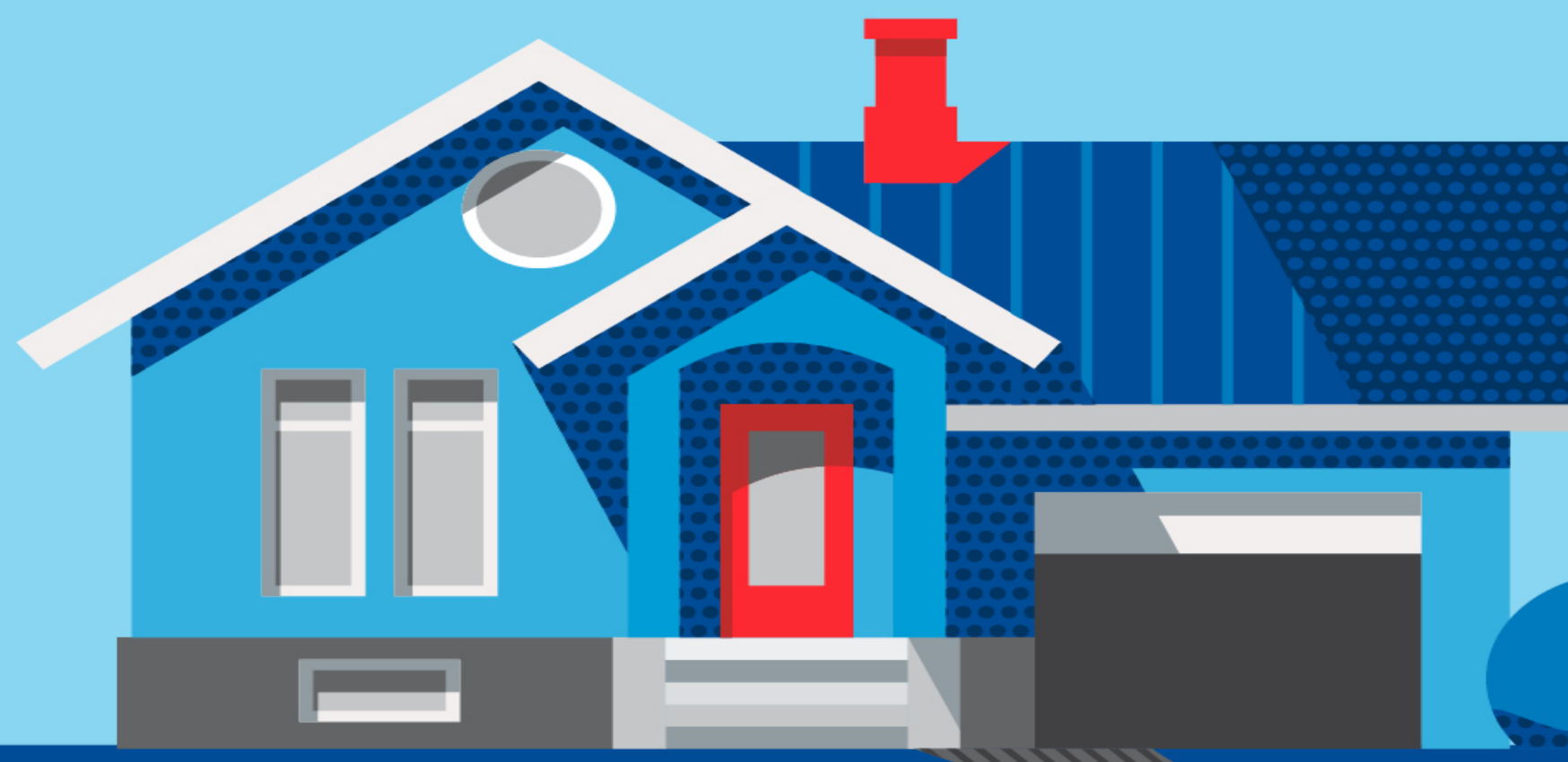


RE/MAX®



# Real Estate Market Report

*August 2023*

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



**Wasaga Beach**

**\$816,281**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**

Sales Activity **14.2%**

Dollar Volume **3.8%**

Average Price **-9.1%**

Days on Market = **25**

Sale to List Ratio **96.9%**



**Collingwood**

**\$971,570**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**

Sales Activity **-5.6%**

Dollar Volume **-14.7%**

Average Price **-9.6%**

Days on Market = **25**

Sale to List Ratio **96.5%**



**The Blue Mountains**

**\$1,630,752**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**

Sales Activity **-16.8%**

Dollar Volume **-32.7%**

Average Price **-19.1%**

Days on Market = **32**

Sale to List Ratio **96.1%**



**Clearview**

**\$991,705**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**

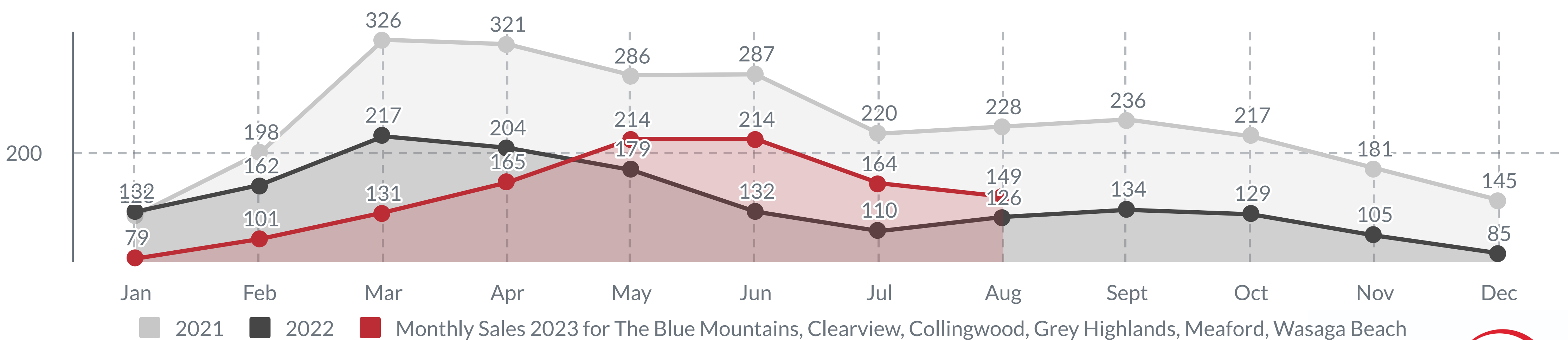
Sales Activity **-6.8%**

Dollar Volume **-12.8%**

Average Price **-6.5%**

Days on Market = **24**

Sale to List Ratio **96.5%**



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georgian Bay, Ontario, Canada  
Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date  
Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.



# Wasaga Beach



Average Price Year To Date - Detached Home  
**\$809,936**

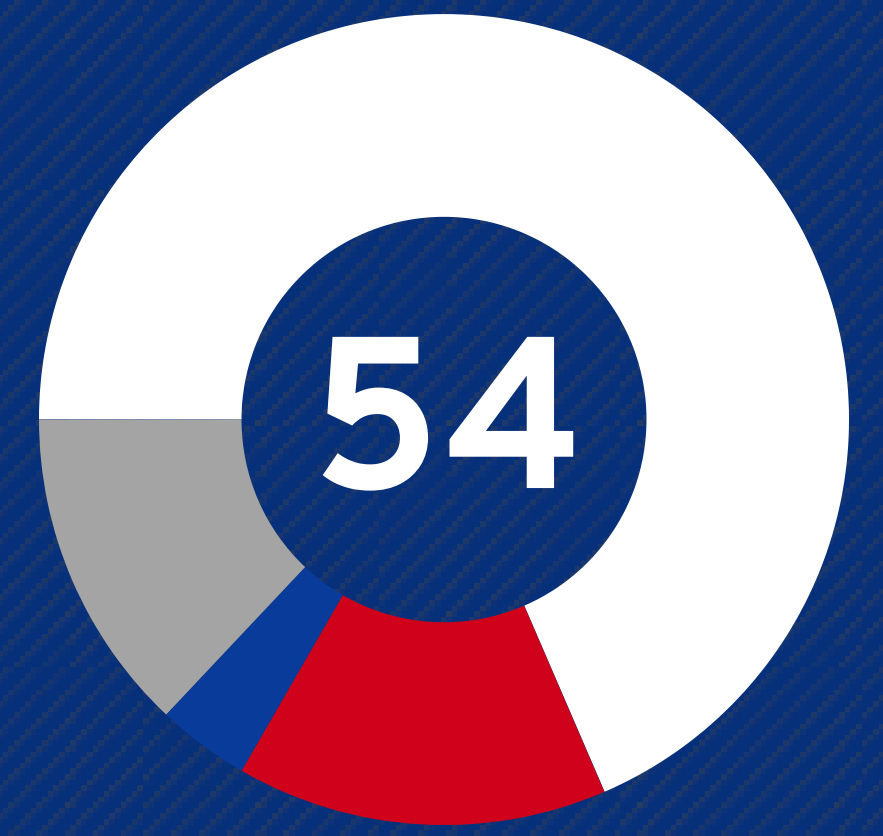


Average Price Year To Date - Townhouse  
**\$594,418**



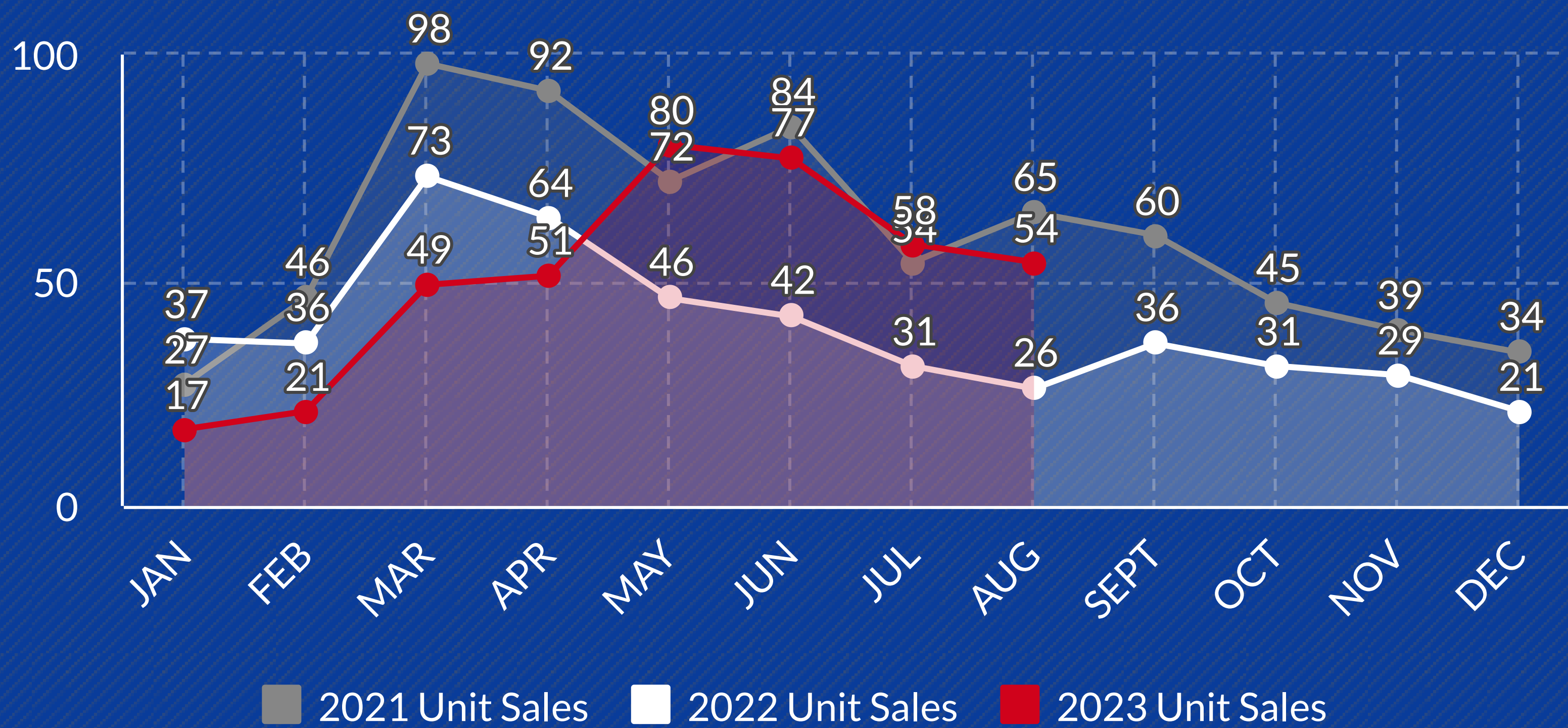
Average Price Year To Date - Condominium  
**\$468,643**

## Unit Sales - Month



- Detached Home (68.52%)
- Townhouse (14.81%)
- Condominium (3.7%)
- Other - Modular (12.96%)

## MLS Residential Market Activity



**\$37,794,475**

Sales Volume



**97.7%**

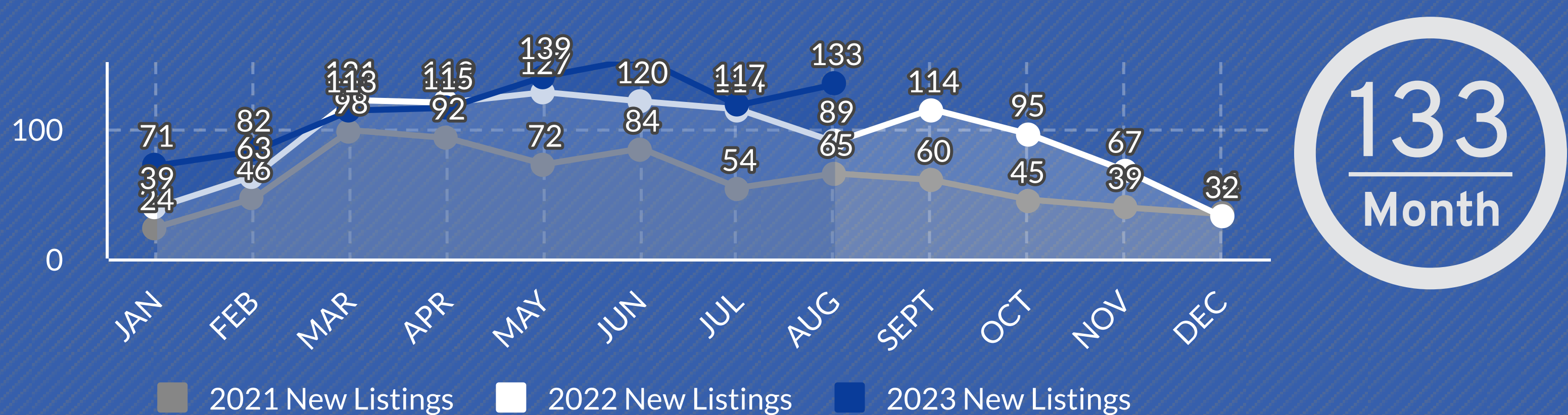
Sales to List Ratio



**33**

Days on Market

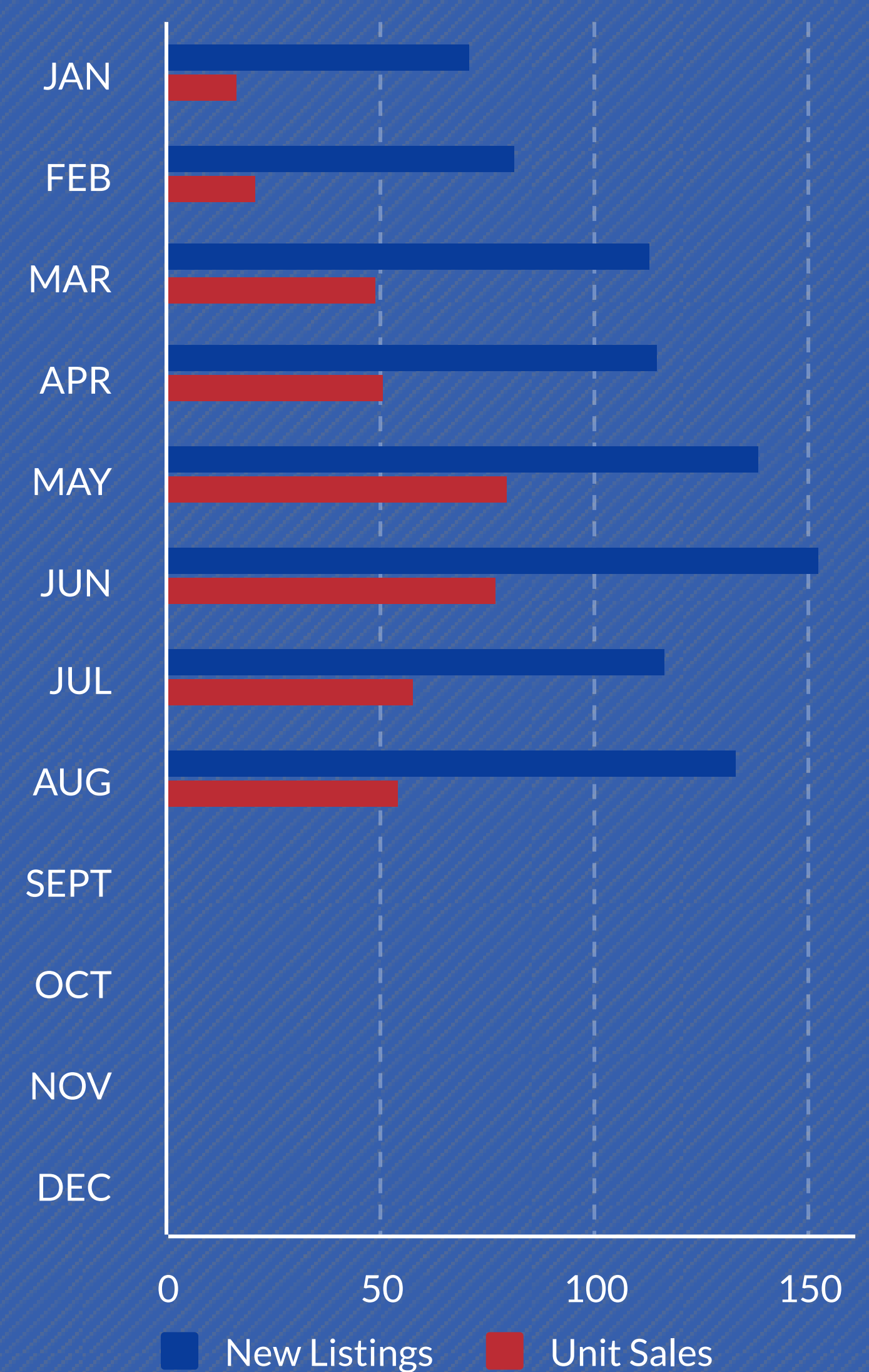
## Monthly Residential New Listings



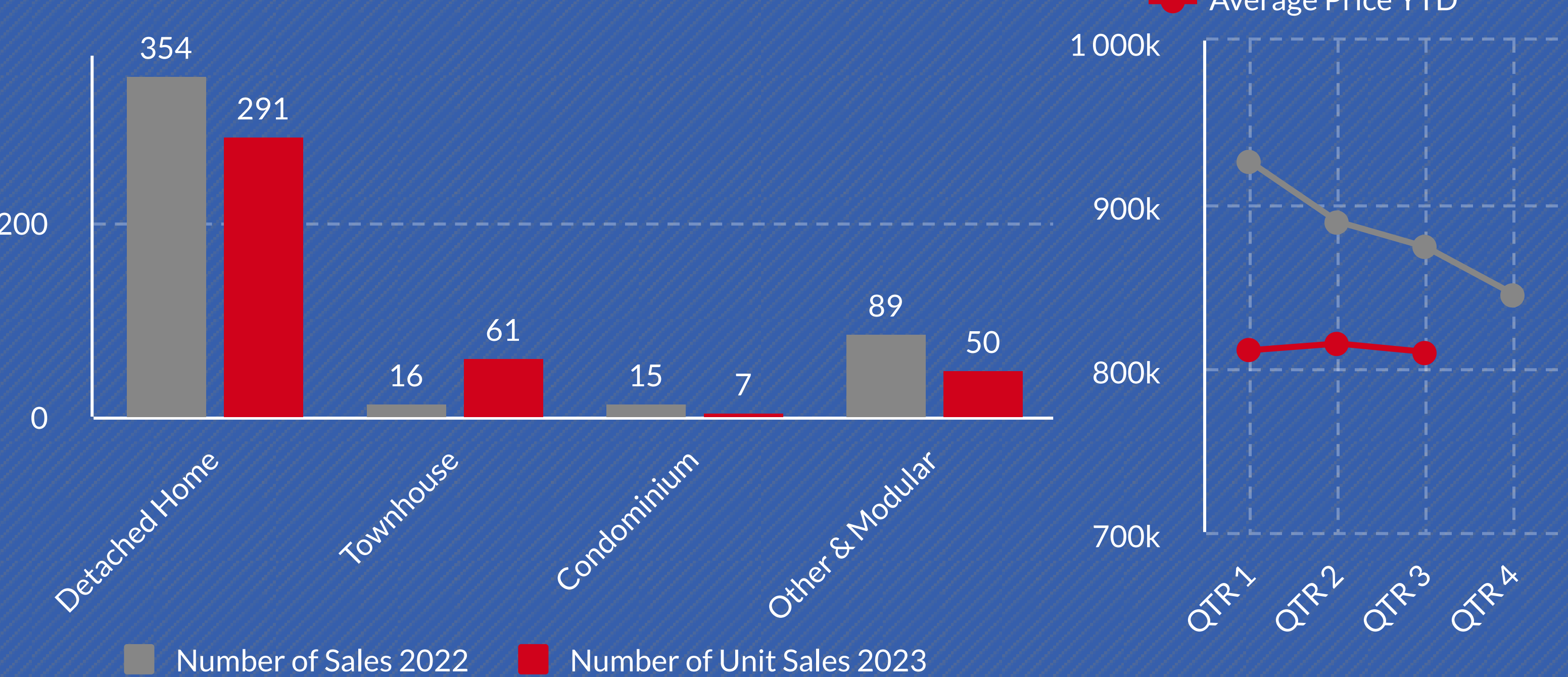
**133**  
Month

## Supply & Demand

All Residential Units



## Residential Unit Sales - Year to Date



Months of Inventory = 4.5

# Collingwood



Average Price Year To Date - Detached Home  
**\$944,631**

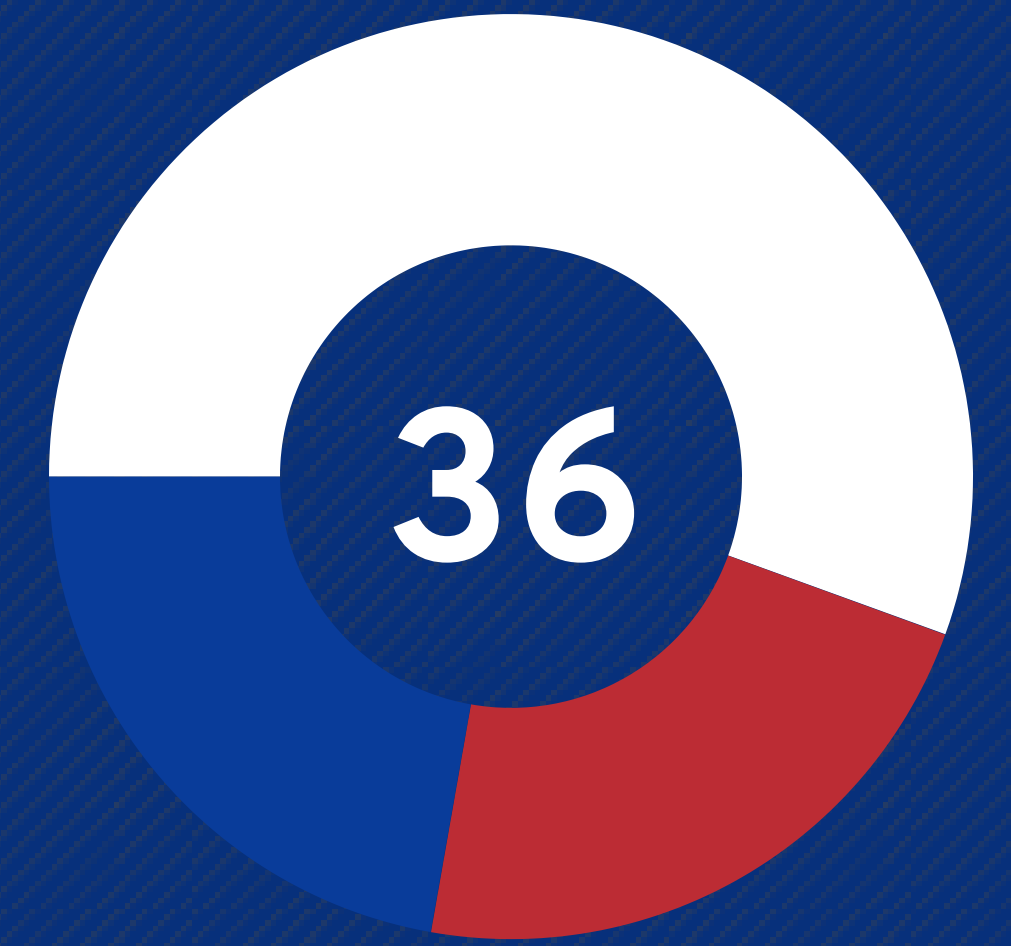


Average Price Year To Date - Townhouse  
**\$790,575**



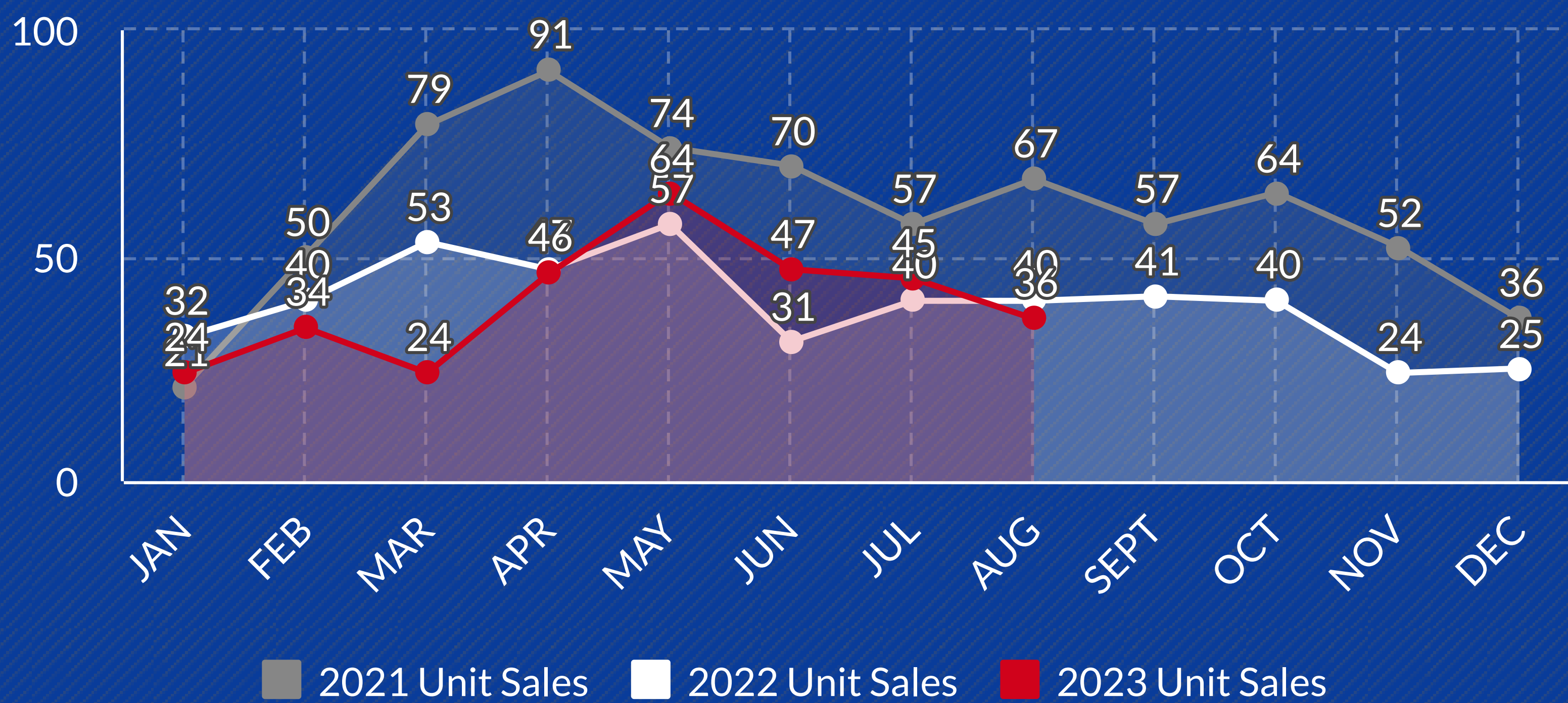
Average Price Year To Date - Condominium  
**\$661,642**

## Unit Sales - Month



- Detached Home (55.56%)
- Townhouse (22.22%)
- Condominium (22.22%)

## MLS Residential Market Activity



**\$31,500,515**

Sales Volume



**97.8%**

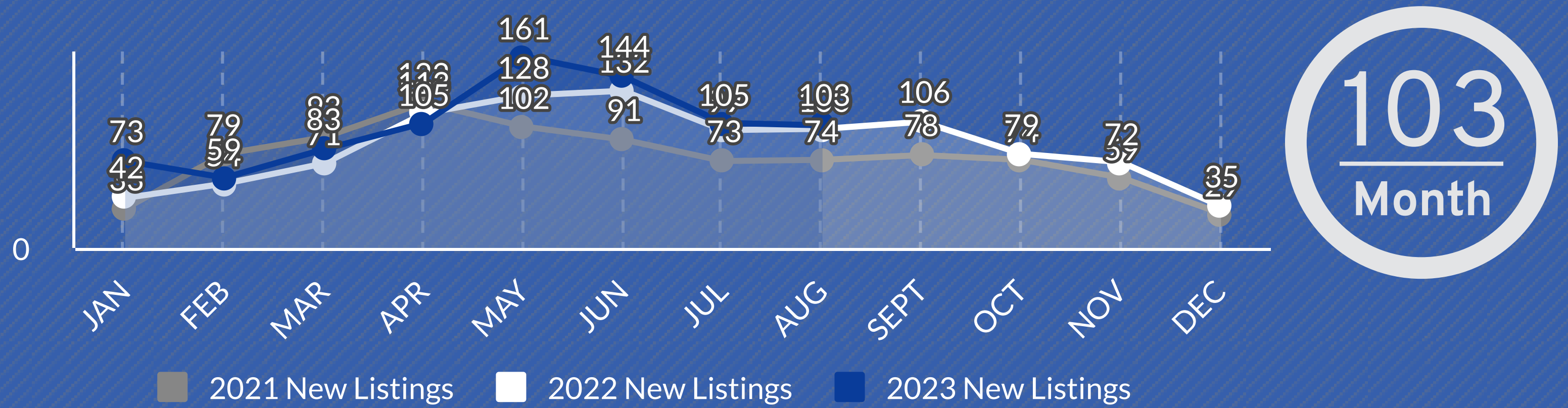
Sales to List Ratio



**41**

Days on Market

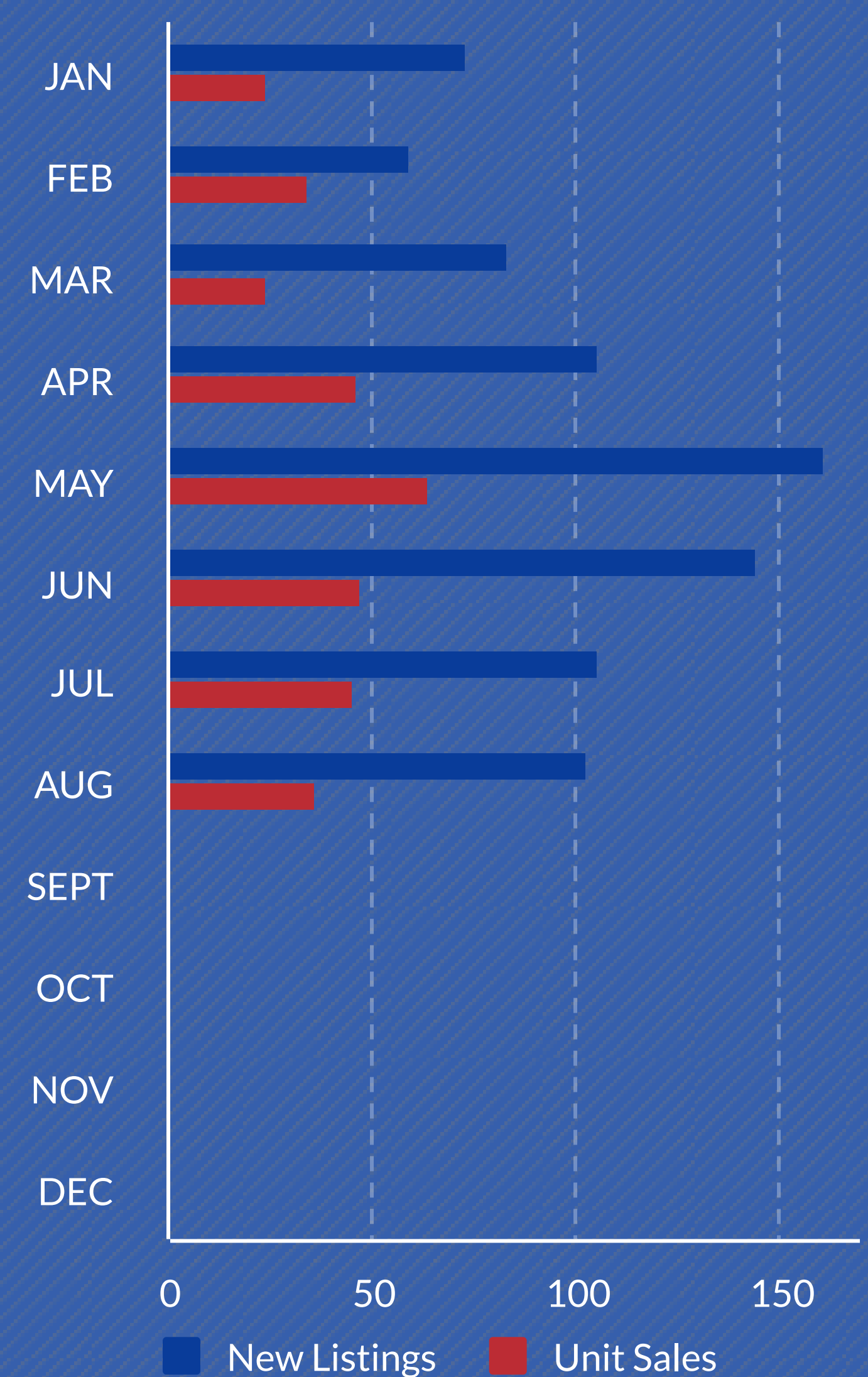
## Monthly Residential New Listings



**103**  
Month

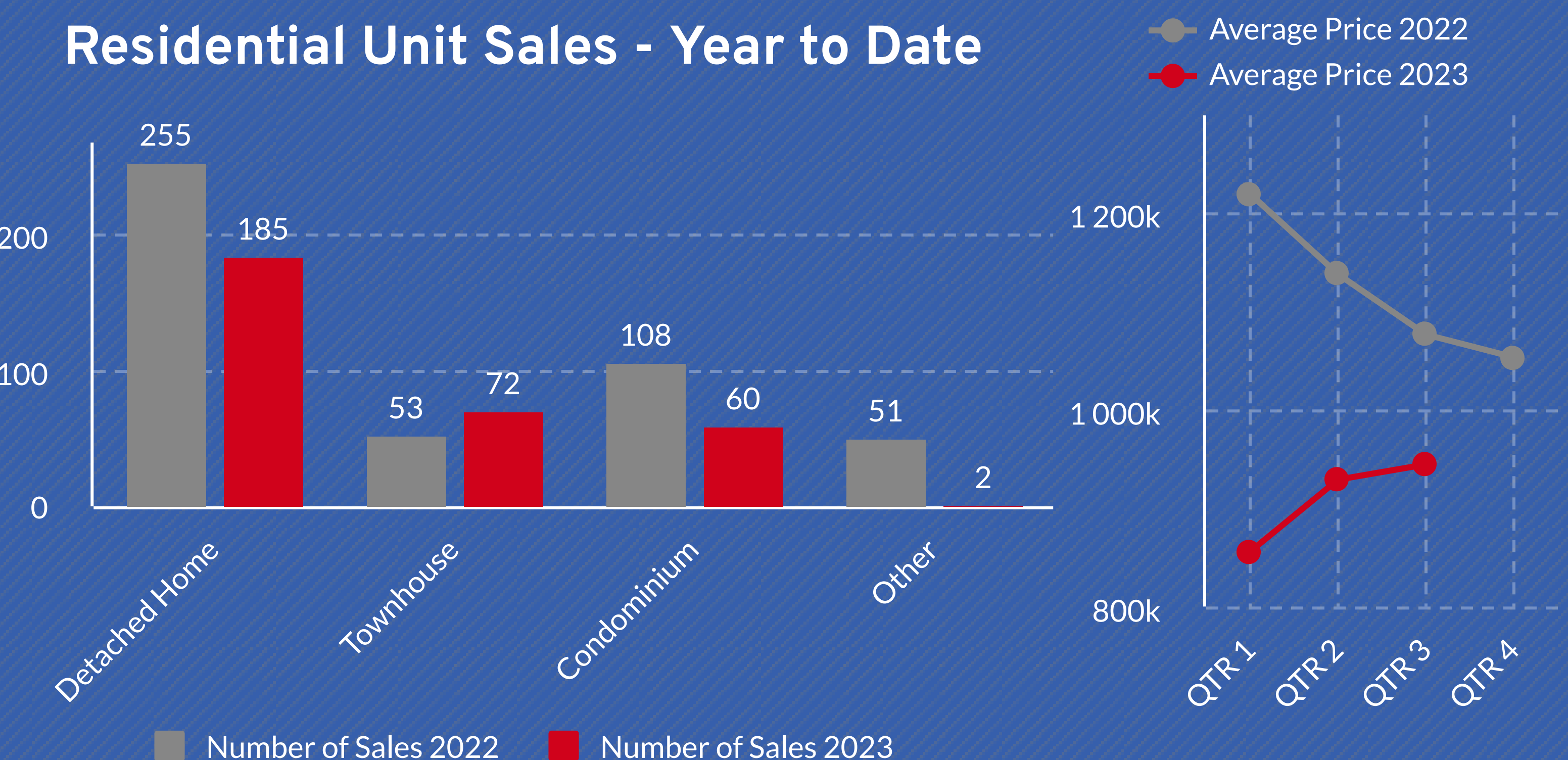
## Supply & Demand

All Residential Units



Months of Inventory = 5.9

## Residential Unit Sales - Year to Date



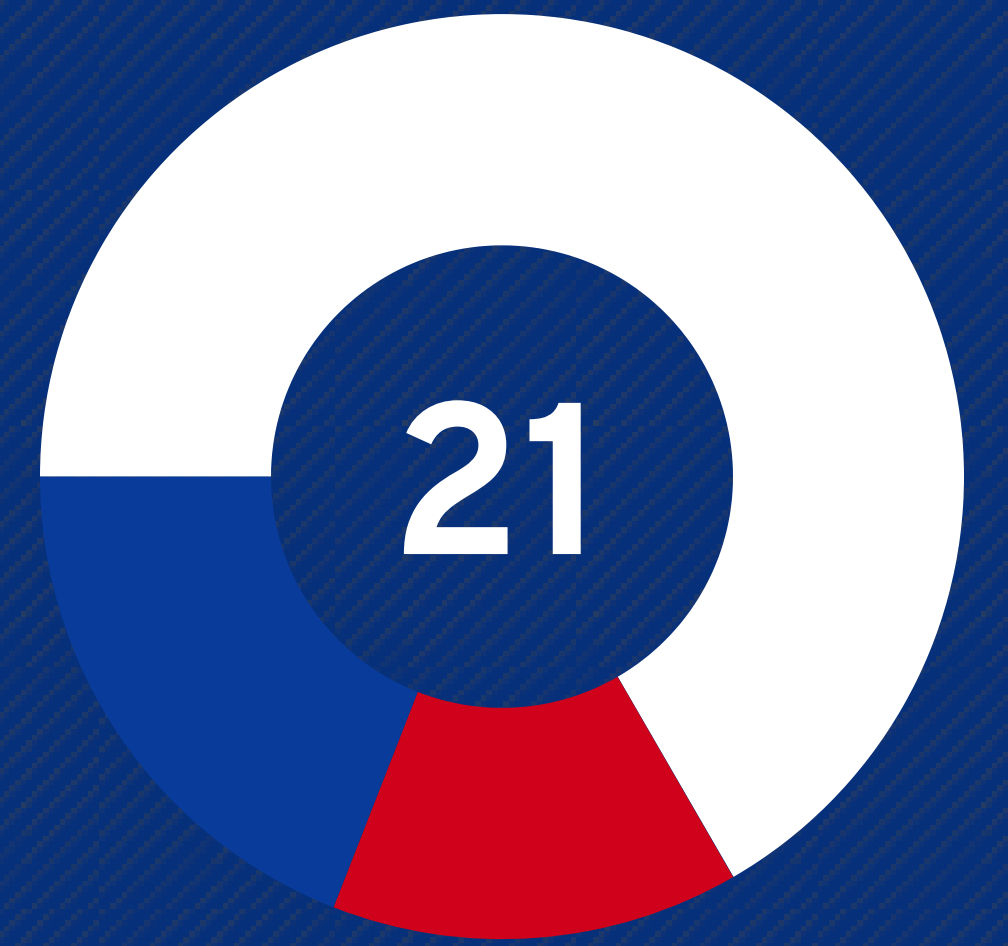
# The Blue Mountains

**Average Price Year To Date - Detached Home**  
**\$1,538,846**

**Average Price Year To Date - Townhouse**  
**\$847,365**

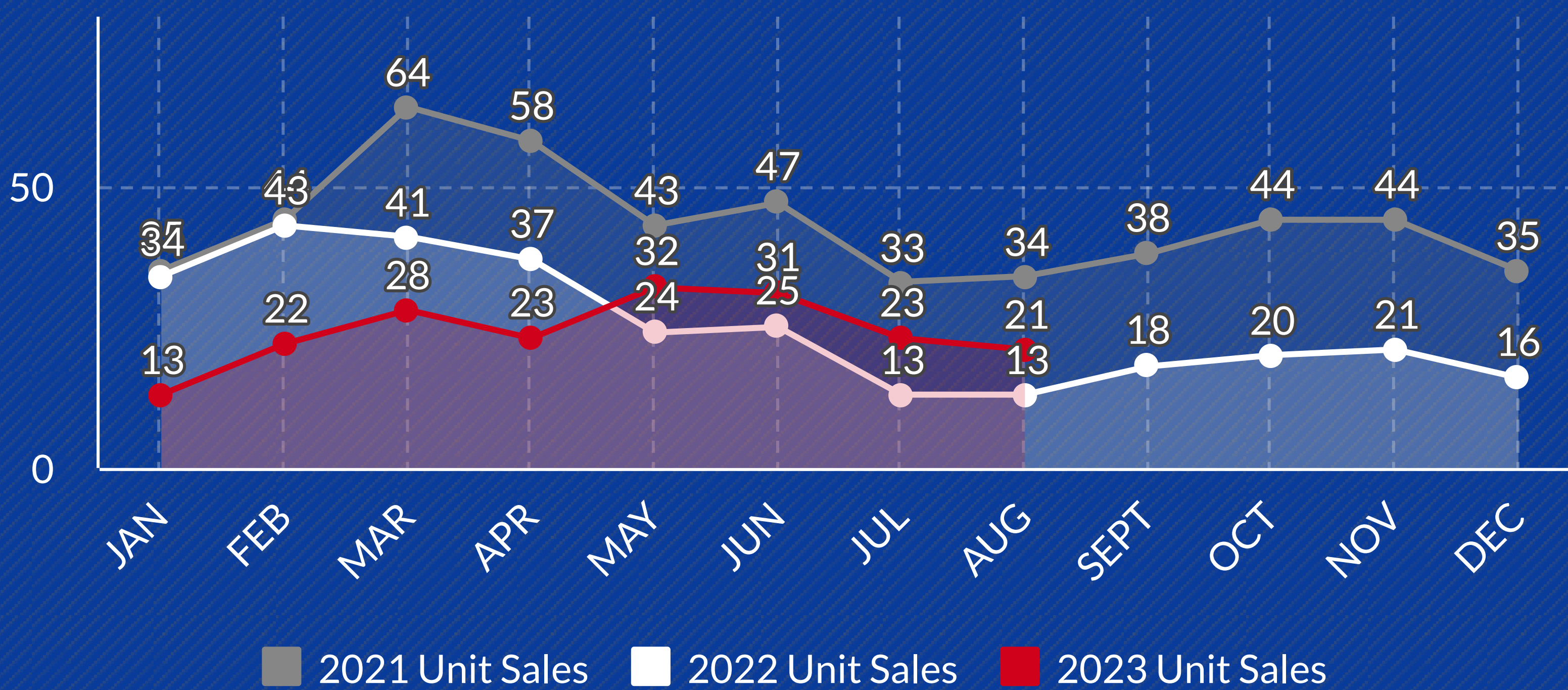
**Average Price Year To Date - Condominium**  
**548,167**

## Unit Sales - Month



■ Detached Home (66.67%)  
■ Townhouse (14.29%)  
■ Condominium (19.05%)

## MLS Residential Market Activity



**\$25,431,500**

Sales Volume



**94.4%**

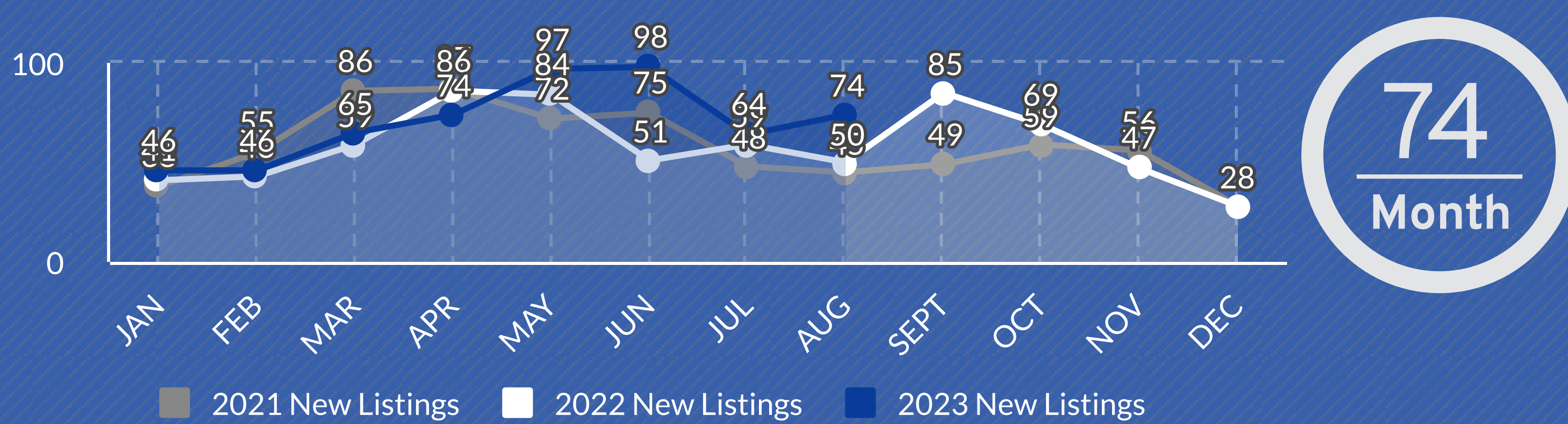
Sales to List Ratio



**50**

Days on Market

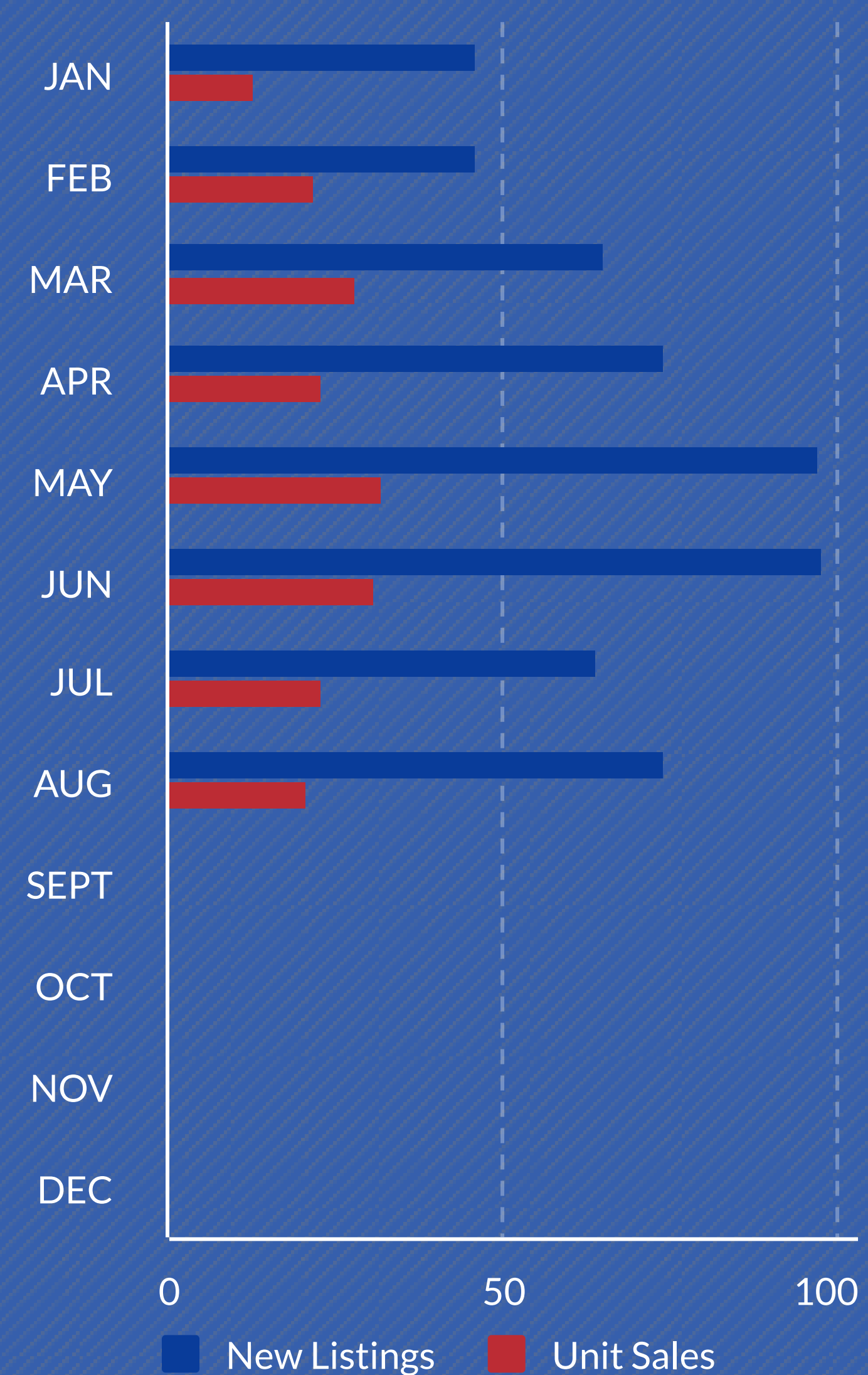
## Monthly Residential New Listings



**74**  
Month

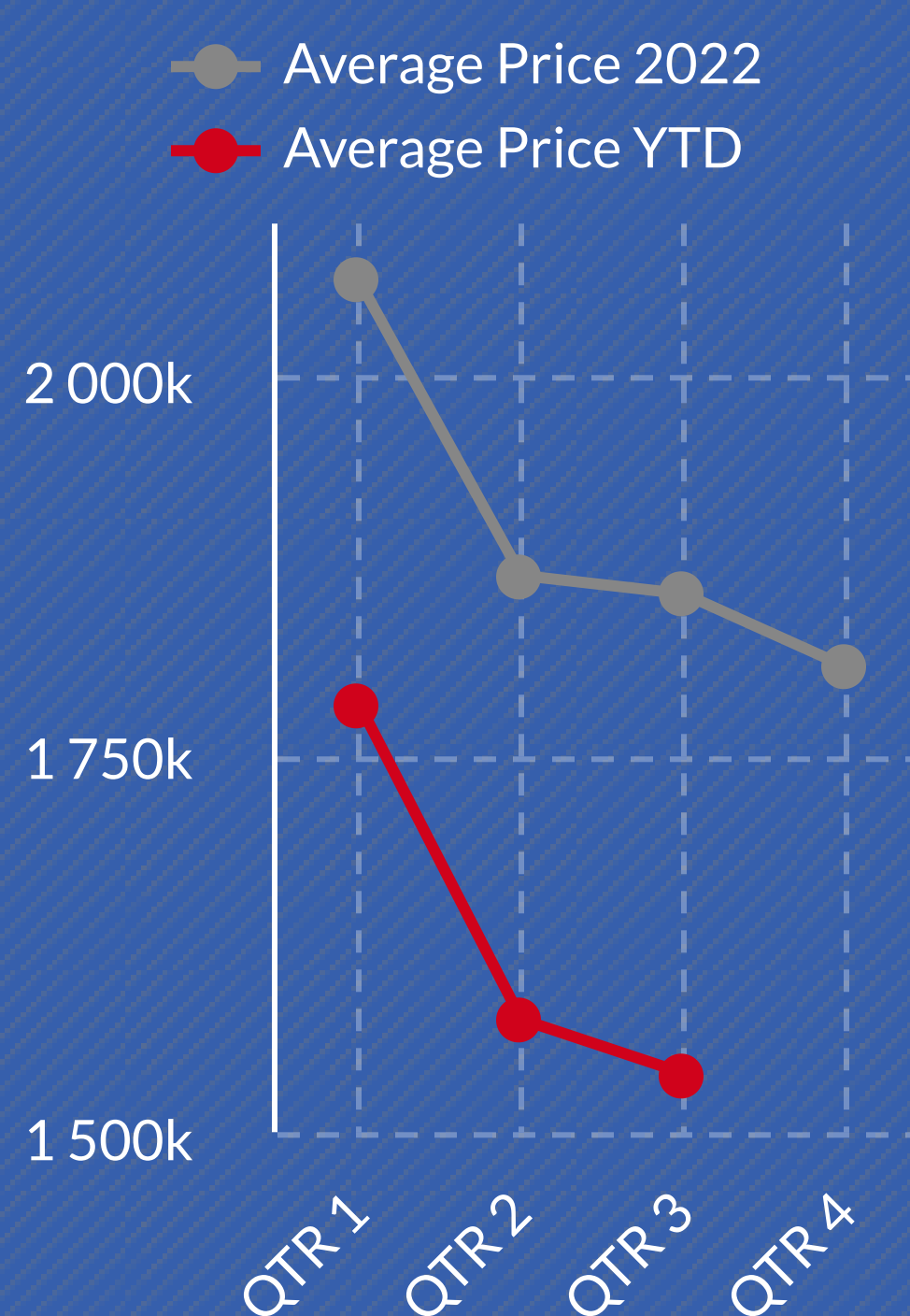
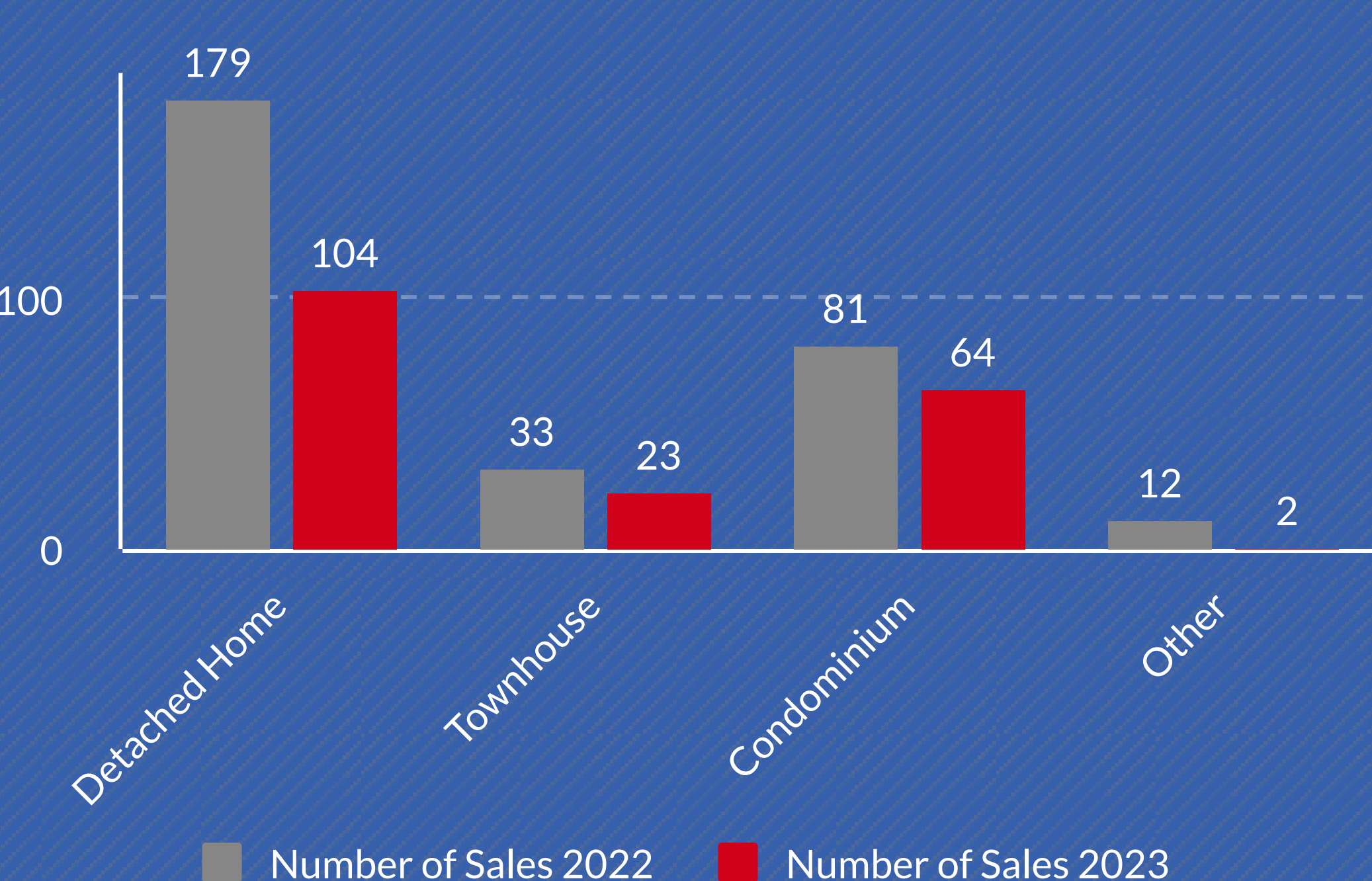
## Supply & Demand

All Residential Units



Months of Inventory = 8.8

## Residential Unit Sales - Year to Date



# Clearview



Average Price Year To Date - Detached Home  
**\$1,034,811**

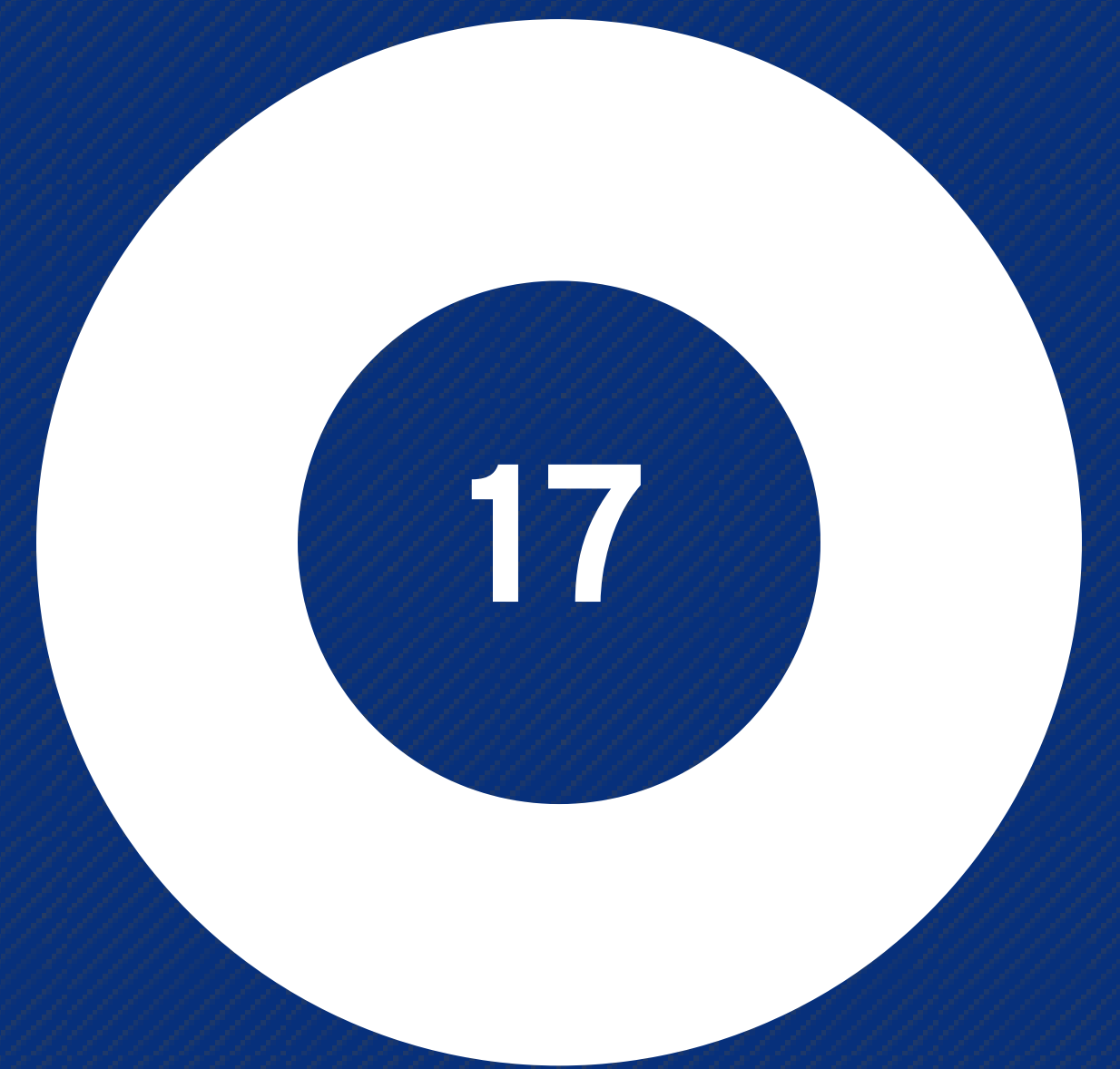


Average Price Year To Date - Townhouse  
**\$542,000**



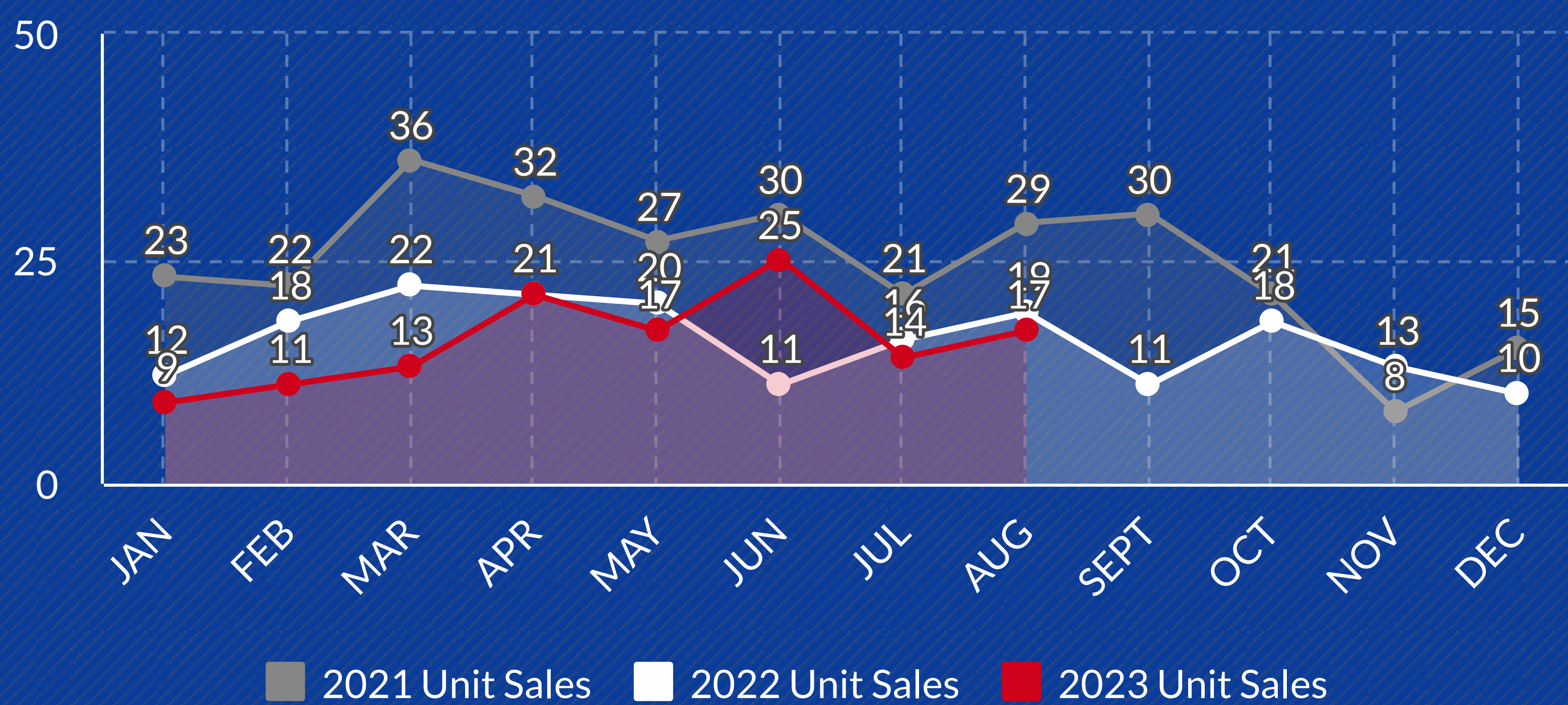
Average Price Year To Date - Residential Vacant Land  
**\$447,325**

## Unit Sales - Month



■ Detached Home (100%)

## MLS Residential Market Activity



**\$20,574,900**

Sales Volume



**92.4%**

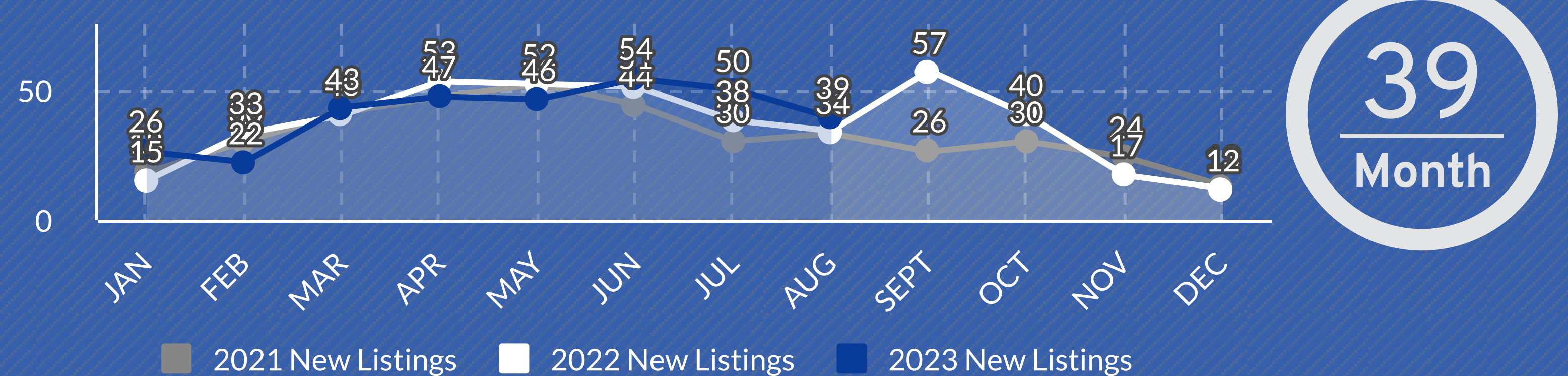
Sales to List Ratio



**48**

Days on Market

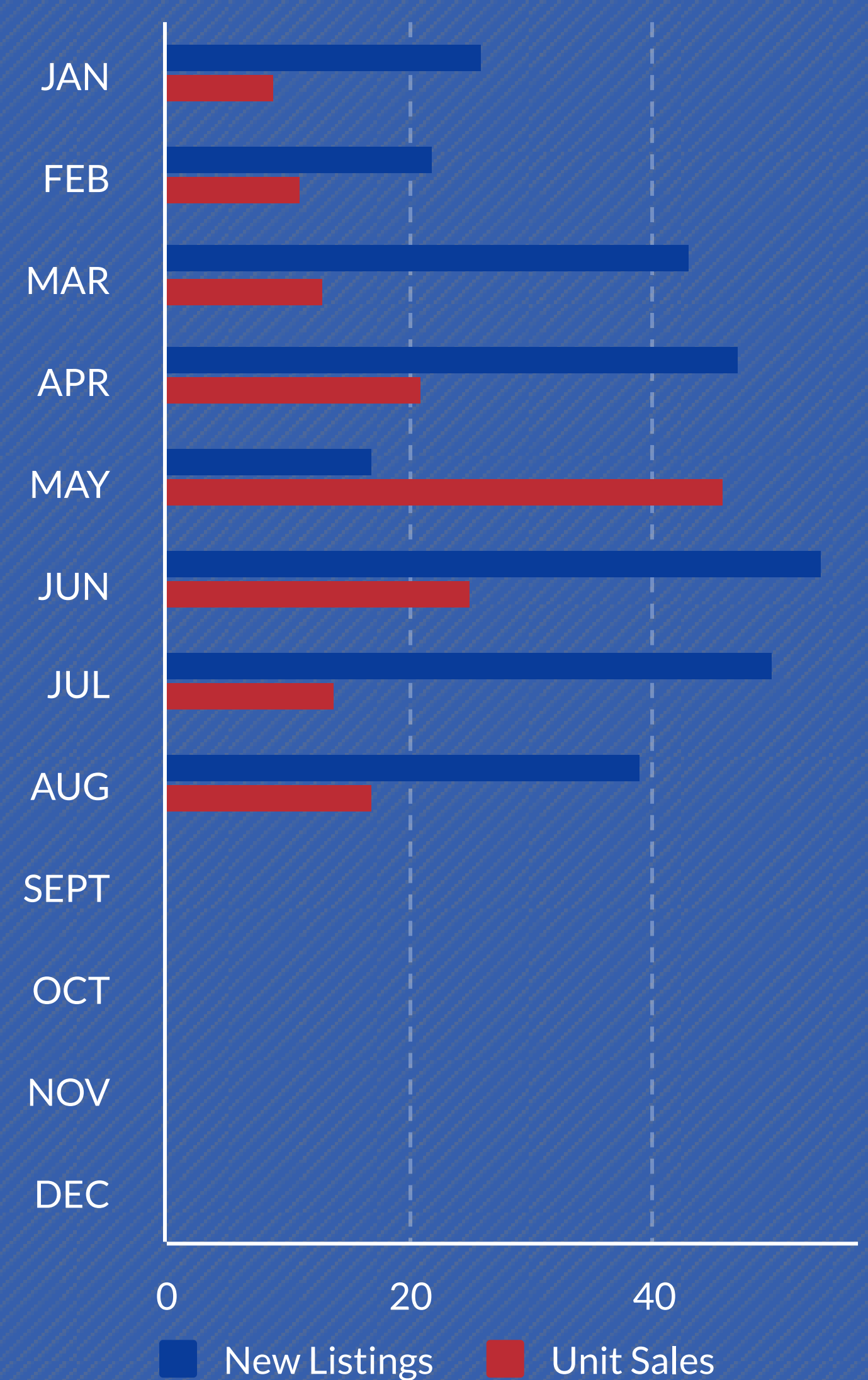
## Monthly Residential New Listings



**39**  
Month

## Supply & Demand

### All Residential Units



Months of Inventory = 5.7

## Residential Unit Sales - Year to Date

