

RE/MAX®



# Real Estate Market Report

*December 2023*

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



**Wasaga Beach**

**\$821,501**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**  
 Sales Activity **+14.1%**  
 Dollar Volume **+5.9%**  
 Average Price **-7.2%**  
 Days on Market = **27**  
 Sale to List Ratio **96.6%**



**Collingwood**

**\$954,066**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**  
 Sales Activity **+0.6%**  
 Dollar Volume **-8.3%**  
 Average Price **-8.9%**  
 Days on Market = **25.5**  
 Sale to List Ratio **96.5%**



**The Blue Mountains**

**\$1,576,066**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**  
 Sales Activity **-16.1%**  
 Dollar Volume **-30.7%**  
 Average Price **-17.4%**  
 Days on Market = **33**  
 Sale to List Ratio **95.9%**

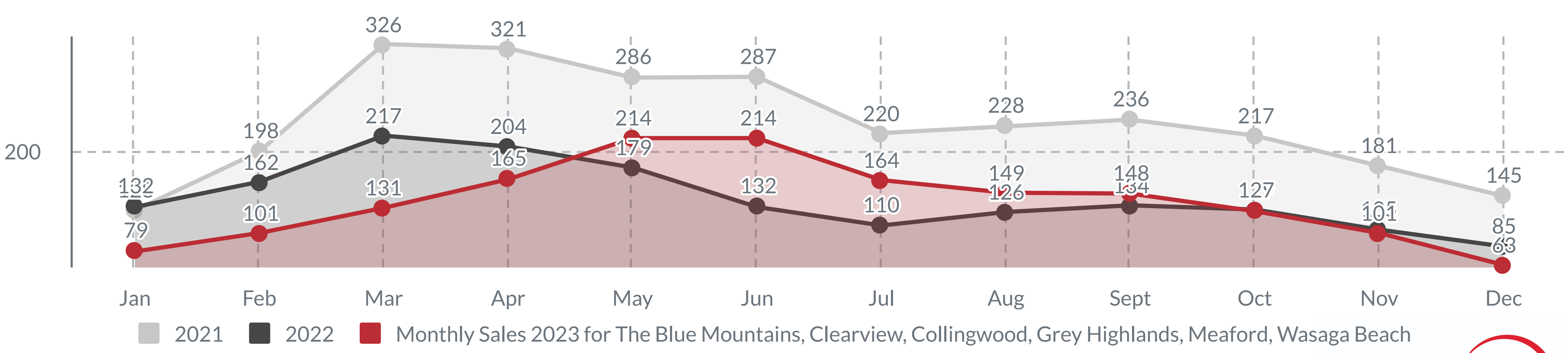


**Clearview**

**\$955,742**

12-Month Average Price (Residential-Detached-House)

**YEAR TO DATE - All**  
 Sales Activity **-13.3%**  
 Dollar Volume **-19.5%**  
 Average Price **-7.1%**  
 Days on Market = **24.5**  
 Sale to List Ratio **96.4%**



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georgian Bay, Ontario, Canada  
 Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date  
 Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.



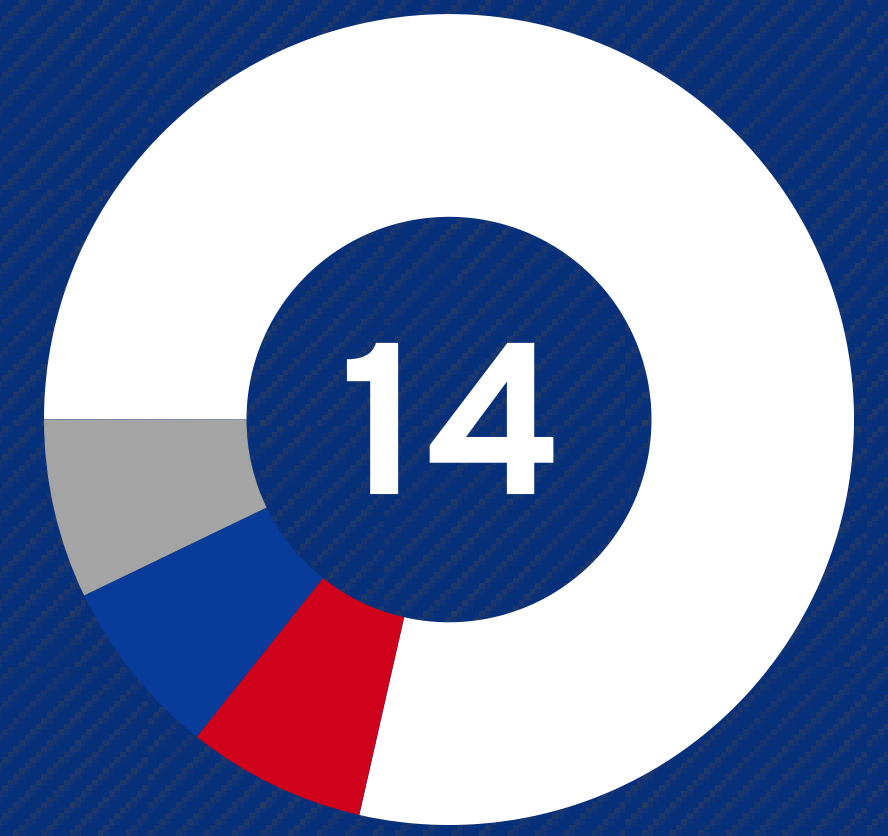
# Wasaga Beach

**Average Price Year To Date - Detached Home**  
**\$807,372**

**Average Price Year To Date - Townhouse**  
**\$589,233**

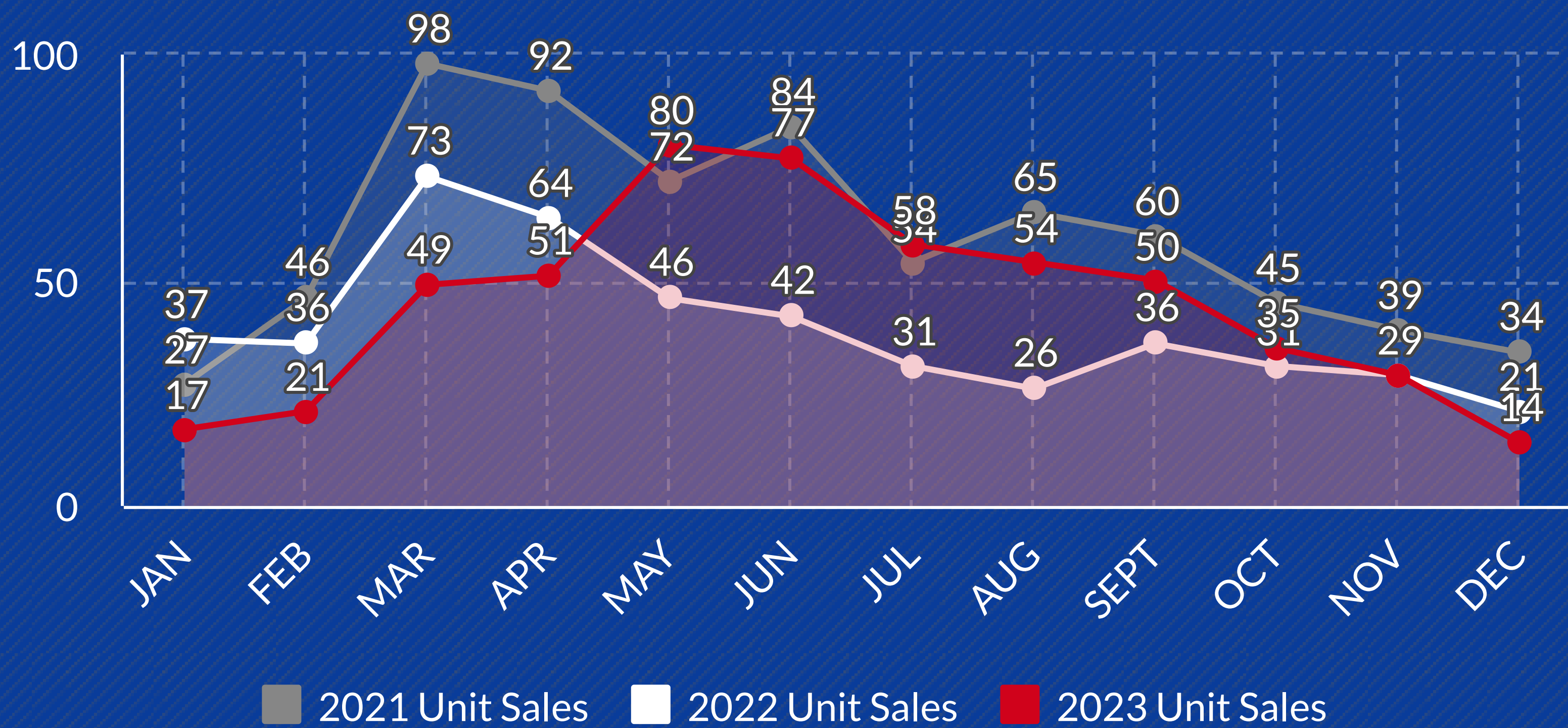
**Average Price Year To Date - Condominium**  
**\$471,906**

## Unit Sales - Month



- Detached Home (78.57%)
- Townhouse (7.14%)
- Condominium (7.14%)
- Other - Modular (7.14%)

## MLS Residential Market Activity



**\$7,450,100**

Sales Volume



**96.2%**

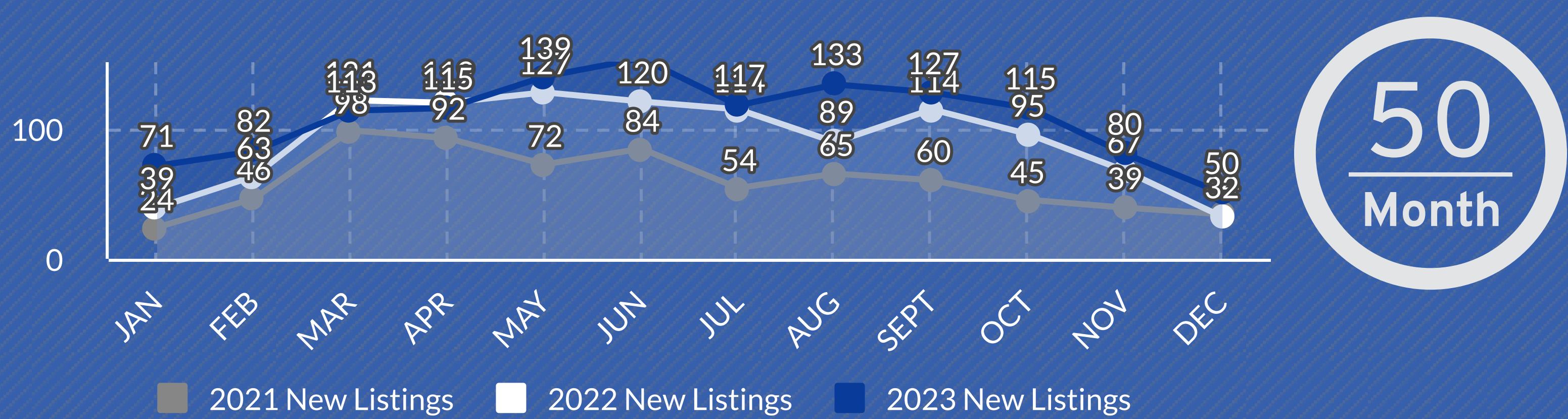
Sales to List Ratio



**49.5**

Days on Market

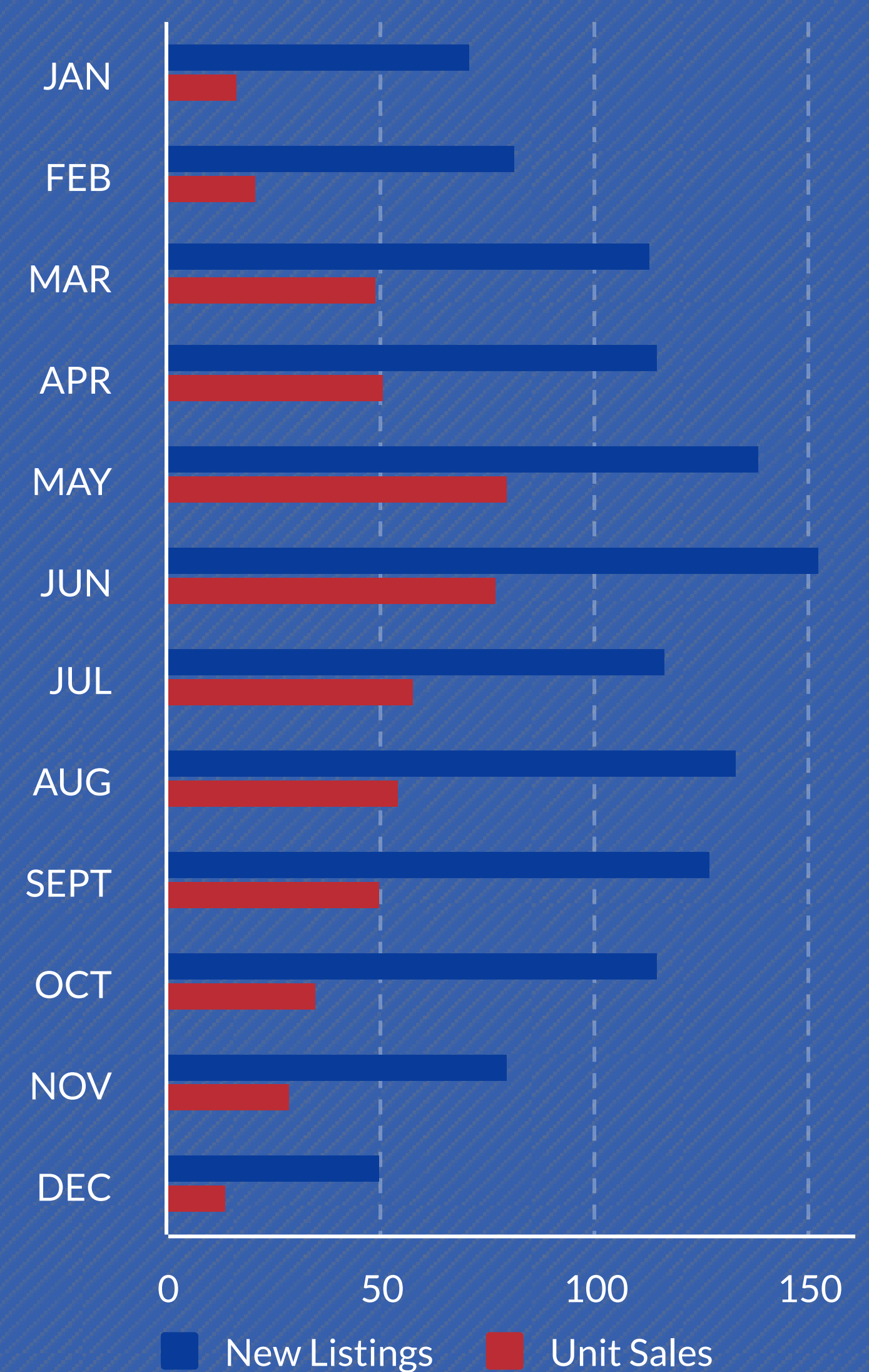
## Monthly Residential New Listings



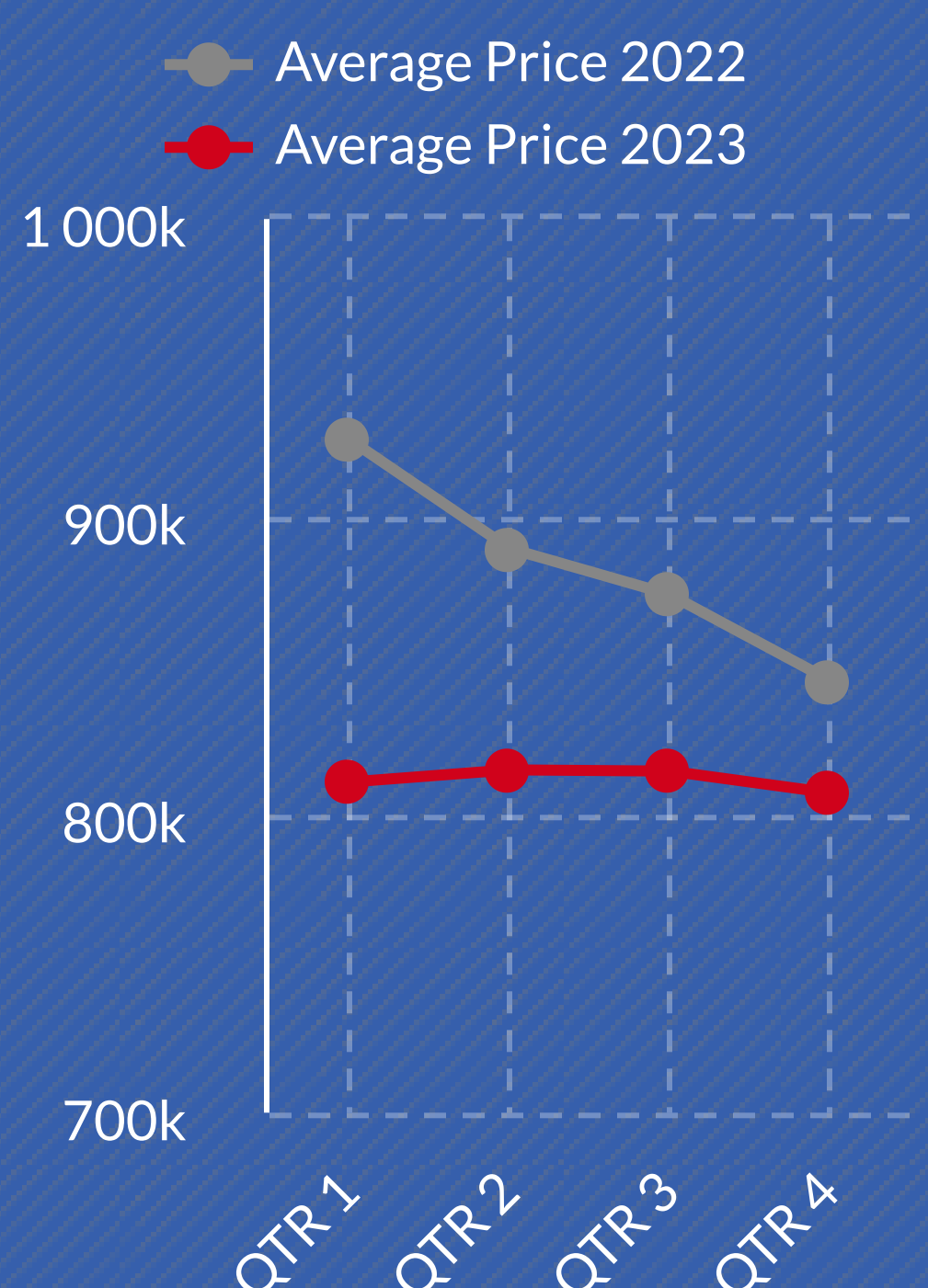
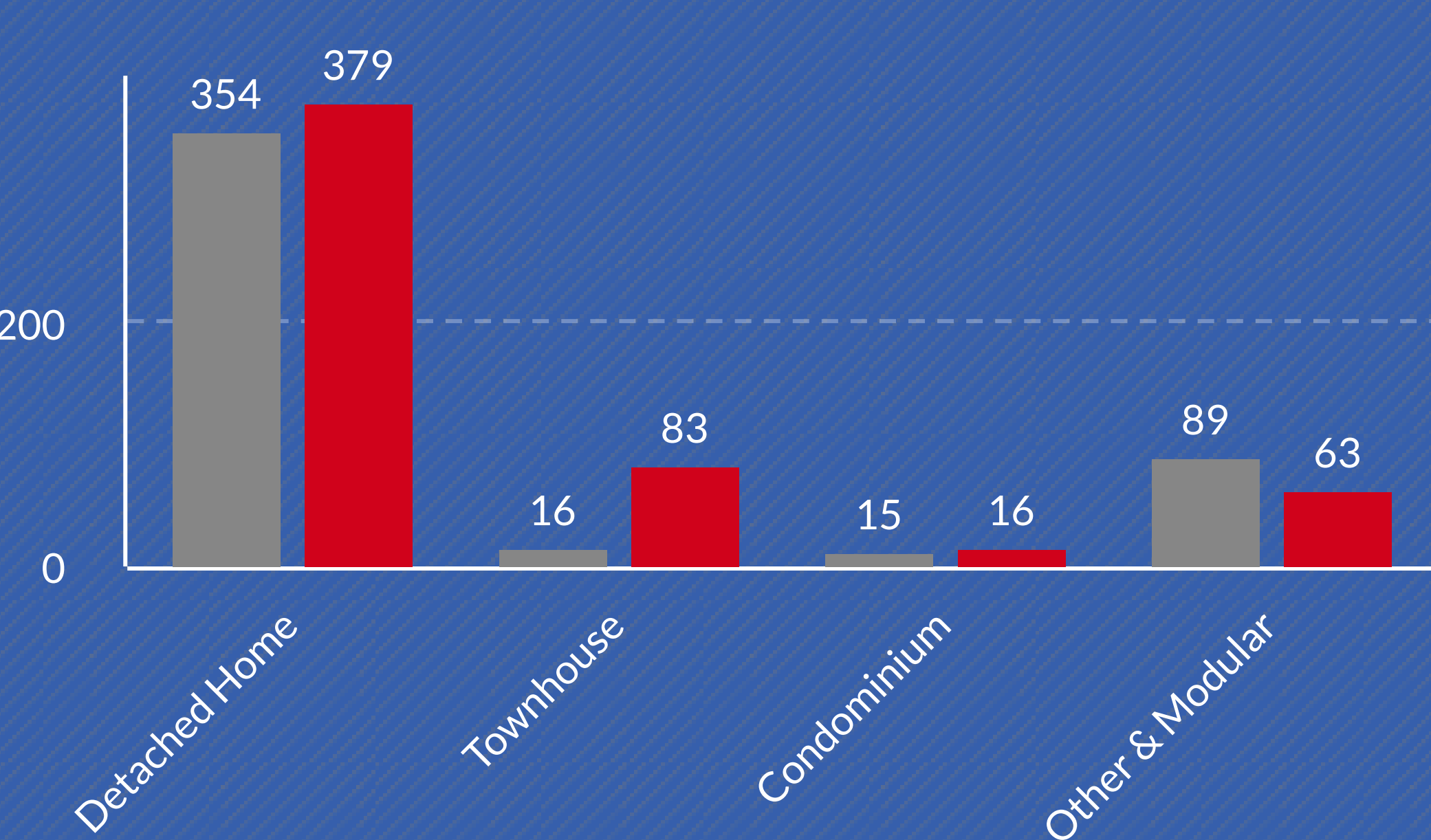
**50**  
Month

## Supply & Demand

### All Residential Units



## Residential Unit Sales - Year to Date



**Months of Inventory = 12.9**

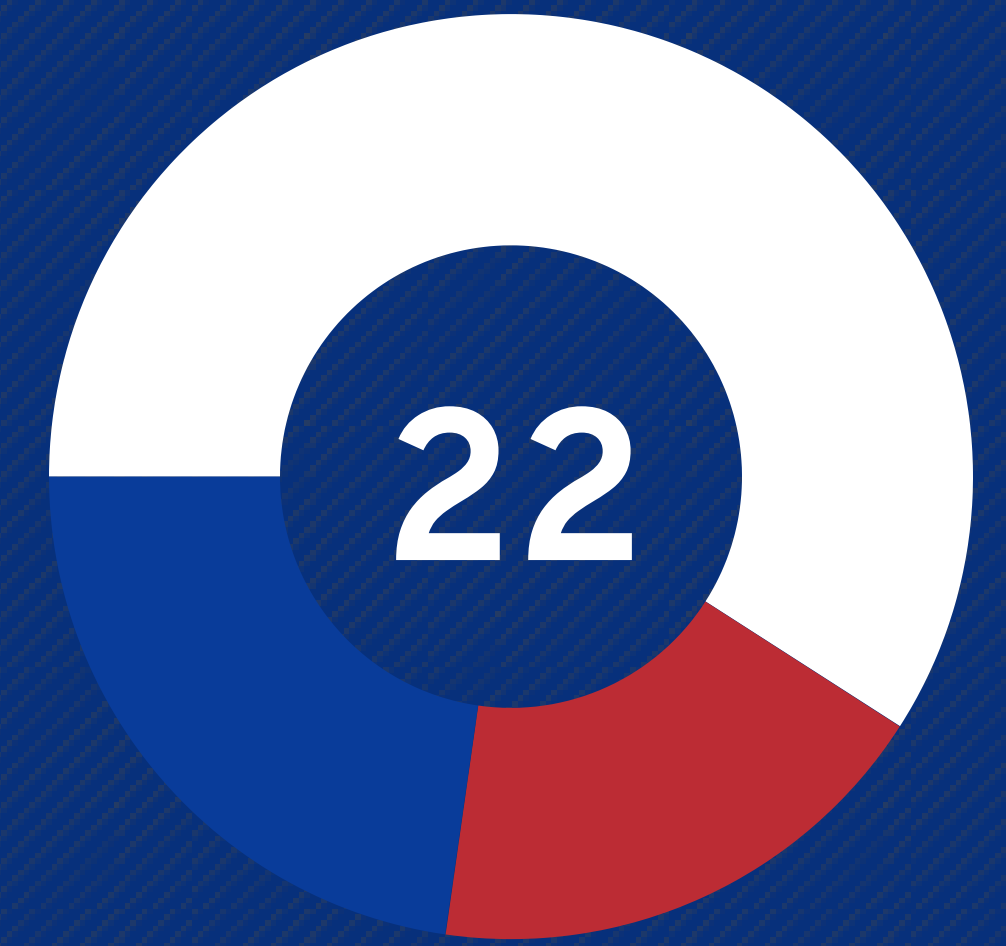
# Collingwood

**Average Price Year To Date - Detached Home**  
**\$923,623**

**Average Price Year To Date - Townhouse**  
**\$780,445**

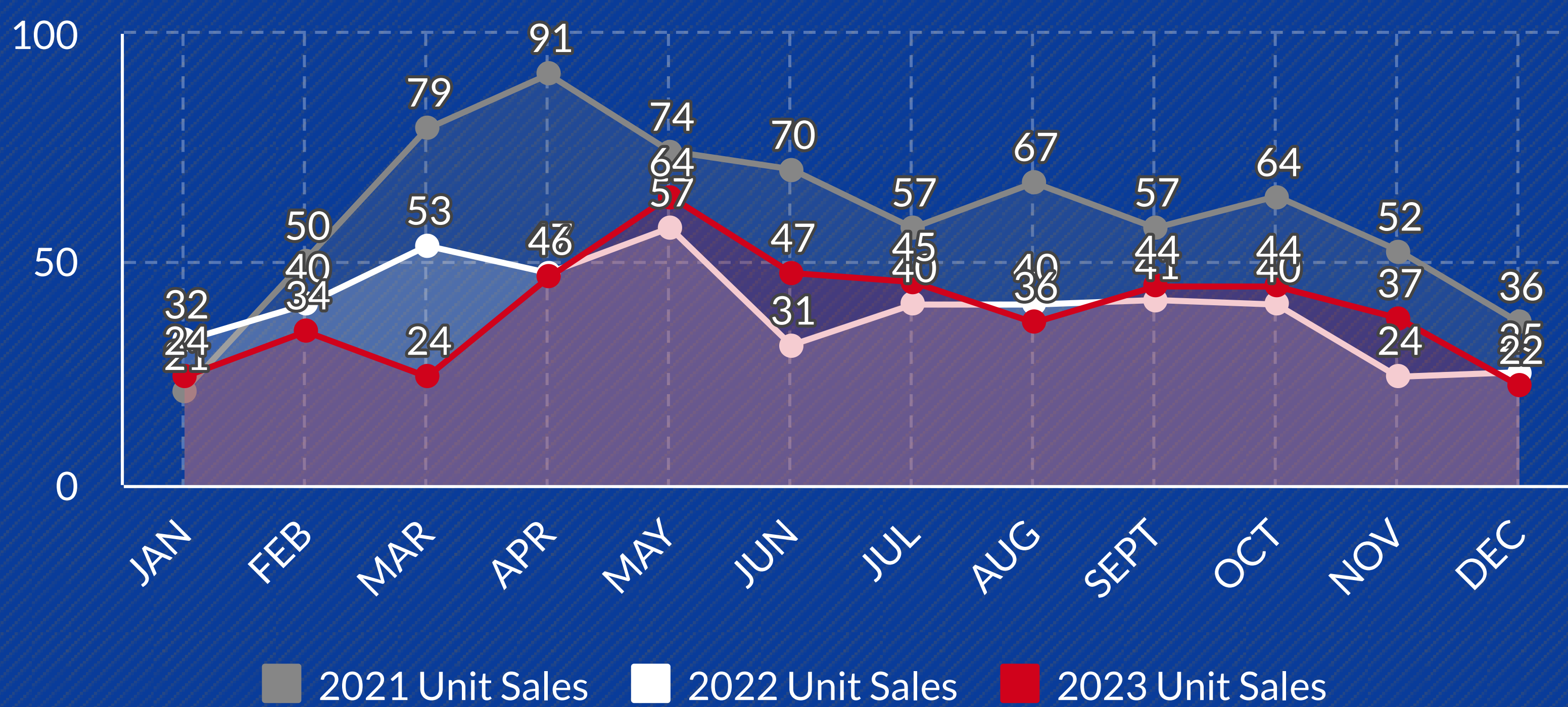
**Average Price Year To Date - Condominium**  
**\$645,839**

## Unit Sales - Month



Detached Home (59.09%)  
 Townhouse (18.18%)  
 Condominium (22.73%)

## MLS Residential Market Activity



**\$15,595,800**

Sales Volume



**96%**

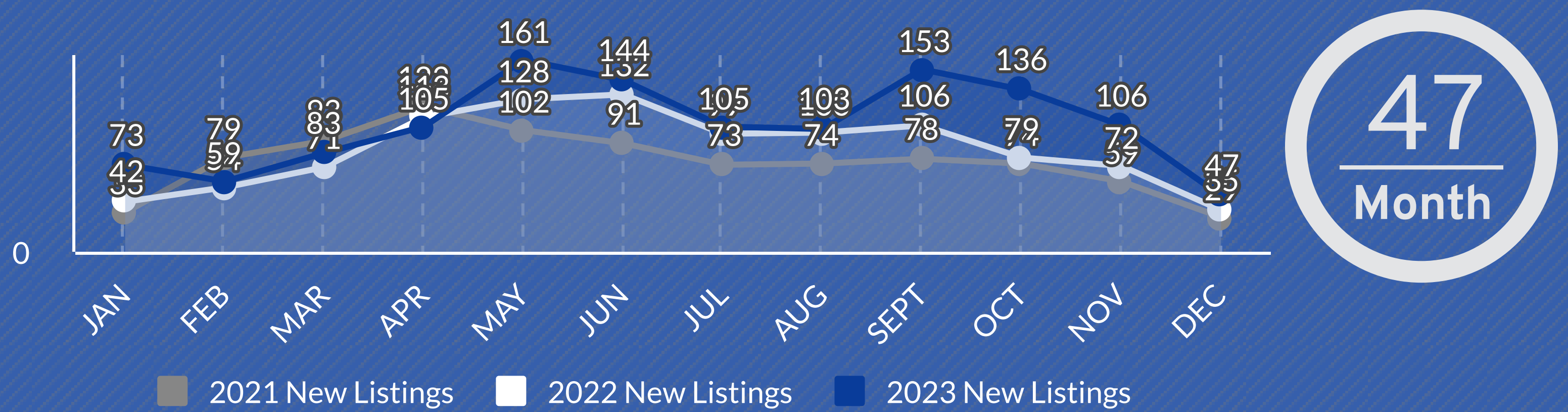
Sales to List Ratio



**41**

Days on Market

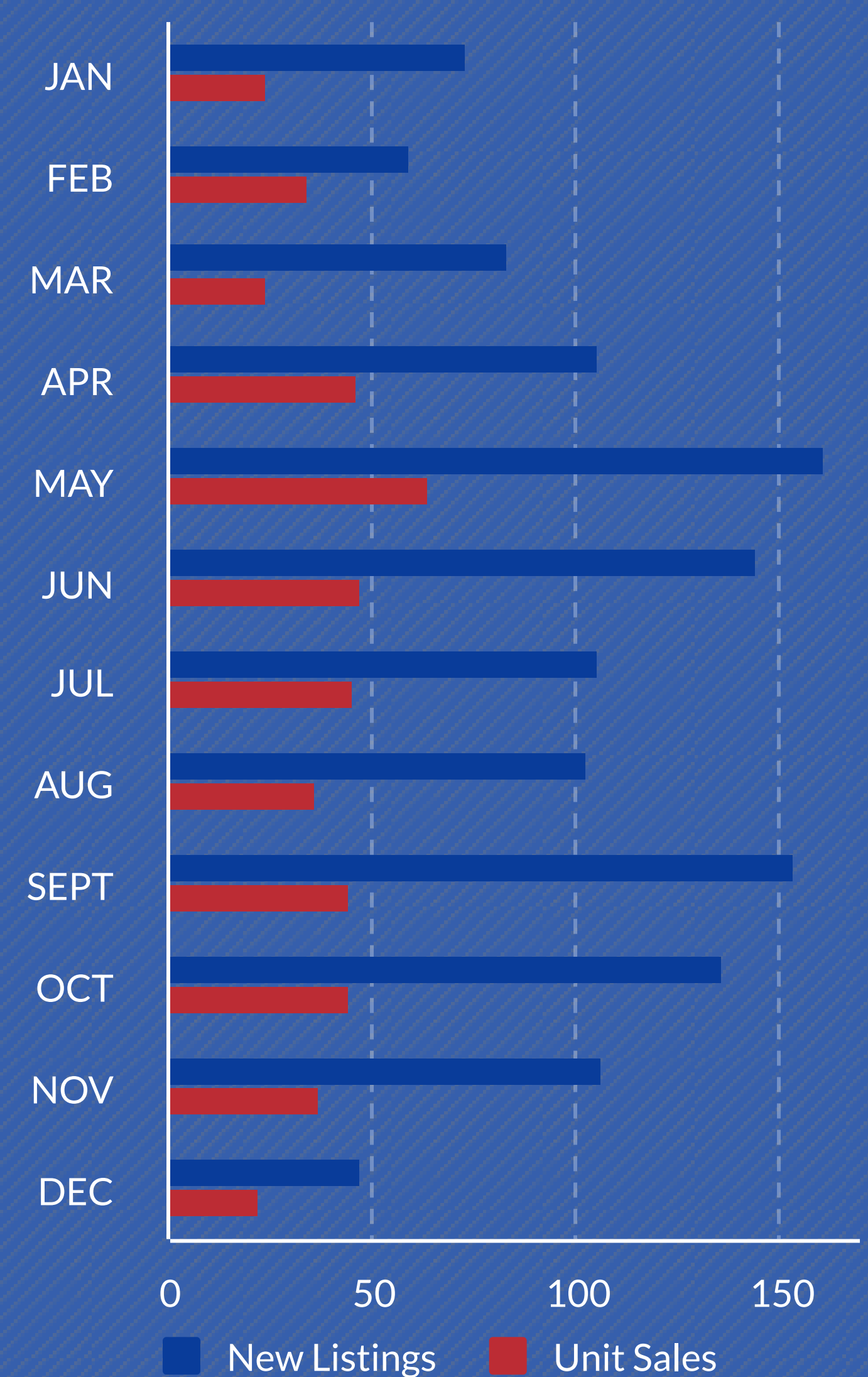
## Monthly Residential New Listings



**47**  
Month

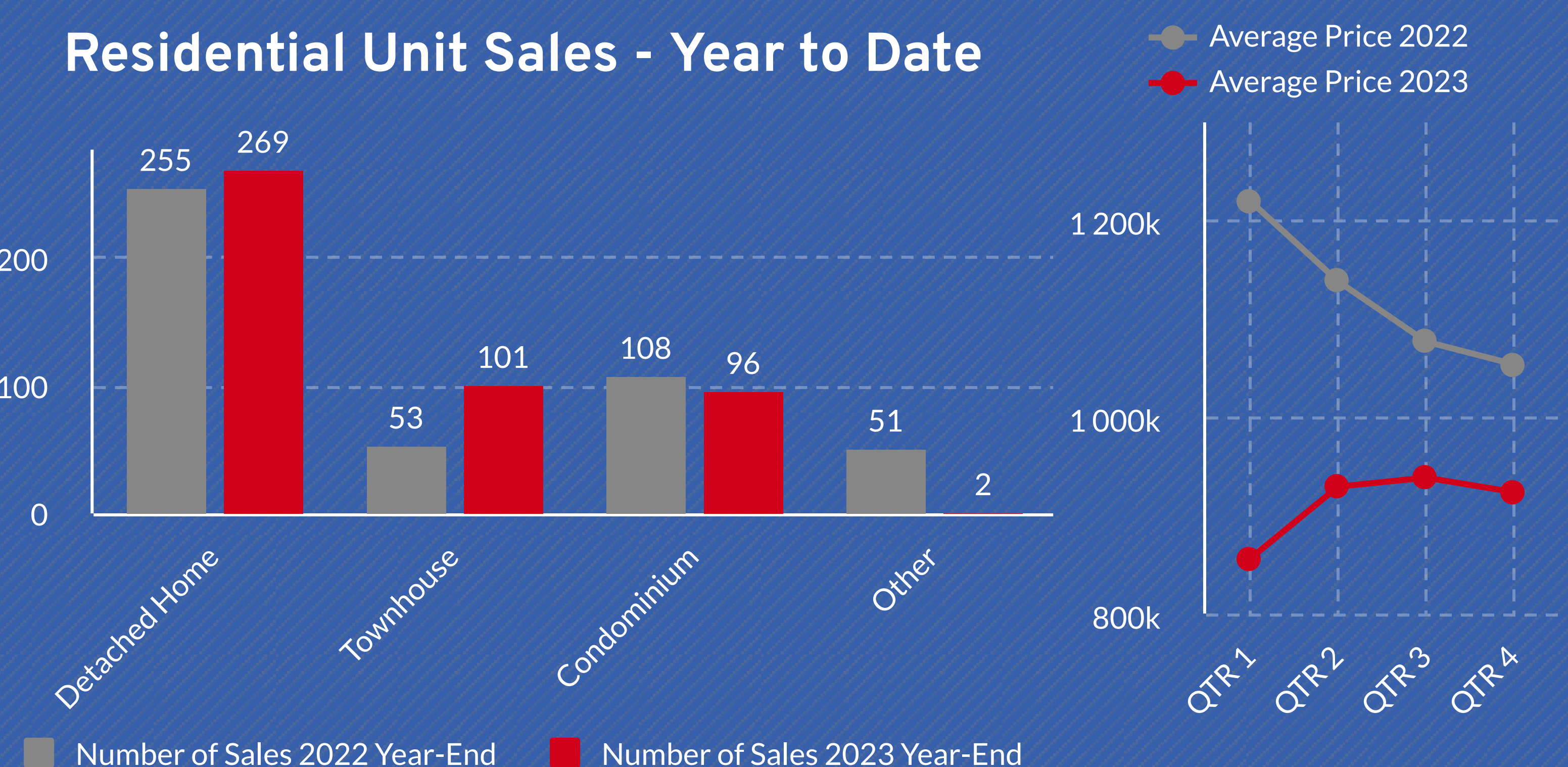
## Supply & Demand

All Residential Units



Months of Inventory = 8.6

## Residential Unit Sales - Year to Date



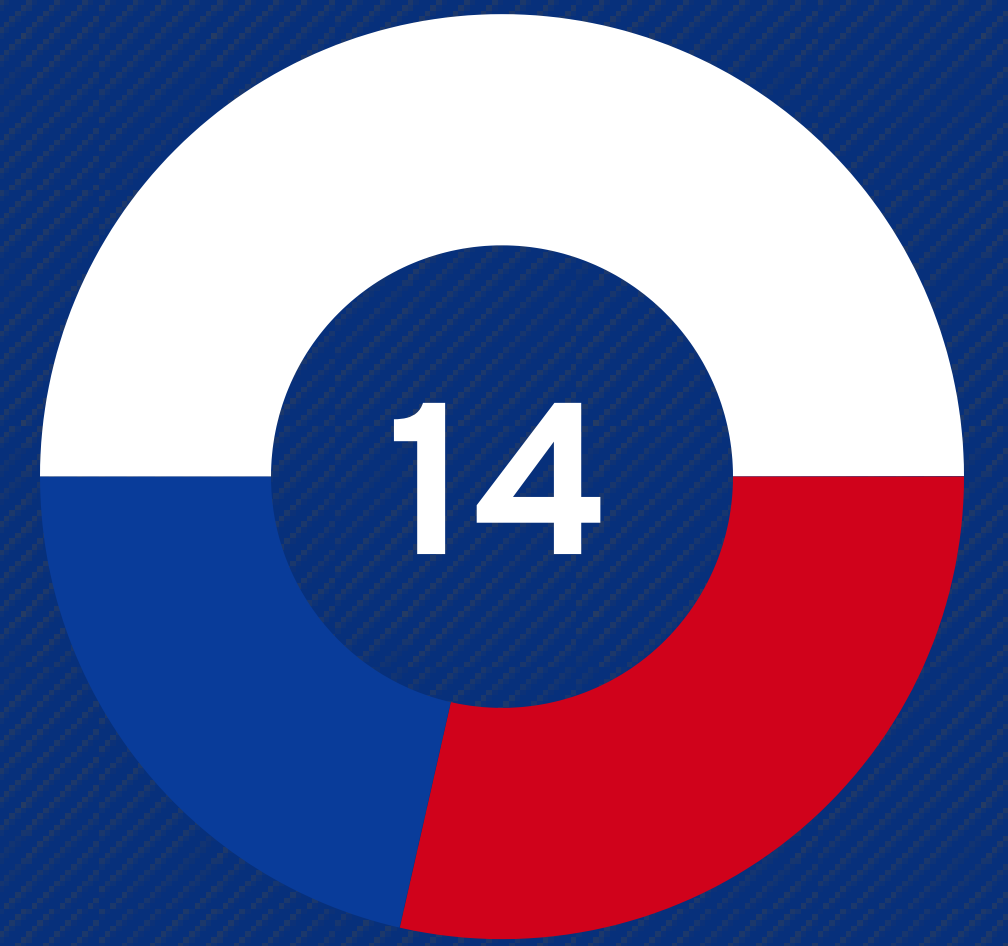
# The Blue Mountains

 Average Price Year To Date - Detached Home  
**\$1,524,695**

 Average Price Year To Date - Townhouse  
**\$863,262**

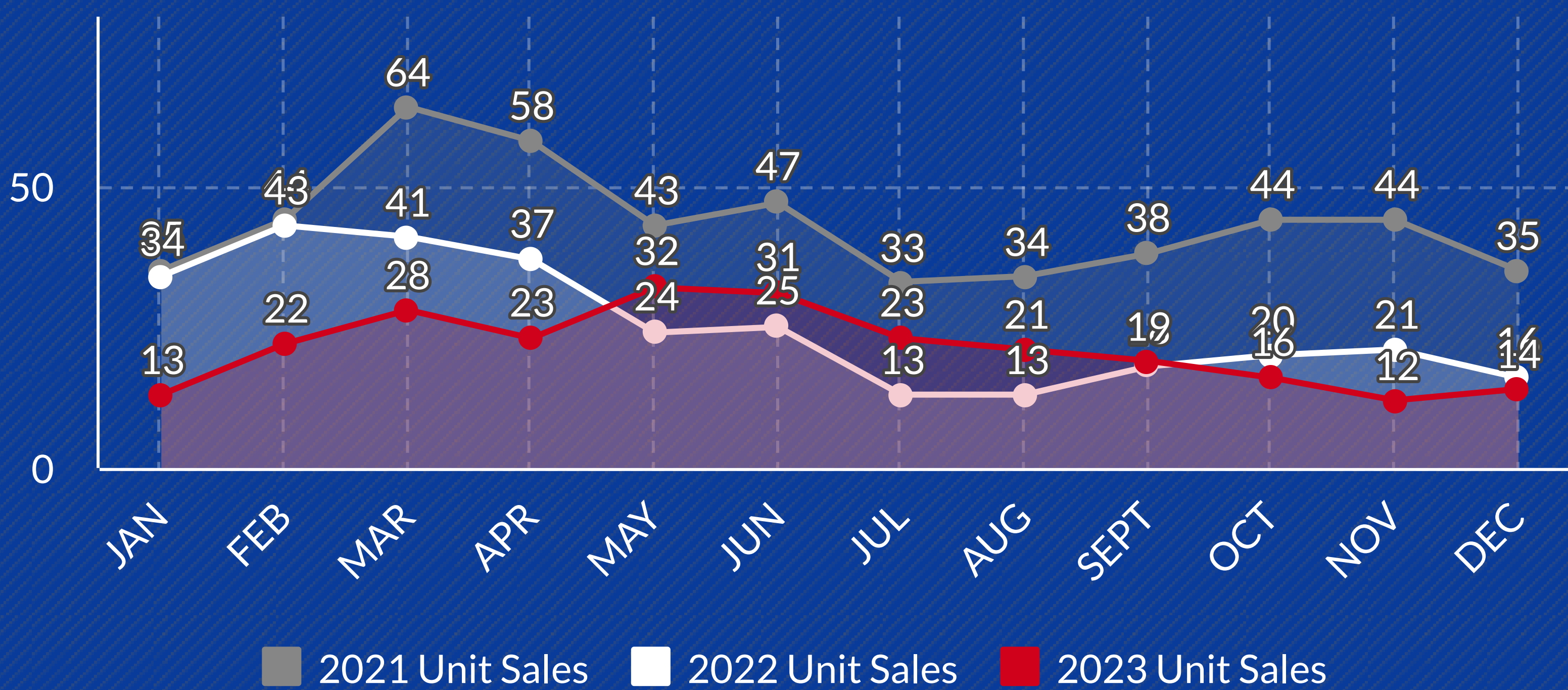
 Average Price Year To Date - Condominium  
**\$550,617**

## Unit Sales - Month



■ Detached Home (50%)  
■ Townhouse (28.57%)  
■ Condominium (21.43%)

## MLS Residential Market Activity



**\$14,750,500**

Sales Volume



**93.8%**

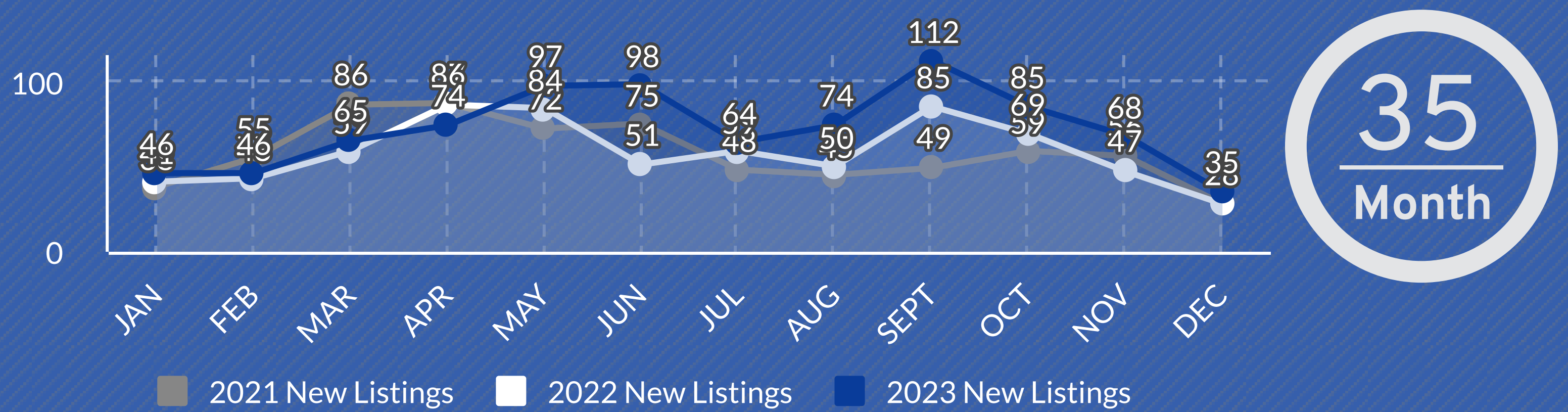
Sales to List Ratio



**51.5**

Days on Market

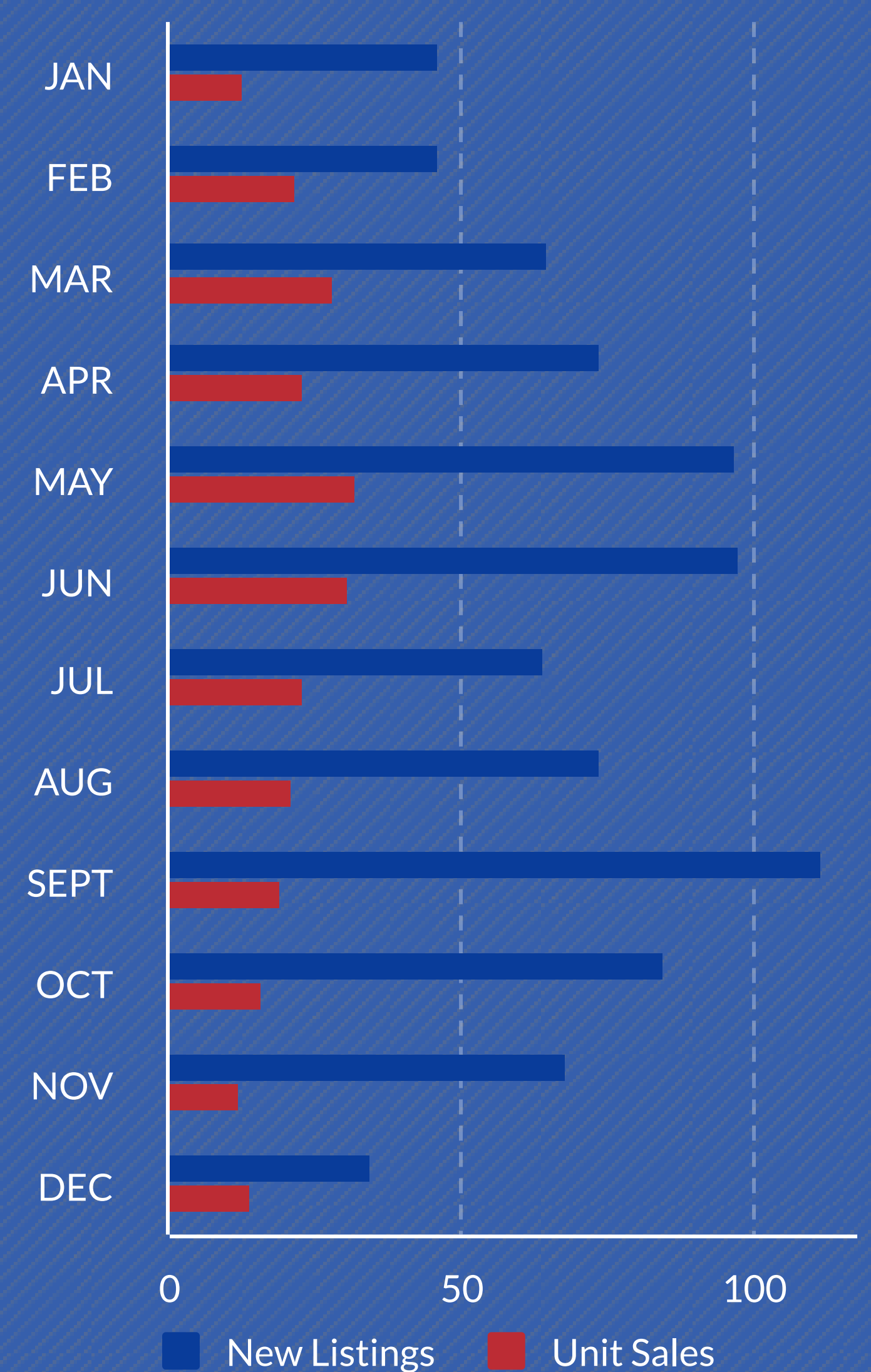
## Monthly Residential New Listings



**35**  
Month

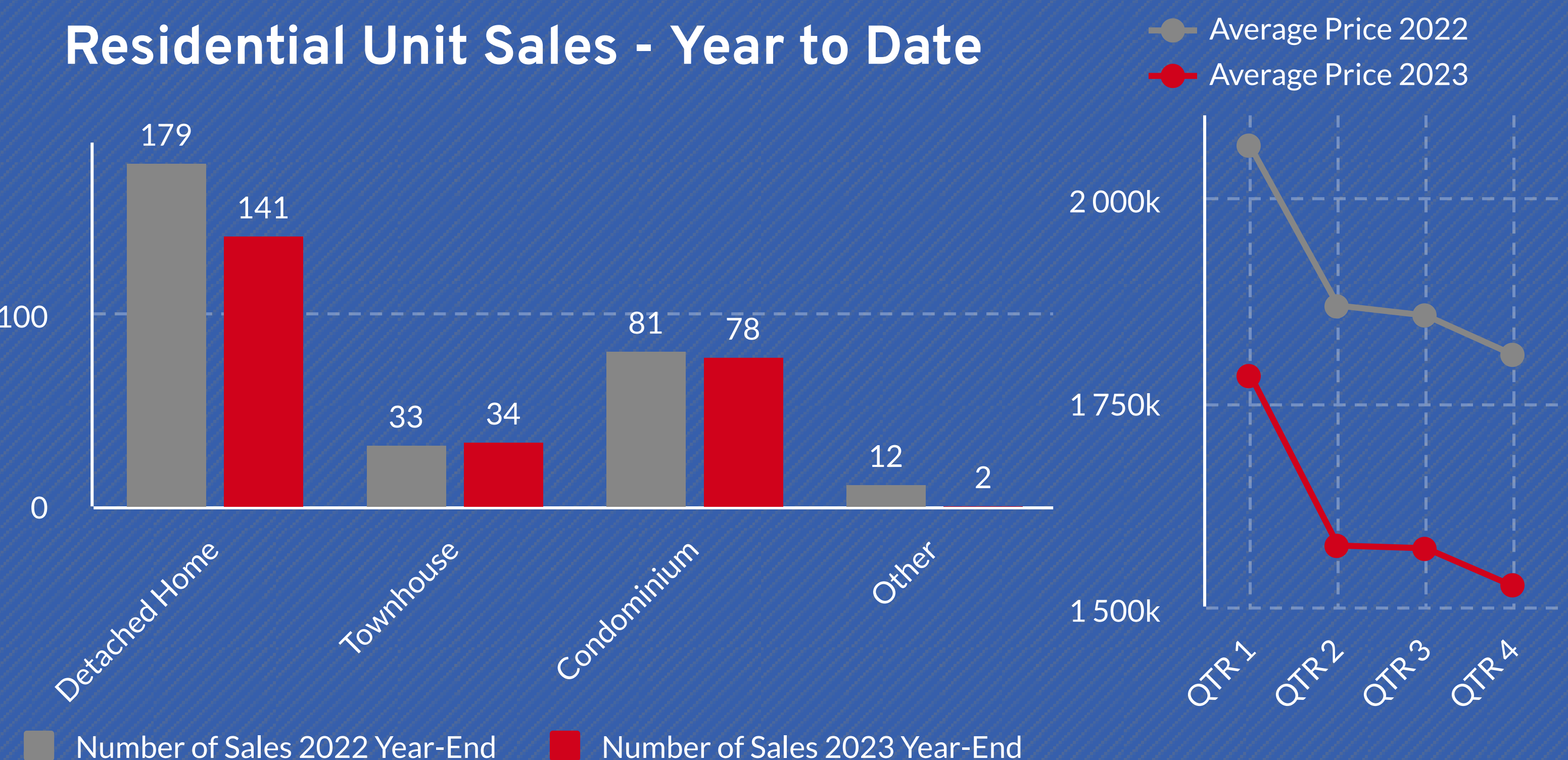
## Supply & Demand

All Residential Units



Months of Inventory = 12.6

## Residential Unit Sales - Year to Date



# Clearview

Average Price Year To Date - Detached Home  
**\$1,002,198**

Average Price Year To Date - Townhouse  
**\$543,600**

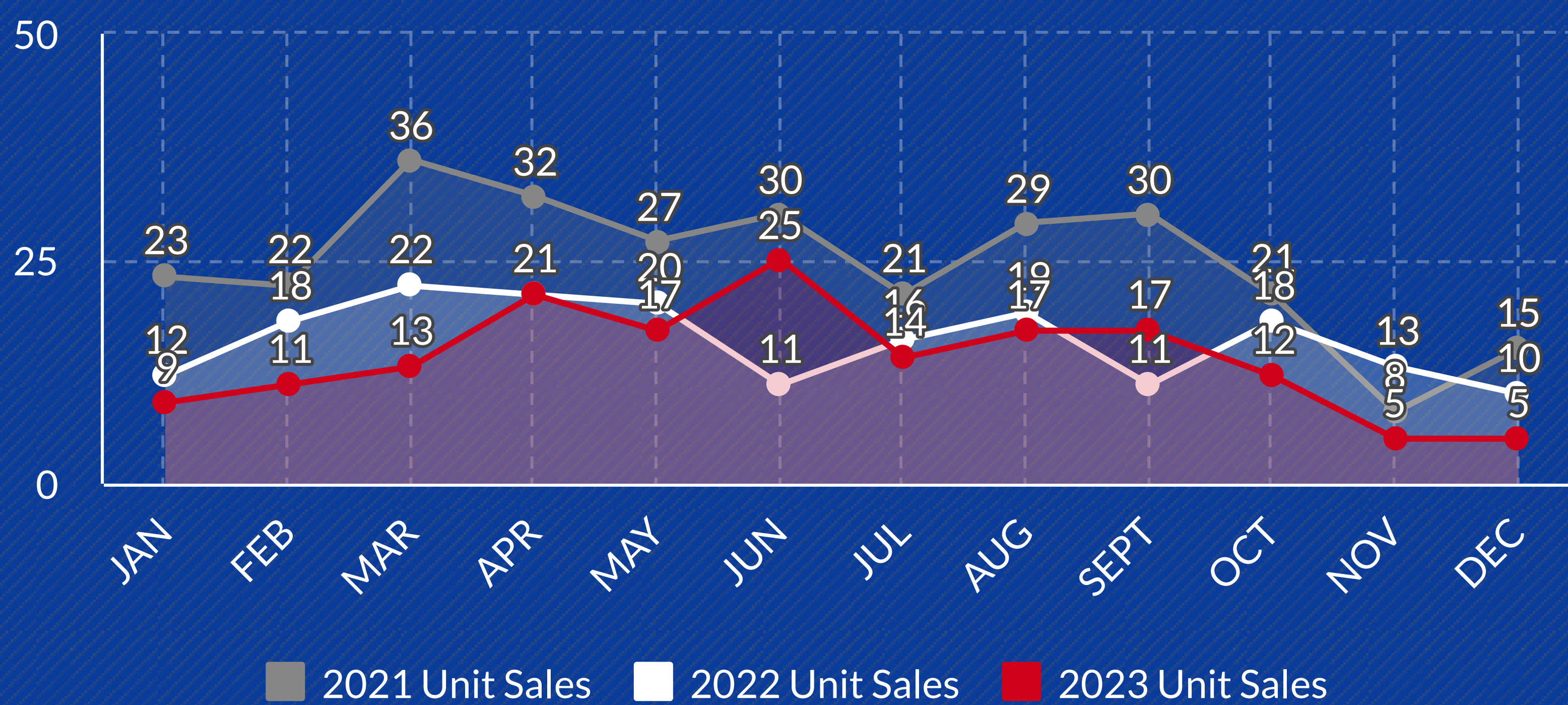
Average Price Year To Date - Residential Vacant Land  
**\$451,989**

## Unit Sales - Month



■ Detached Home (100%)

## MLS Residential Market Activity



**\$3,350,000**

Sales Volume



**96%**

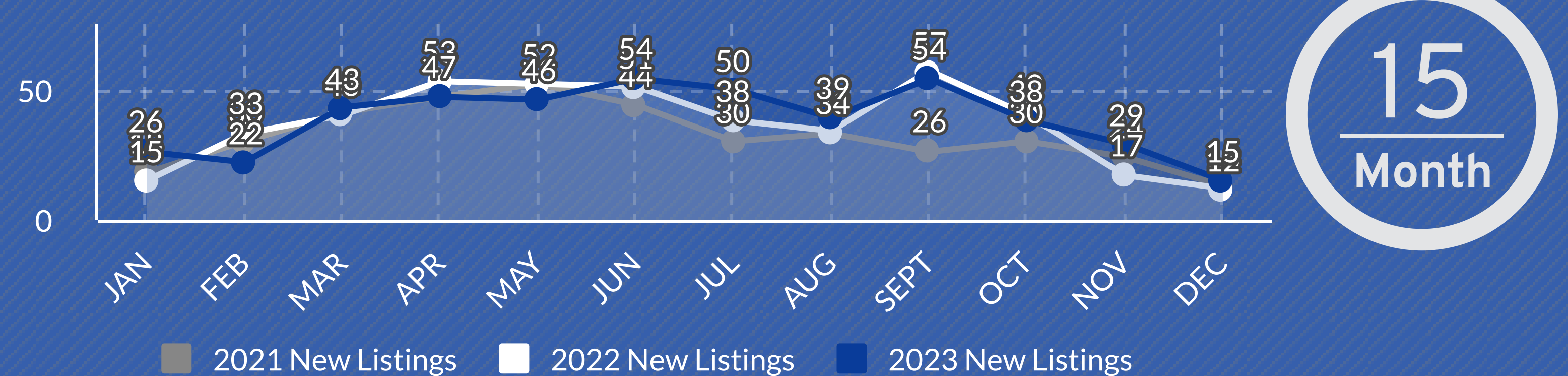
Sales to List Ratio



**28**

Days on Market

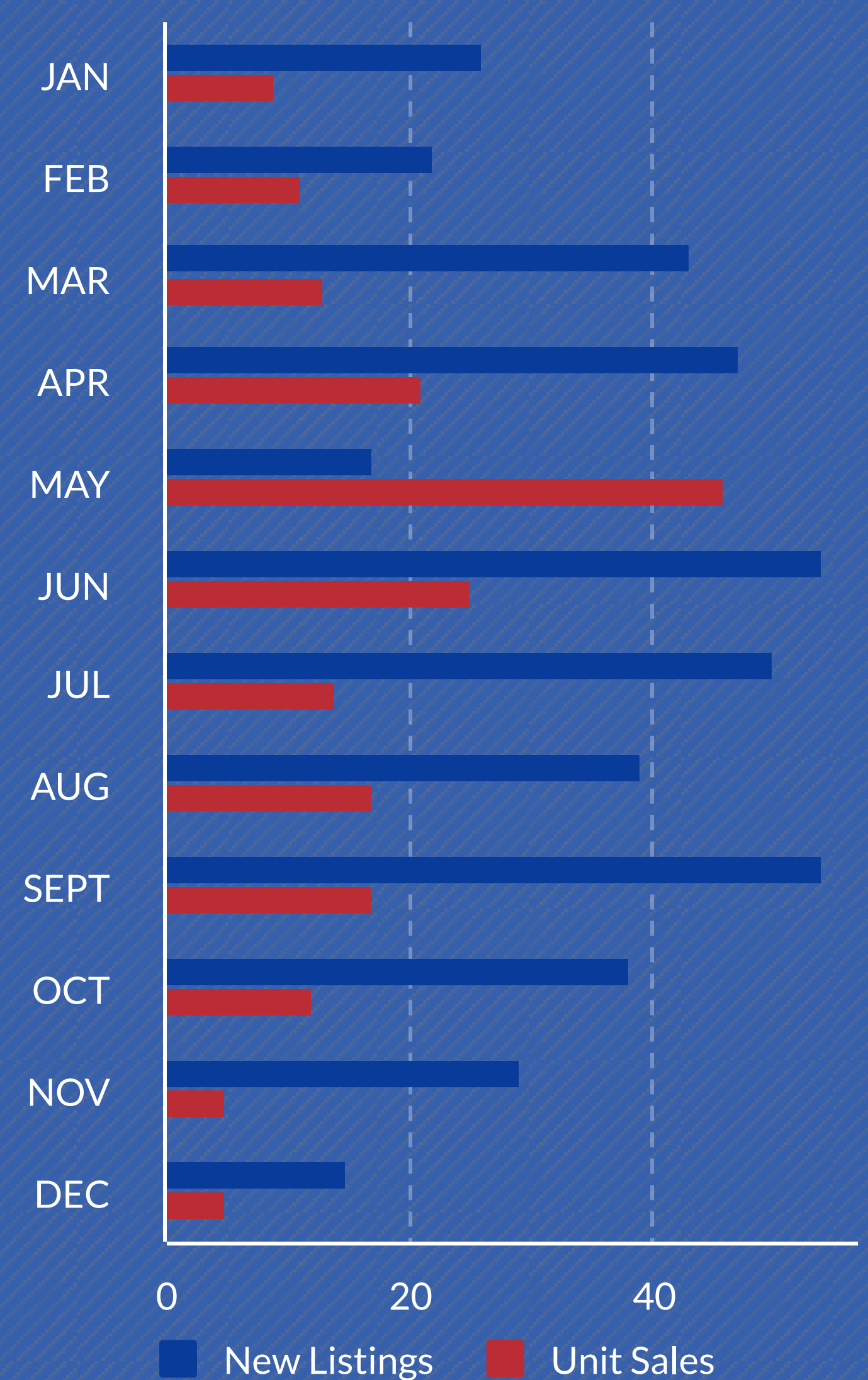
## Monthly Residential New Listings



**15**  
Month

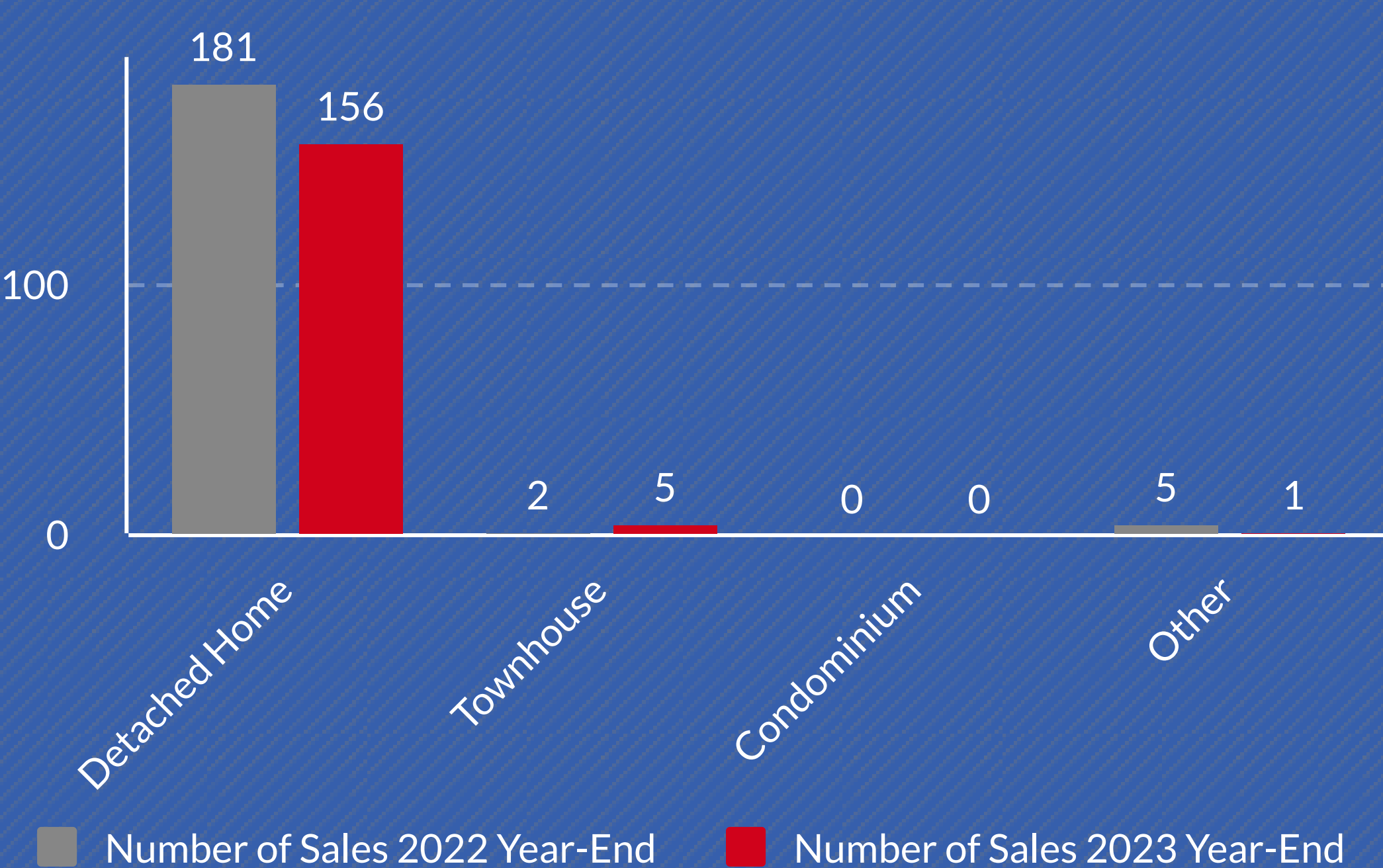
## Supply & Demand

All Residential Units



Months of Inventory = 15.2

## Residential Unit Sales - Year to Date



● Average Price 2022  
● Average Price 2023

