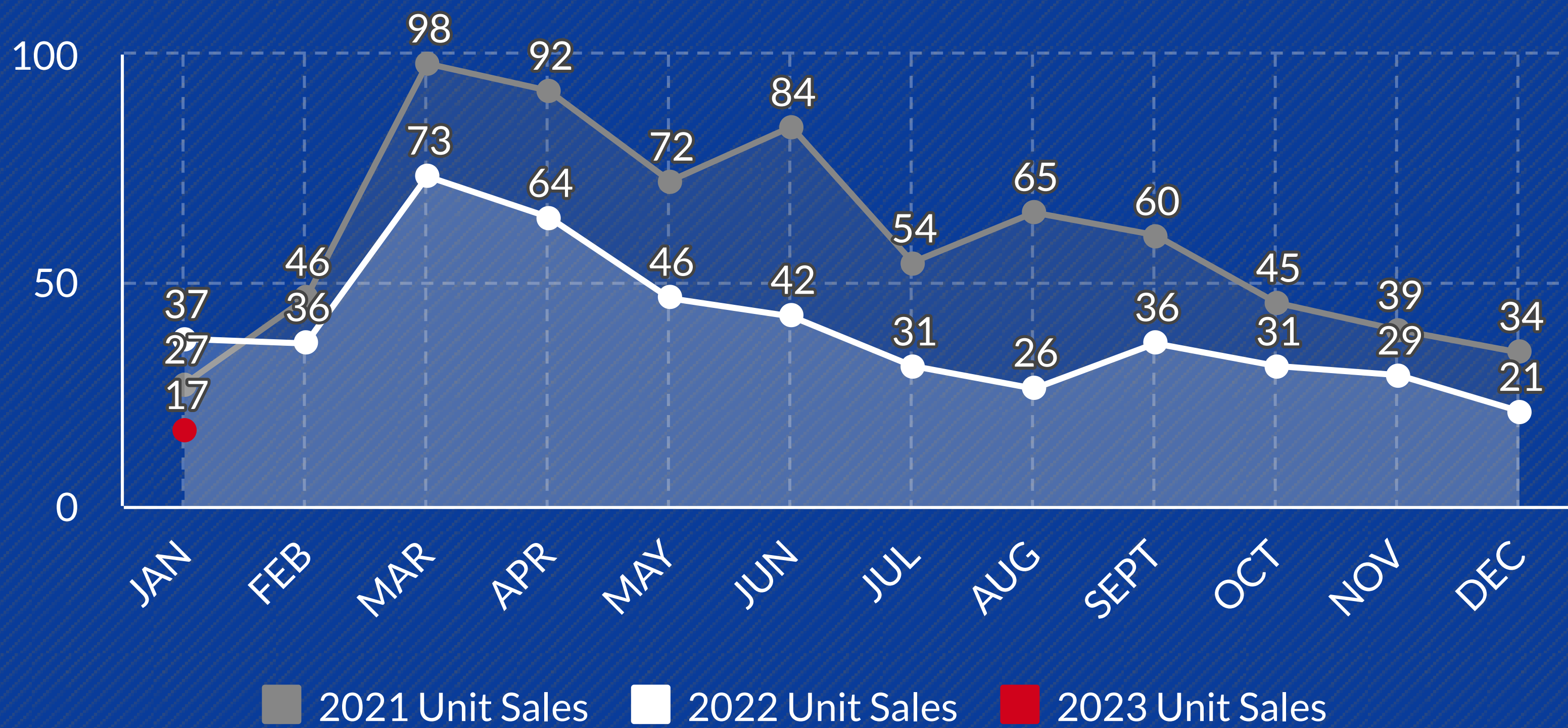
Average Price Year To Date - Condominium  
**\$499,917 (December 2022)**

## Unit Sales - Month



Detached Home (94.12%)  
Other - Modular (5.88%)

## MLS Residential Market Activity



**\$12,934,500**

Sales Volume



**96.0%**

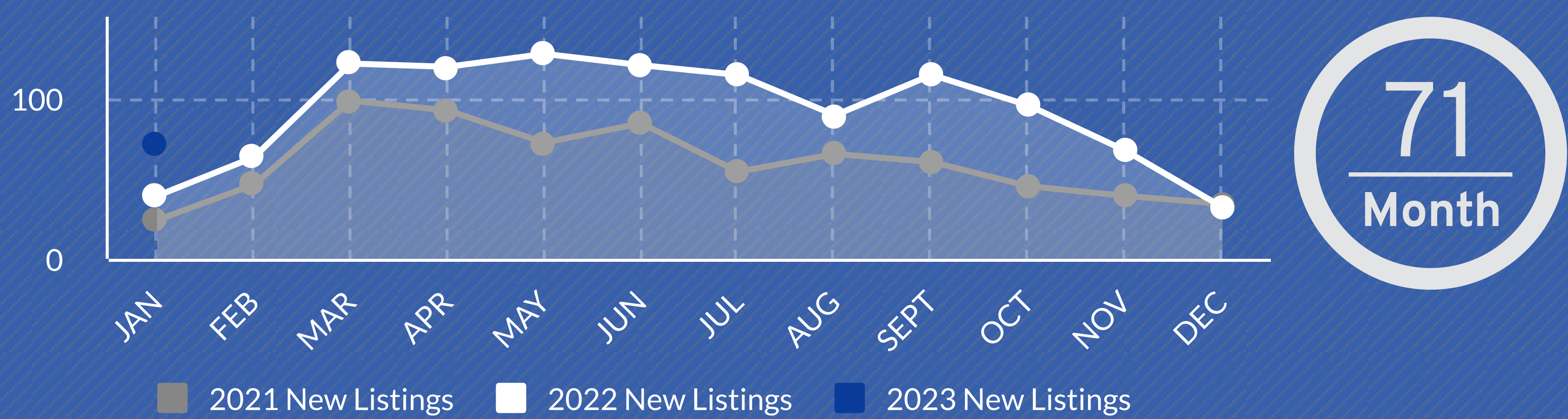
Sales to List Ratio



**16**

Days on Market

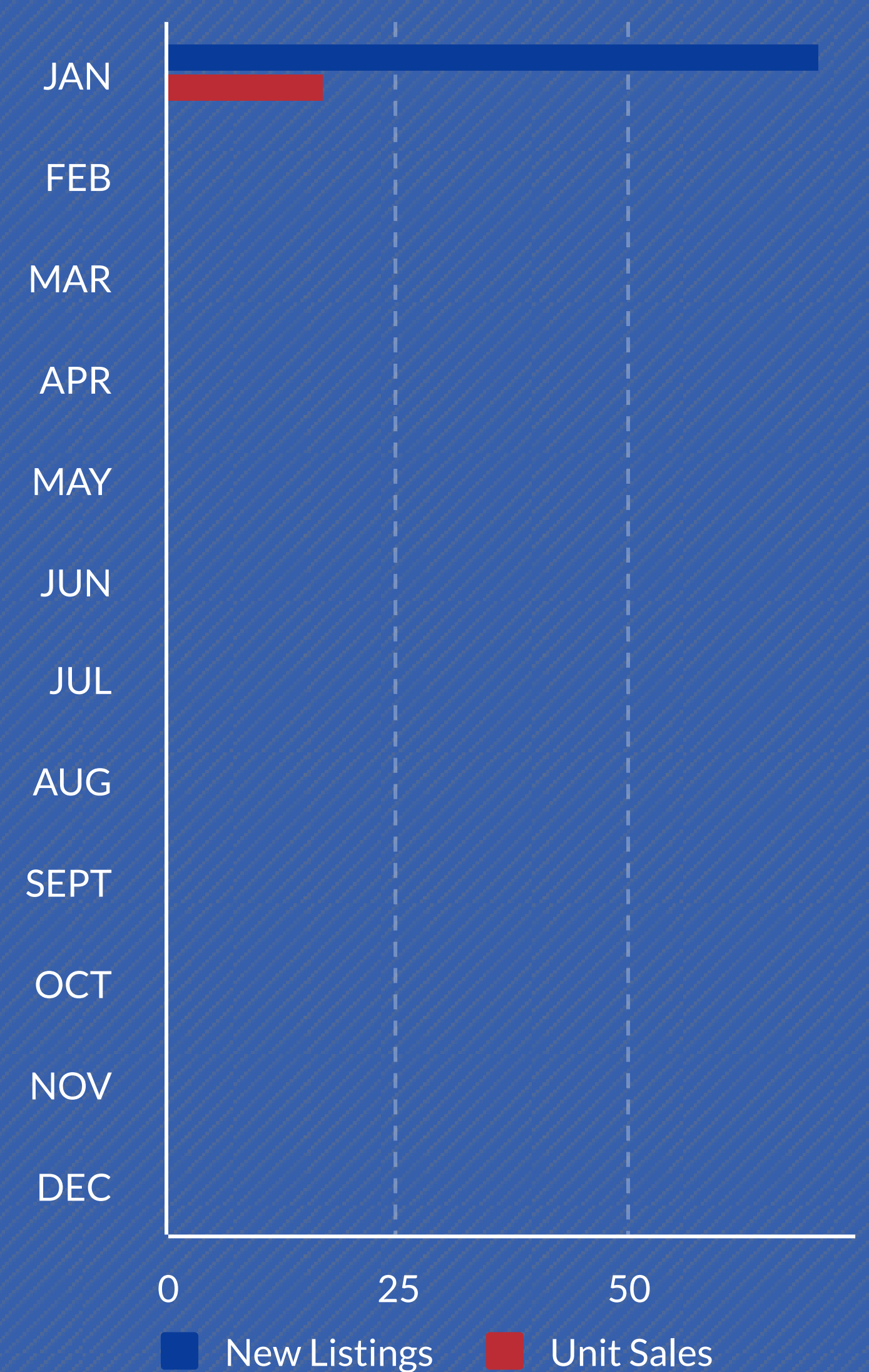
## Monthly Residential New Listings



**71**  
Month

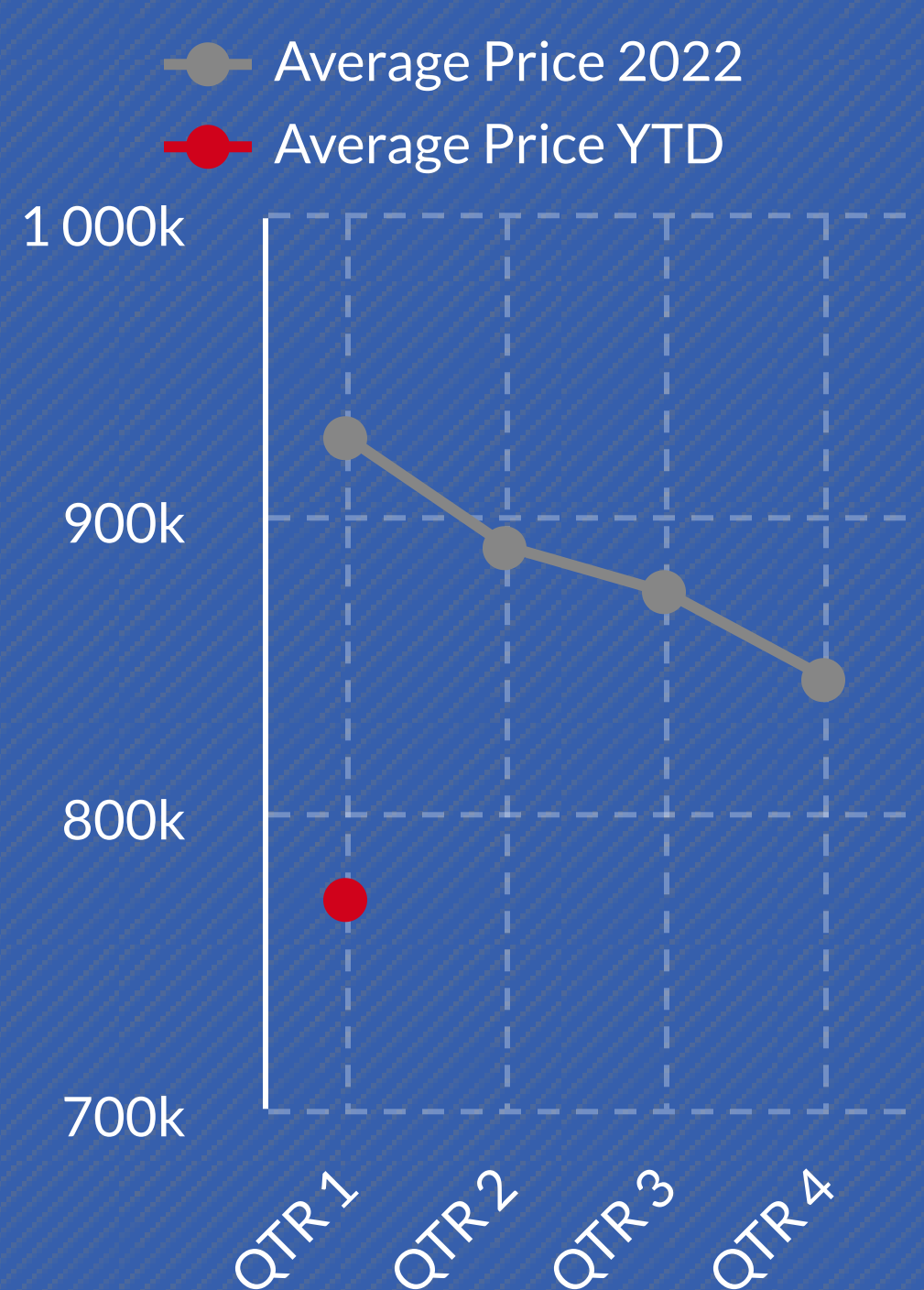
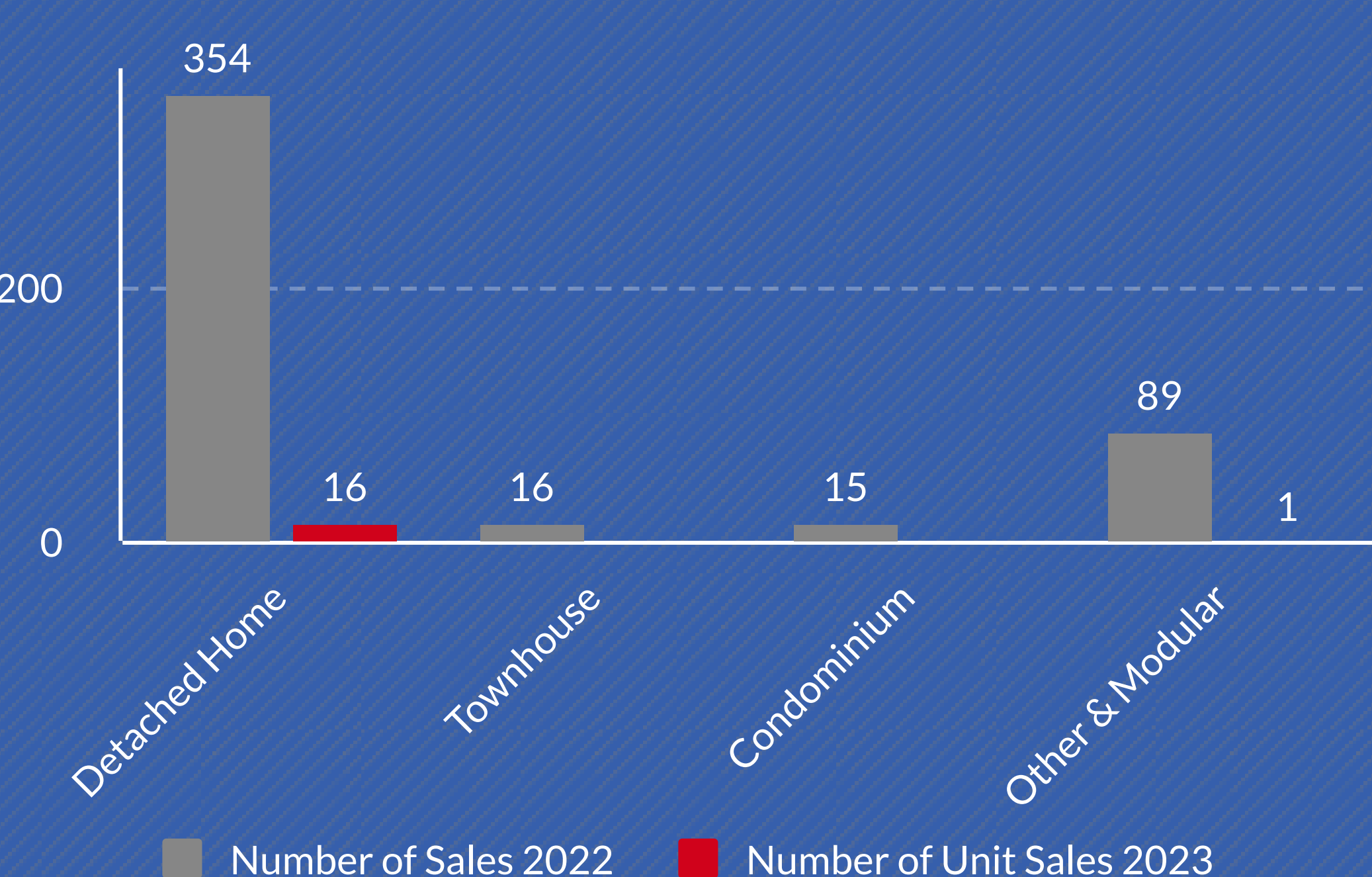
## Supply & Demand

All Residential Units



Months of Inventory = 7.9

## Residential Unit Sales - Year to Date





# Collingwood



Average Price Year To Date - Detached Home  
**\$985,906**

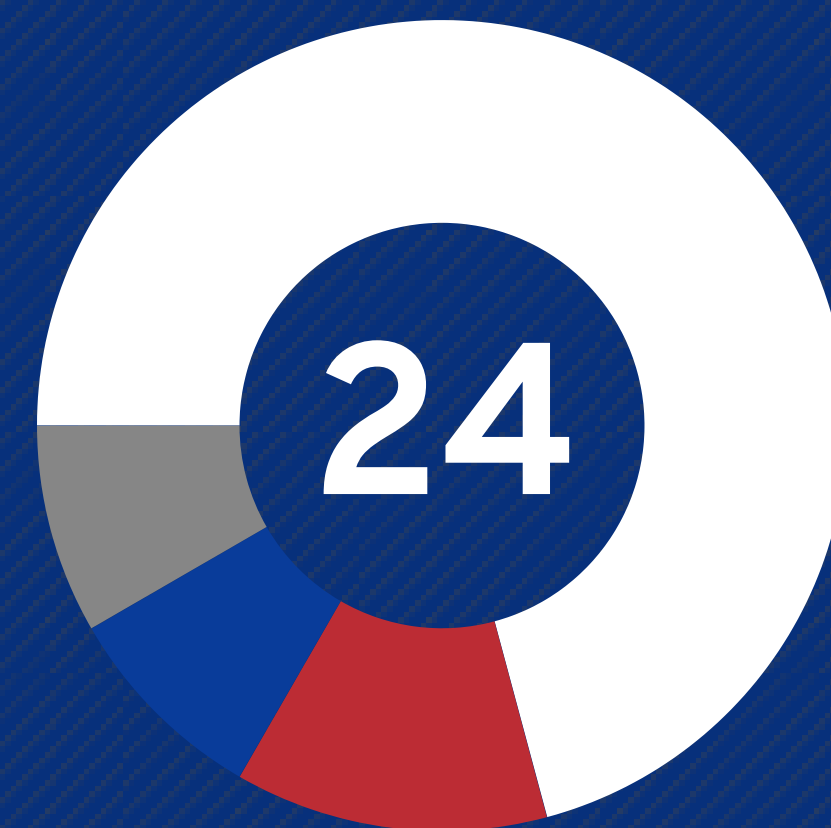


Average Price Year To Date - Townhouse  
**\$787,633**



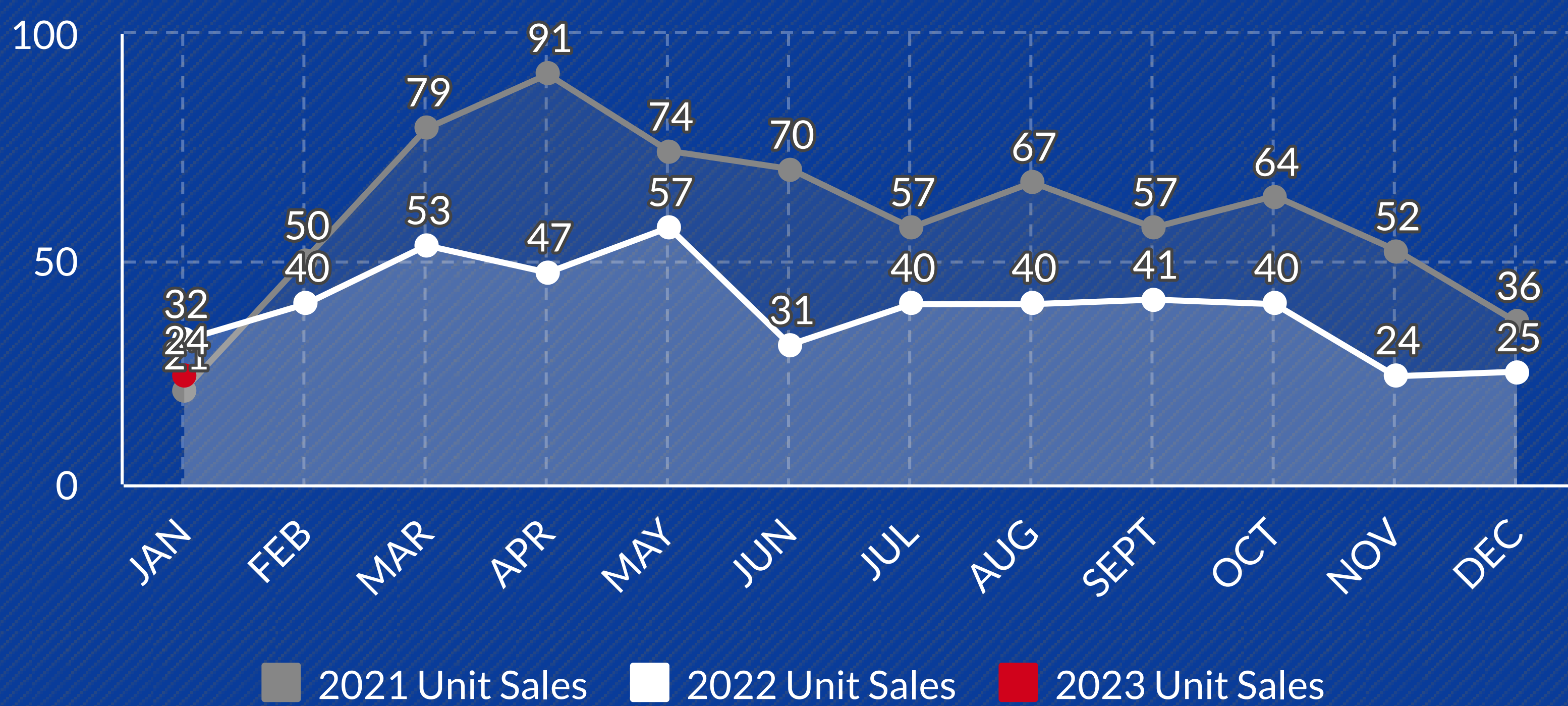
Average Price Year To Date - Condominium  
**\$650,000**

## Unit Sales - Month



- Detached Home (70.83%)
- Townhouse (12.5%)
- Condominium (8.33%)
- Other (8.33%)

## MLS Residential Market Activity



**\$21,738,300**

Sales Volume



**94.8%**

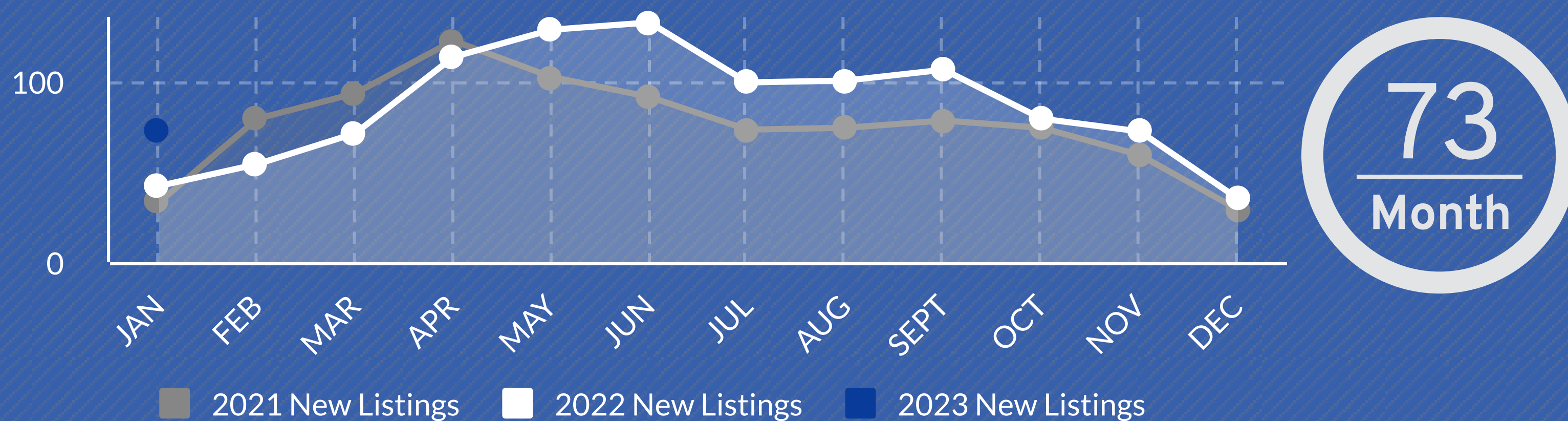
Sales to List Ratio



**63**

Days on Market

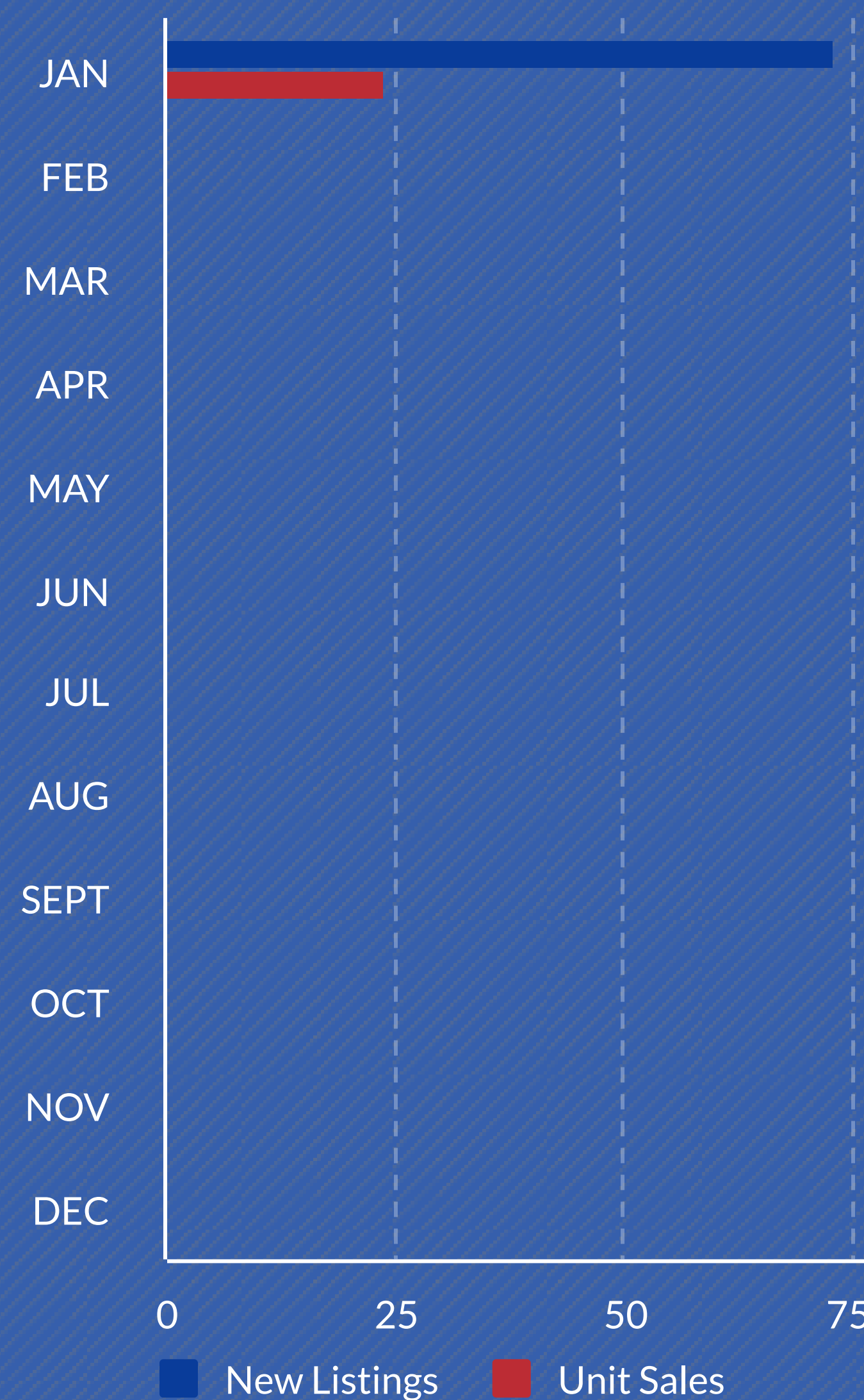
## Monthly Residential New Listings



**73**  
Month

## Supply & Demand

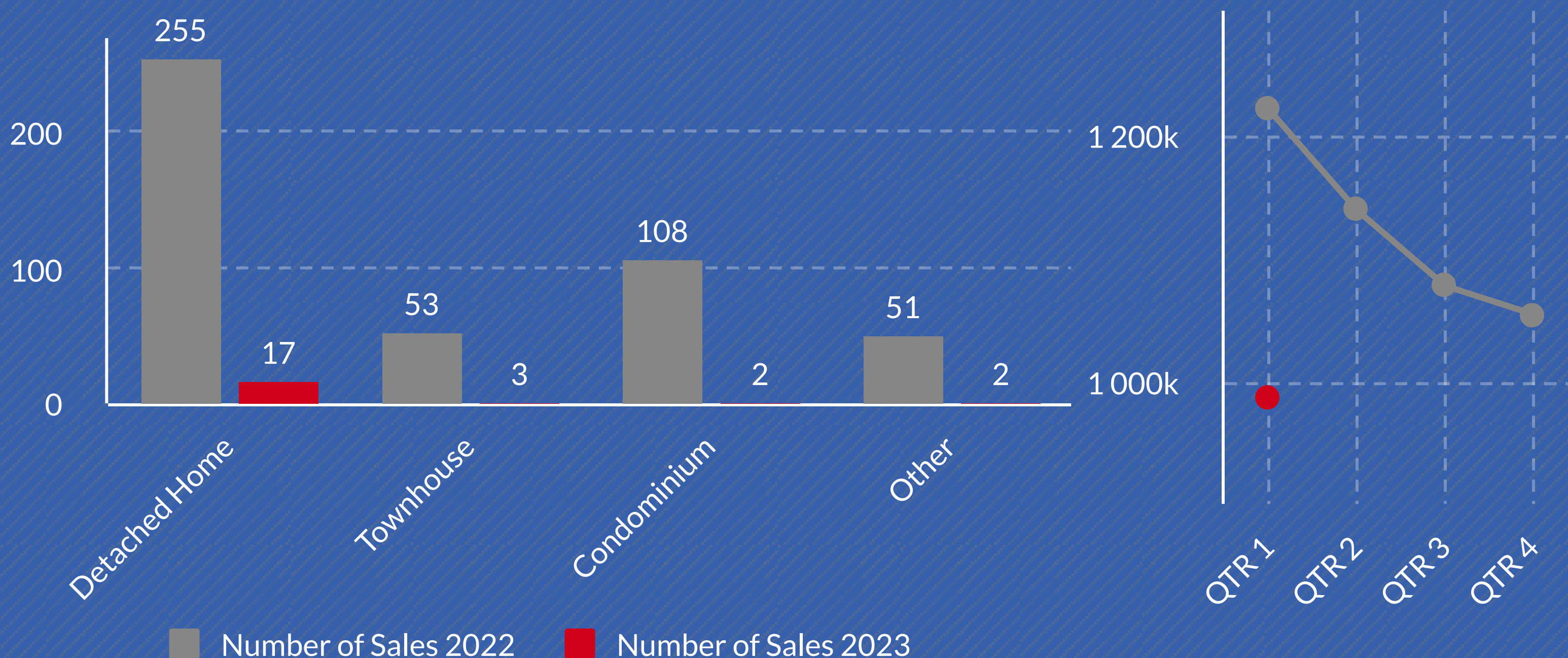
All Residential Units



Months of Inventory = 5.4

## Residential Unit Sales - Year to Date

Average Price 2022  
Average Price 2023







# The Blue Mountains



Average Price Year To Date - Detached Home  
**\$2,223,333**

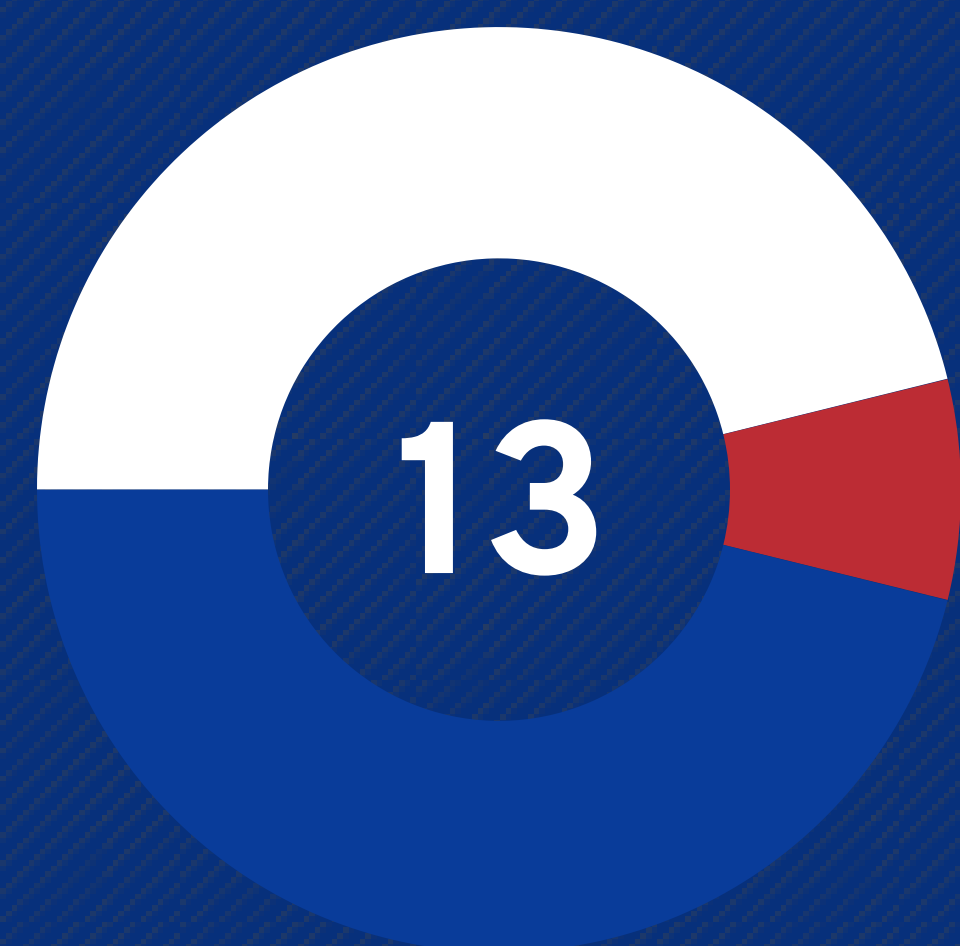


Average Price Year To Date - Townhouse  
**\$1,050,000**



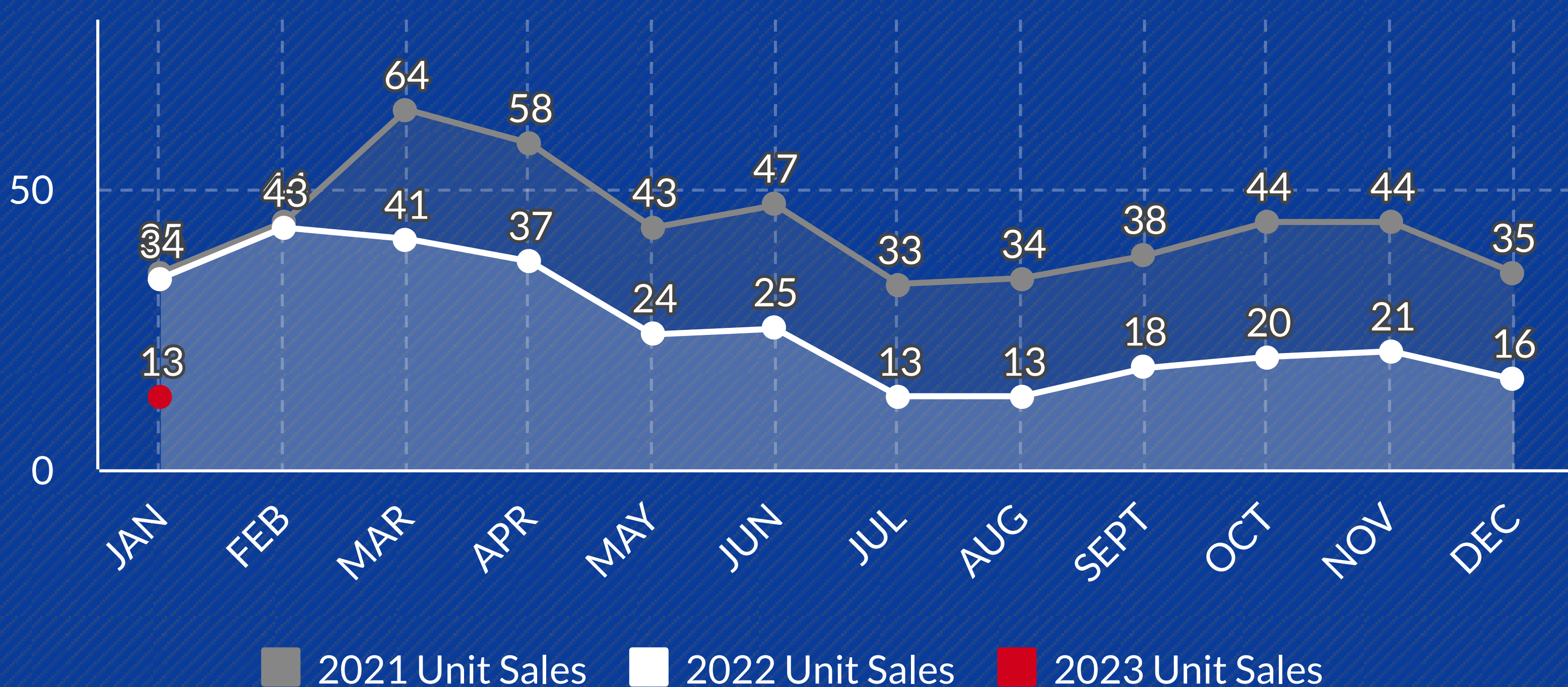
Average Price Year To Date - Condominium  
**\$432,917**

## Unit Sales - Month



- Detached Home (46.15%)
- Townhouse (7.69%)
- Condominium (46.15%)

## MLS Residential Market Activity



**\$16,987,500**

Sales Volume



**92.5%**

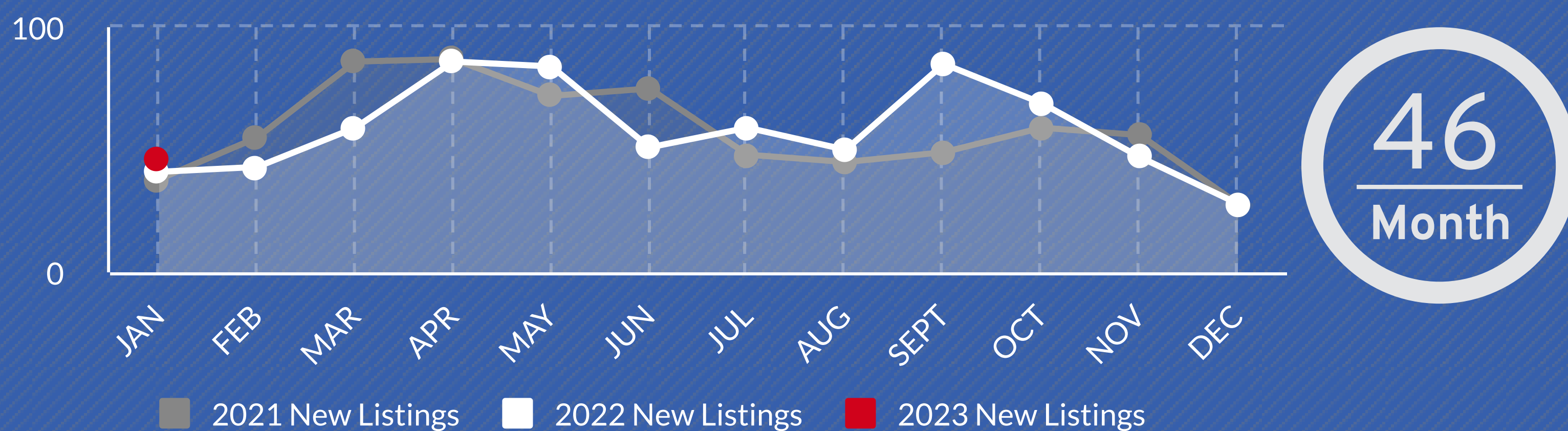
Sales to List Ratio



**63**

Days on Market

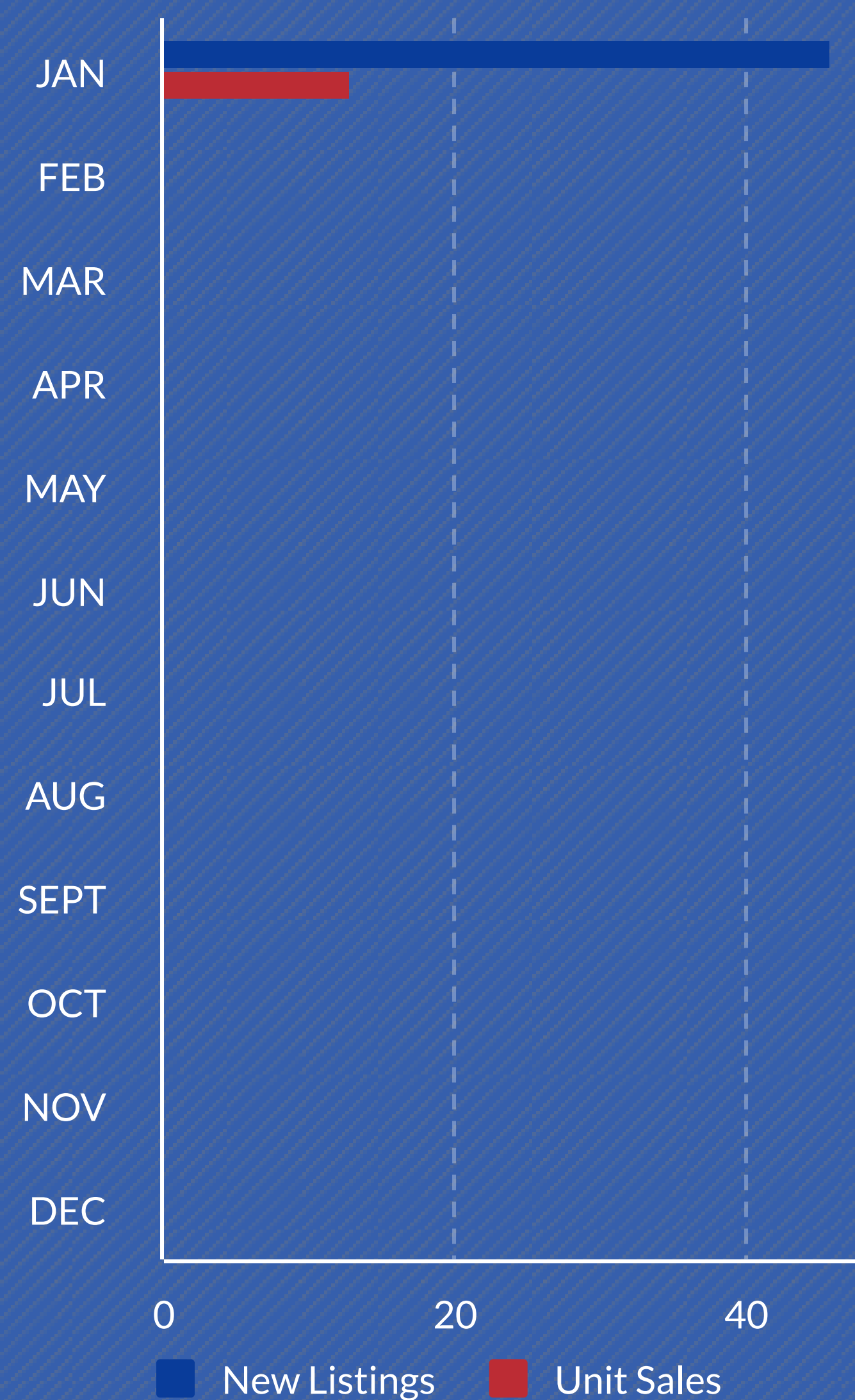
## Monthly Residential New Listings



**46**  
Month

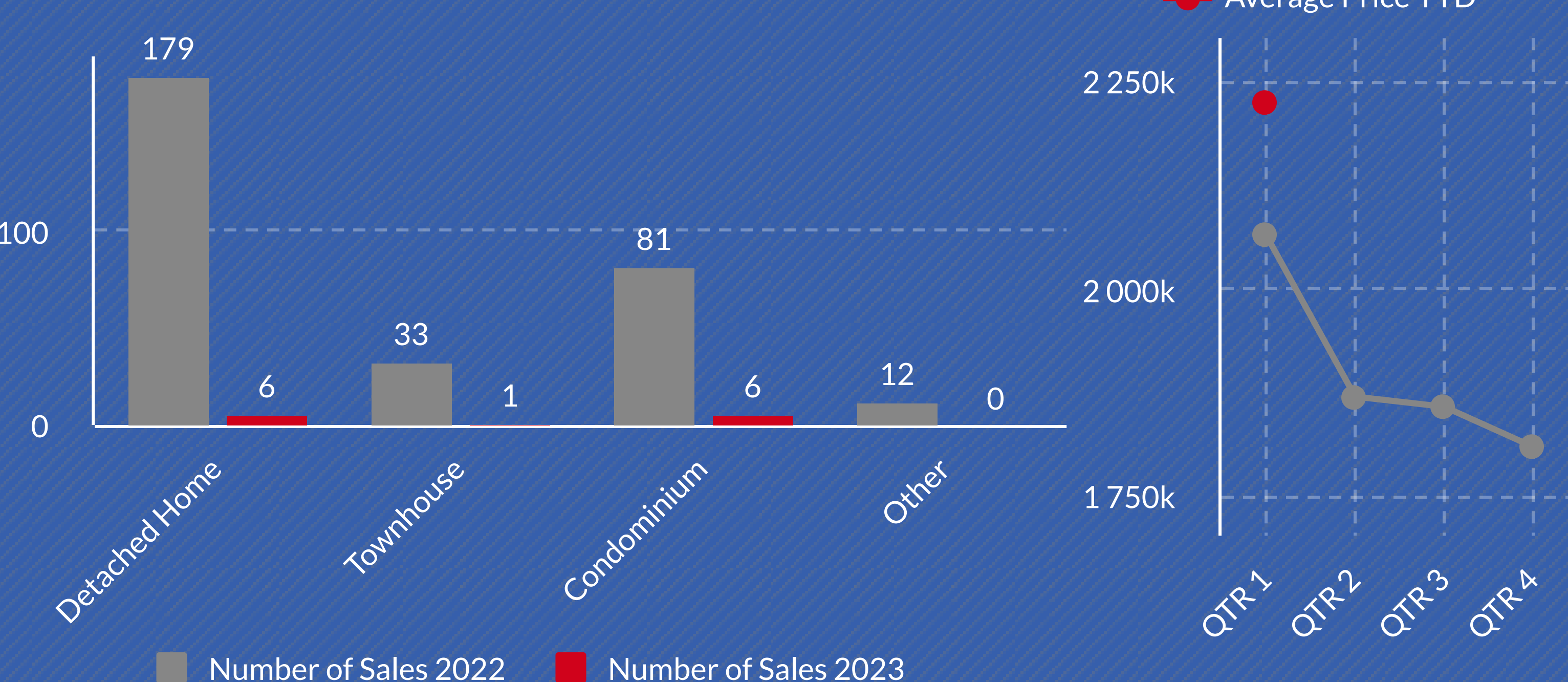
## Supply & Demand

All Residential Units



Months of Inventory = 8.4

## Residential Unit Sales - Year to Date





# Clearview



Average Price Year To Date - Detached Home  
**\$1,869,343**



Average Price Year To Date - Townhouse  
**\$574,000 (December 2022)**



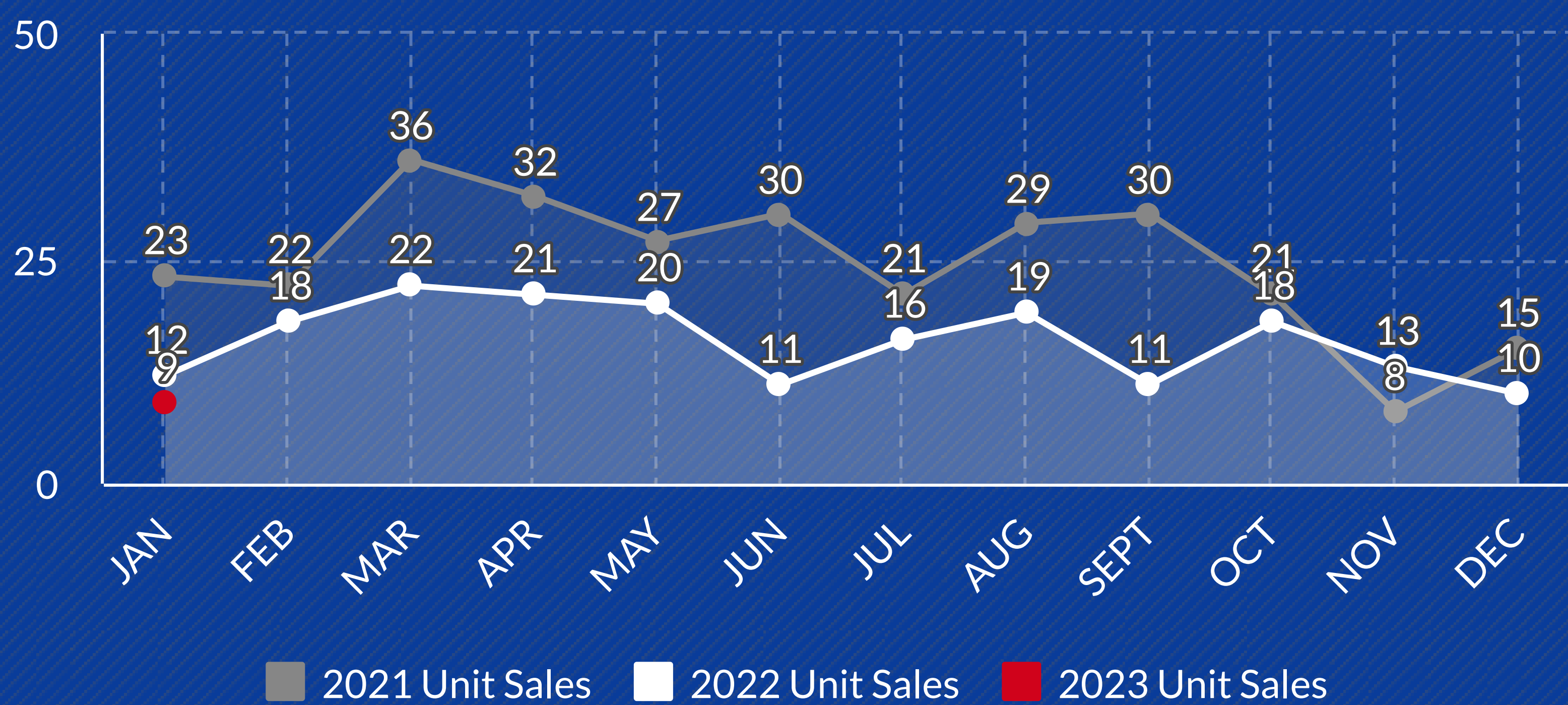
Average Price Year To Date - Residential Vacant Land  
**\$424,674 (December 2022)**

## Unit Sales - Month



■ Detached Home (100%)

### MLS Residential Market Activity



**\$14,148,400**

Sales Volume



**97.0%**

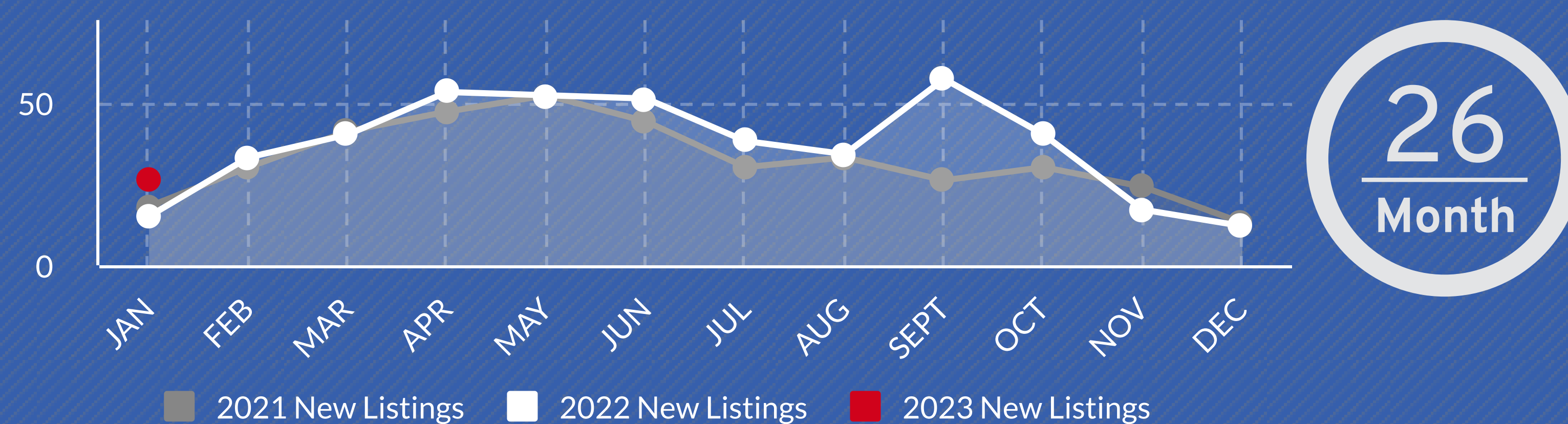
Sales to List Ratio



**19**

Days on Market

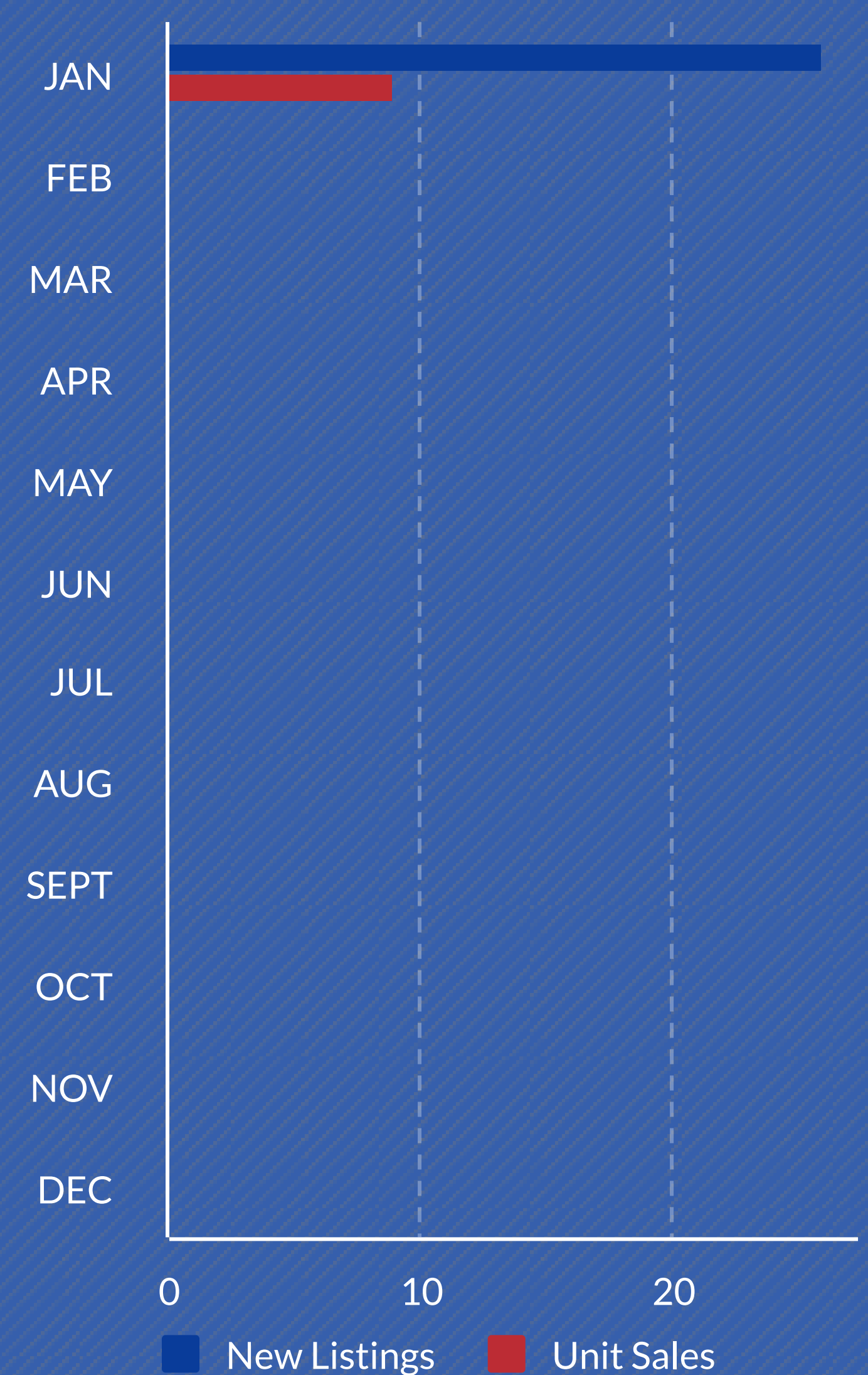
### Monthly Residential New Listings



**26**  
Month

### Supply & Demand

All Residential Units



Months of Inventory = 4.9

### Residential Unit Sales - Year to Date

