

RE/MAX®



Real Estate Market Report

January 2024

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



Wasaga Beach

\$819,729

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

Sales Activity **+33.3%**

Dollar Volume **+9.6%**

Average Price **-17.8%**

Days on Market = **37.5**

Sale to List Ratio **95.1%**



Collingwood

\$940,332

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

Sales Activity **-16.7%**

Dollar Volume **-34.3%**

Average Price **-21.2%**

Days on Market = **61**

Sale to List Ratio **95.3%**



The Blue Mountains

\$1,539,055

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

Sales Activity **+33.3%**

Dollar Volume **+19.8%**

Average Price **-10.2%**

Days on Market = **56.5**

Sale to List Ratio **94.0%**



Clearview

\$957,588

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

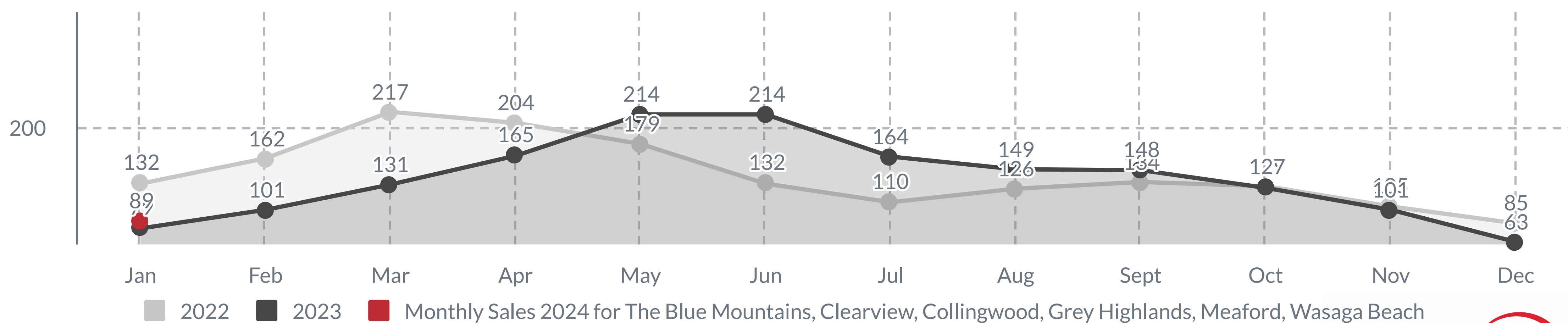
Sales Activity **+66.7%**

Dollar Volume **-13.3%**

Average Price **-48.0%**

Days on Market = **26.0**

Sale to List Ratio **95.1%**



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georgian Bay, Ontario, Canada
 Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date
 Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.



Wasaga Beach



Average Price Year To Date - Detached Home
\$724,356

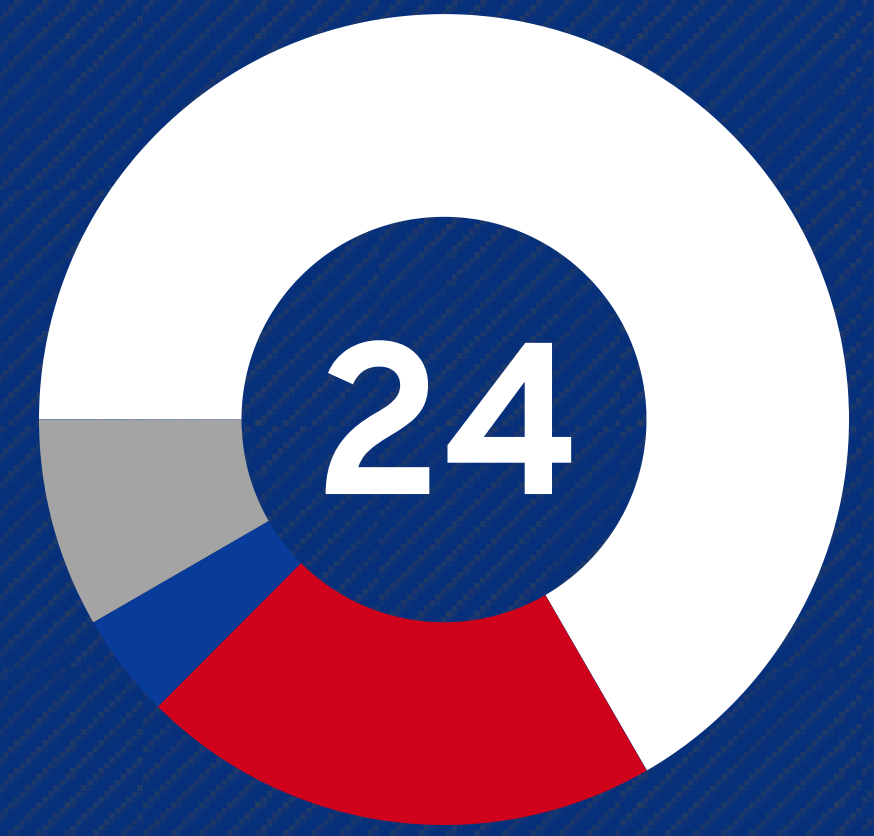


Average Price Year To Date - Townhouse
\$473,300



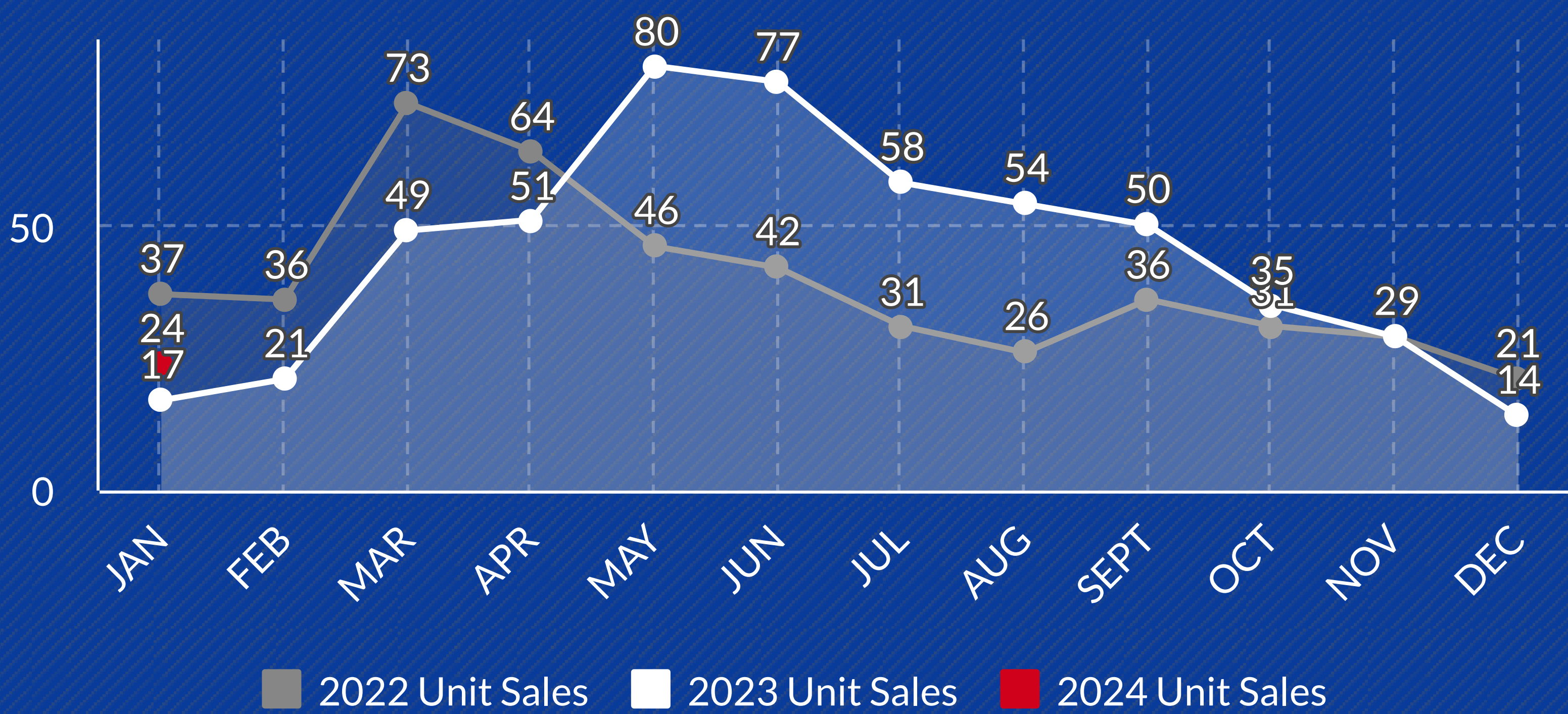
Average Price Year To Date - Condominium
\$400,000

Unit Sales - Month



- Detached Home (66.67%)
- Townhouse (20.83%)
- Condominium (4.17%)
- Other - Modular (8.33%)

MLS Residential Market Activity



\$14,925,100

Sales Volume



95.1%

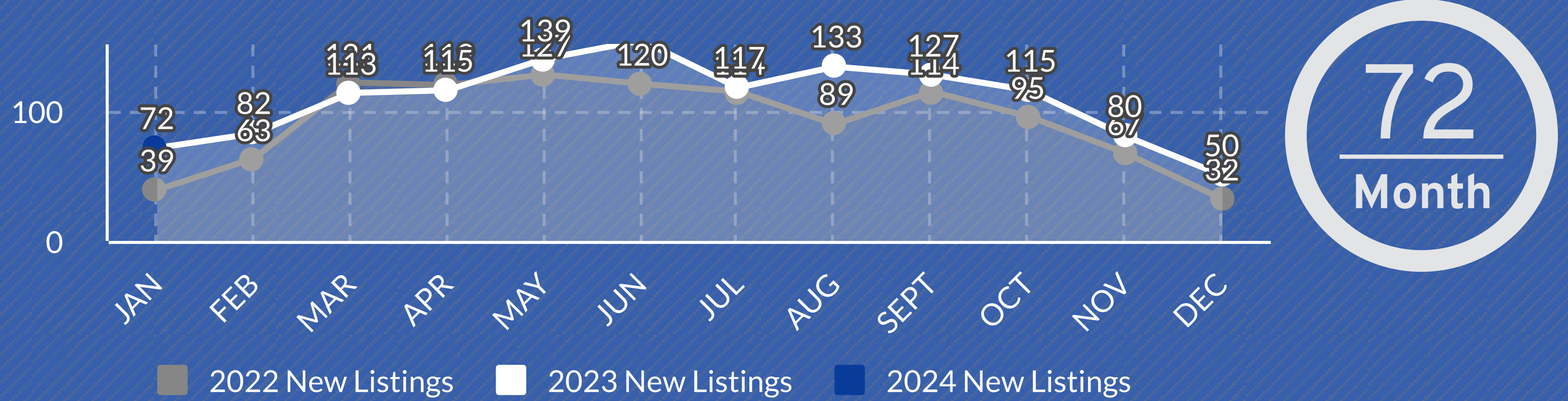
Sales to List Ratio



37.5

Days on Market

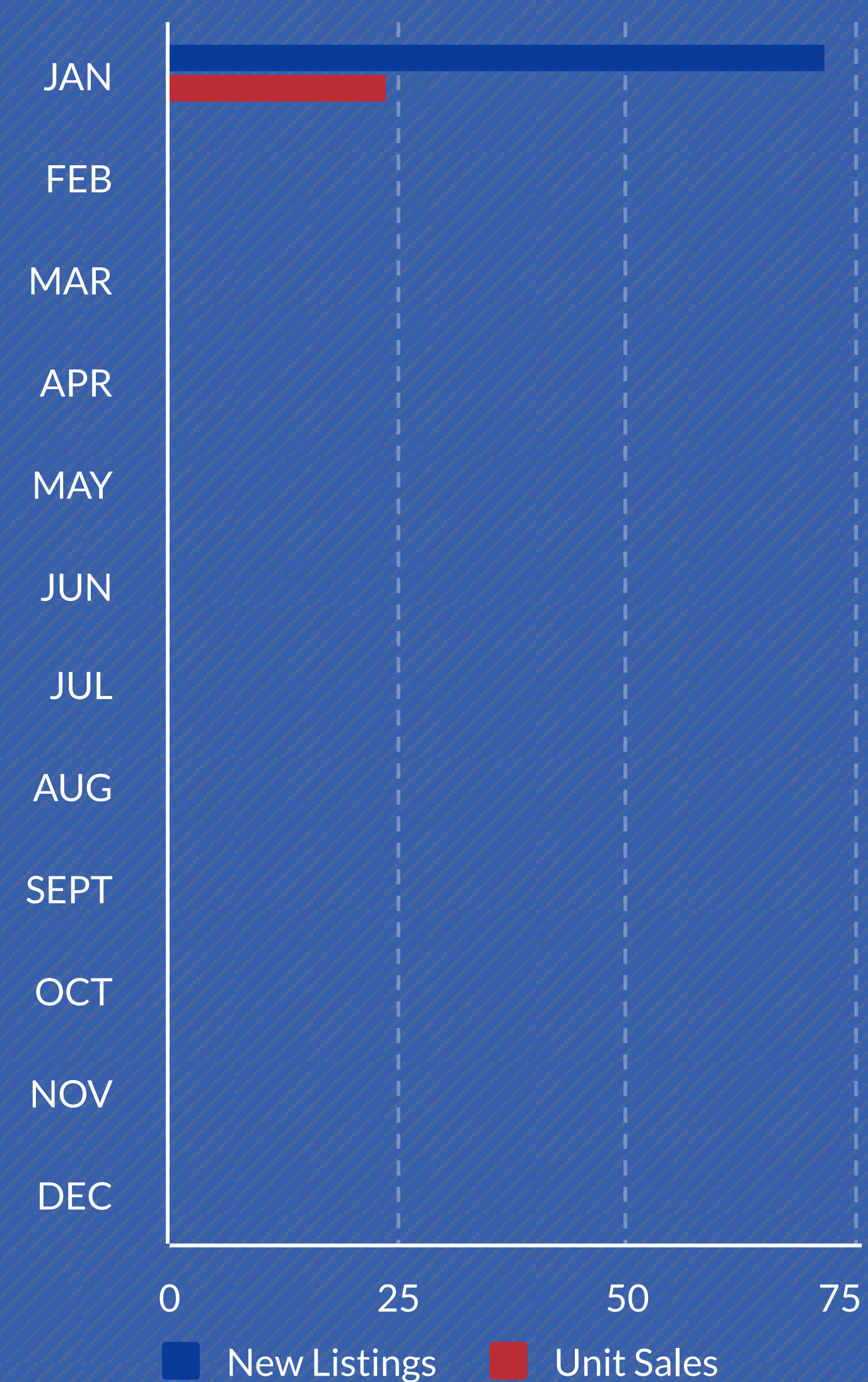
Monthly Residential New Listings



72
Month

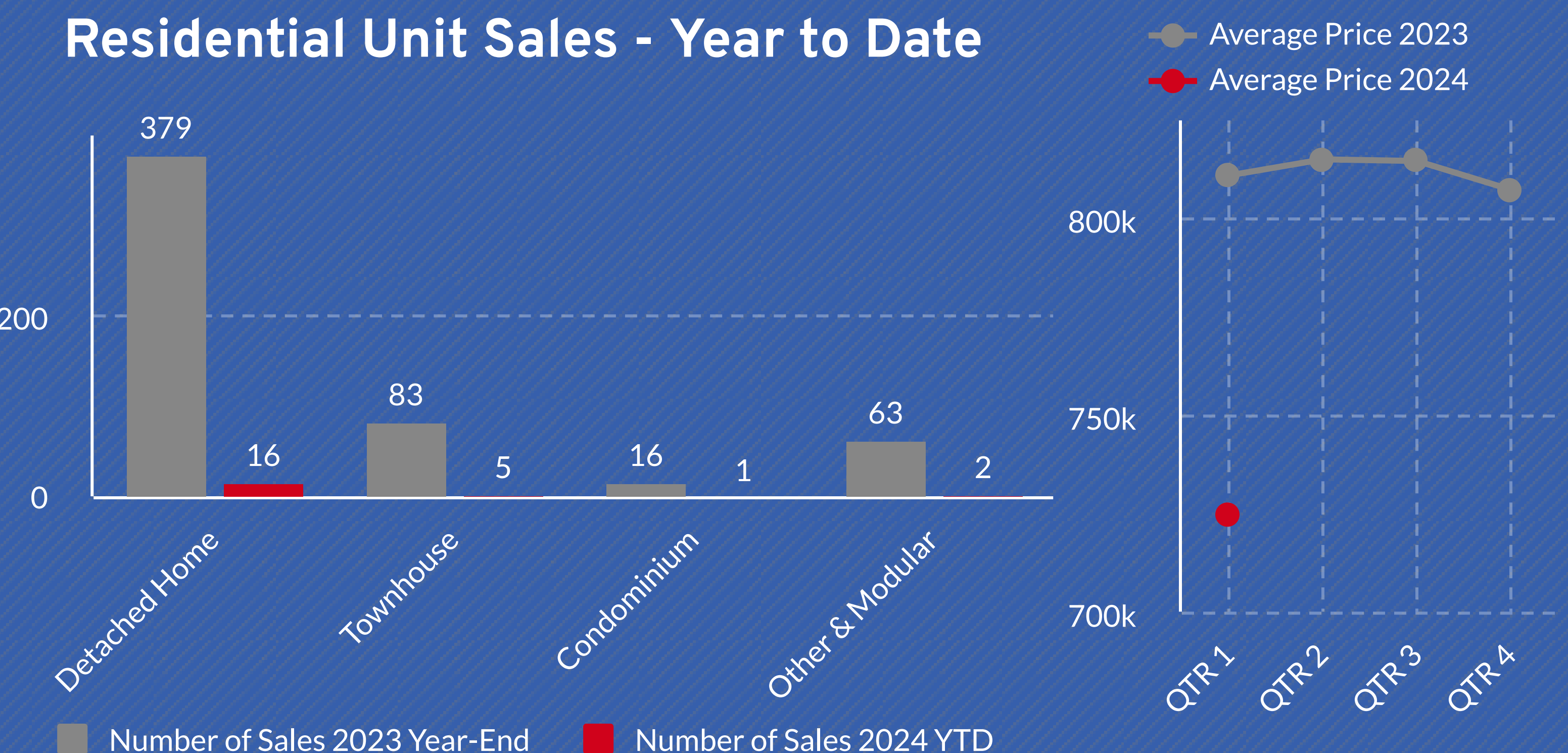
Supply & Demand

All Residential Units



Months of Inventory = 7.0

Residential Unit Sales - Year to Date



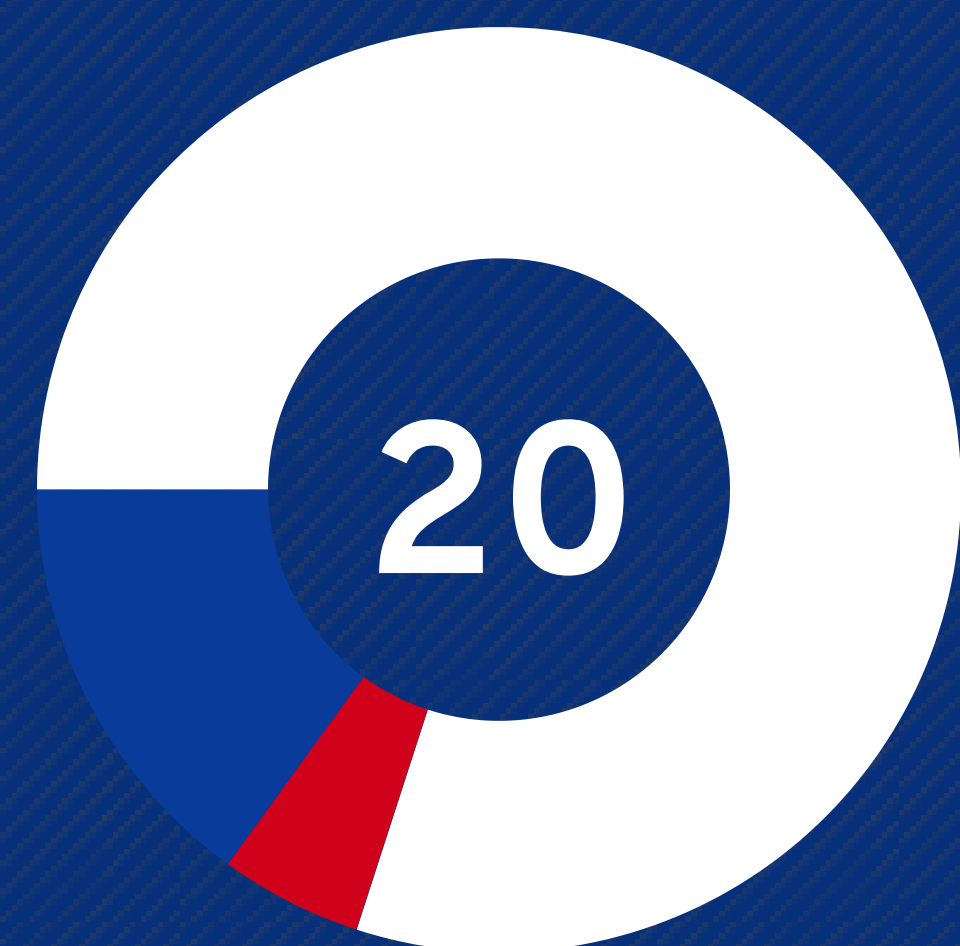
Collingwood

Average Price Year To Date - Detached Home
\$738,469

Average Price Year To Date - Townhouse
\$770,000

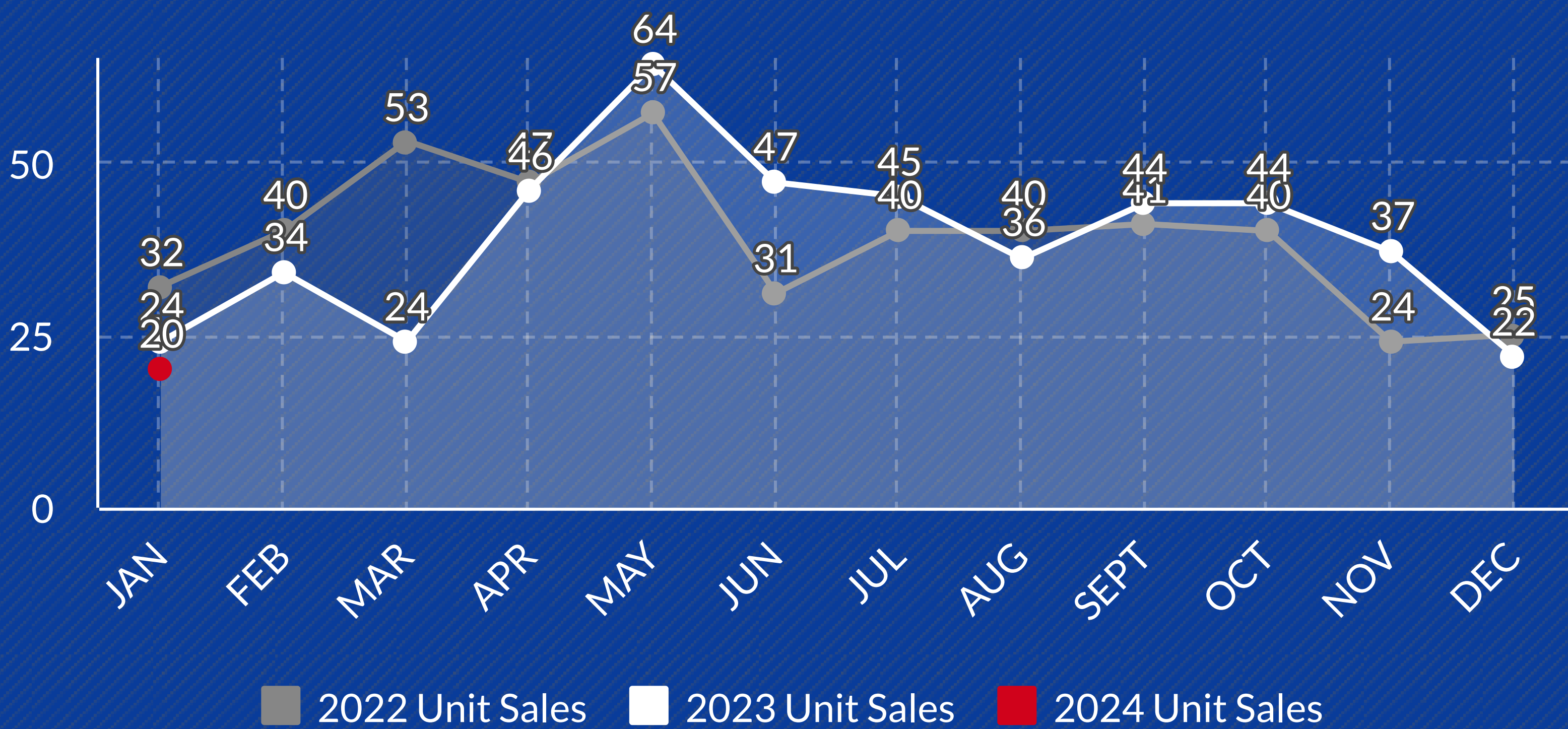
Average Price Year To Date - Condominium
\$504,967

Unit Sales - Month



Detached Home (80%)
Townhouse (5%)
Condominium (15%)

MLS Residential Market Activity



\$14,100,400

Sales Volume



95.3%

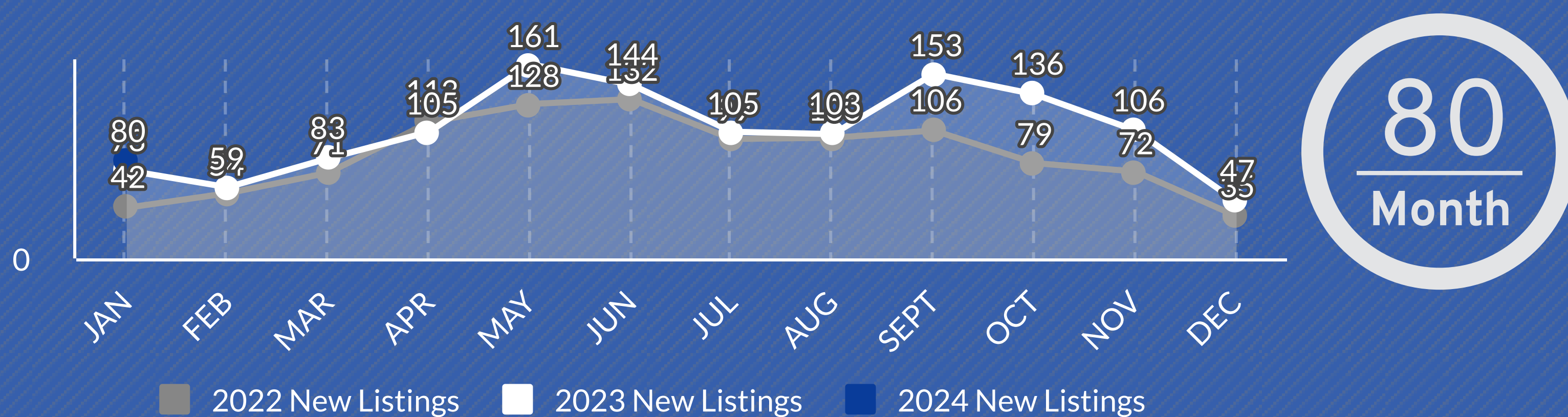
Sales to List Ratio



61

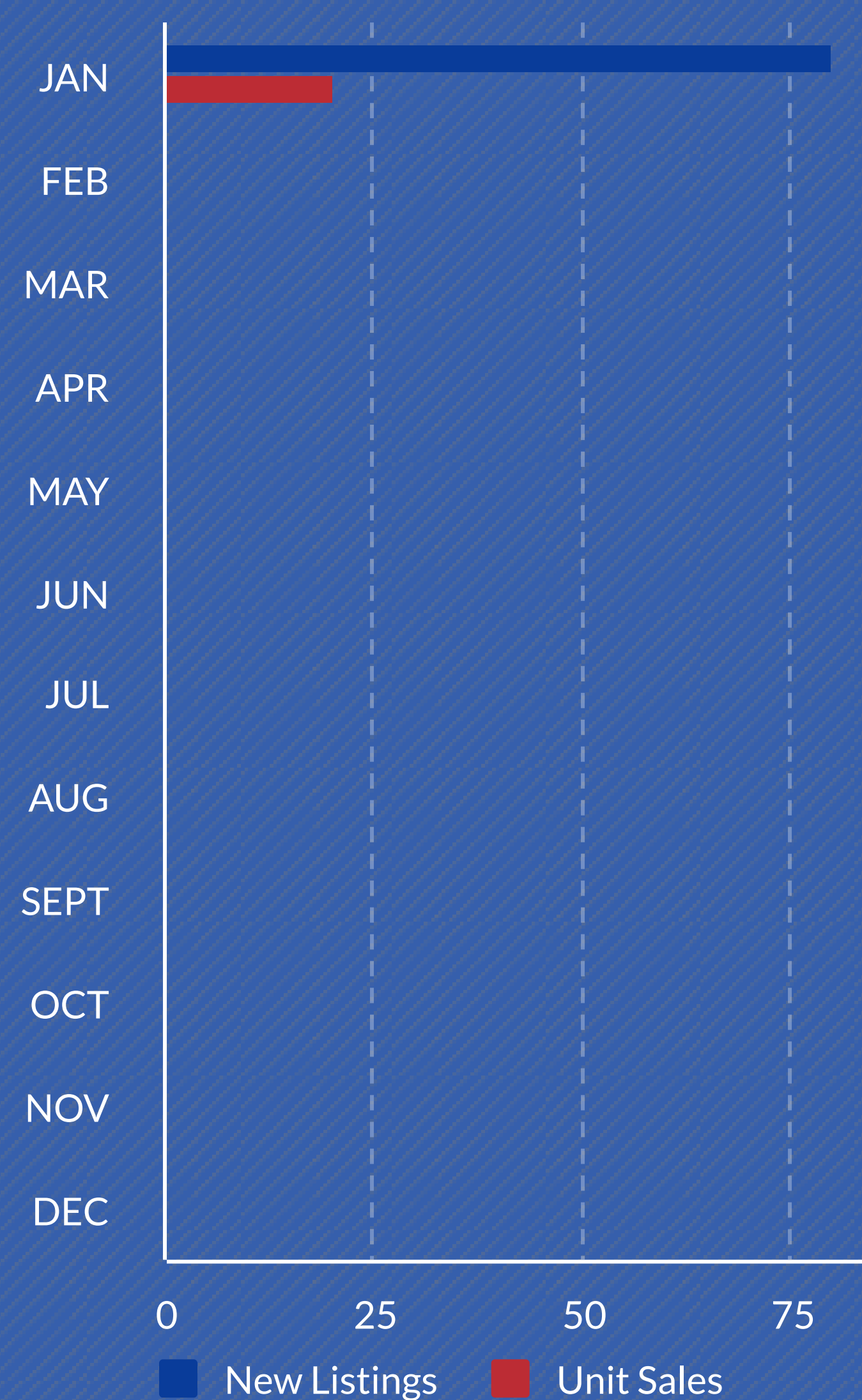
Days on Market

Monthly Residential New Listings



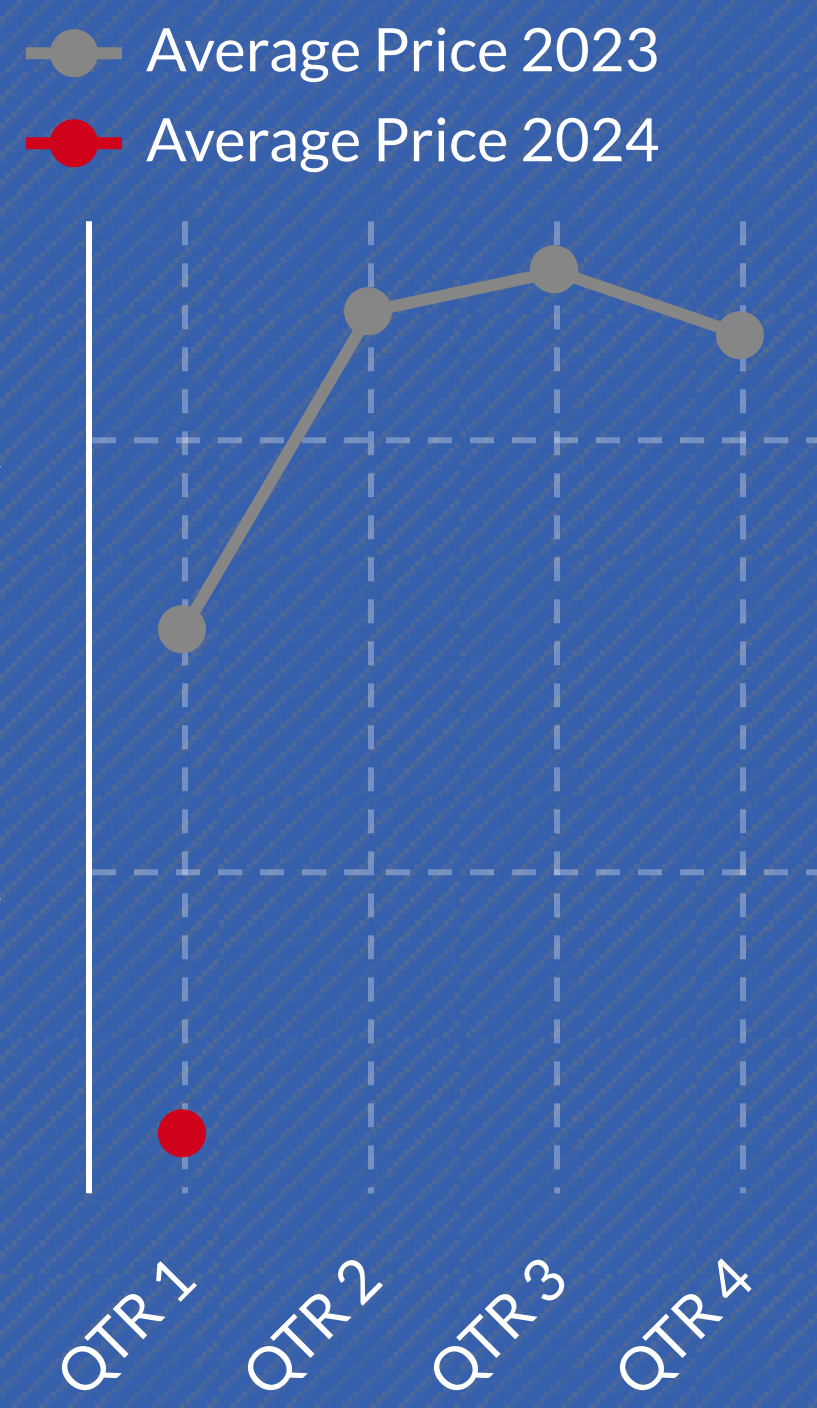
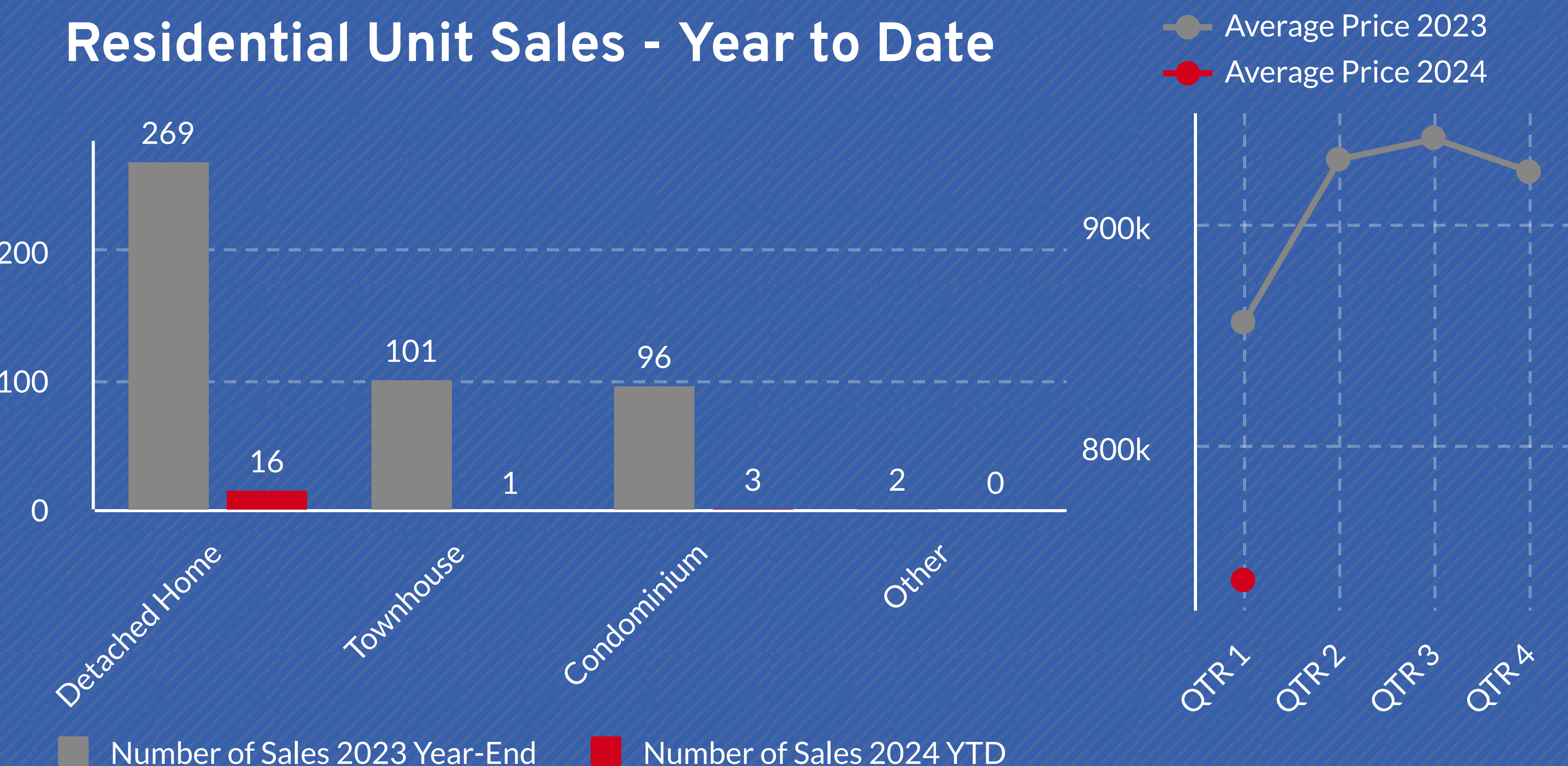
80
Month

Supply & Demand All Residential Units



Months of Inventory = 10

Residential Unit Sales - Year to Date



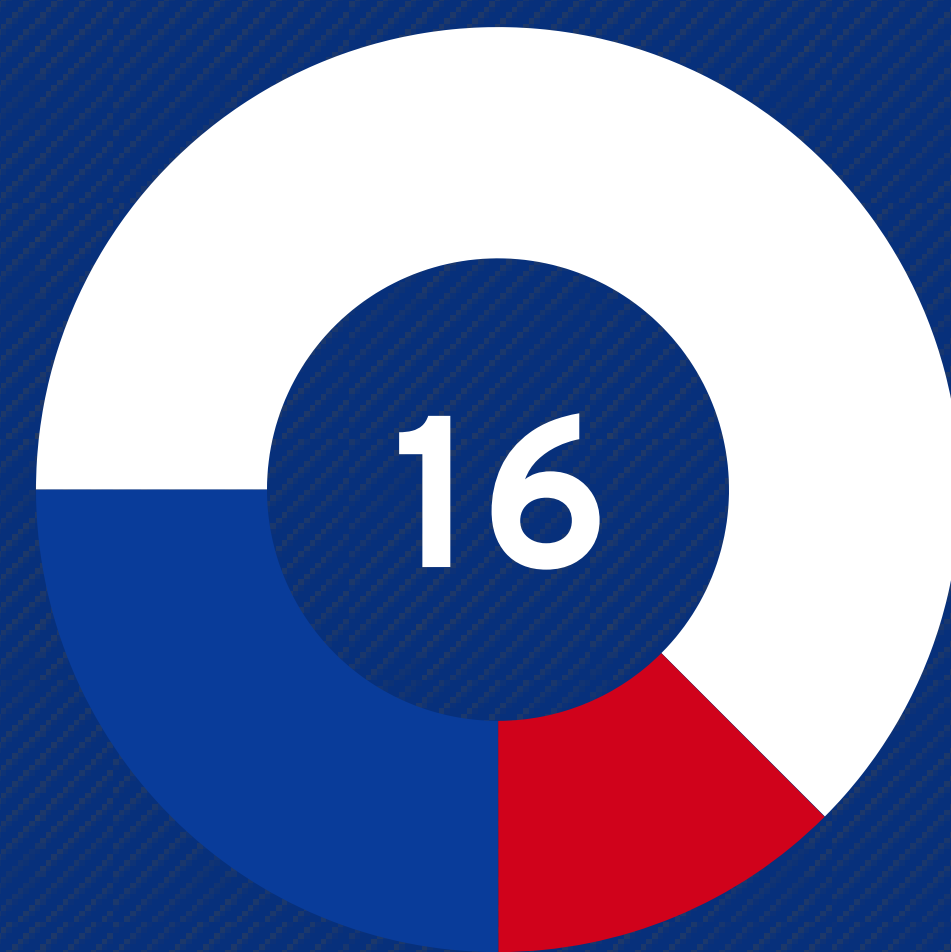
The Blue Mountains

Average Price Year To Date - Detached Home
\$1,423,500

Average Price Year To Date - Townhouse
\$1,075,000

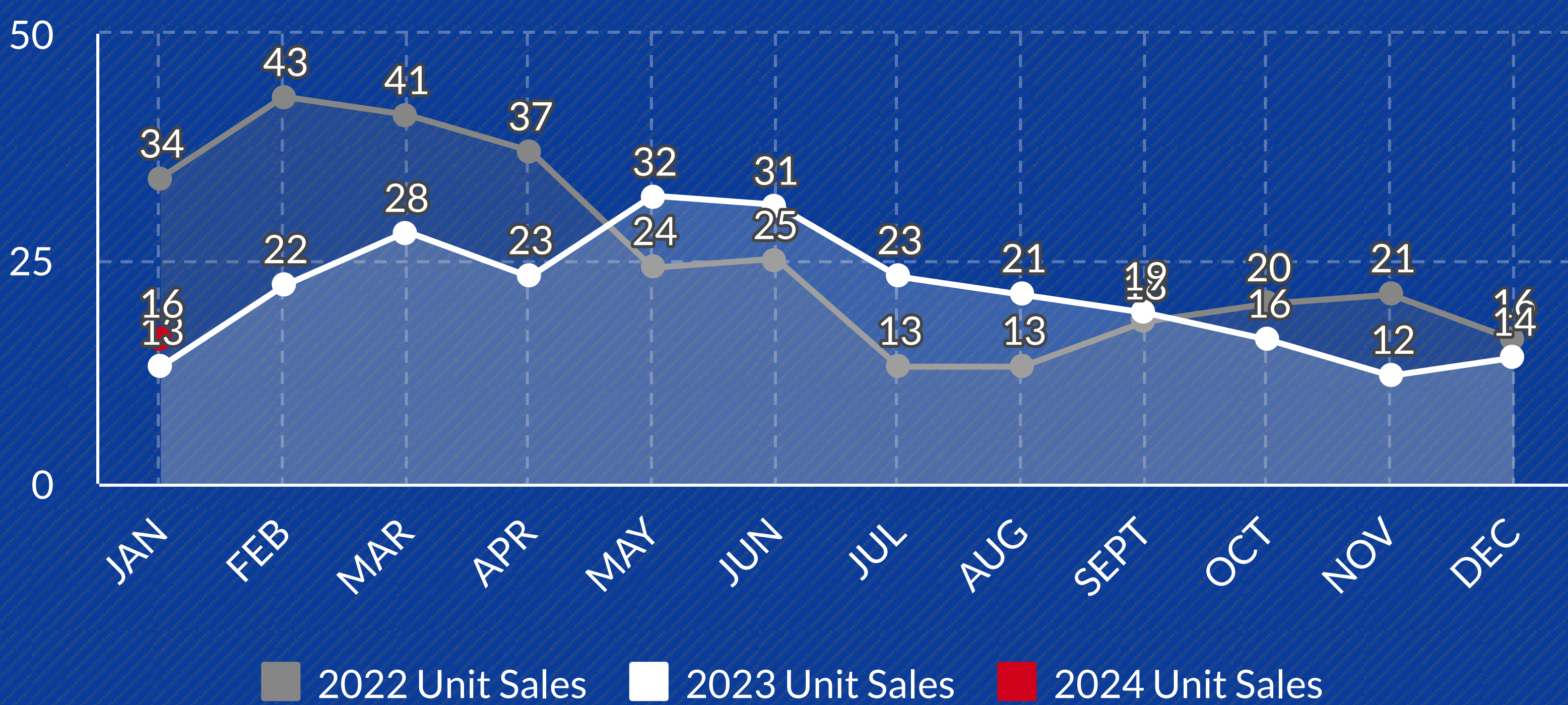
Average Price Year To Date - Condominium
\$450,750

Unit Sales - Month



- Detached Home (62.5%)
- Townhouse (12.5%)
- Condominium (25%)

MLS Residential Market Activity



\$18,188,000

Sales Volume



94%

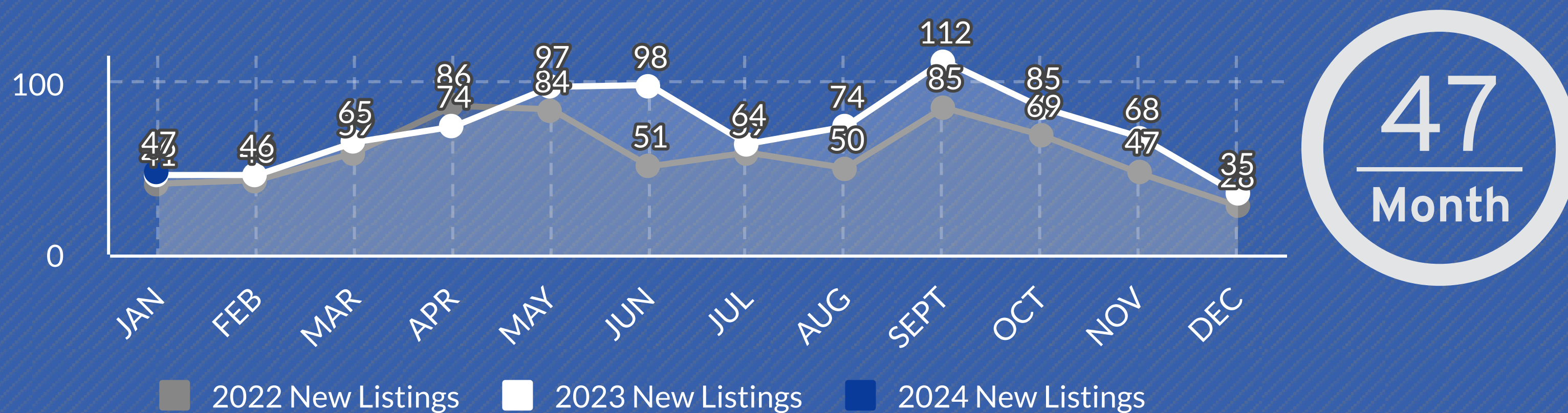
Sales to List Ratio



56.5

Days on Market

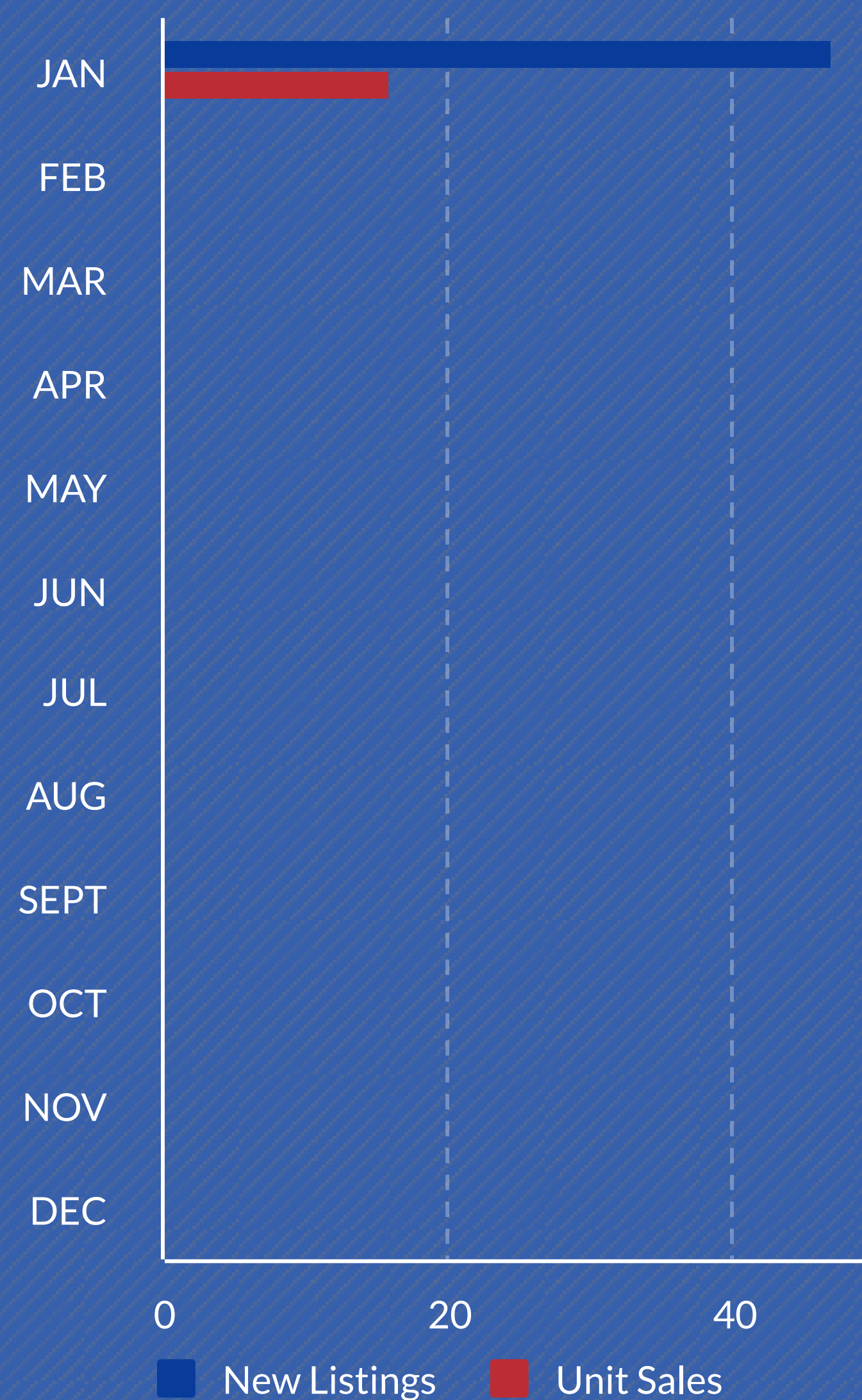
Monthly Residential New Listings



47
Month

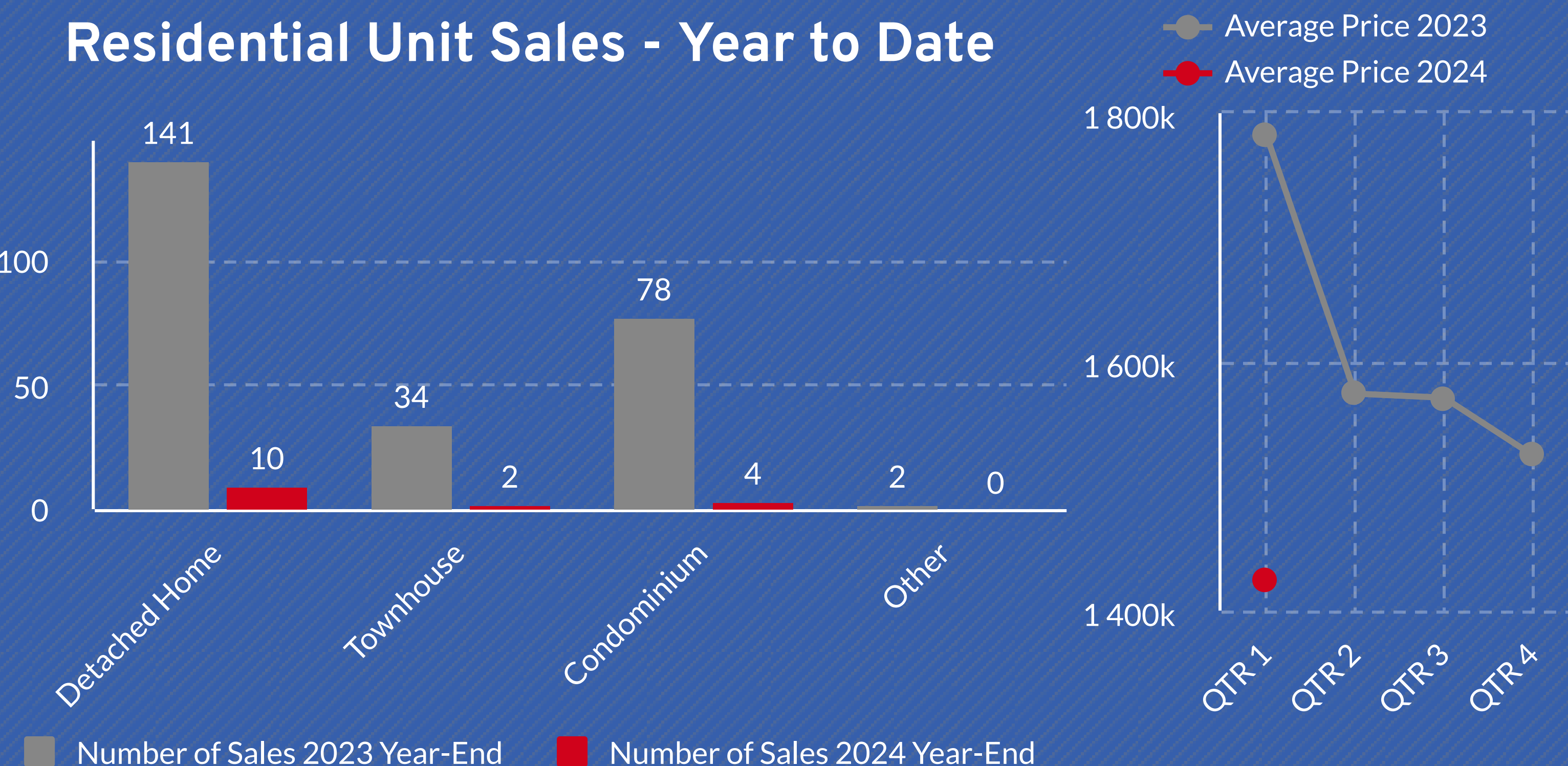
Supply & Demand

All Residential Units



Months of Inventory = 9.6

Residential Unit Sales - Year to Date



Clearview



Average Price Year To Date - Detached Home
\$871,846

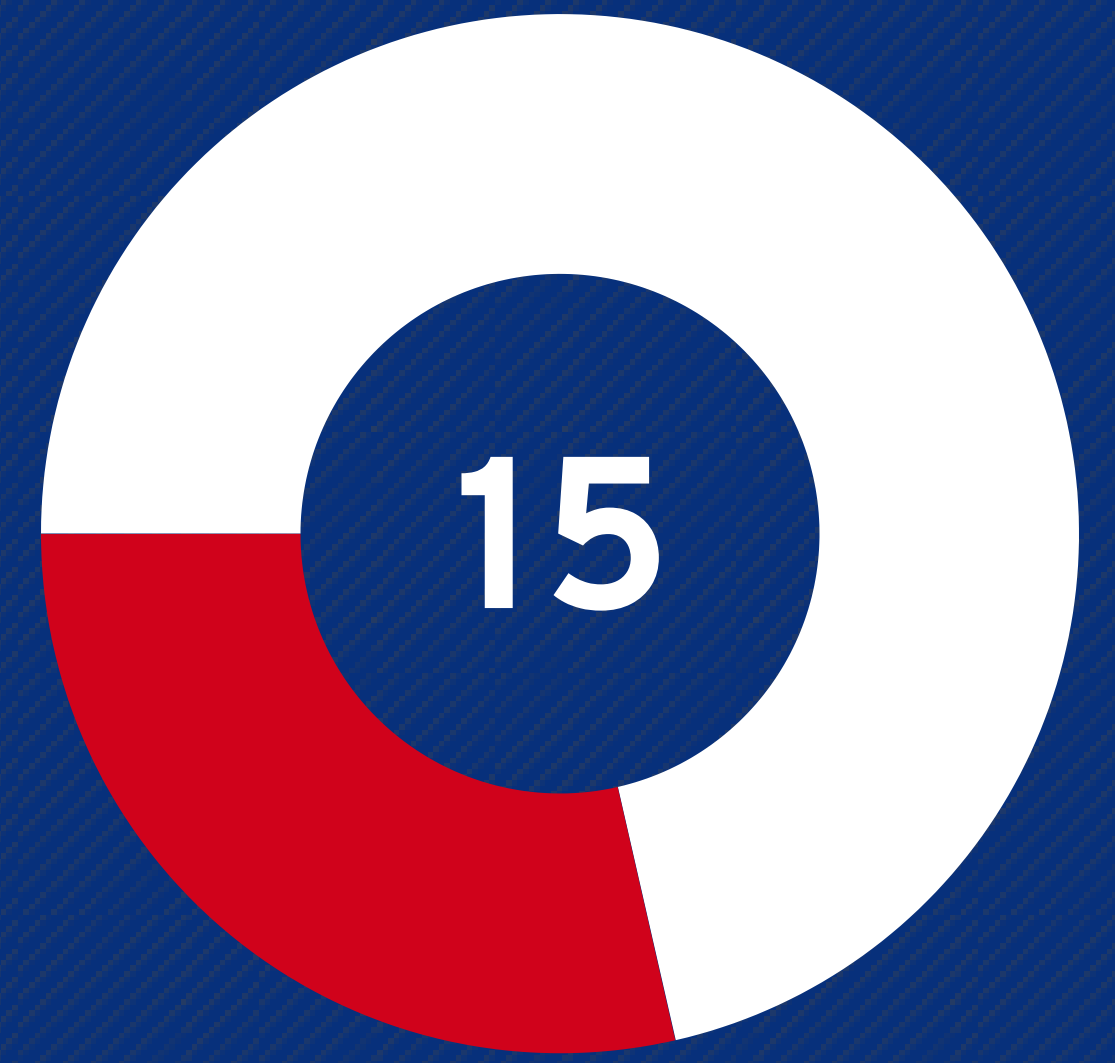


Average Price Year To Date - Townhouse
\$584,000



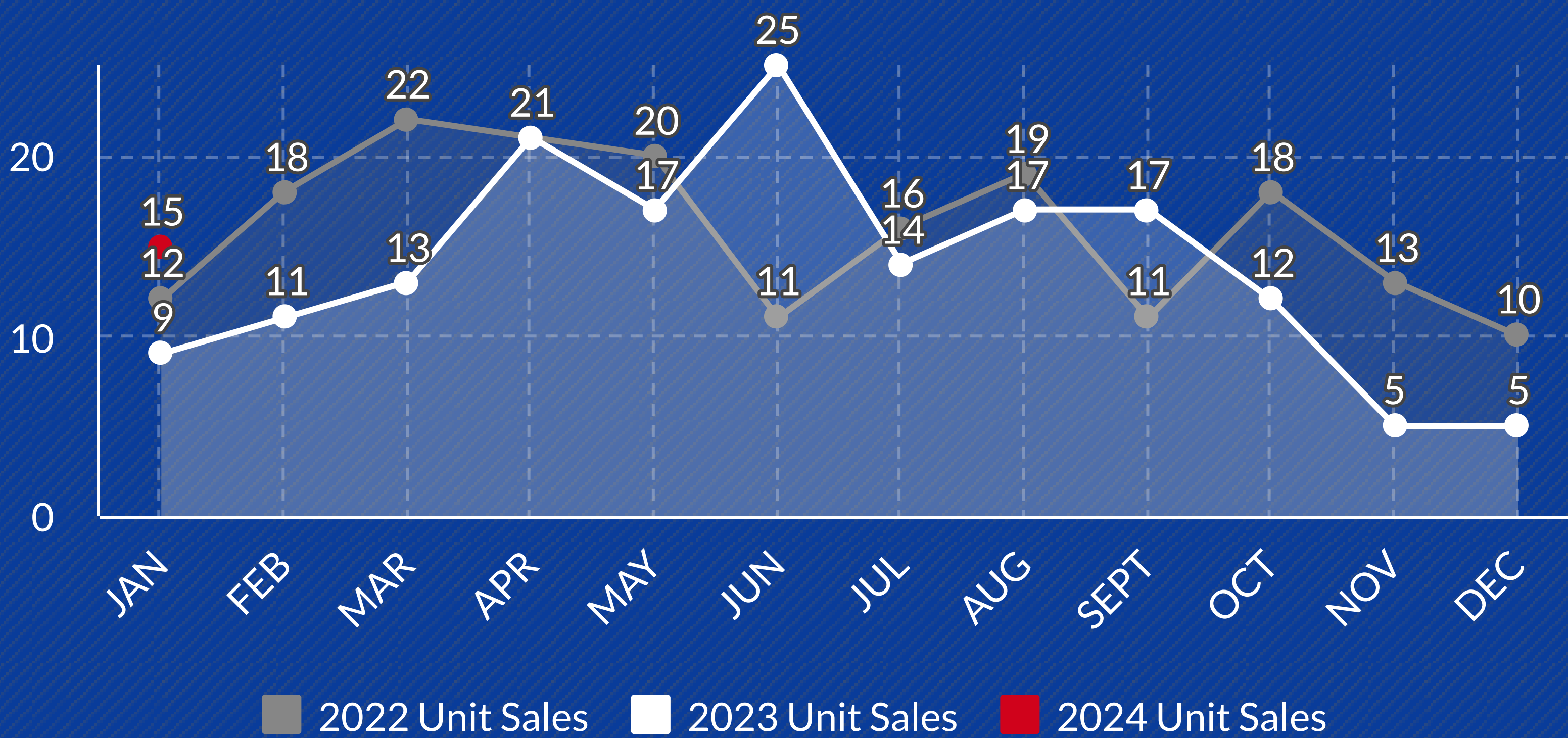
Average Price Year To Date - Residential Vacant Land
\$451,989 (December 2023)

Unit Sales - Month



■ Detached Home (71.43%)
■ Townhouse (28.57%)

MLS Residential Market Activity



\$12,502,000

Sales Volume



95.1%

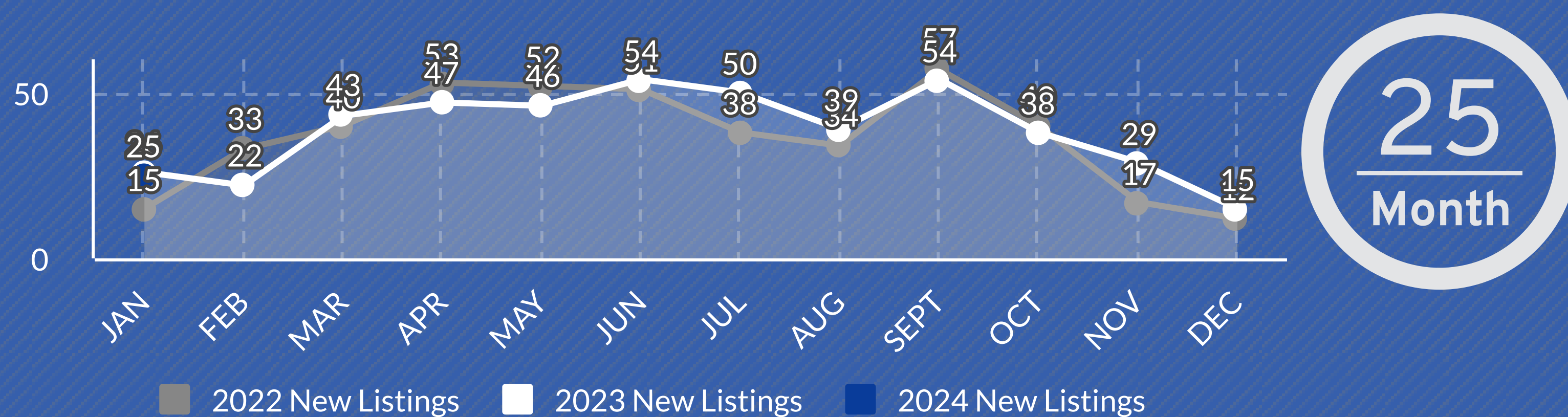
Sales to List Ratio



26

Days on Market

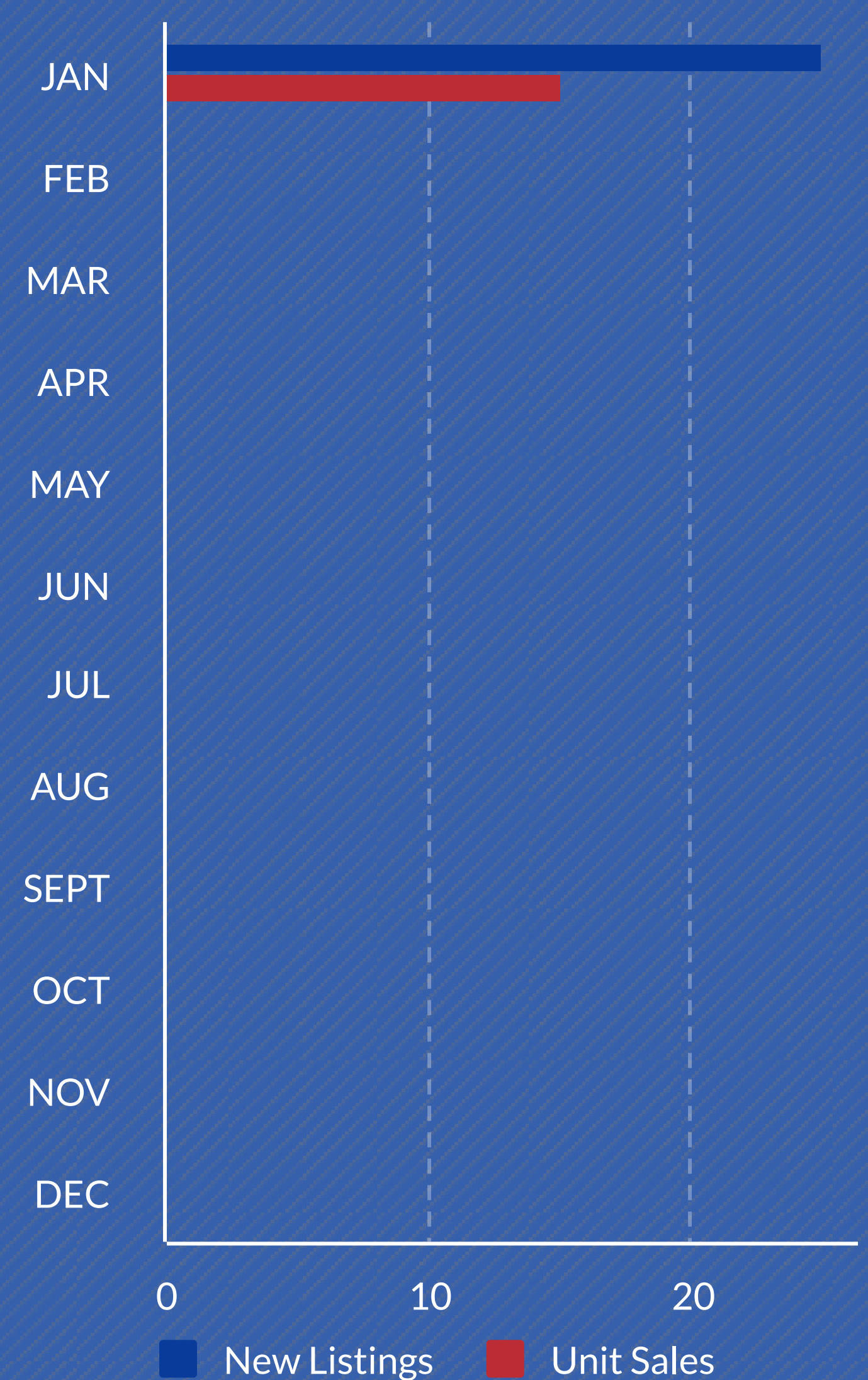
Monthly Residential New Listings



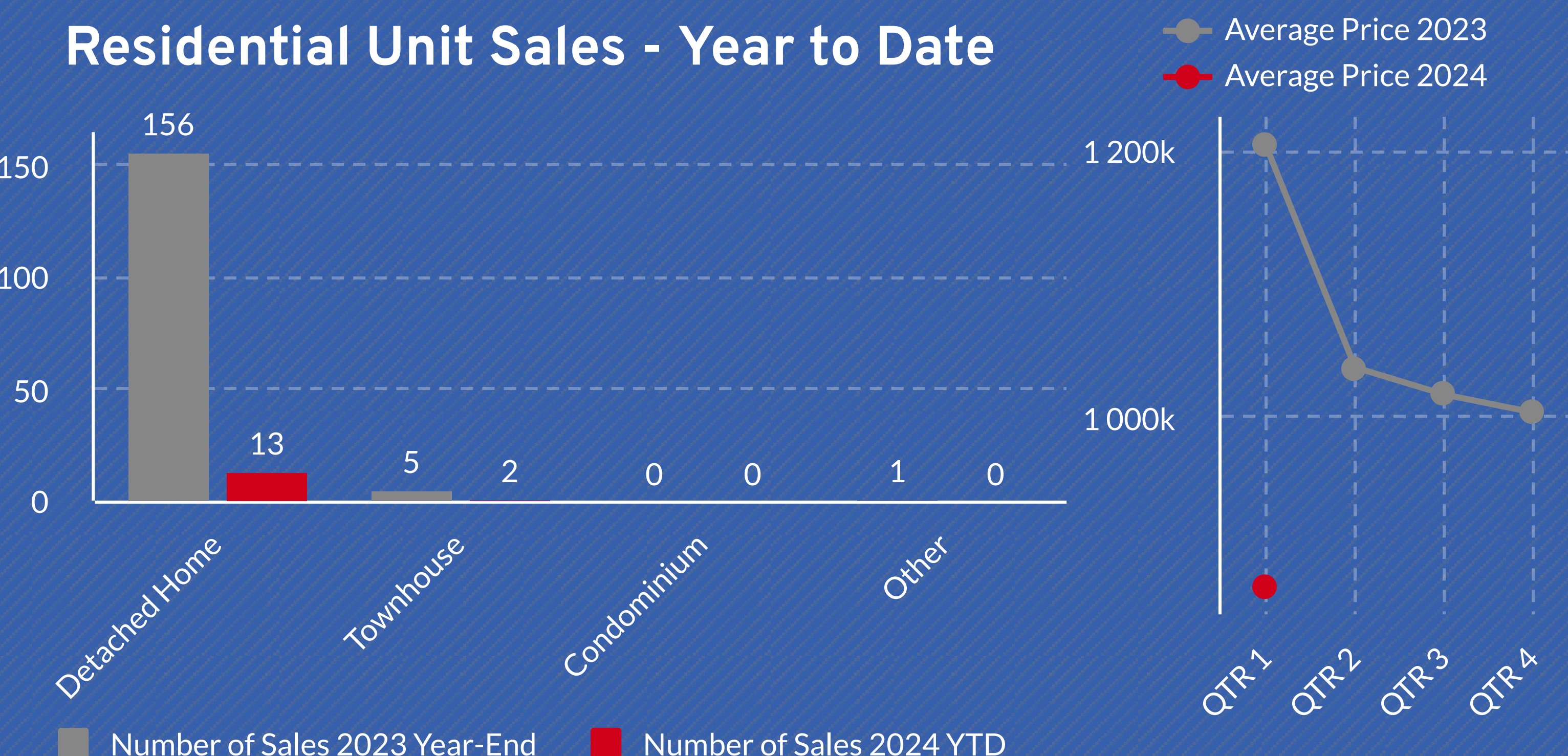
25
Month

Supply & Demand

All Residential Units



Residential Unit Sales - Year to Date



Months of Inventory = 4.1