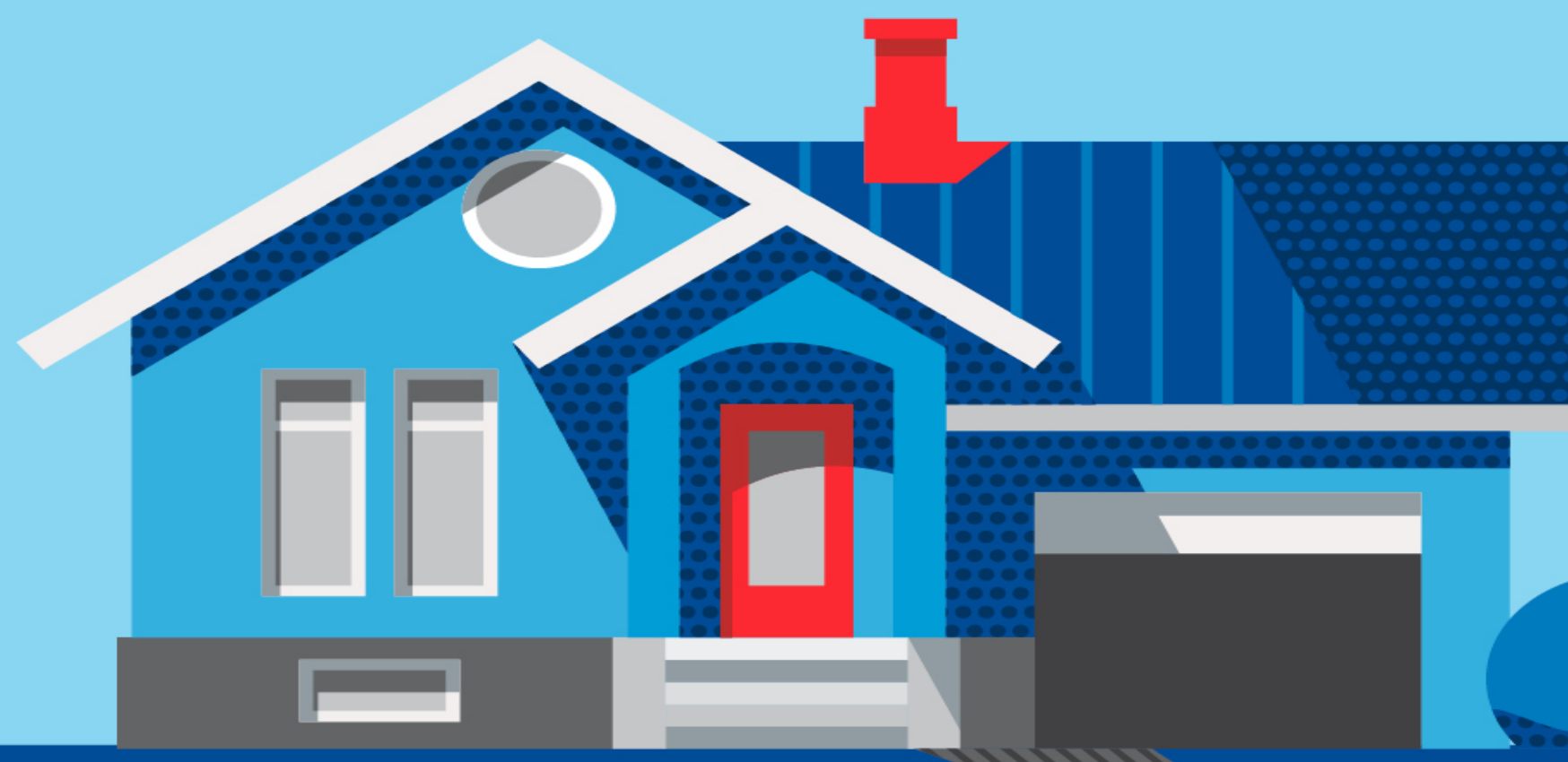


RE/MAX®



Real Estate Market Report

March 2023

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



Wasaga Beach

\$824,190

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity **-40.4%**

Dollar Volume **-49.5%**

Average Price **-15.3%**

Days on Market = **21**

Sale to List Ratio **95.9%**



Collingwood

\$987,899

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity **-35.2%**

Dollar Volume **-49.2%**

Average Price **-21.5%**

Days on Market = **44**

Sale to List Ratio **95.4%**



The Blue Mountains

\$1,729,614

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity **-47.9%**

Dollar Volume **-60.7%**

Average Price **-24.6%**

Days on Market = **40**

Sale to List Ratio **95.1%**



Clearview

\$1,027,697

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

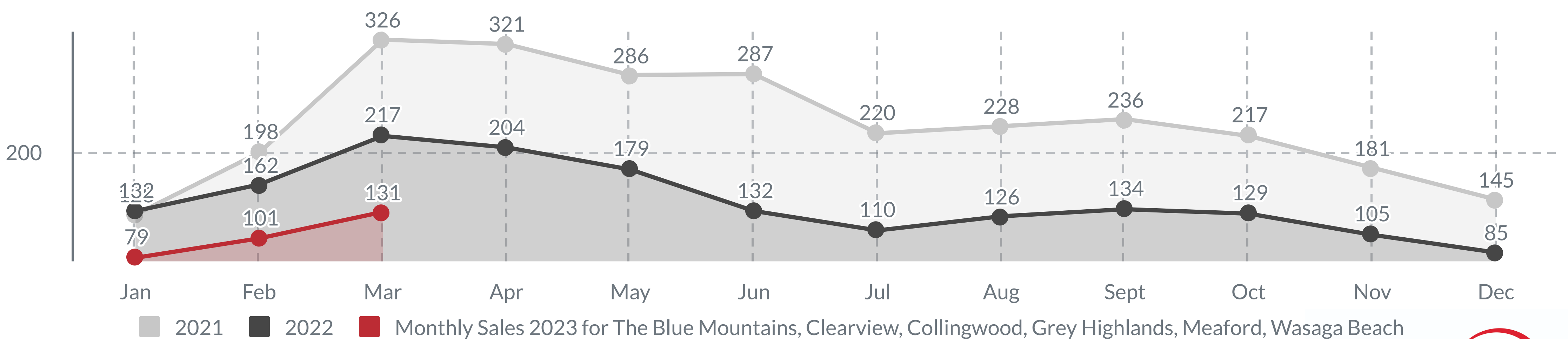
Sales Activity **-38.5%**

Dollar Volume **-34.9%**

Average Price **+5.8%**

Days on Market = **20**

Sale to List Ratio **97.2%**



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georgian Bay, Ontario, Canada
 Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date
 Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.



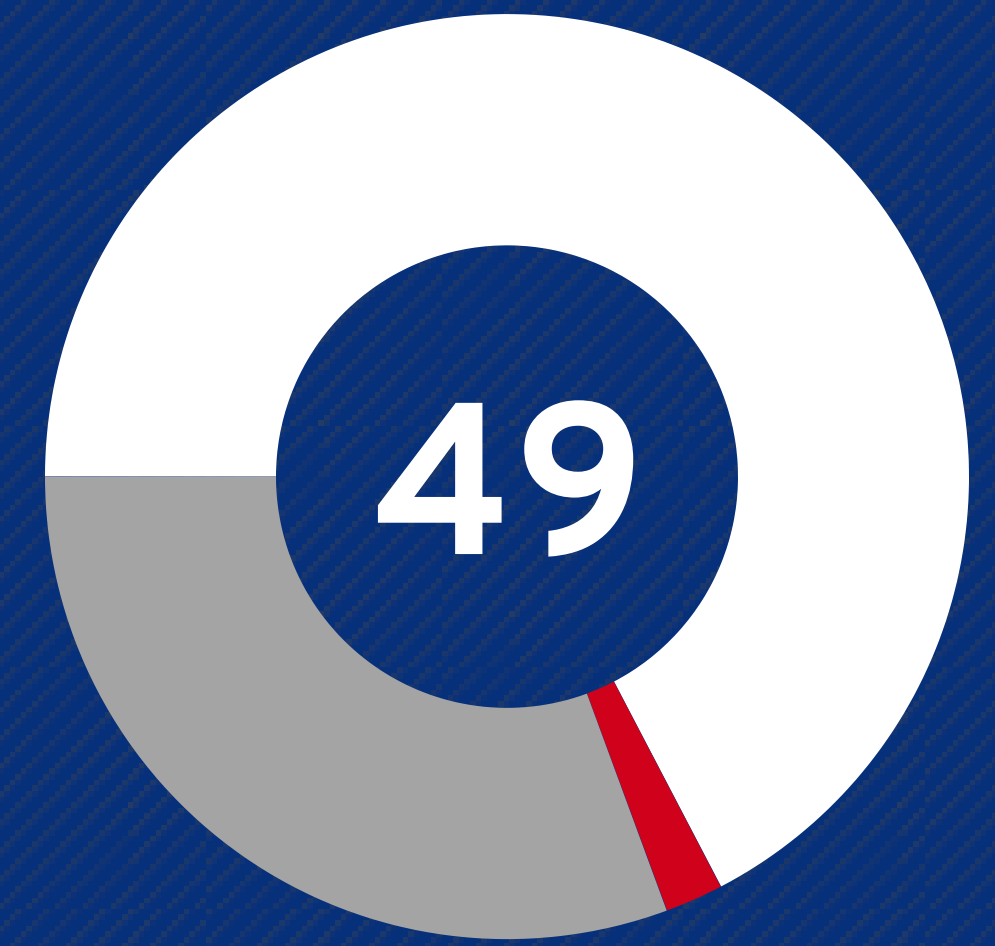
Wasaga Beach

Average Price Year To Date - Detached Home
\$811,002

Average Price Year To Date - Townhouse
\$590,000

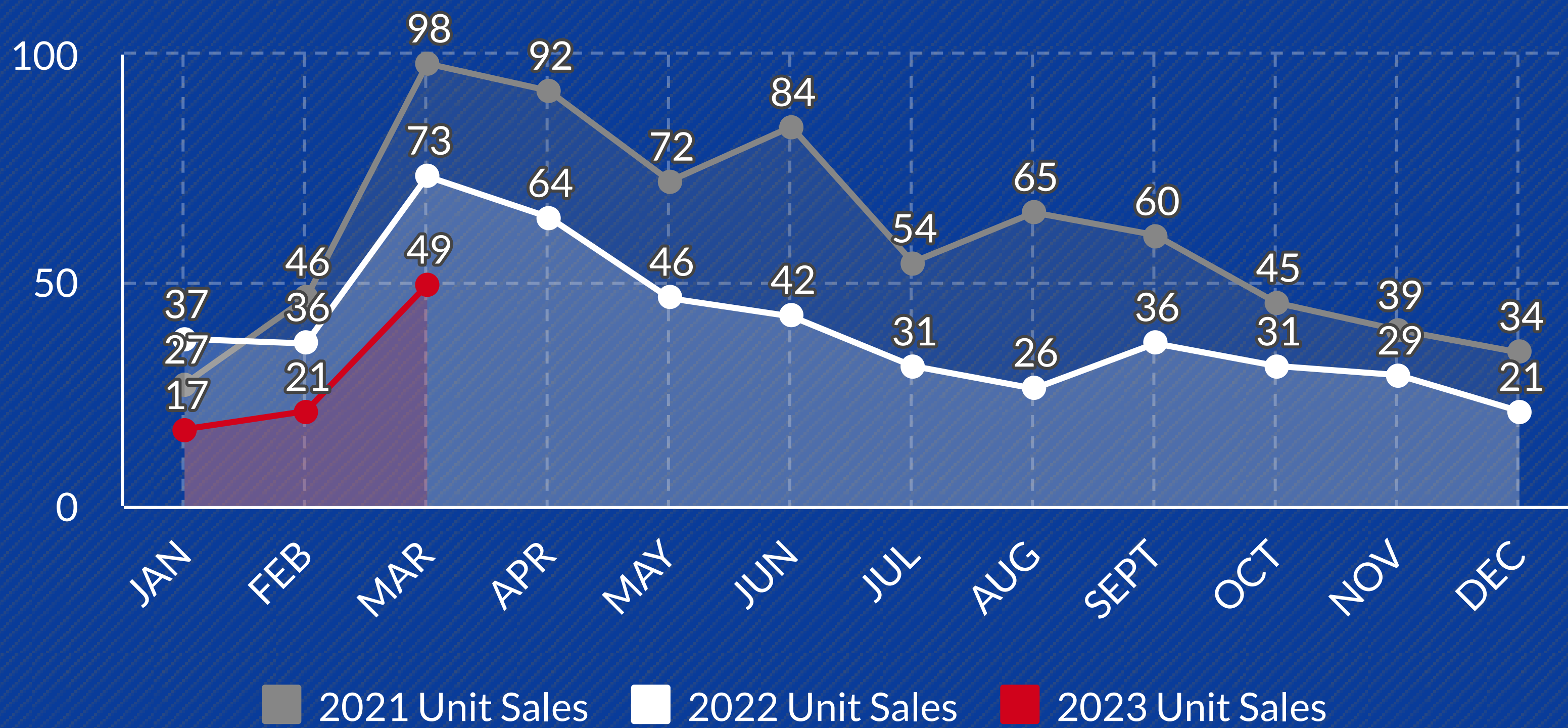
Average Price Year To Date - Condominium
\$465,000

Unit Sales - Month



- Detached Home (67.35%)
- Townhouse (2.04%)
- Other - Modular (30.61%)

MLS Residential Market Activity



\$35,831,200

Sales Volume



96.6%

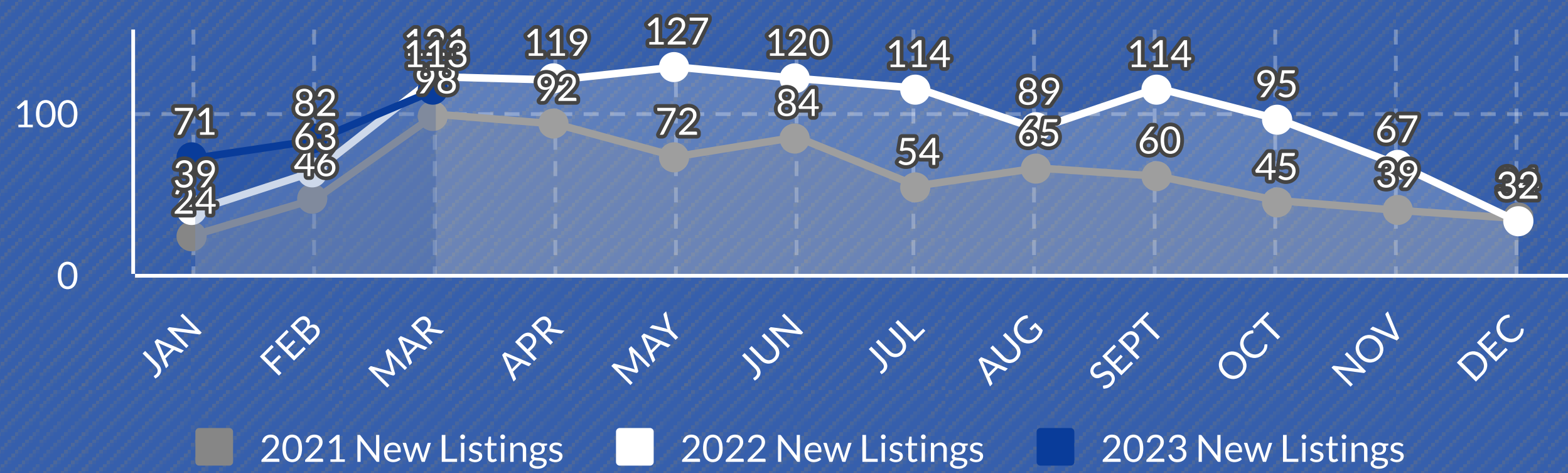
Sales to List Ratio



22

Days on Market

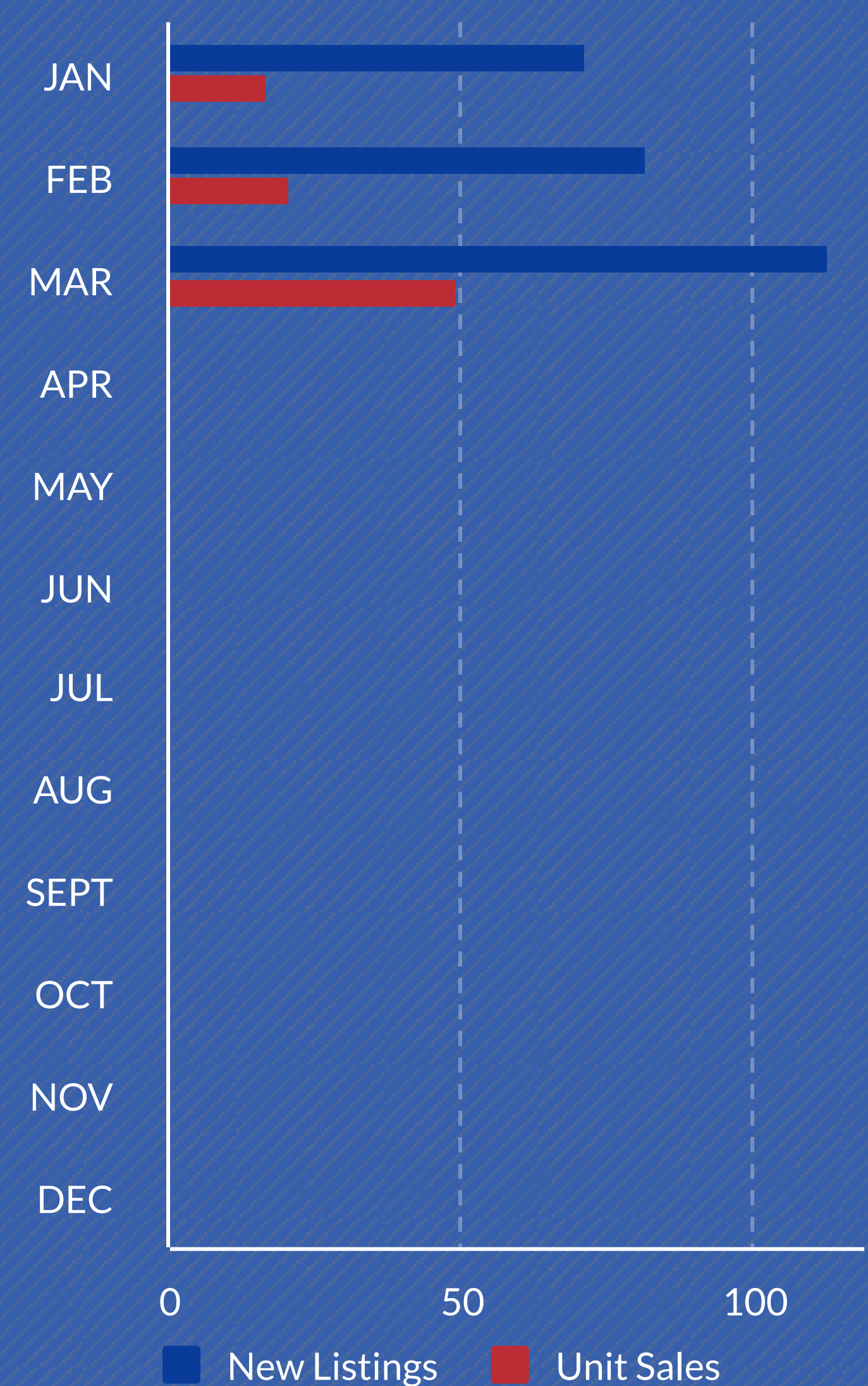
Monthly Residential New Listings



113
Month

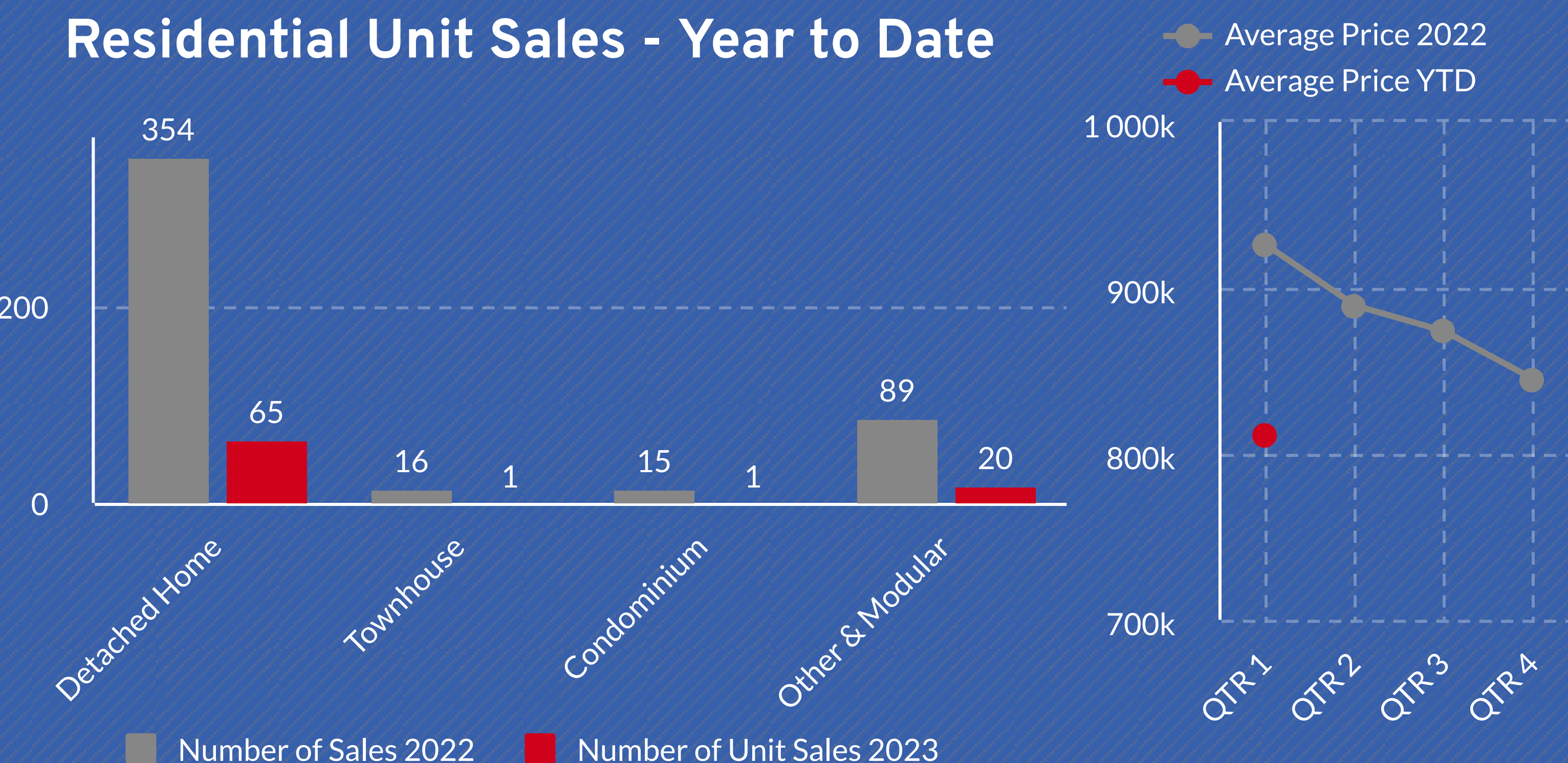
Supply & Demand

All Residential Units



Months of Inventory = 3.8

Residential Unit Sales - Year to Date



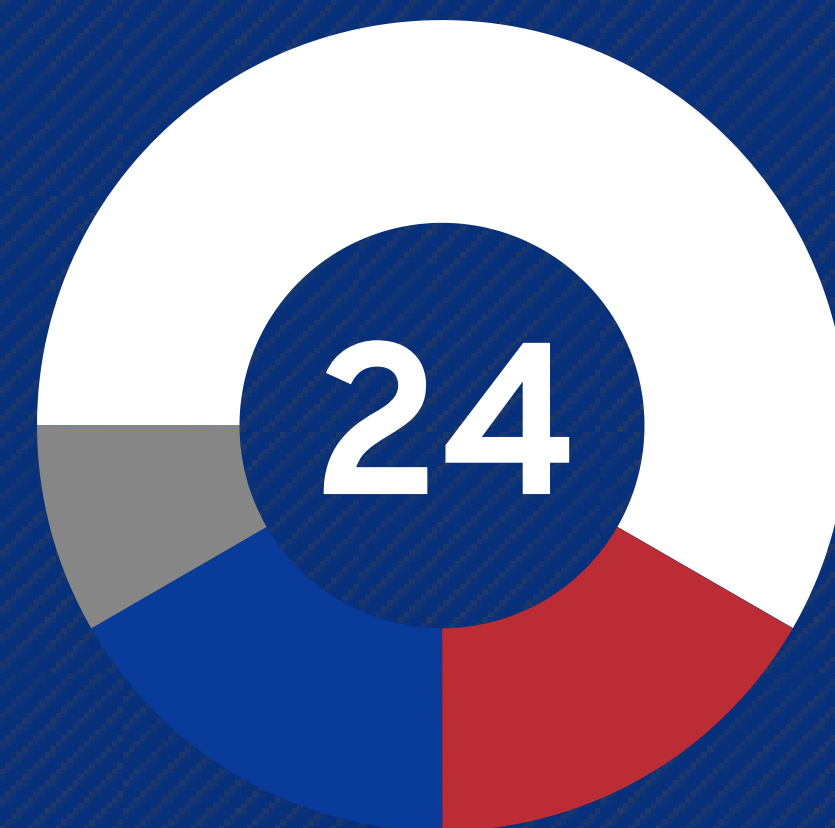
Collingwood

Average Price Year To Date - Detached Home
\$855,927

Average Price Year To Date - Townhouse
\$831,211

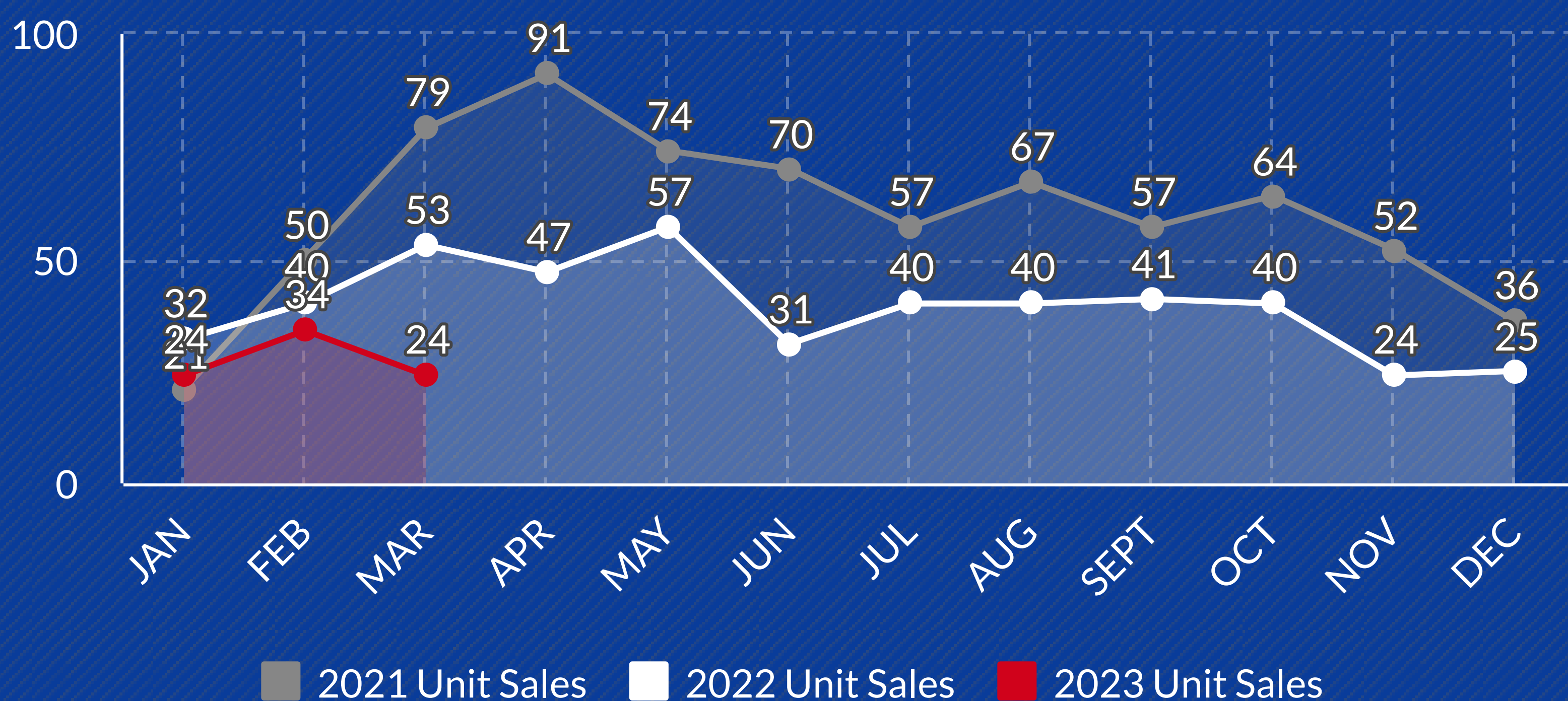
Average Price Year To Date - Condominium
\$639,117

Unit Sales - Month



- Detached Home (58.33%)
- Townhouse (16.67%)
- Condominium (16.67%)
- Other (8.33%)

MLS Residential Market Activity



\$19,037,300

Sales Volume



95.4%

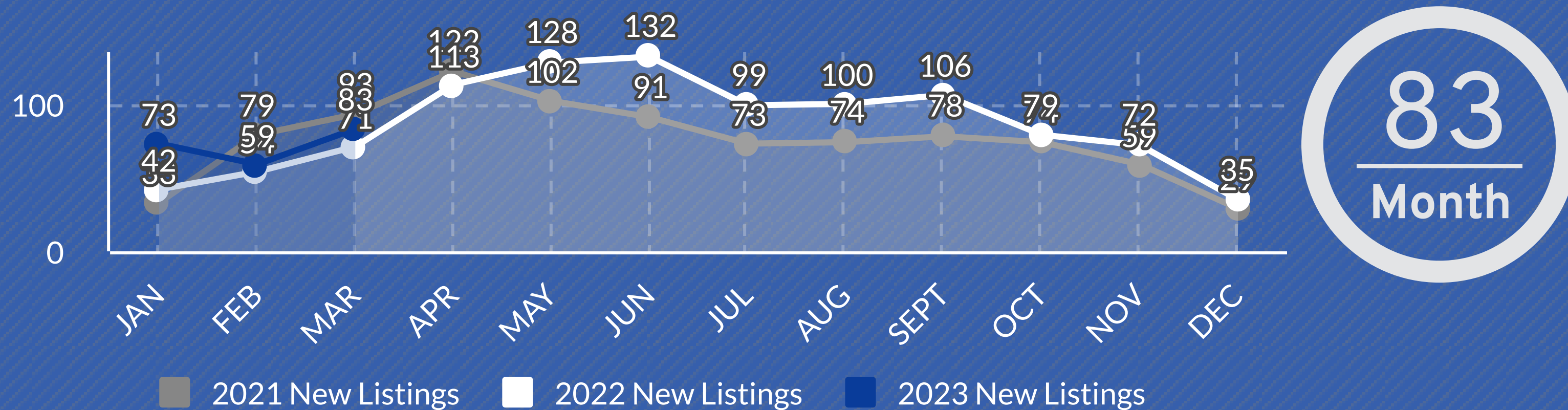
Sales to List Ratio



35.5

Days on Market

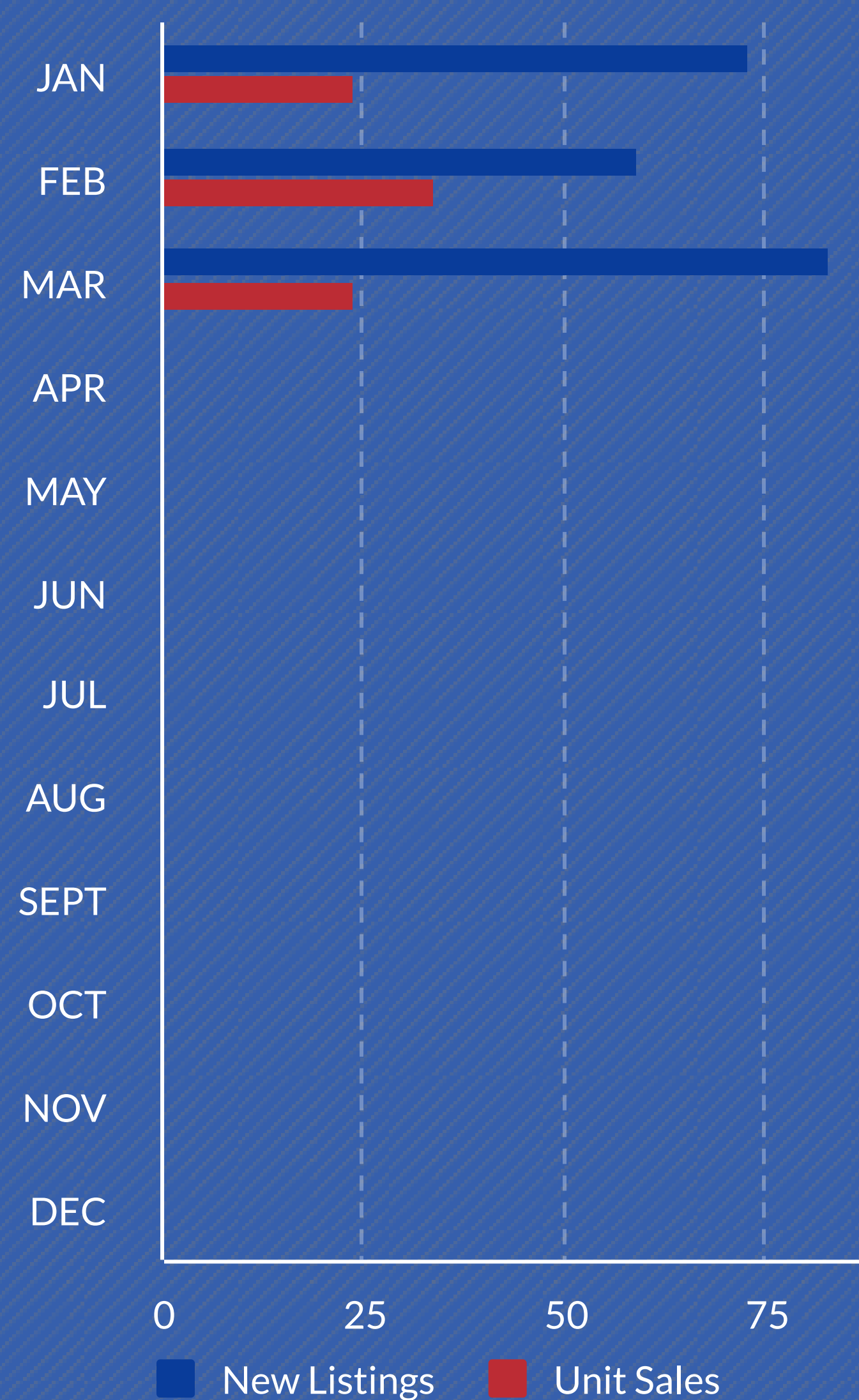
Monthly Residential New Listings



83
Month

Supply & Demand

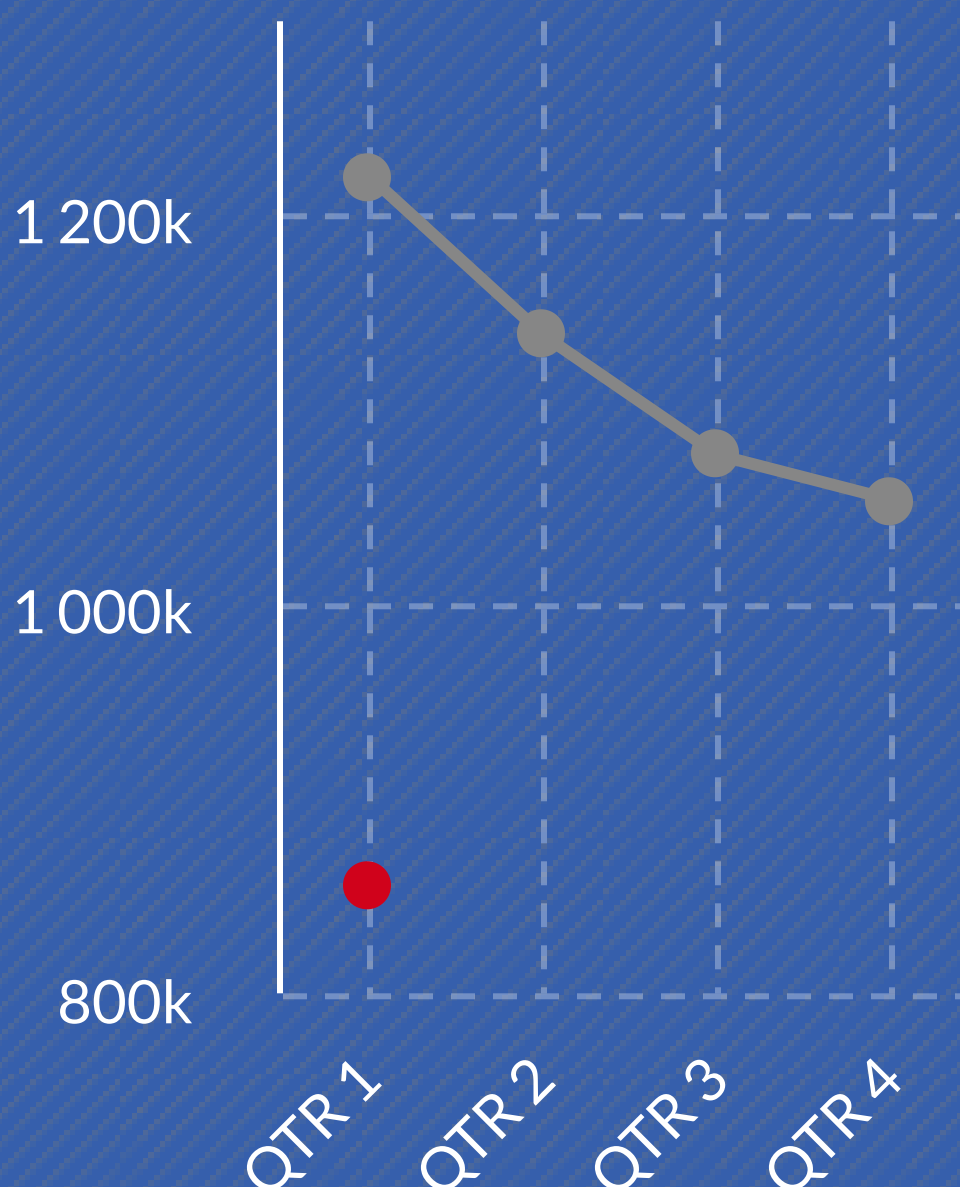
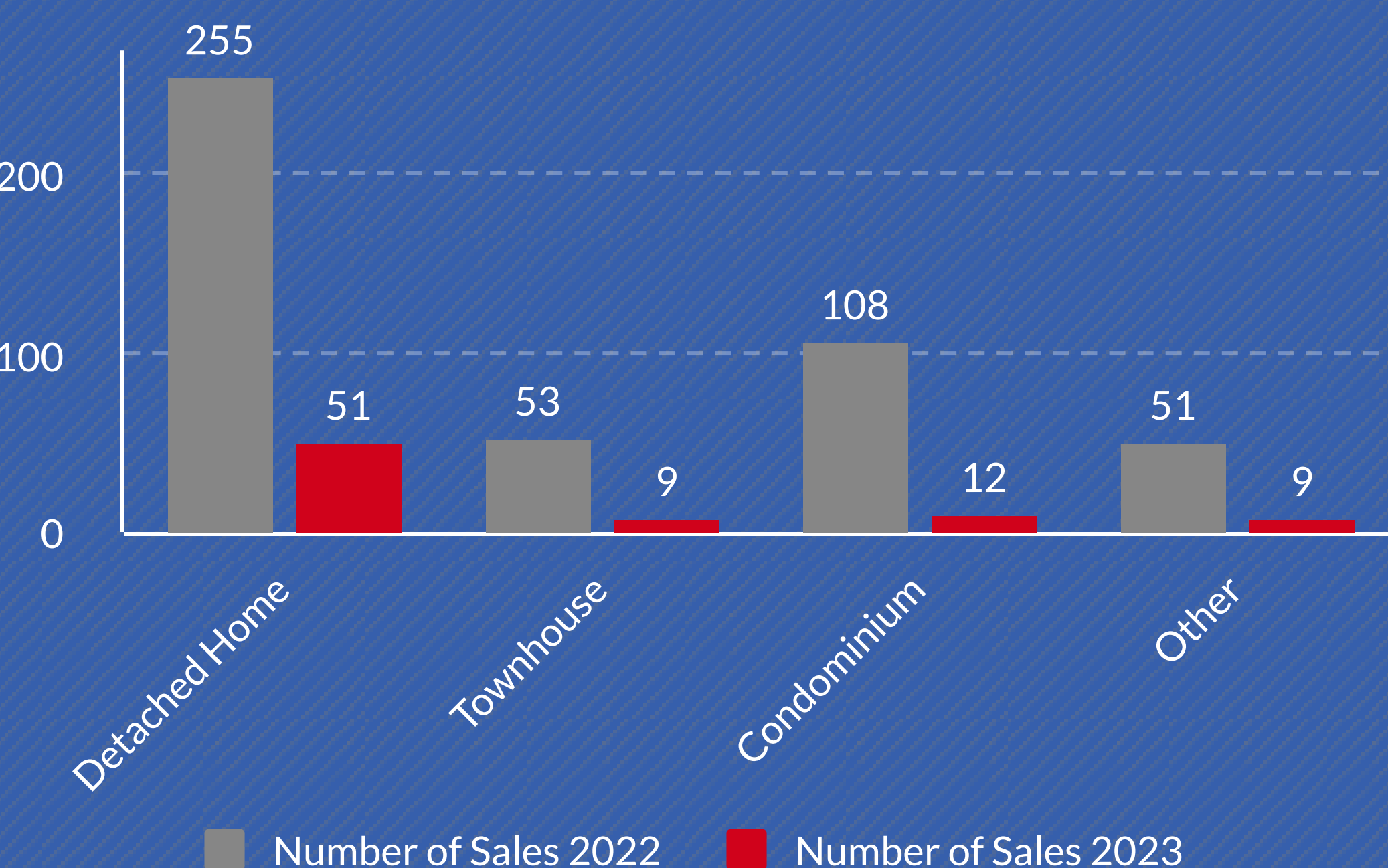
All Residential Units



Months of Inventory = 6.3

Residential Unit Sales - Year to Date

Average Price 2022
 Average Price 2023



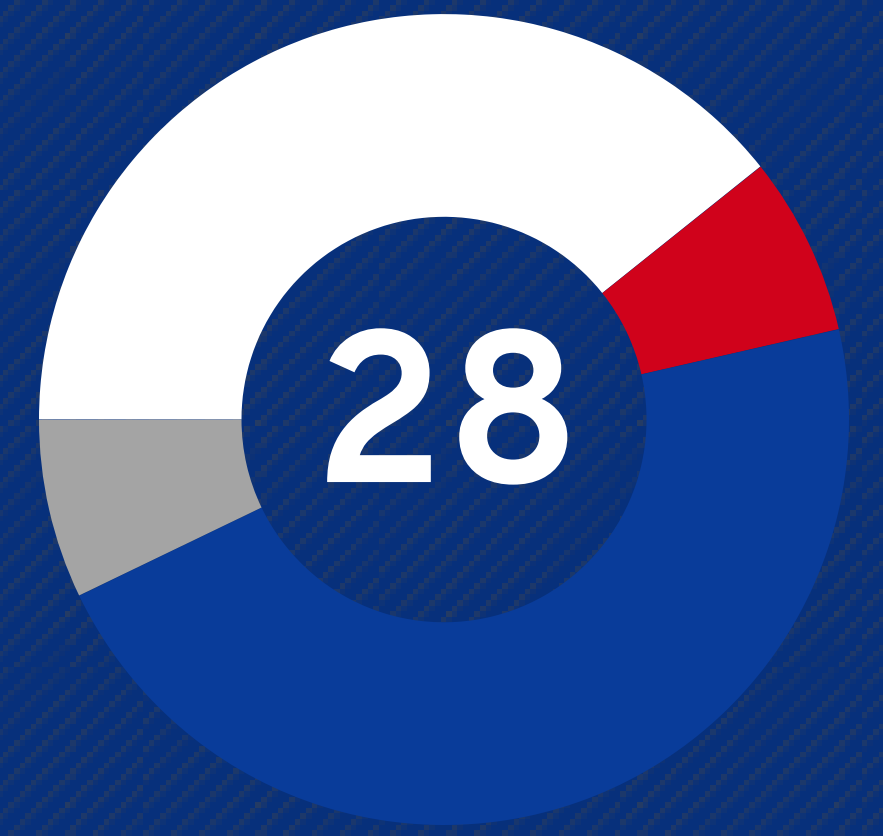
The Blue Mountains

Average Price Year To Date - Detached Home
\$1,783,241

Average Price Year To Date - Townhouse
\$833,000

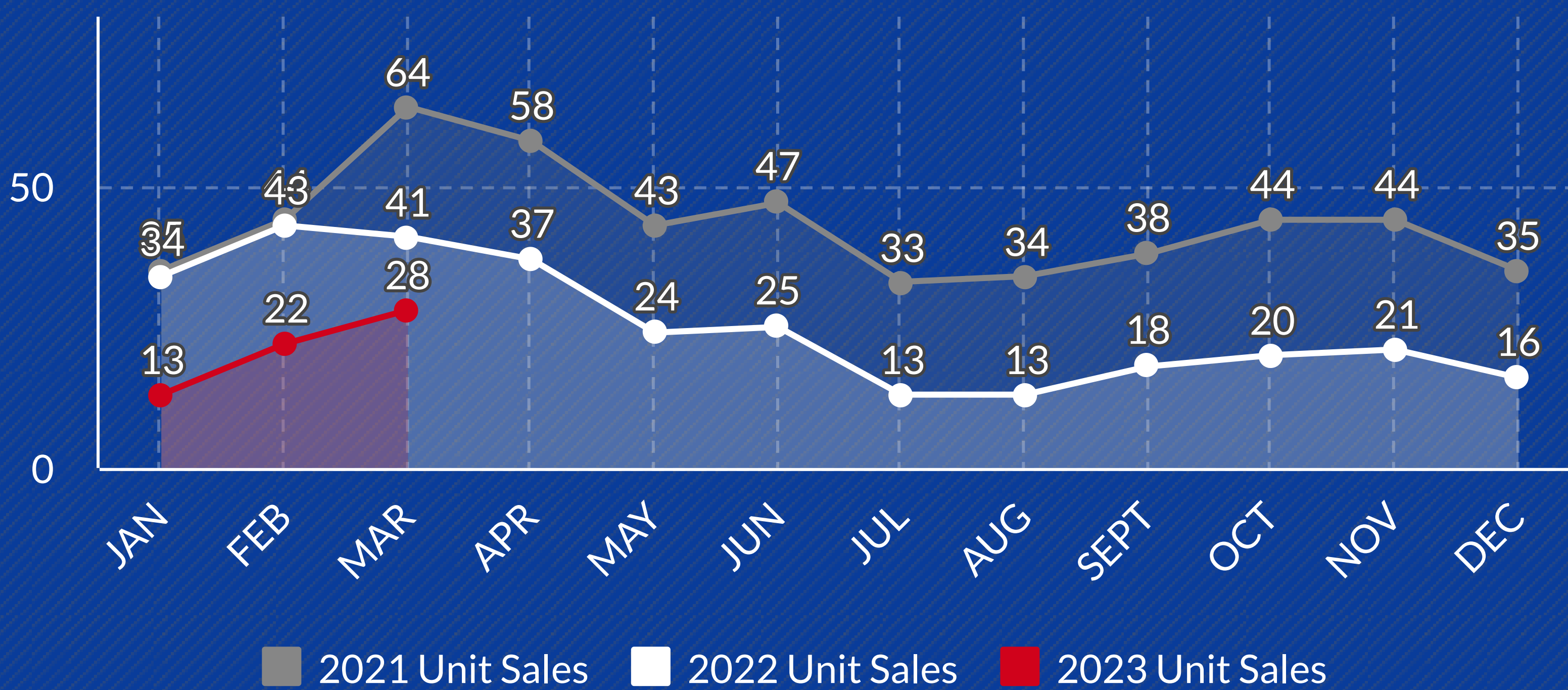
Average Price Year To Date - Condominium
\$466,692

Unit Sales - Month



- Detached Home (39.29%)
- Townhouse (7.14%)
- Condominium (46.43%)
- Other (7.14%)

MLS Residential Market Activity



\$23,749,500

Sales Volume



95.6%

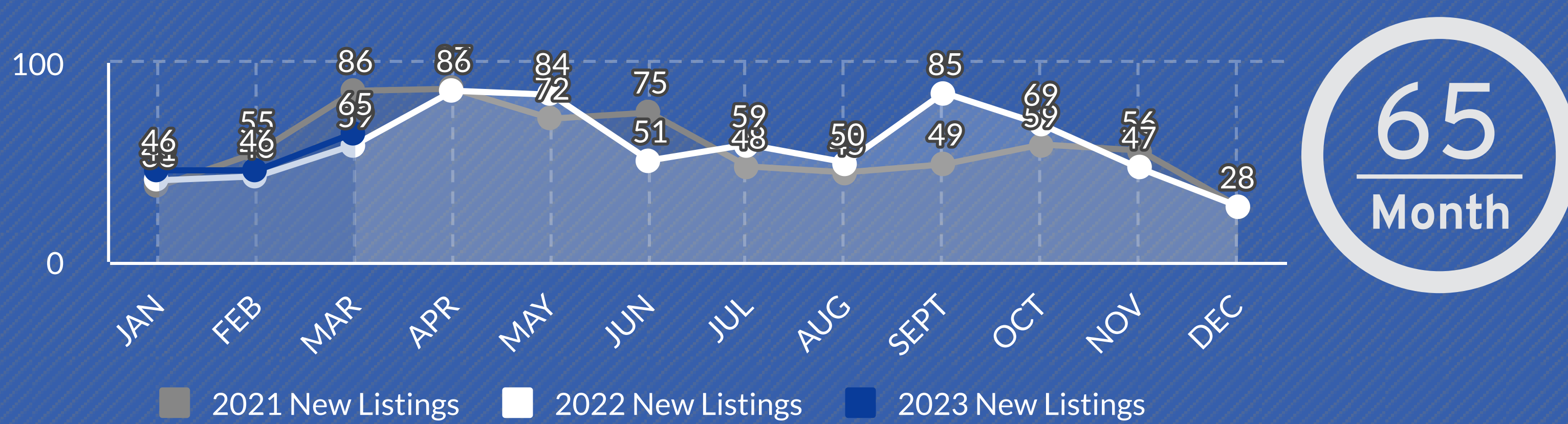
Sales to List Ratio



40.5

Days on Market

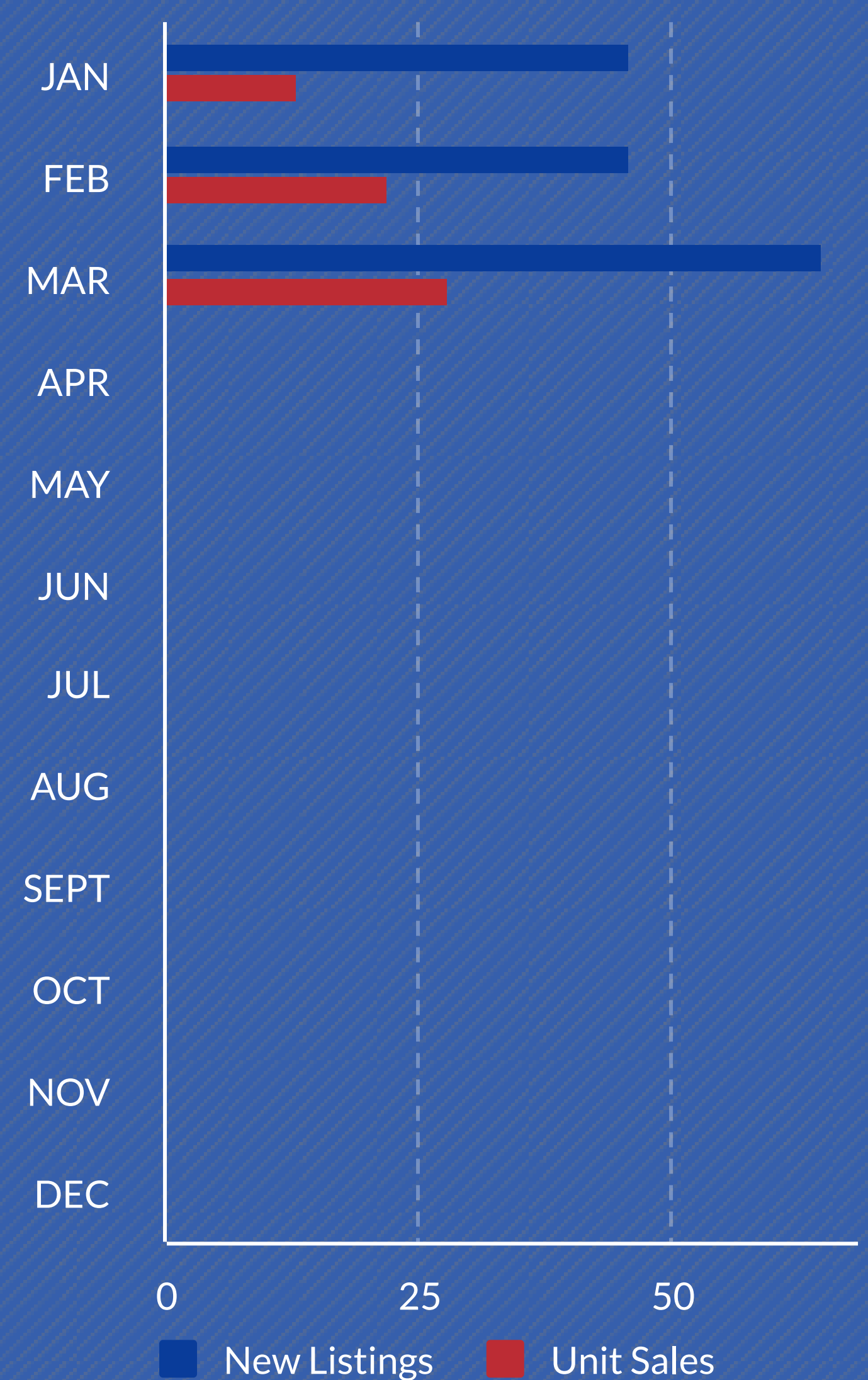
Monthly Residential New Listings



65
Month

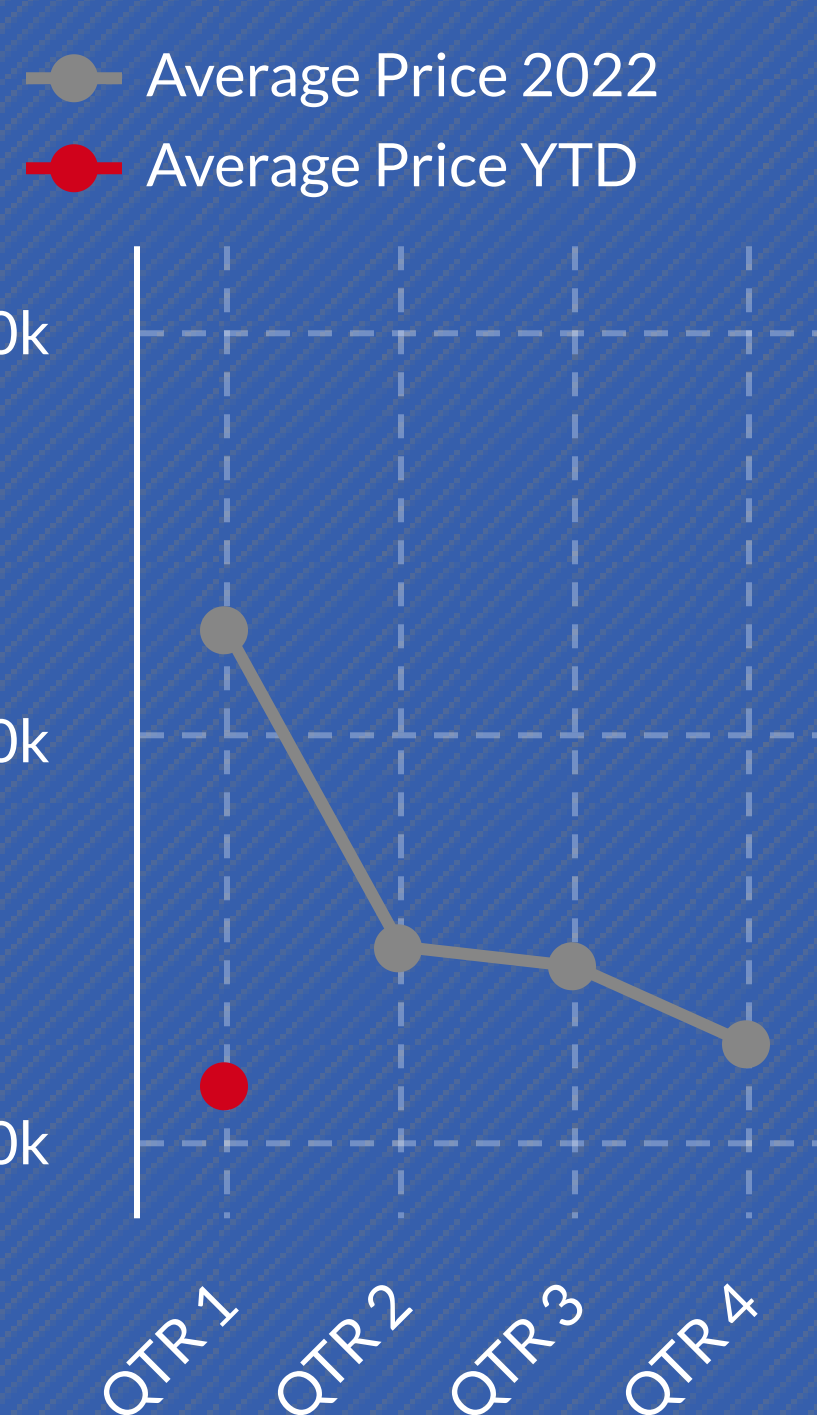
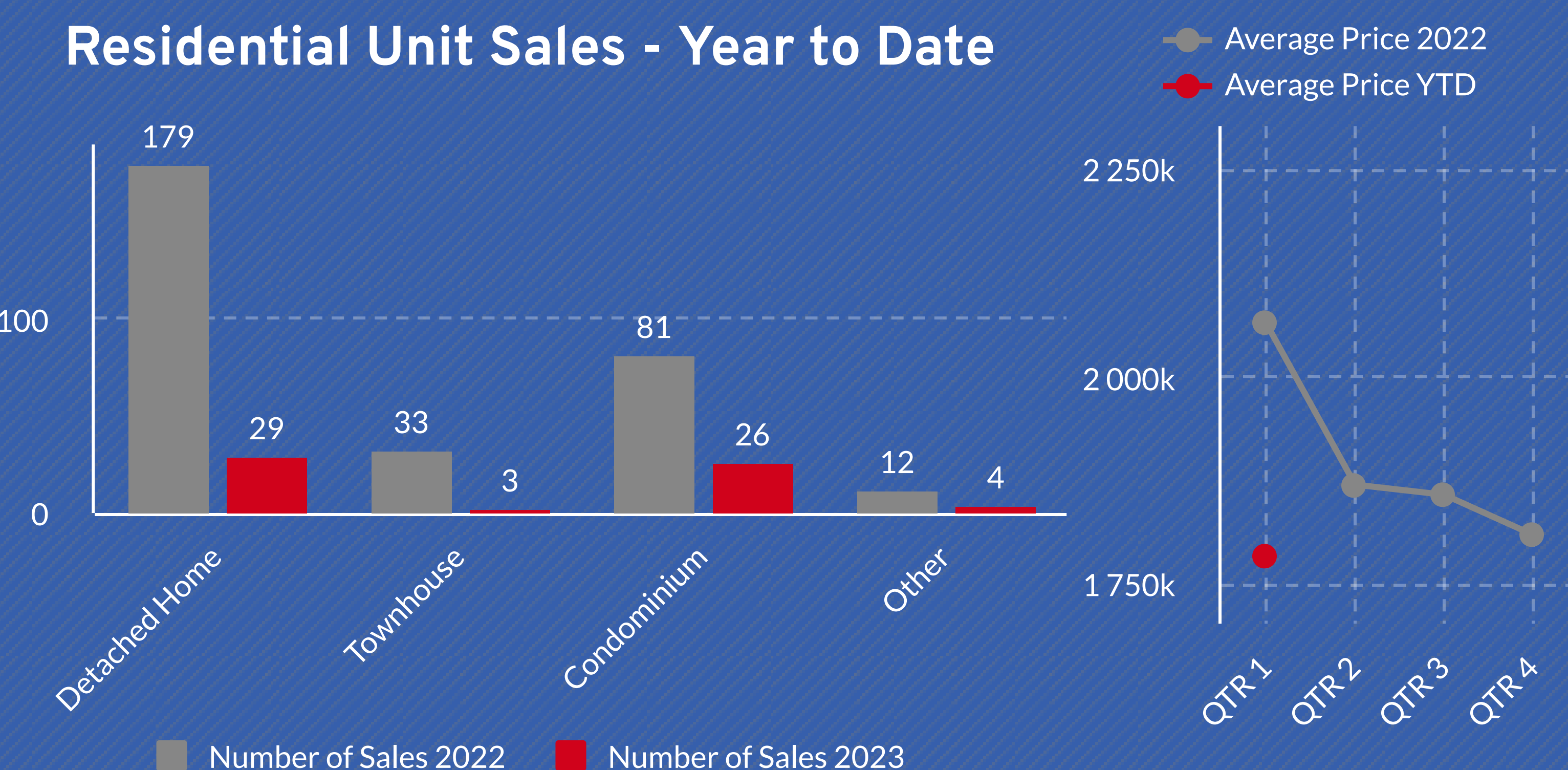
Supply & Demand

All Residential Units



Months of Inventory = 4.4

Residential Unit Sales - Year to Date



Clearview



Average Price Year To Date - Detached Home
\$1,203,147

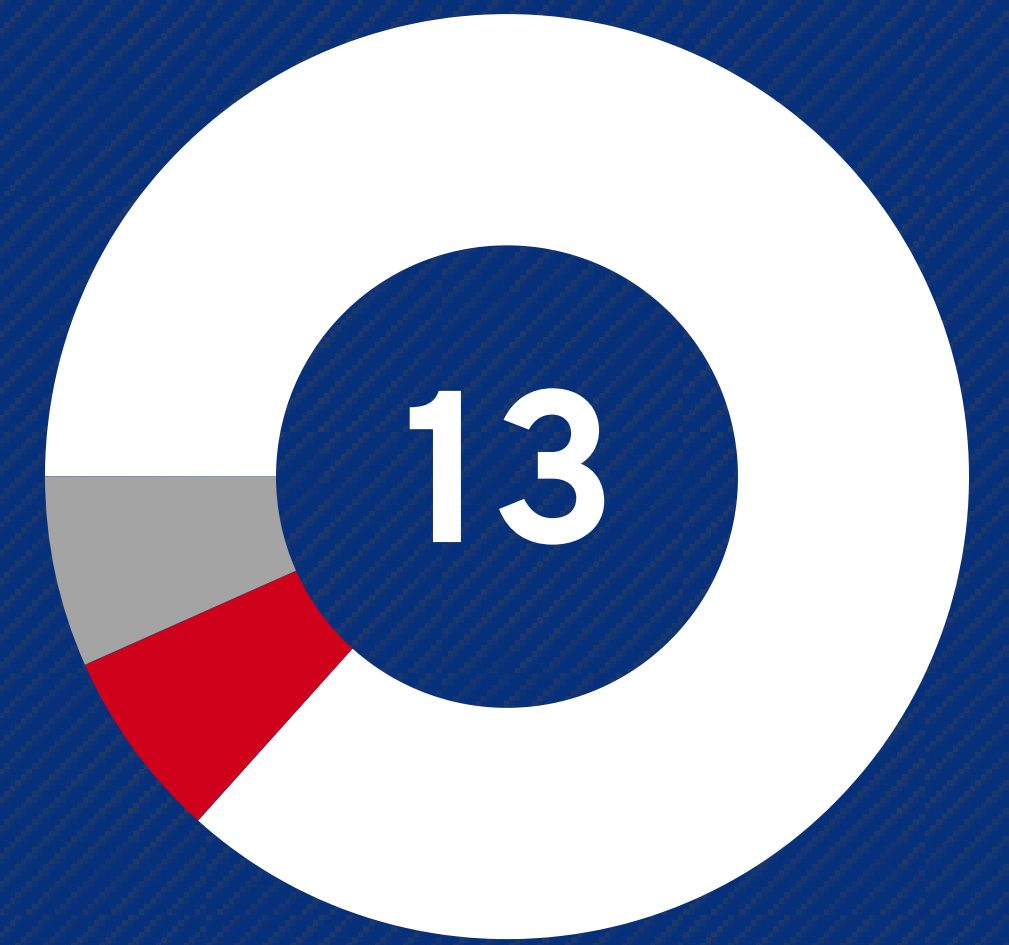


Average Price Year To Date - Townhouse
\$430,000



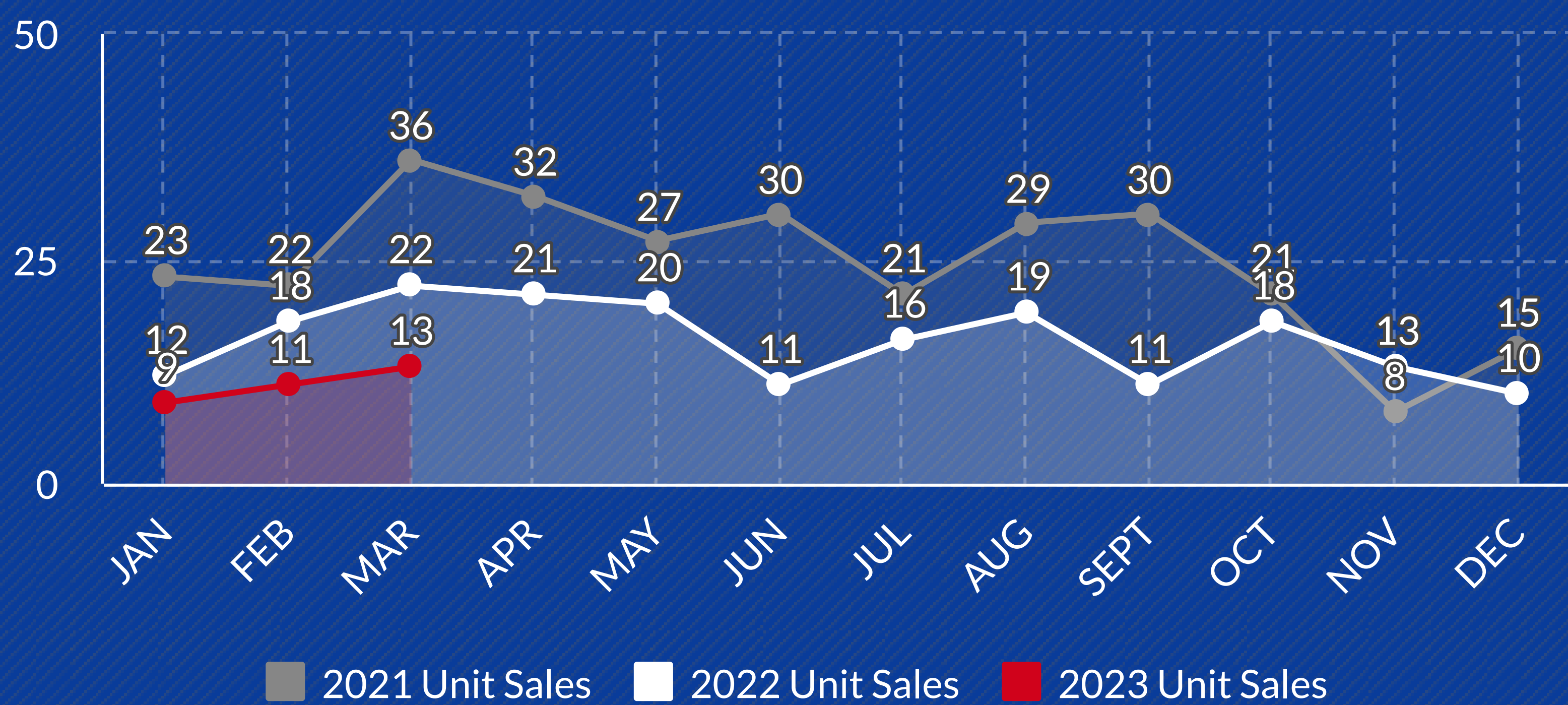
Average Price Year To Date - Residential Vacant Land
\$715,000 (1 SALE - 6 ACRES)

Unit Sales - Month



- Detached Home (86.67%)
- Townhouse (6.67%)
- Other (6.67%)

MLS Residential Market Activity



\$13,535,704

Sales Volume



96.6%

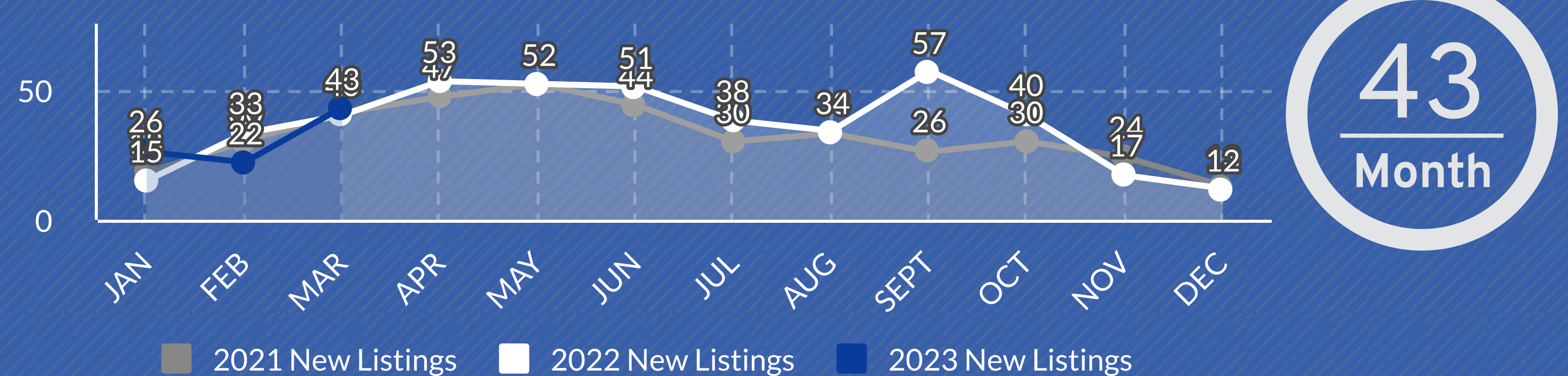
Sales to List Ratio



14

Days on Market

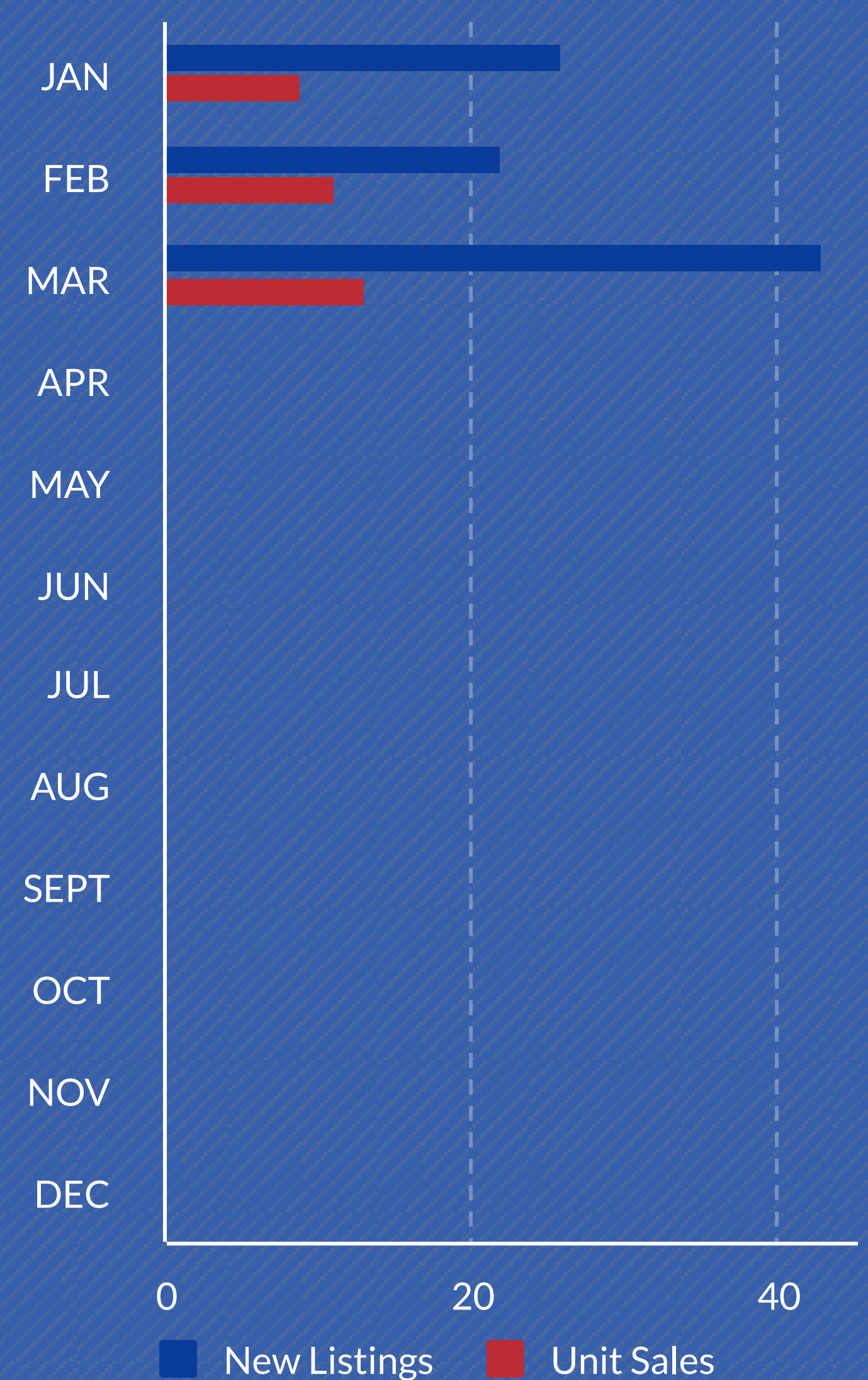
Monthly Residential New Listings



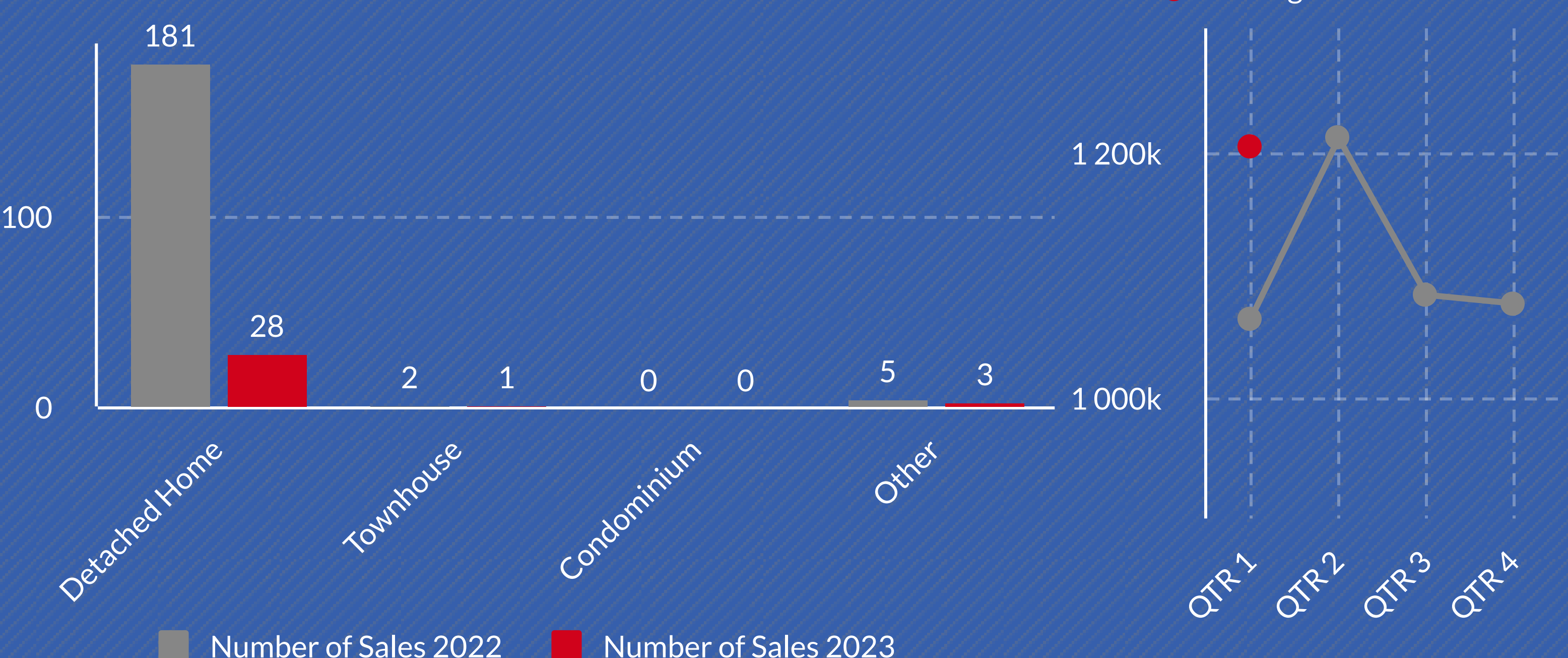
43
Month

Supply & Demand

All Residential Units



Residential Unit Sales - Year to Date



Months of Inventory = 4.8