

Real Estate Market Report



Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



Wasaga Beach

\$796,517

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

Sales Activity -21.5%

Dollar Volume -24.8%

Average Price -4.3%

Days on Market = **30.5**

Sale to List Ratio 97.2%



Collingwood

\$936,436

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

Sales Activity -6.3%

Dollar Volume -9.5%

Average Price -3.5%

Days on Market = **36**

Sale to List Ratio 96.2



The Blue Mountains

\$1,449,812

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

Sales Activity -17.6%

Dollar Volume -15.0%

Average Price +3.1%

Days on Market = 38

Sale to List Ratio 95.7



Clearview

\$997,943

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

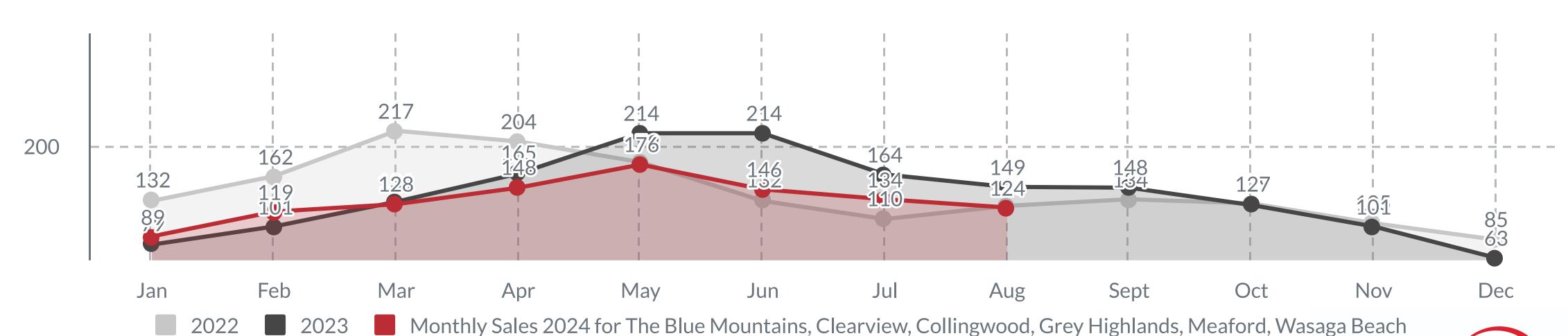
Sales Activity -19.5%

Dollar Volume -21.6%

Average Price -2.5%

Days on Market = 32

Sale to List Ratio 96.7%



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georigan Bay, Ontario, Canada Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.





(9) Wasaga Beach



Average Price Year To Date - Detached Home \$768,229

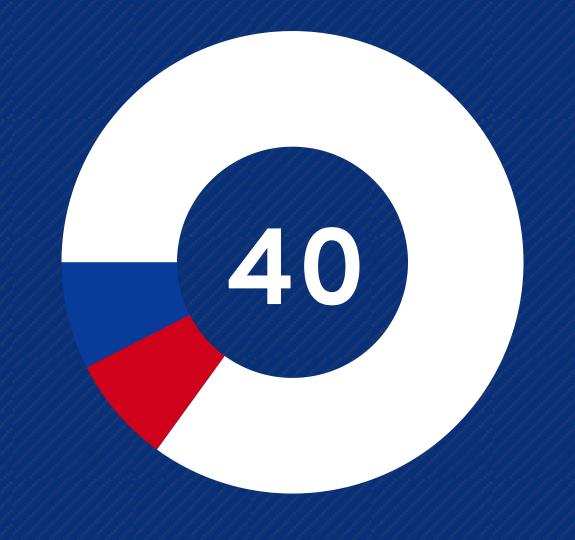


Average Price Year To Date - Townhouse \$569,296



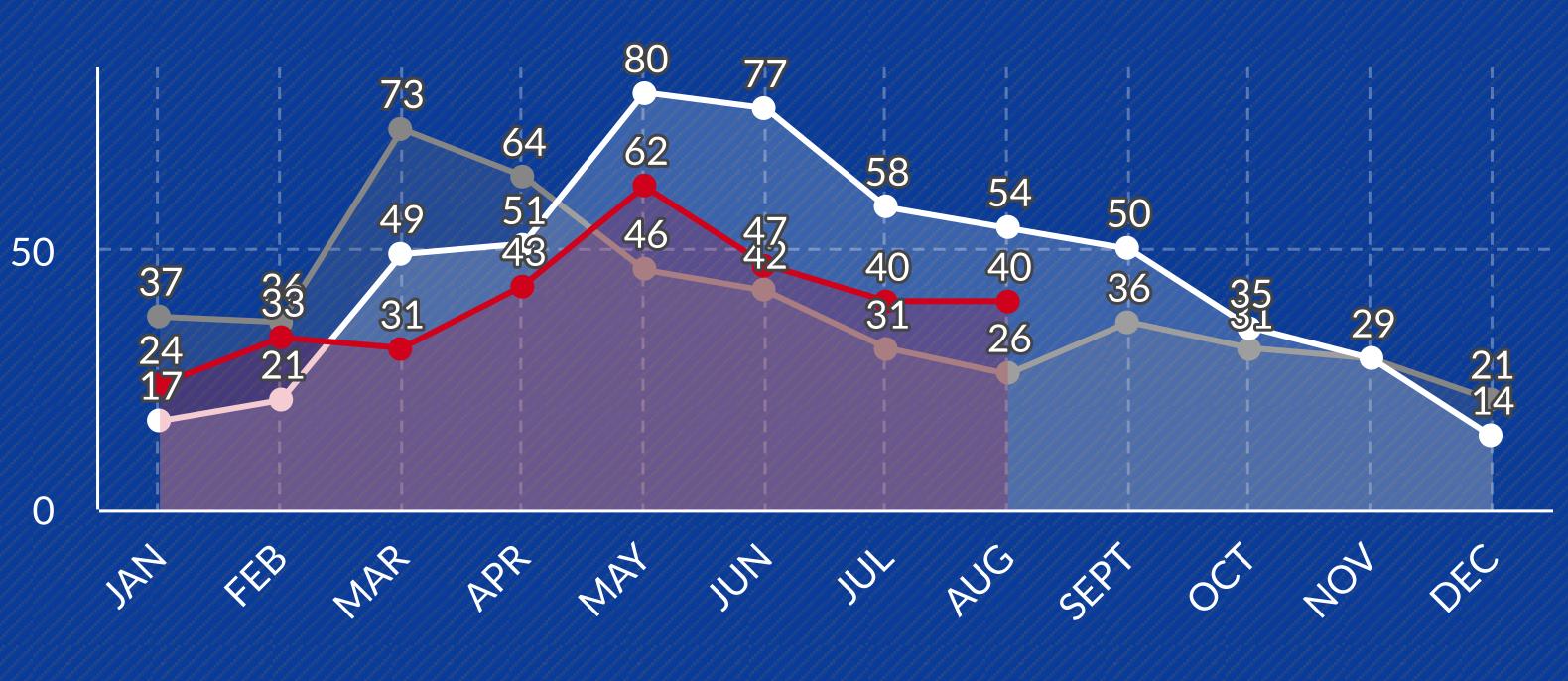
Average Price Year To Date - Condominium \$419,658

Unit Sales - Month



Detached Home (85%) Townhouse (7.5%) Other - Modular (7.5%)

MLS Residential Market Activity



2023 Unit Sales

2024 Unit Sales

Sales Volume



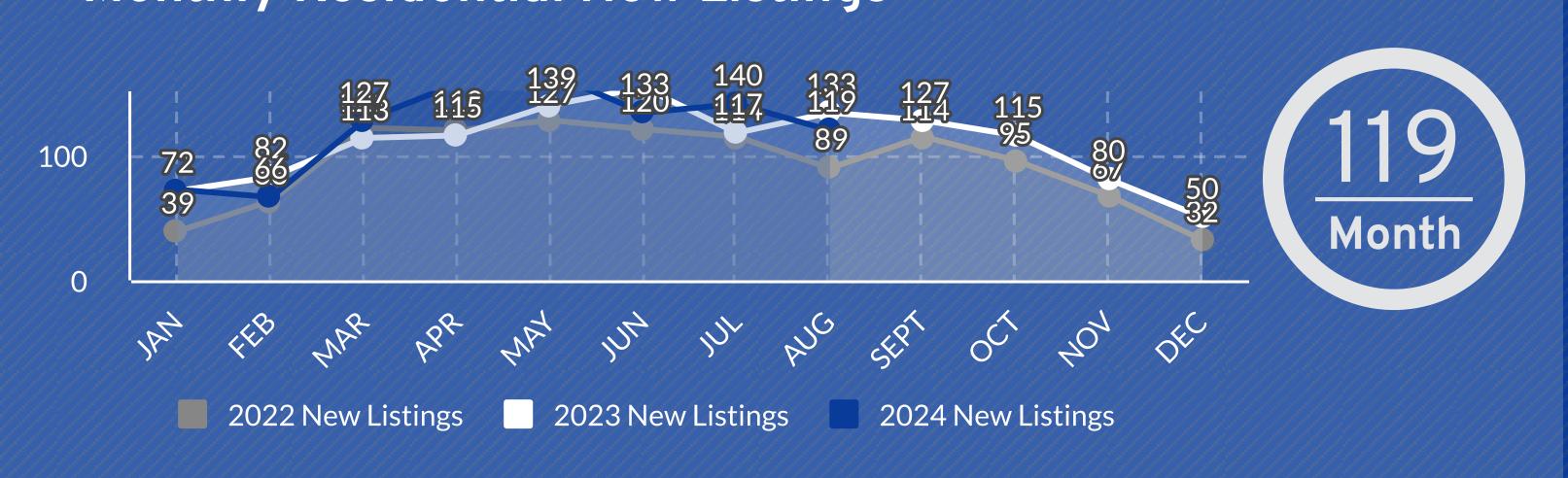
96.7% Sales to List Ratio



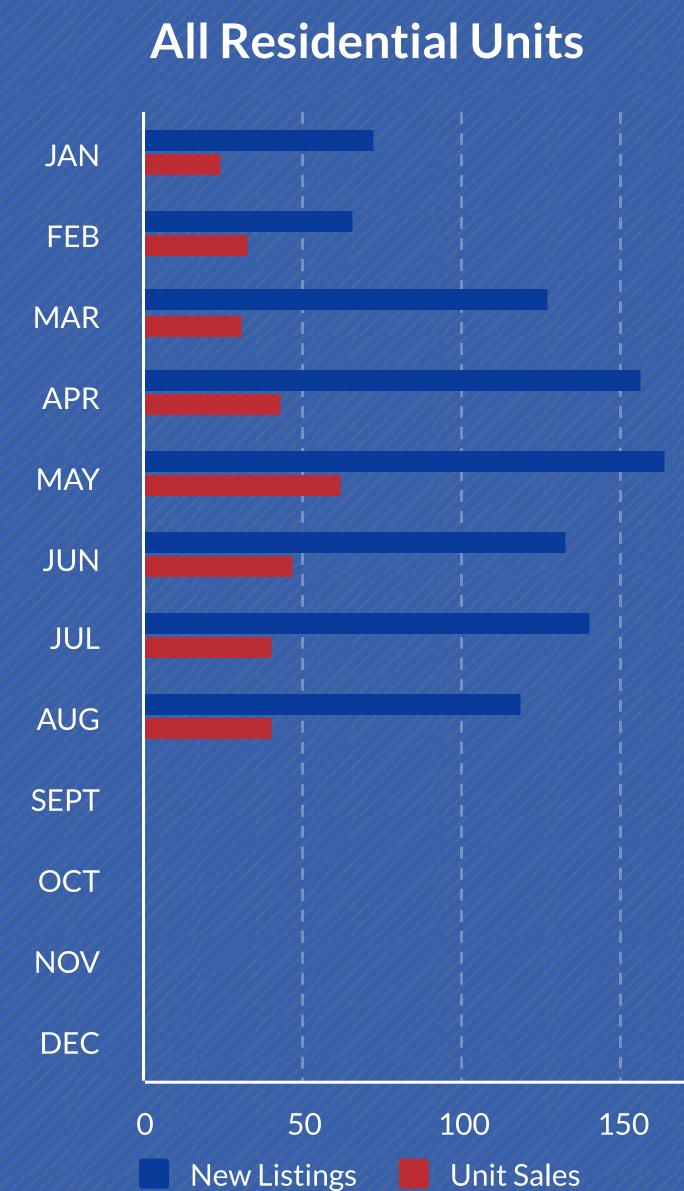
31.5 Days on Market

Monthly Residential New Listings

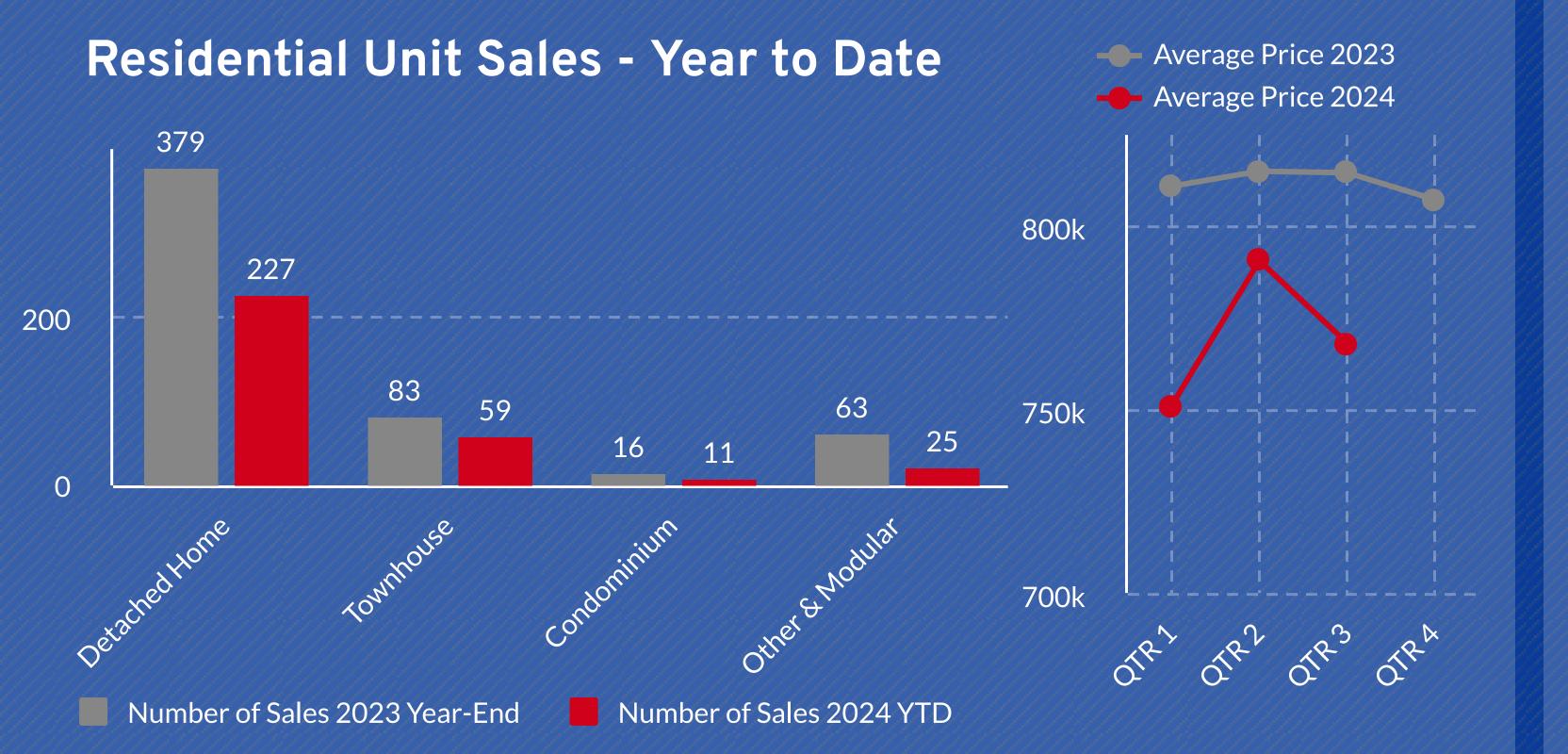
2022 Unit Sales



Supply & Demand



Months of Inventory = 7.4





O Collingwood



Average Price Year To Date - Detached Home \$895,122

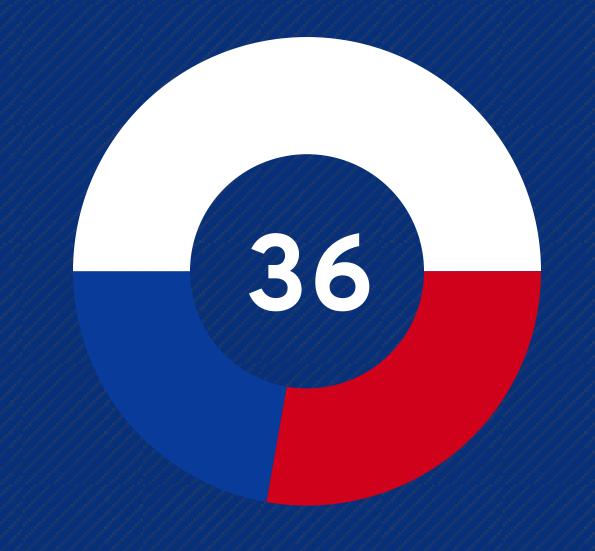


Average Price Year To Date - Townhouse \$714,921



Average Price Year To Date - Condominium \$601,328

Unit Sales - Month



Detached Home (50%) Townhouse (27.78%) Condominium (22.22%)



Sales Volume

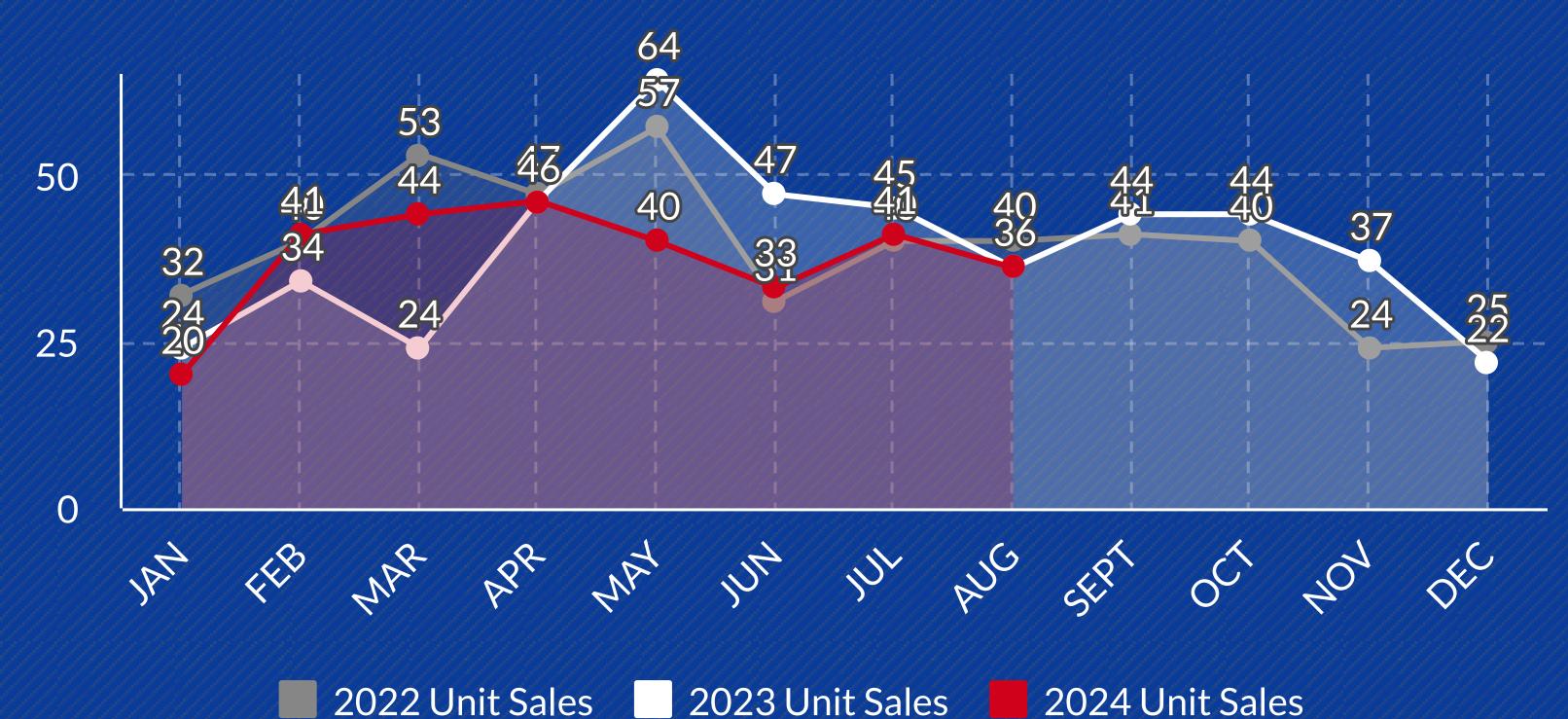


96.1% Sales to List Ratio



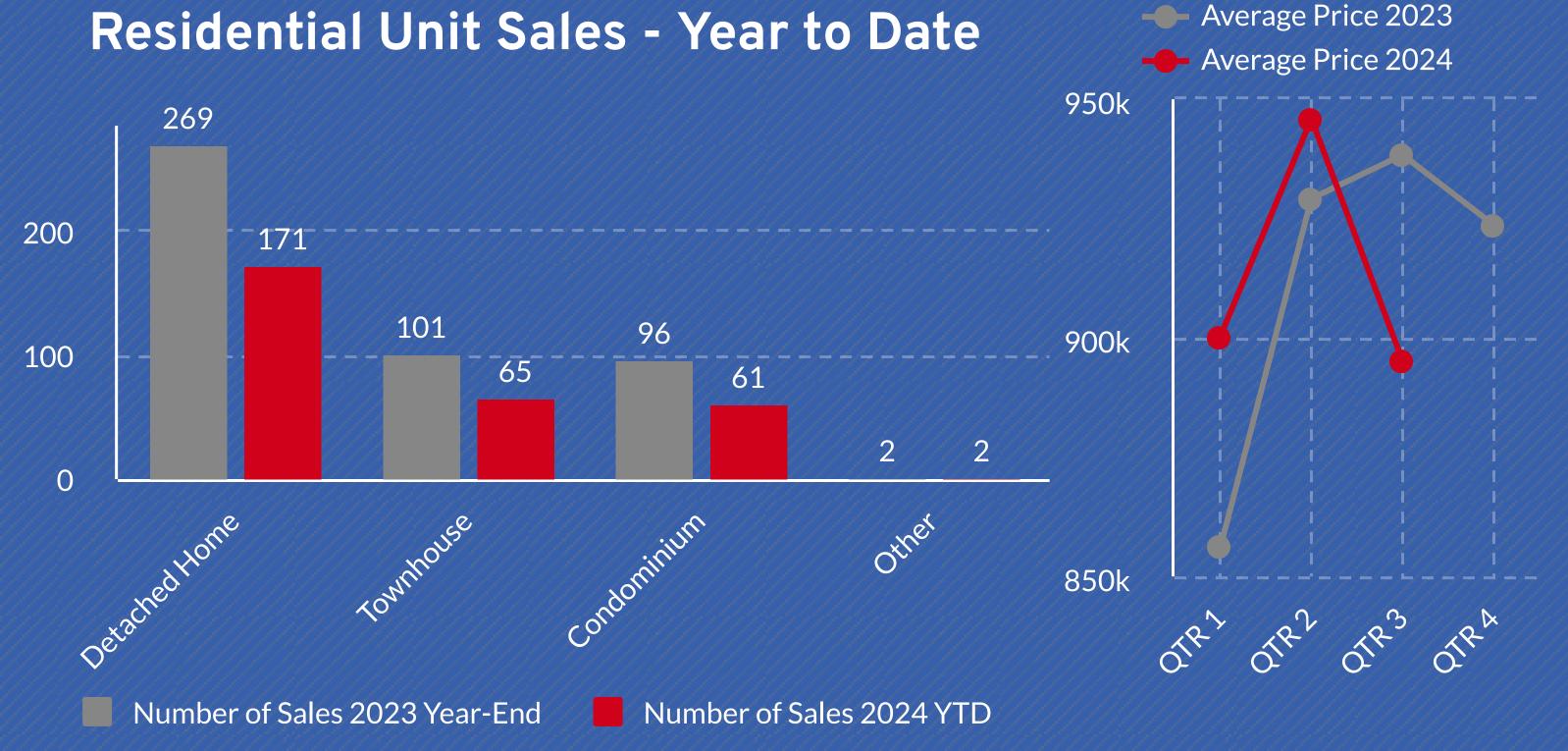
Days on Market



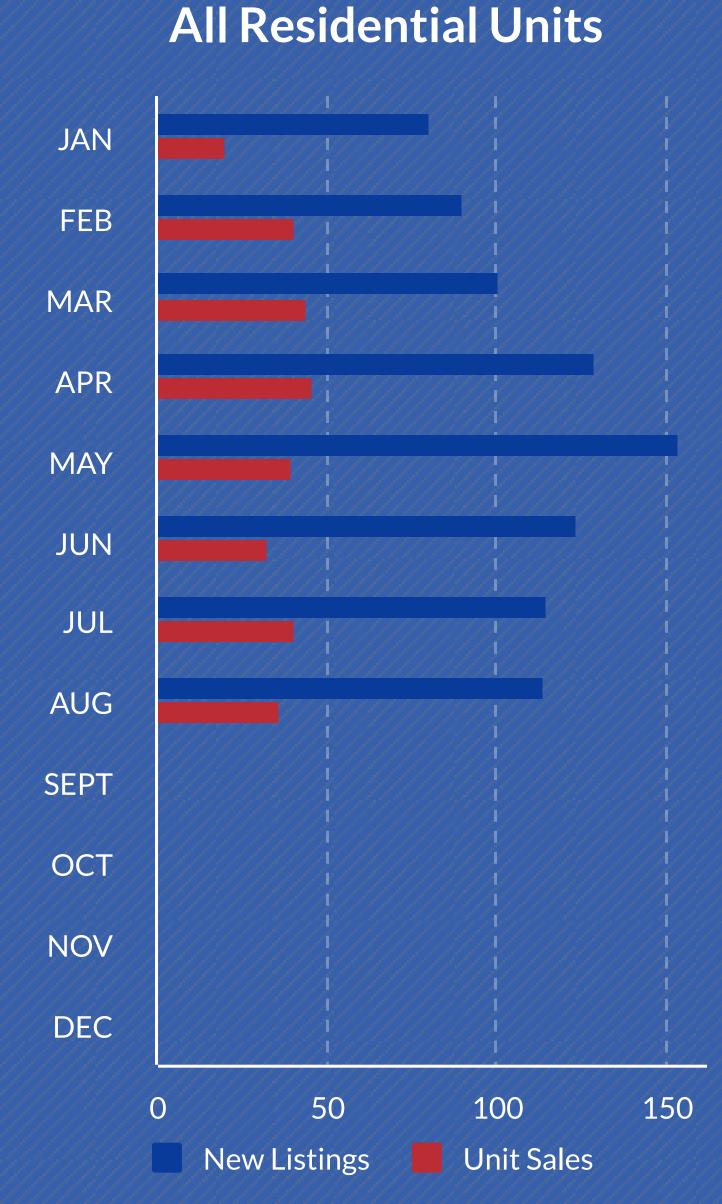


Monthly Residential New Listings





Supply & Demand **All Residential Units**



Months of Inventory = 7.8

7) The Blue Mountains



Average Price Year To Date - Detached Home \$1,372,322

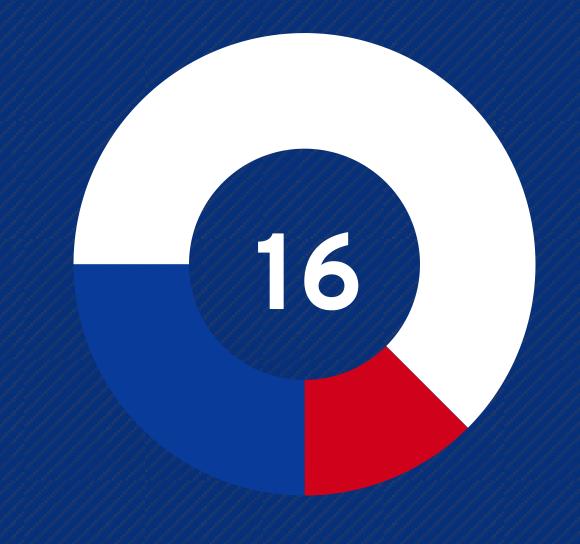


Average Price Year To Date - Townhouse \$839,795



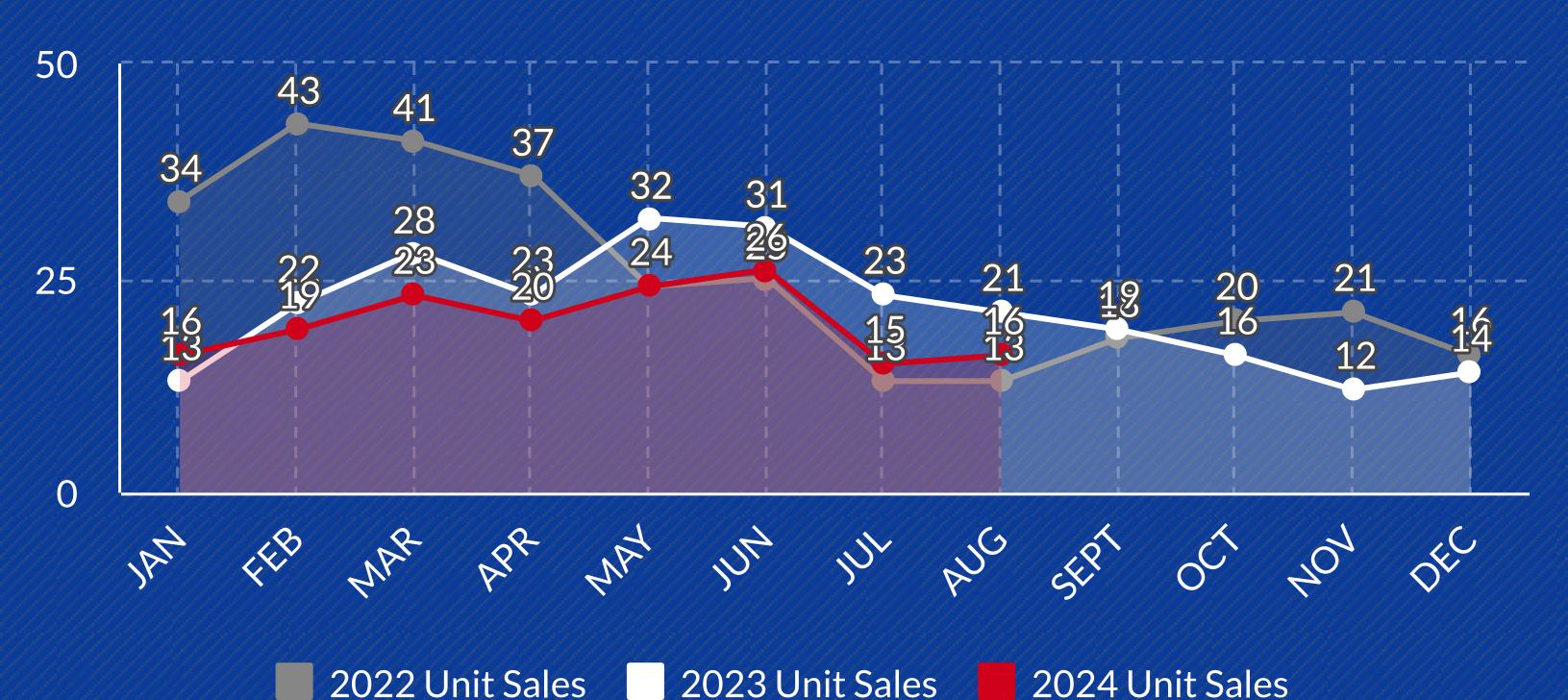
Average Price Year To Date - Condominium \$514,573

Unit Sales - Month



Detached Home (62.5%) Townhouse (12.5%) Condominium (25%)

MLS Residential Market Activity



\$16,780,900

Sales Volume



95.9% Sales to List Ratio



Average Price 2023

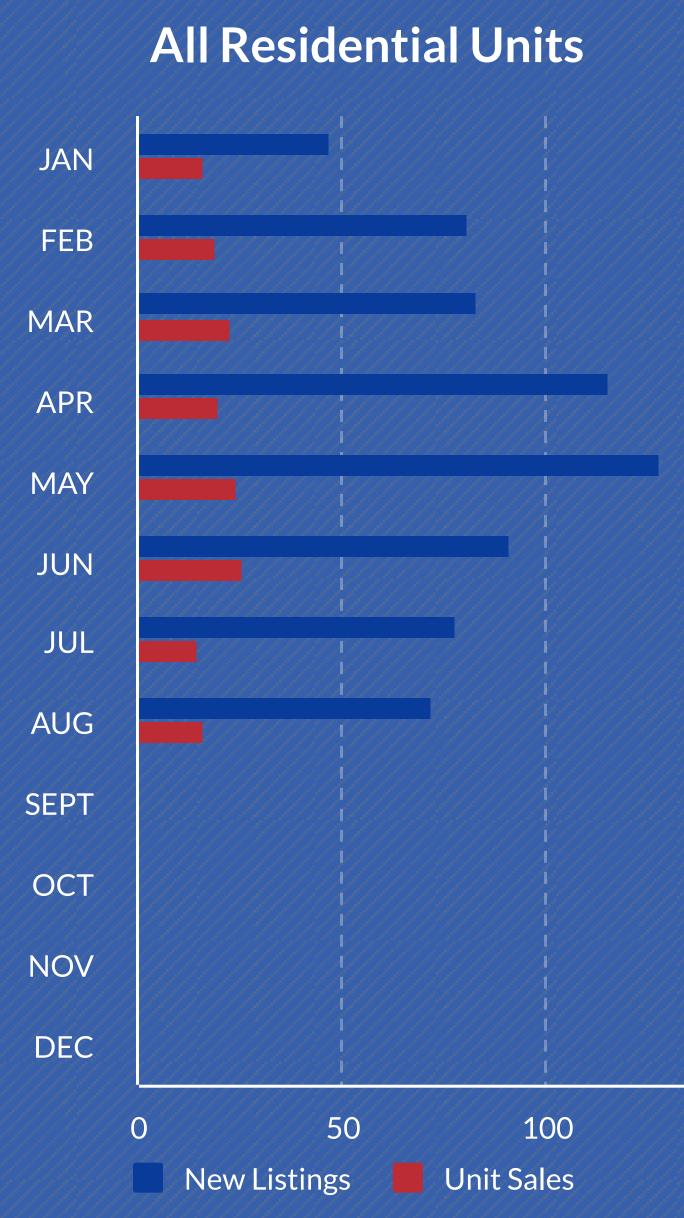
55.5 Days on Market

Monthly Residential New Listings

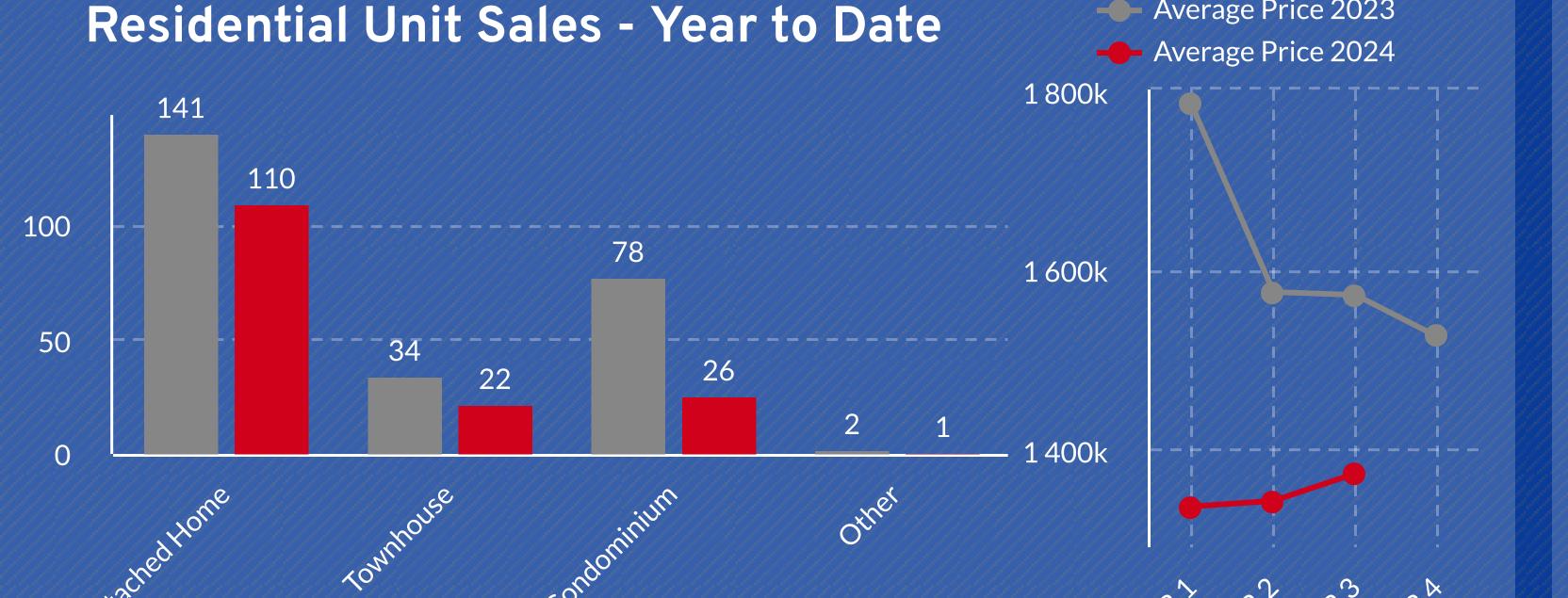
Number of Sales 2023 Year-End



Supply & Demand



Months of Inventory = 16.6



Number of Sales 2024 Year-End

1 Clearview



Average Price Year To Date - Detached Home \$1,030,038

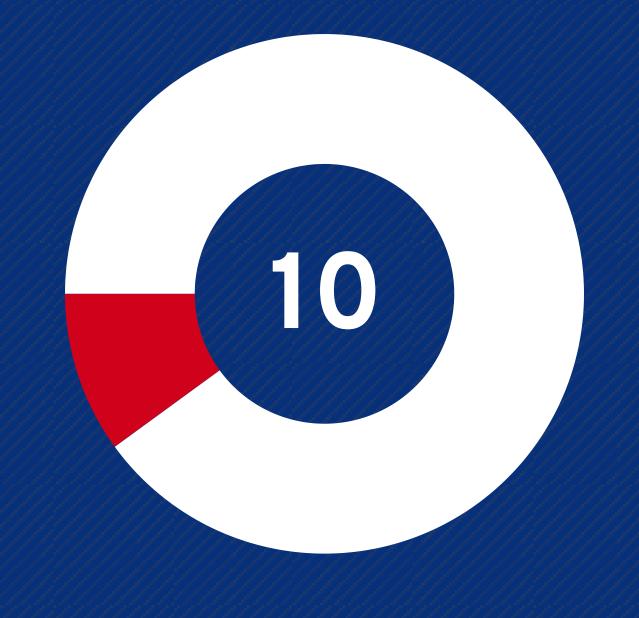


Average Price Year To Date - Townhouse \$539,571



Average Price Year To Date - Residential Vacant Land \$218,890

Unit Sales - Month



Detached Home (90%) Townhouse (10%)



\$8,358,488

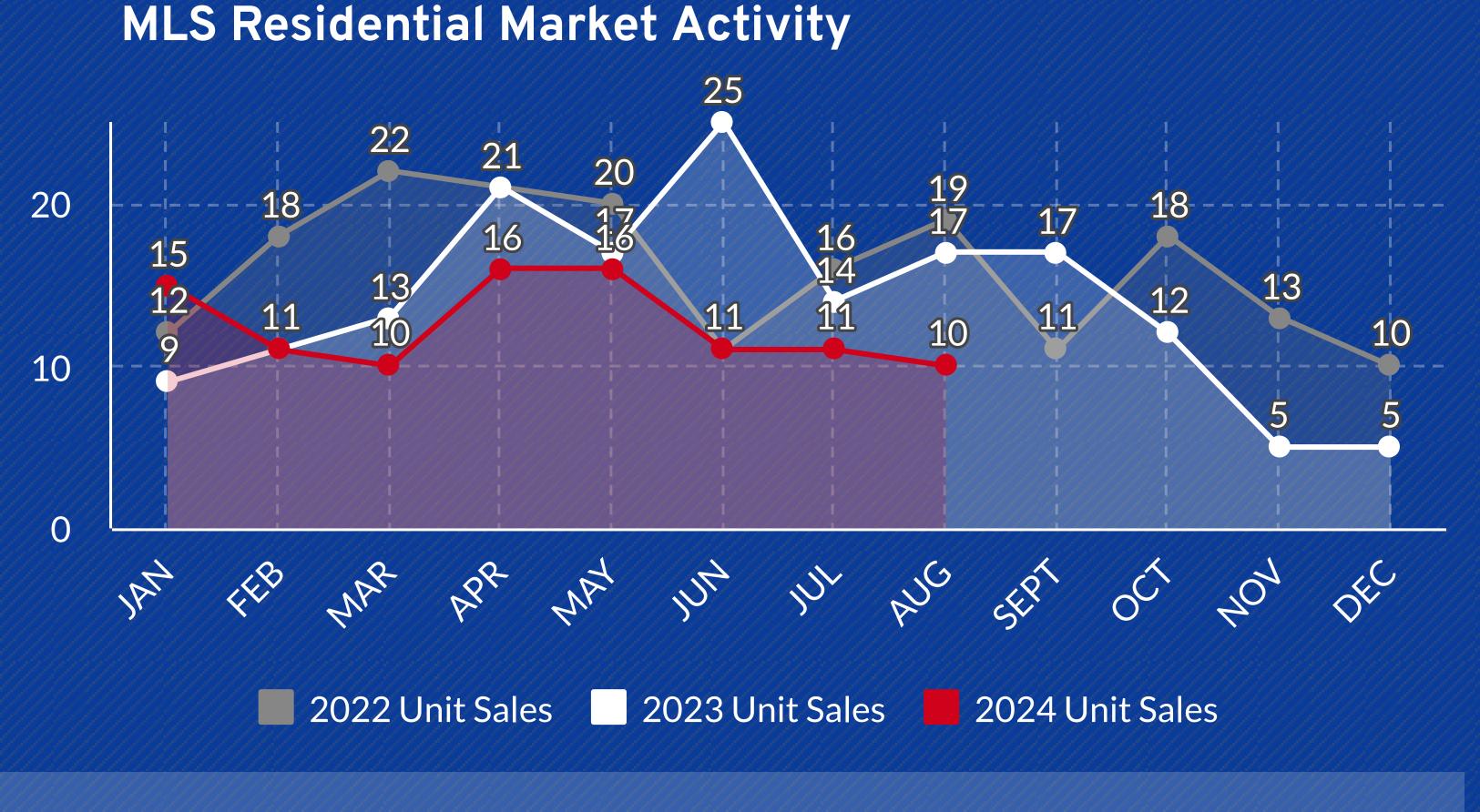
Sales Volume



96.9% Sales to List Ratio



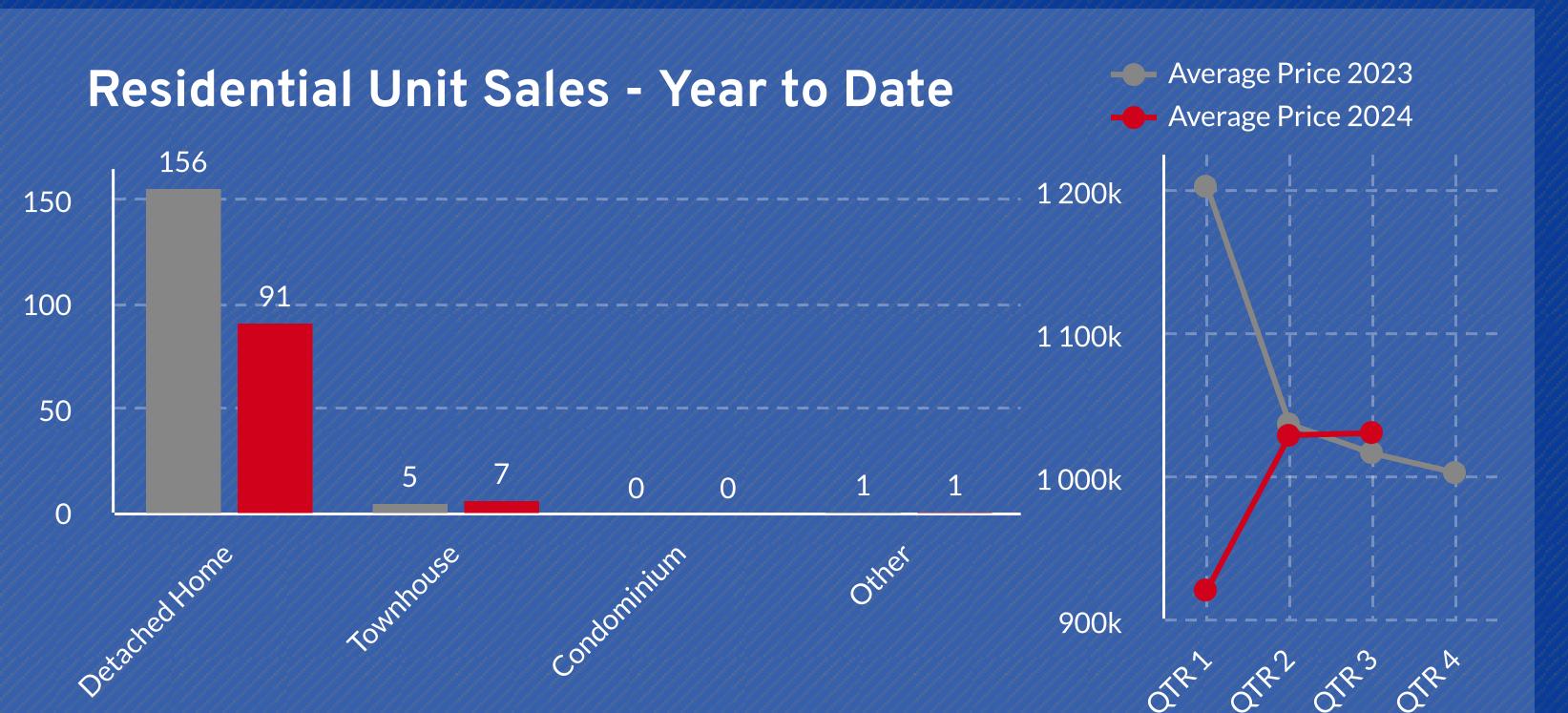
Days on Market



Monthly Residential New Listings

Number of Sales 2023 Year-End





Number of Sales 2024 YTD

Supply & Demand All Residential Units



Months of Inventory = 9.8