

RE/MAX®



Real Estate Market Report

March 2024

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



Wasaga Beach

\$813,086

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

- Sales Activity -1.1%
- Dollar Volume -7.8%
- Average Price -6.7%
- Days on Market = 39
- Sale to List Ratio 97.2%



Collingwood

\$963,425

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

- Sales Activity +29.6%
- Dollar Volume +31.2%
- Average Price +1.2%
- Days on Market = 38
- Sale to List Ratio 96.2%



The Blue Mountains

\$1,456,367

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

- Sales Activity -8.1%
- Dollar Volume -10.4%
- Average Price -2.6%
- Days on Market = 41
- Sale to List Ratio 95.3%



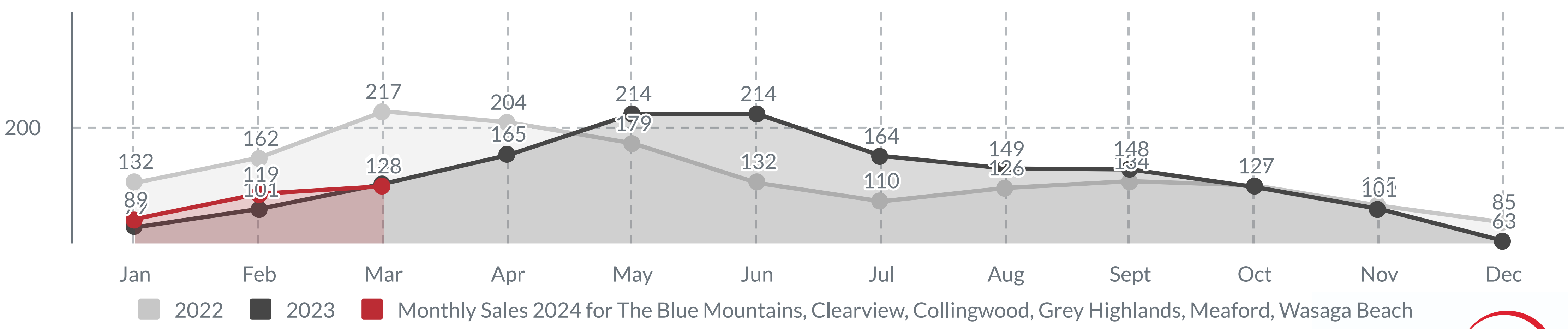
Clearview

\$977,976

12-Month Average Price (Residential-Detached-House)

YEAR-TO-DATE - ALL

- Sales Activity +9.4%
- Dollar Volume -11.7%
- Average Price -19.3%
- Days on Market = 43
- Sale to List Ratio 96.1%



Provided by RE/MAX BY THE BAY Brokerage serving Southern Georgian Bay, Ontario, Canada
 Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date
 Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.



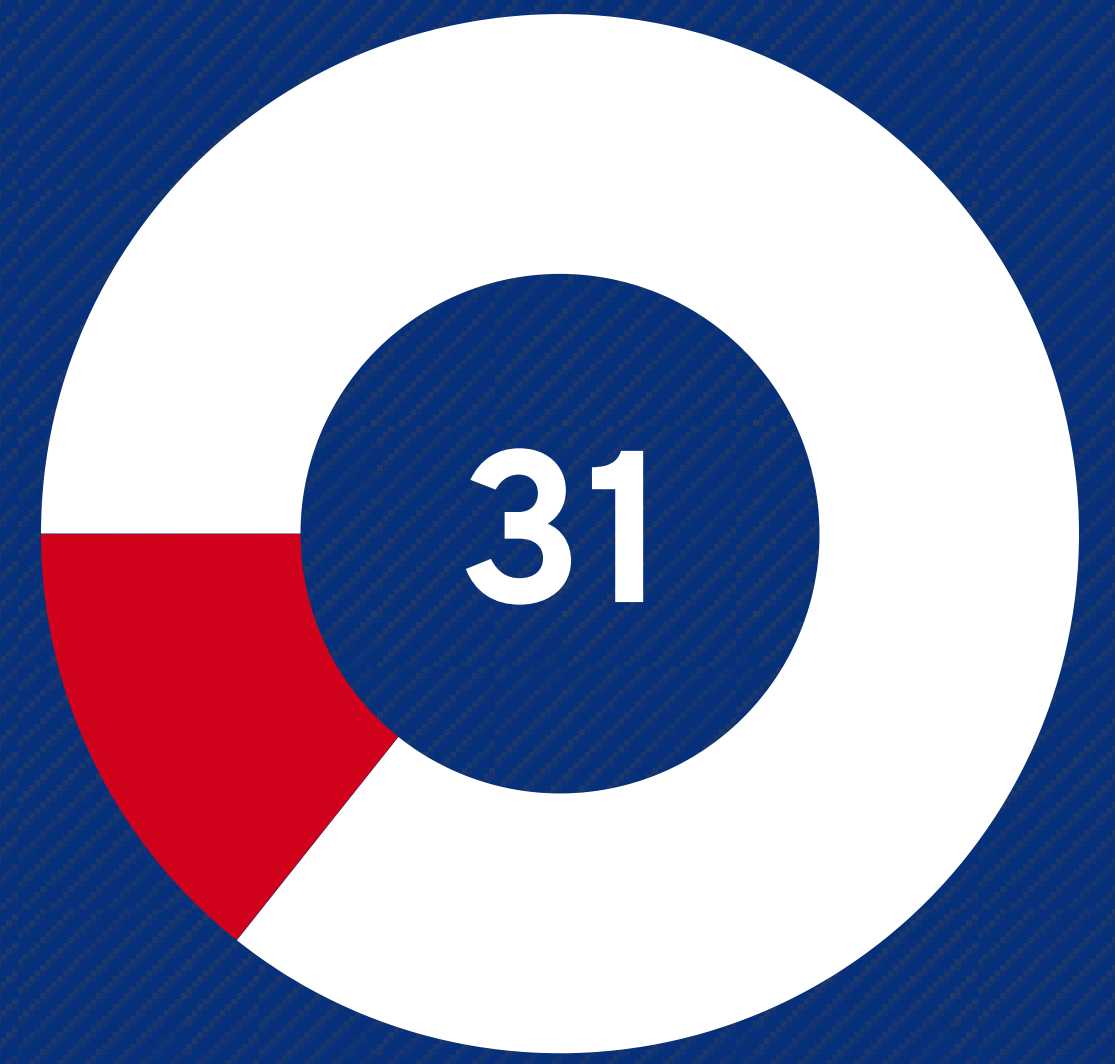
Wasaga Beach

Average Price Year To Date - Detached Home
\$751,175

Average Price Year To Date - Townhouse
\$568,107

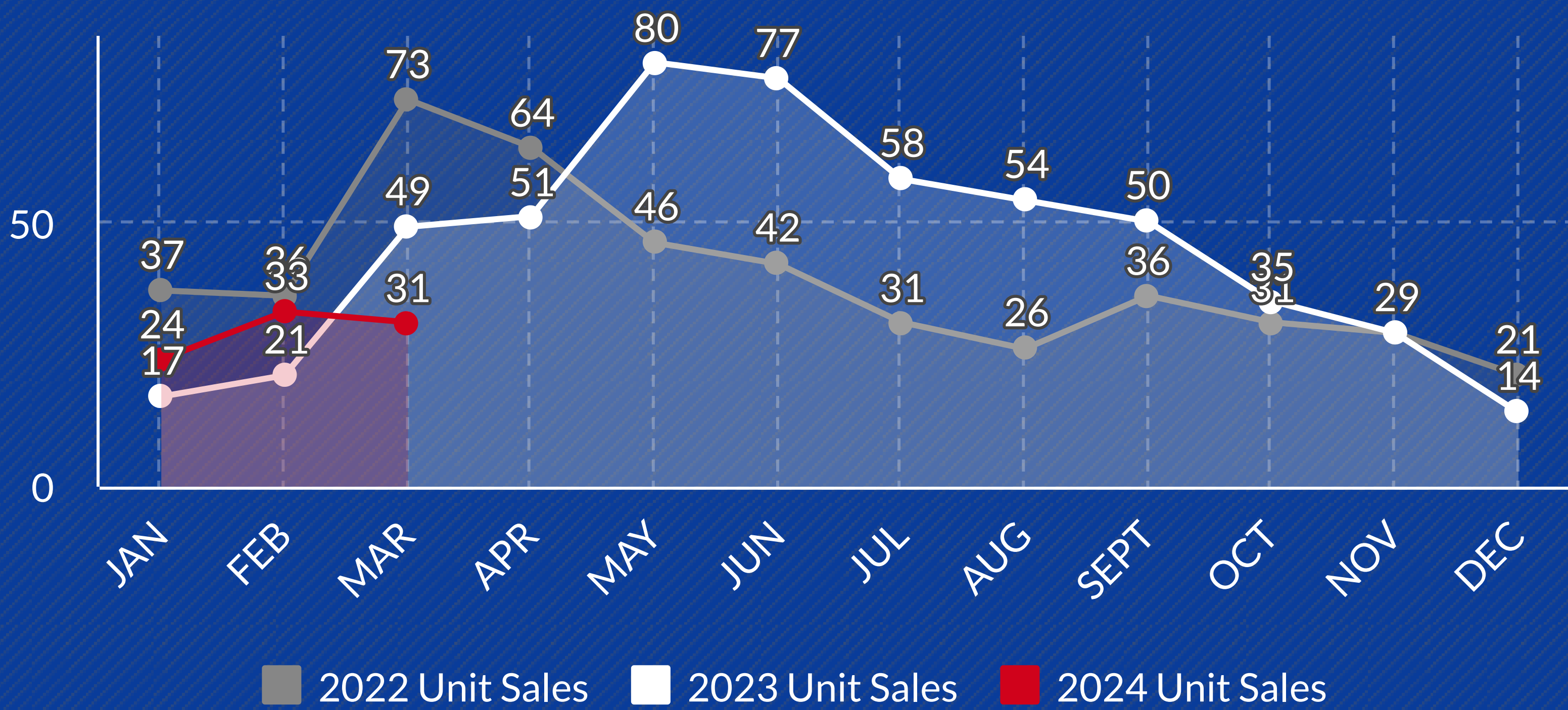
Average Price Year To Date - Condominium
\$400,967

Unit Sales - Month



■ Detached Home (85.71%)
■ Townhouse (14.29%)

MLS Residential Market Activity

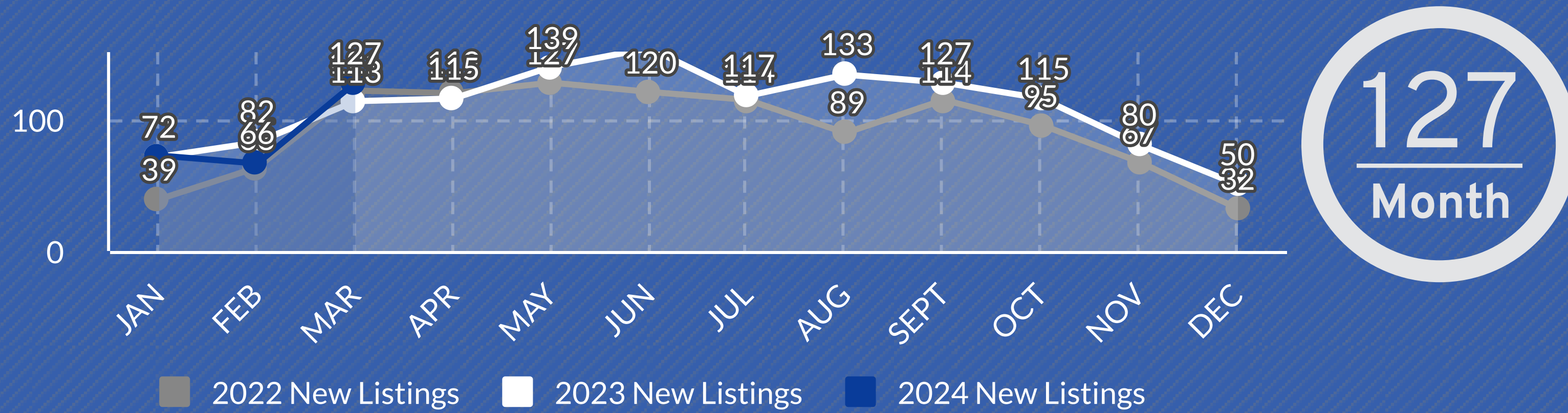


\$21,138,800
Sales Volume

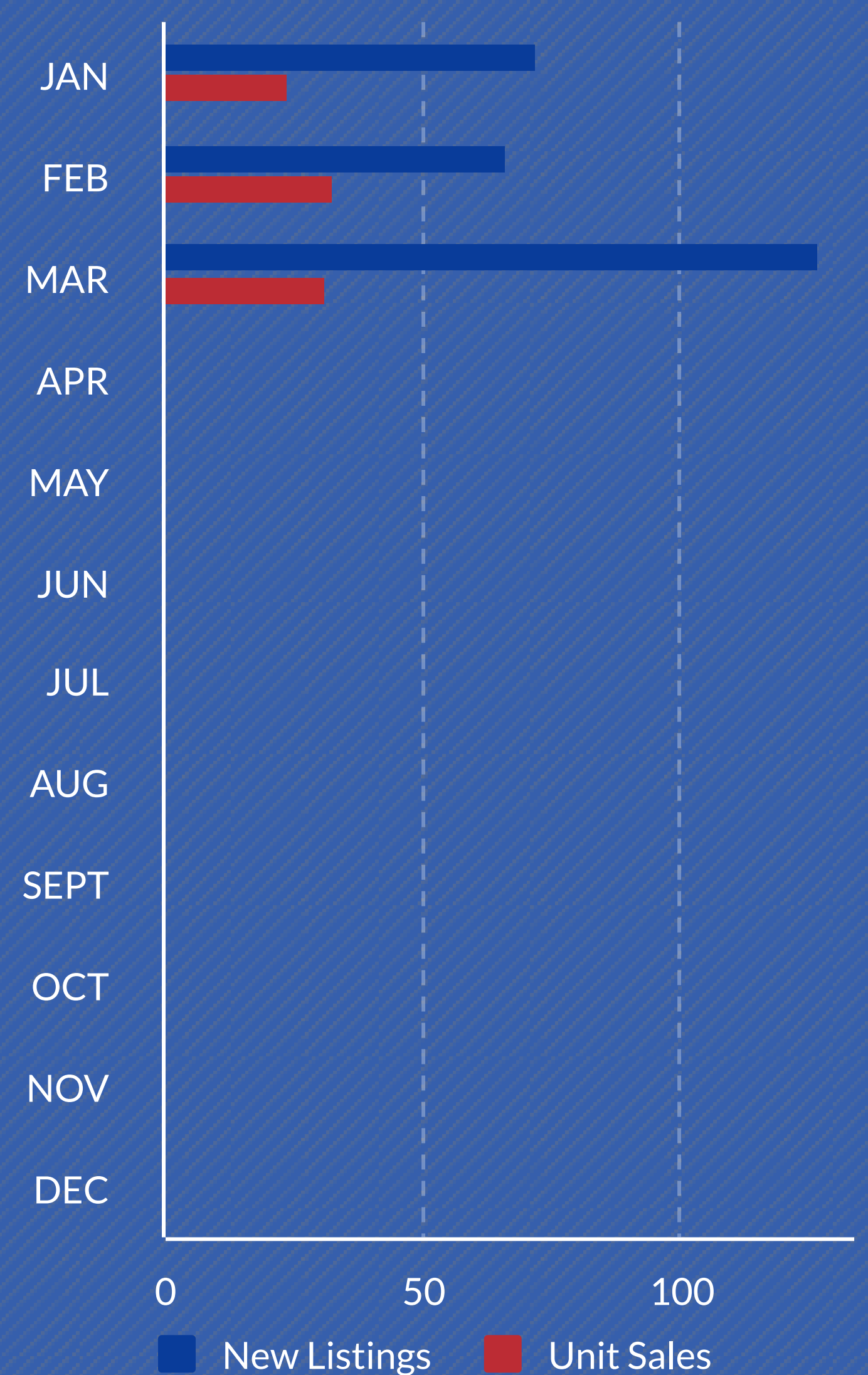
97.9%
Sales to List Ratio

46
Days on Market

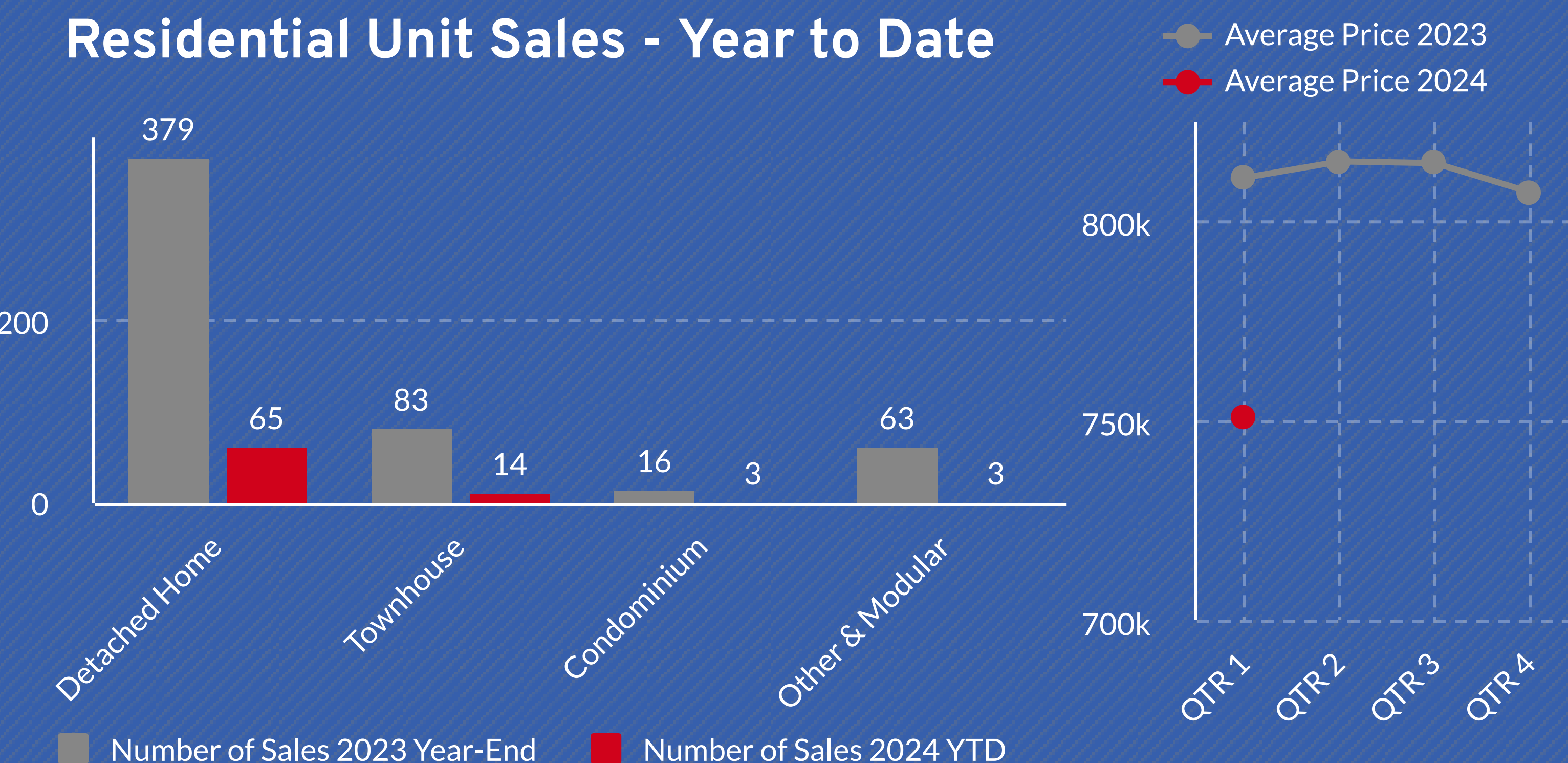
Monthly Residential New Listings



Supply & Demand All Residential Units



Residential Unit Sales - Year to Date



Months of Inventory = 7.5

Collingwood



Average Price Year To Date - Detached Home
\$900,236

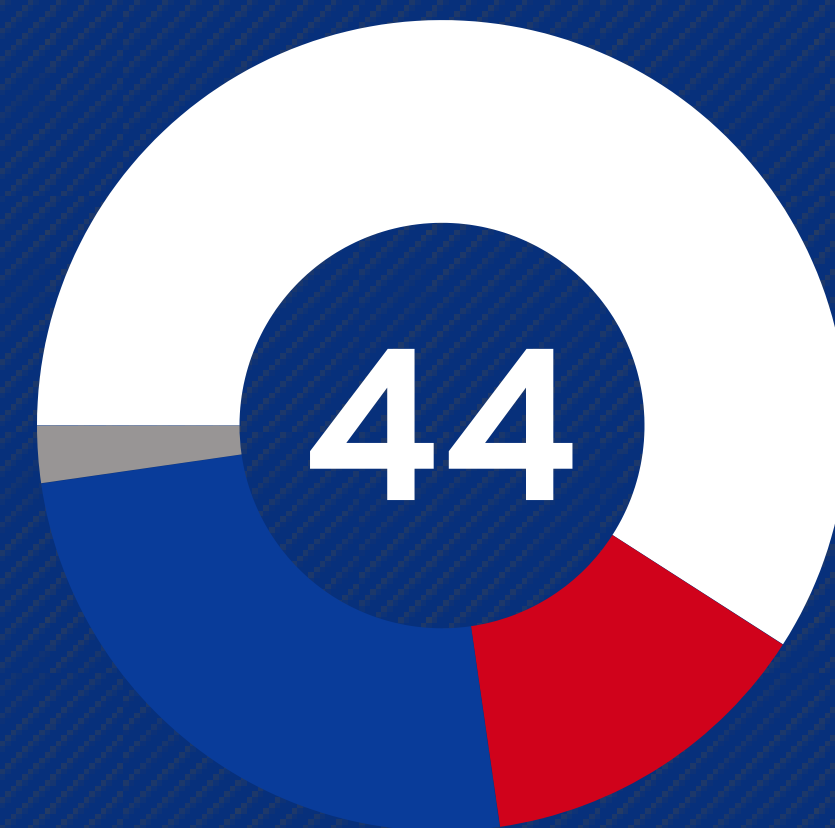


Average Price Year To Date - Townhouse
\$756,269



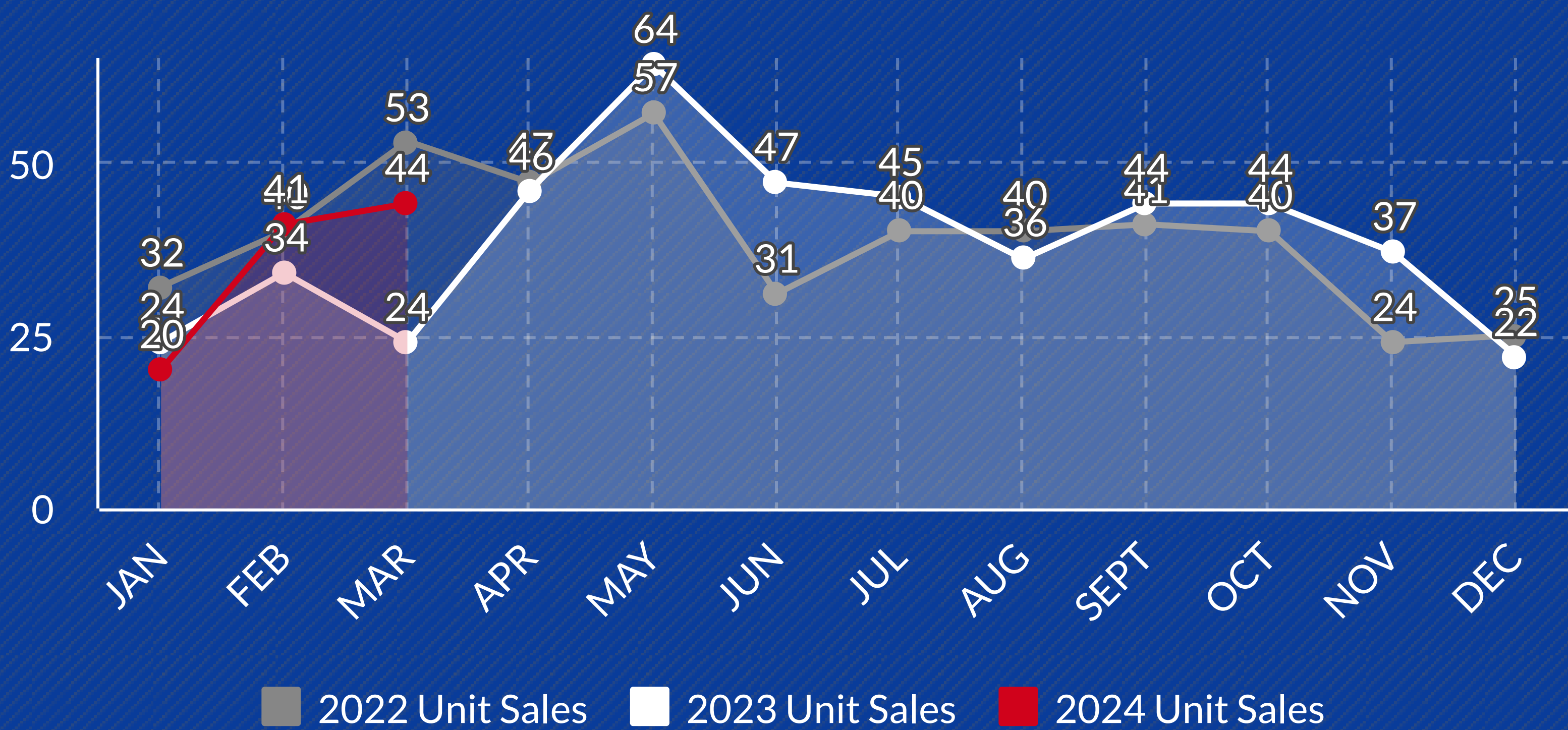
Average Price Year To Date - Condominium
\$601,274

Unit Sales - Month



- Detached Home (59.09%)
- Townhouse (13.64%)
- Condominium (25%)
- Other (2.27%)

MLS Residential Market Activity



\$41,765,280

Sales Volume



96.7%

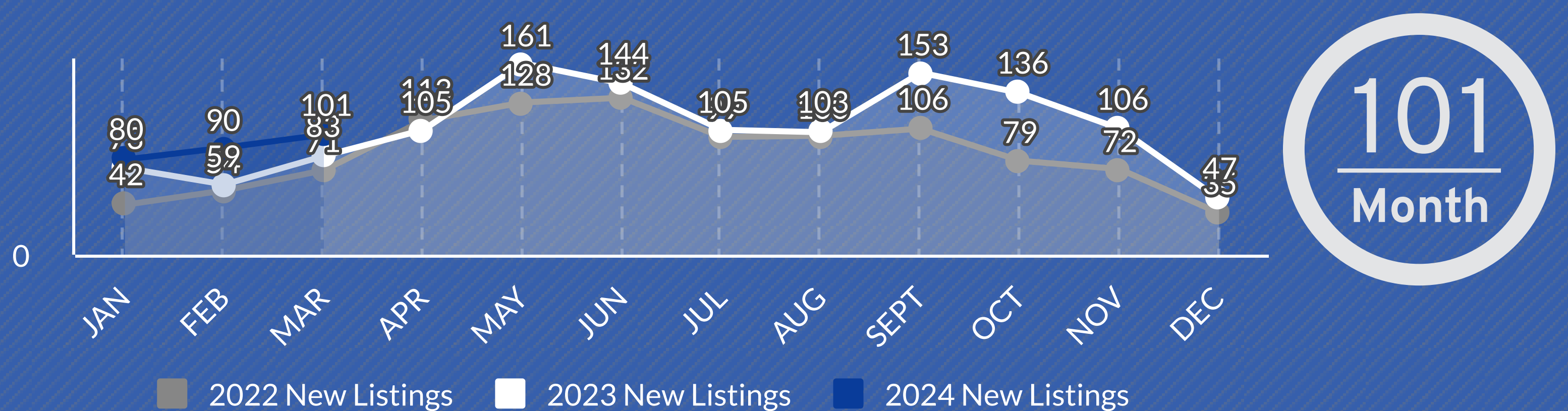
Sales to List Ratio



35

Days on Market

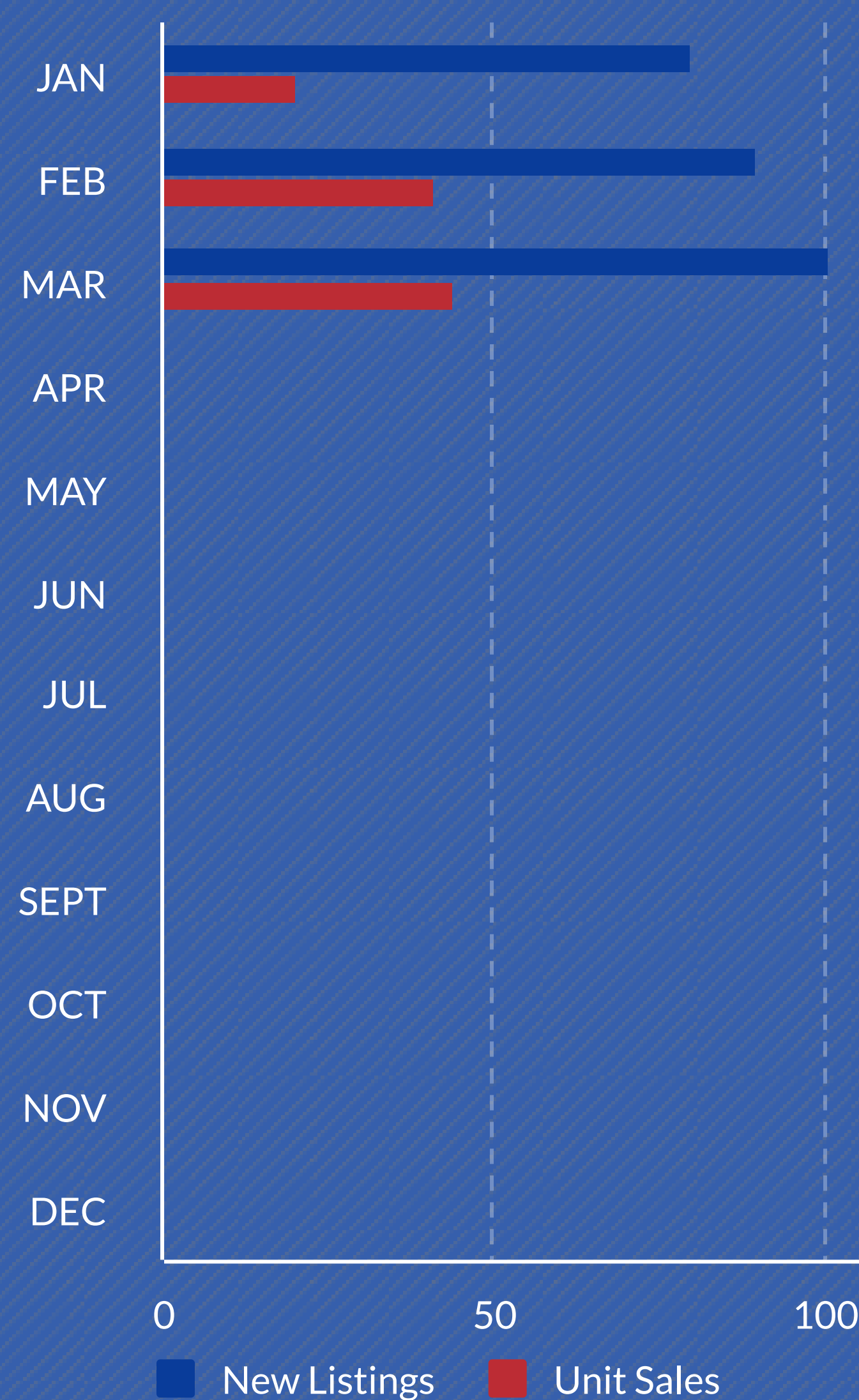
Monthly Residential New Listings



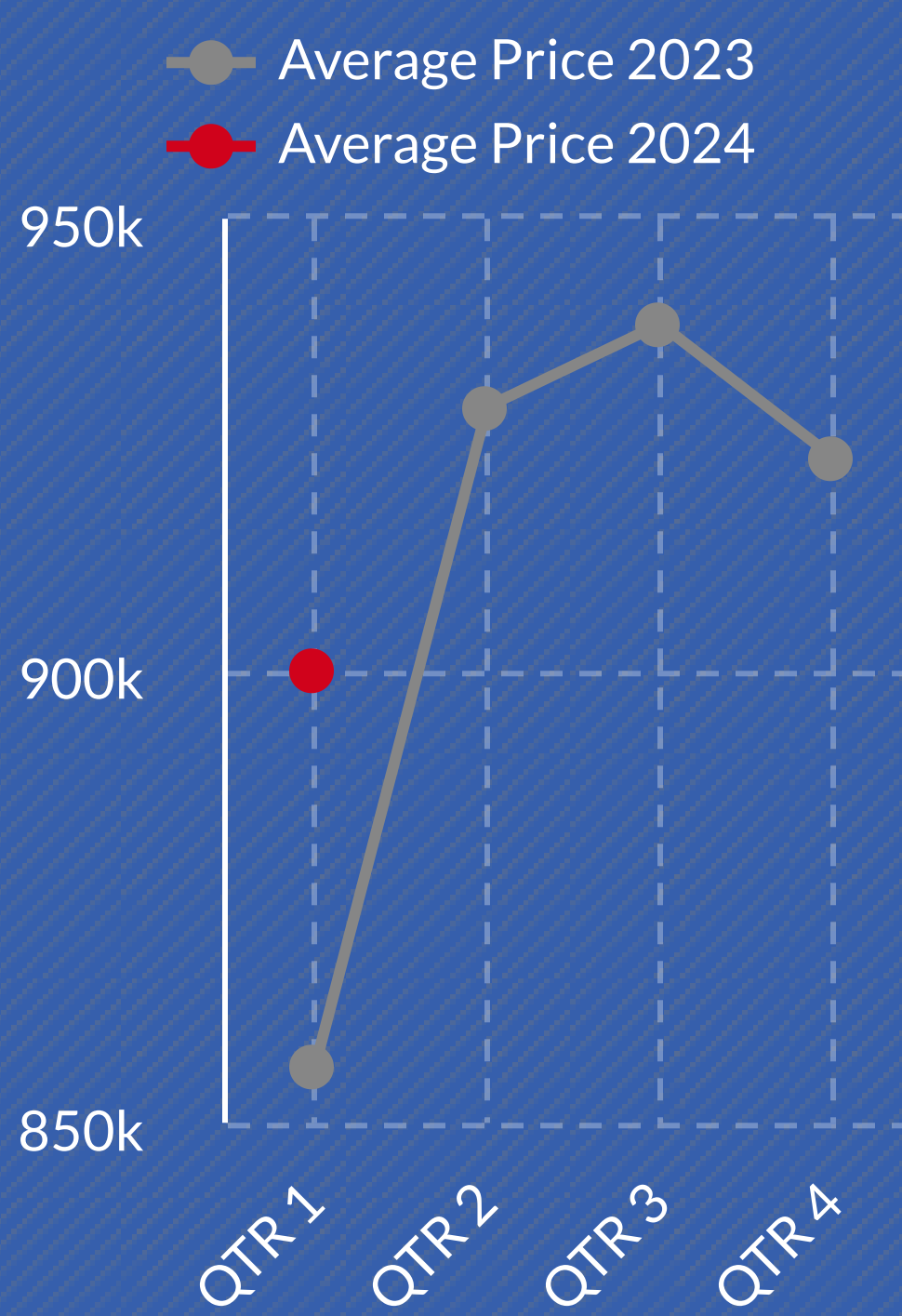
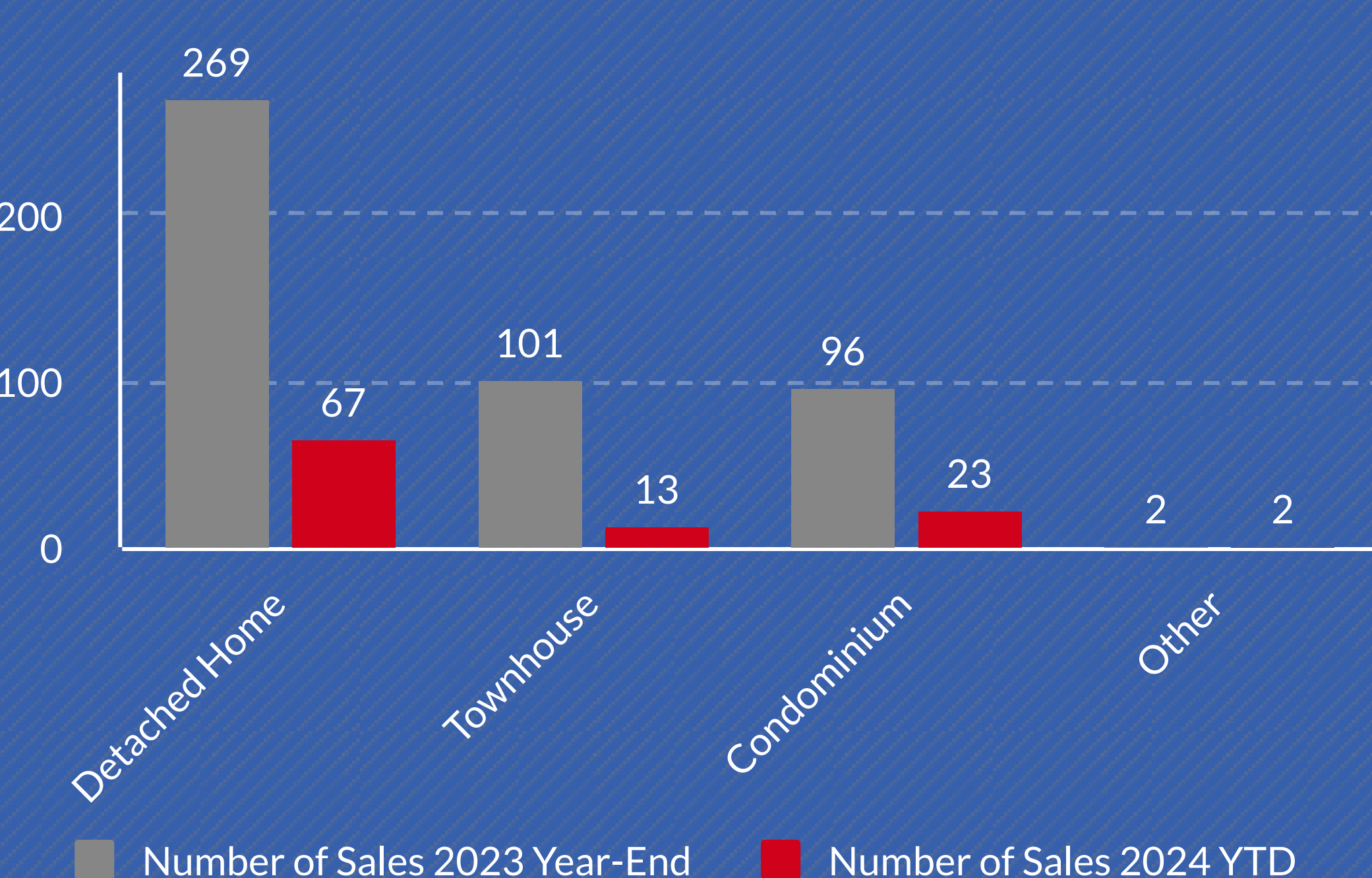
101
Month

Supply & Demand

All Residential Units



Residential Unit Sales - Year to Date



Months of Inventory = 4.8

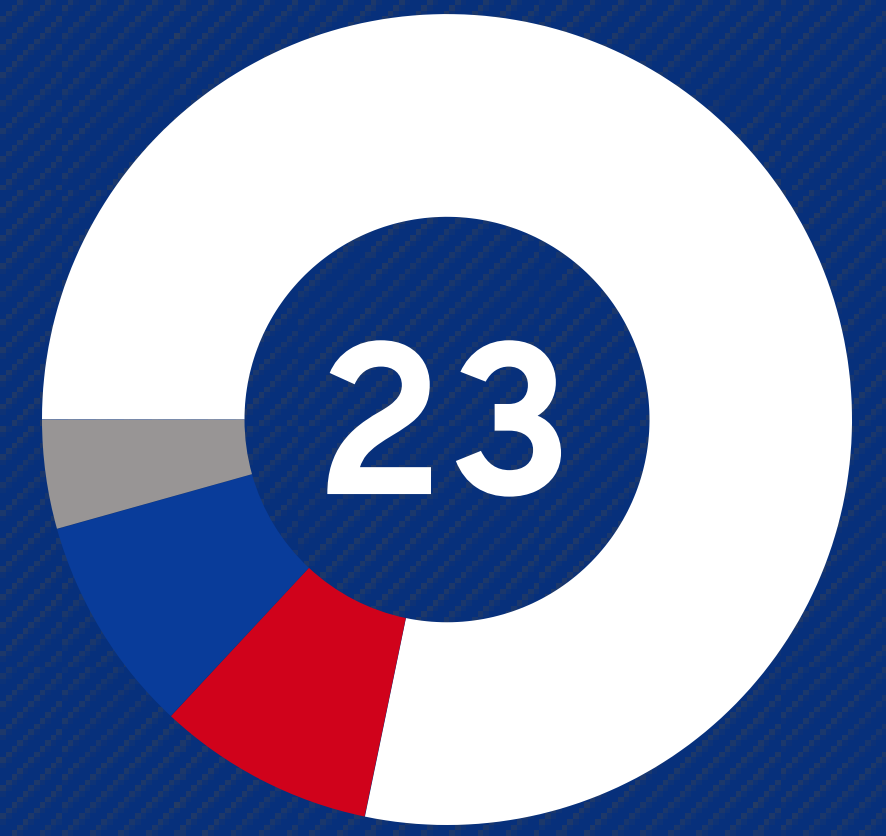
The Blue Mountains

Average Price Year To Date - Detached Home
\$1,335,524

Average Price Year To Date - Townhouse
\$904,250

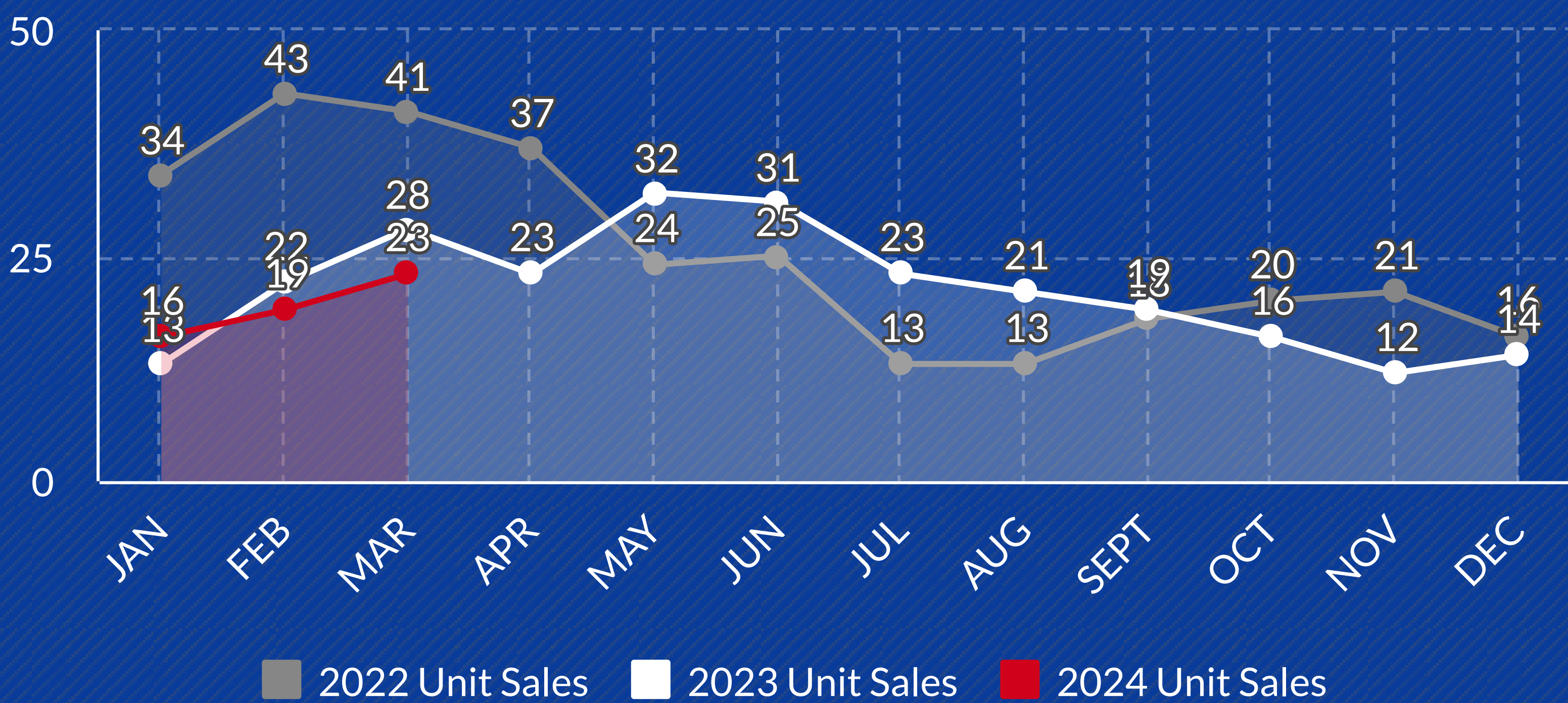
Average Price Year To Date - Condominium
\$548,577

Unit Sales - Month



- Detached Home (78.26%)
- Townhouse (8.7%)
- Condominium (8.7%)
- Other (4.35%)

MLS Residential Market Activity



\$26,048,000

Sales Volume



95.1%

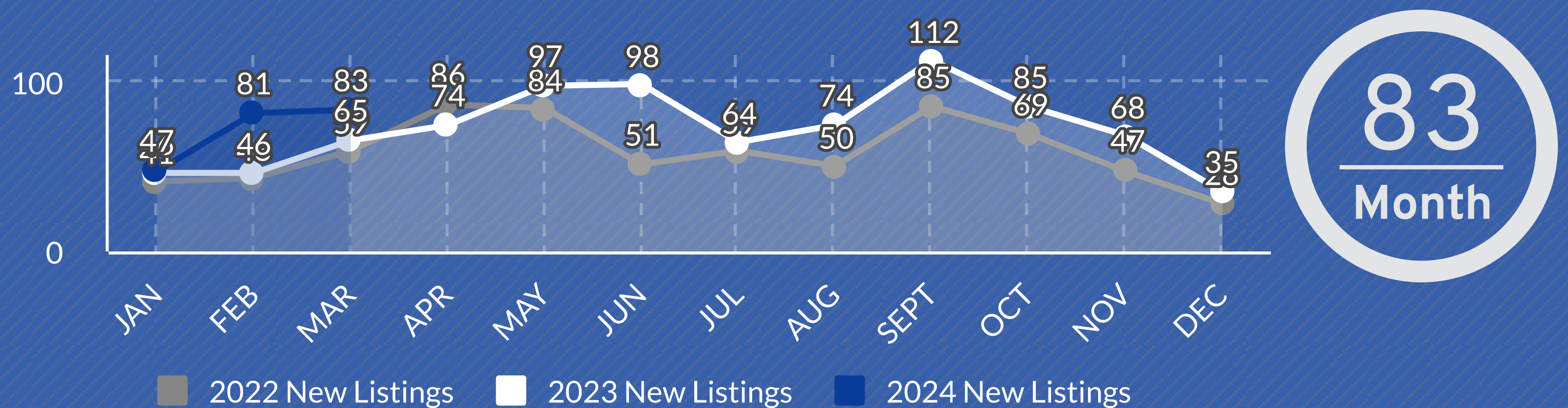
Sales to List Ratio



30

Days on Market

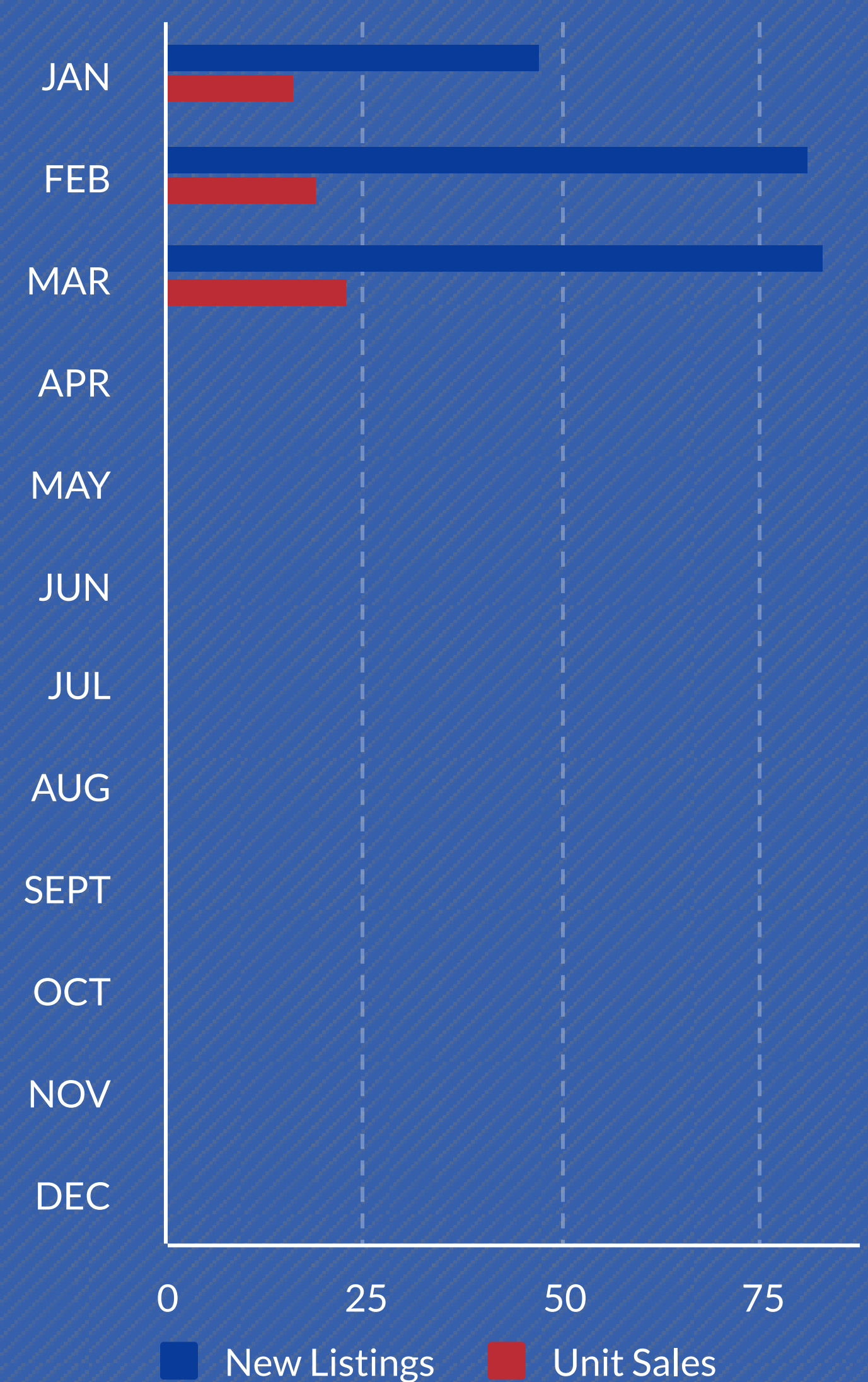
Monthly Residential New Listings



83
Month

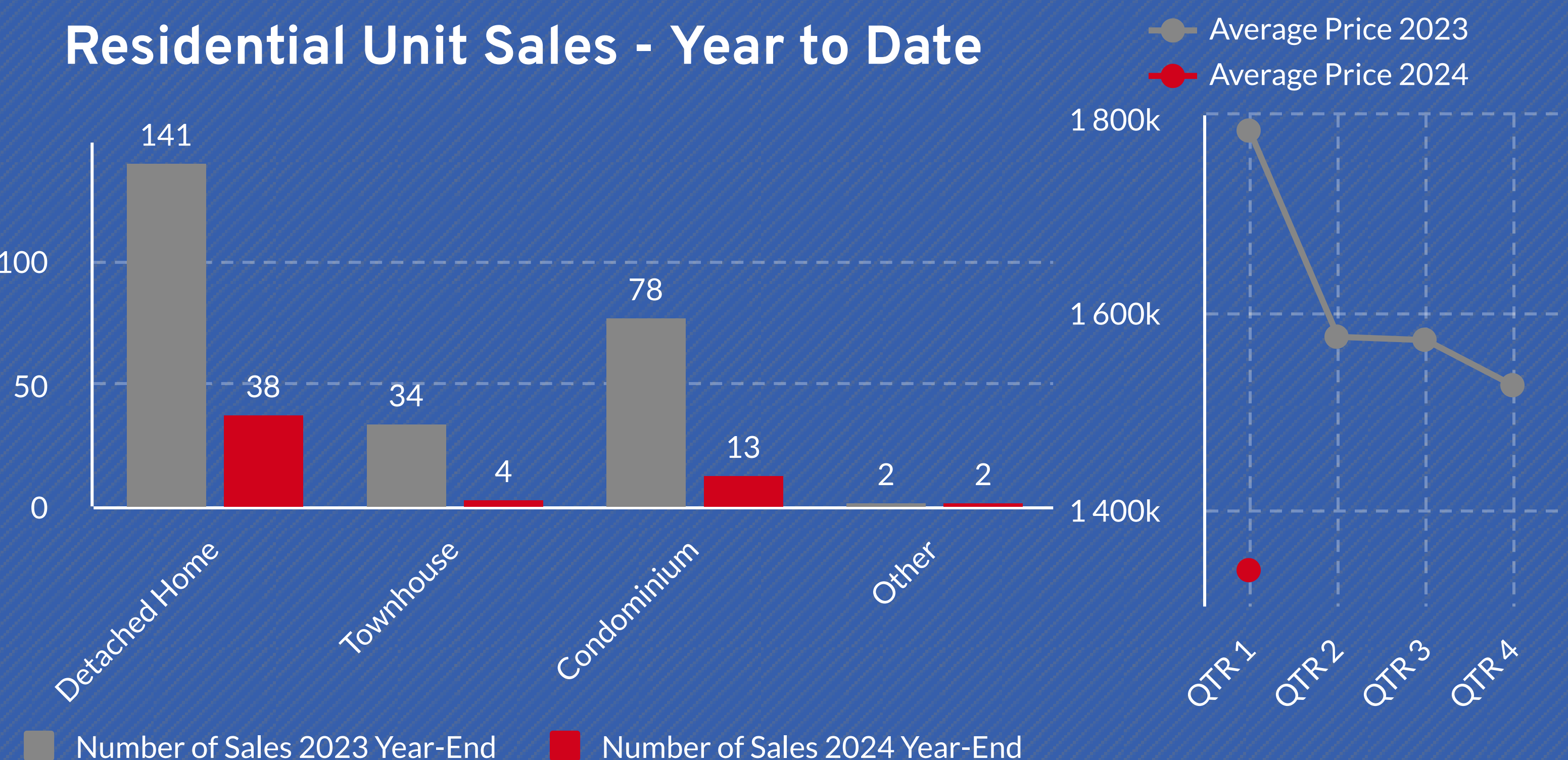
Supply & Demand

All Residential Units



Months of Inventory = 8.5

Residential Unit Sales - Year to Date



Clearview



Average Price Year To Date - Detached Home
\$919,758

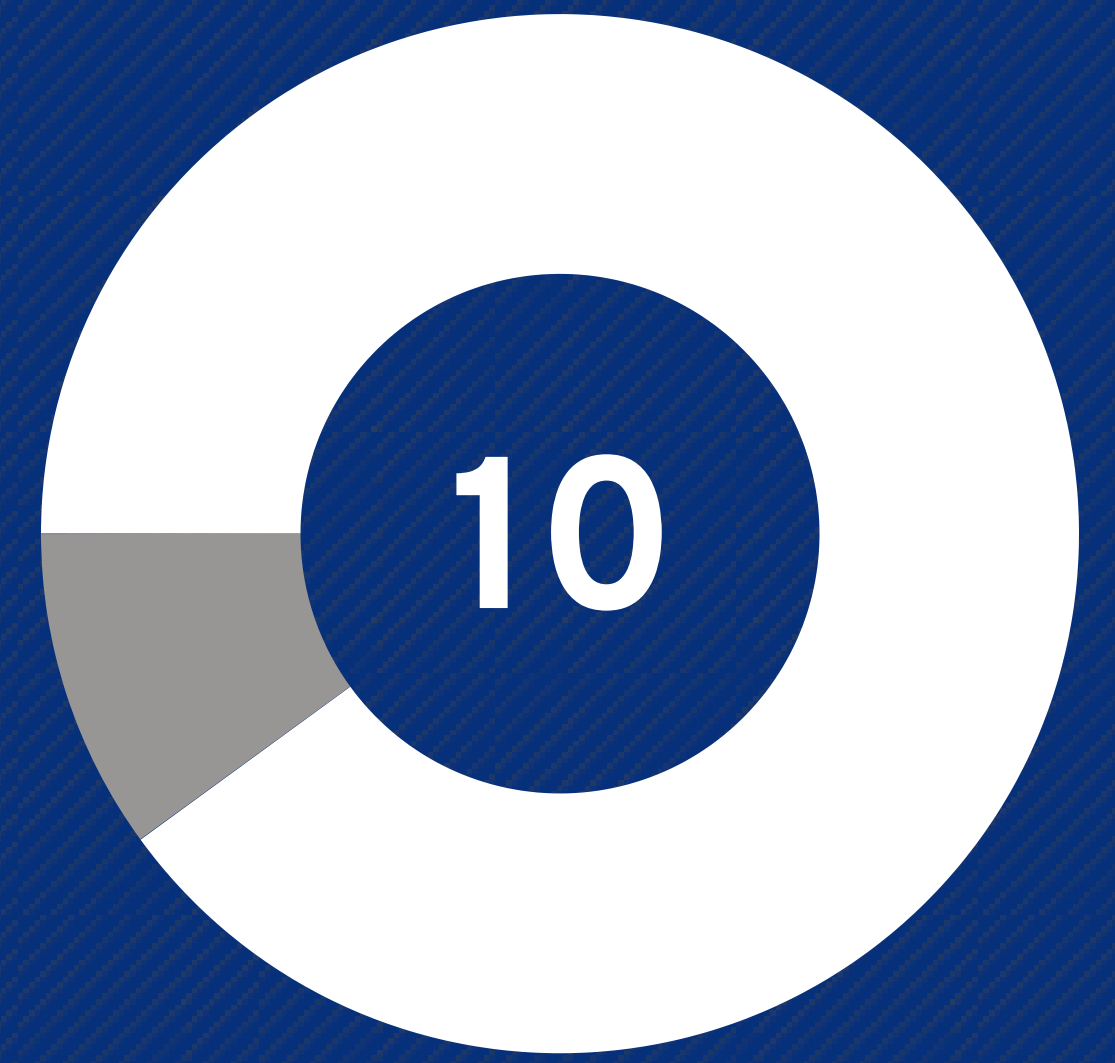


Average Price Year To Date - Townhouse
\$584,000



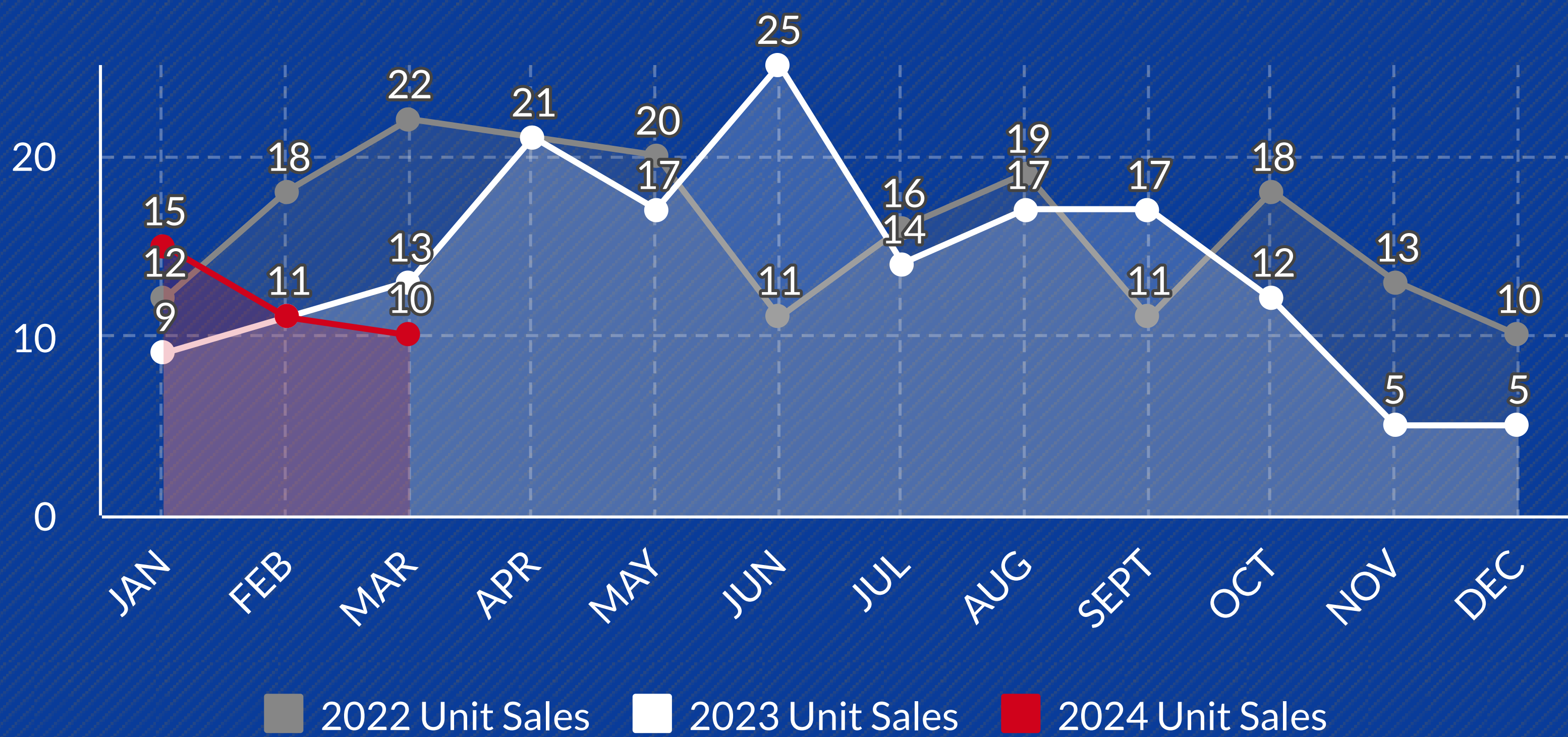
Average Price Year To Date - Residential Vacant Land
\$362,167

Unit Sales - Month



■ Detached Home (90%)
■ Other (10%)

MLS Residential Market Activity



\$10,659,500

Sales Volume



97.5%

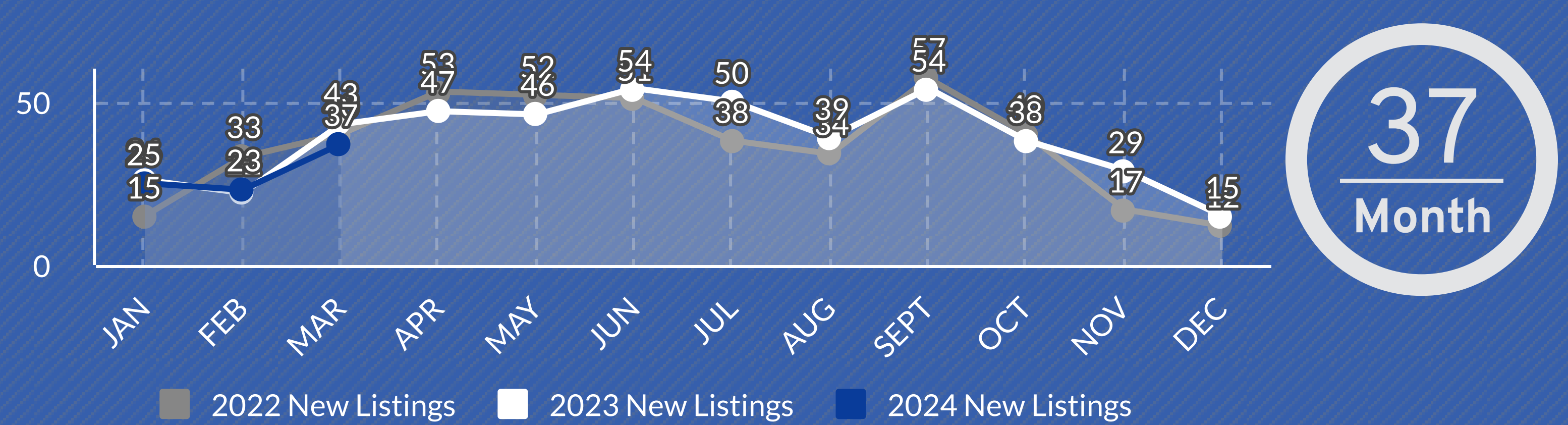
Sales to List Ratio



58

Days on Market

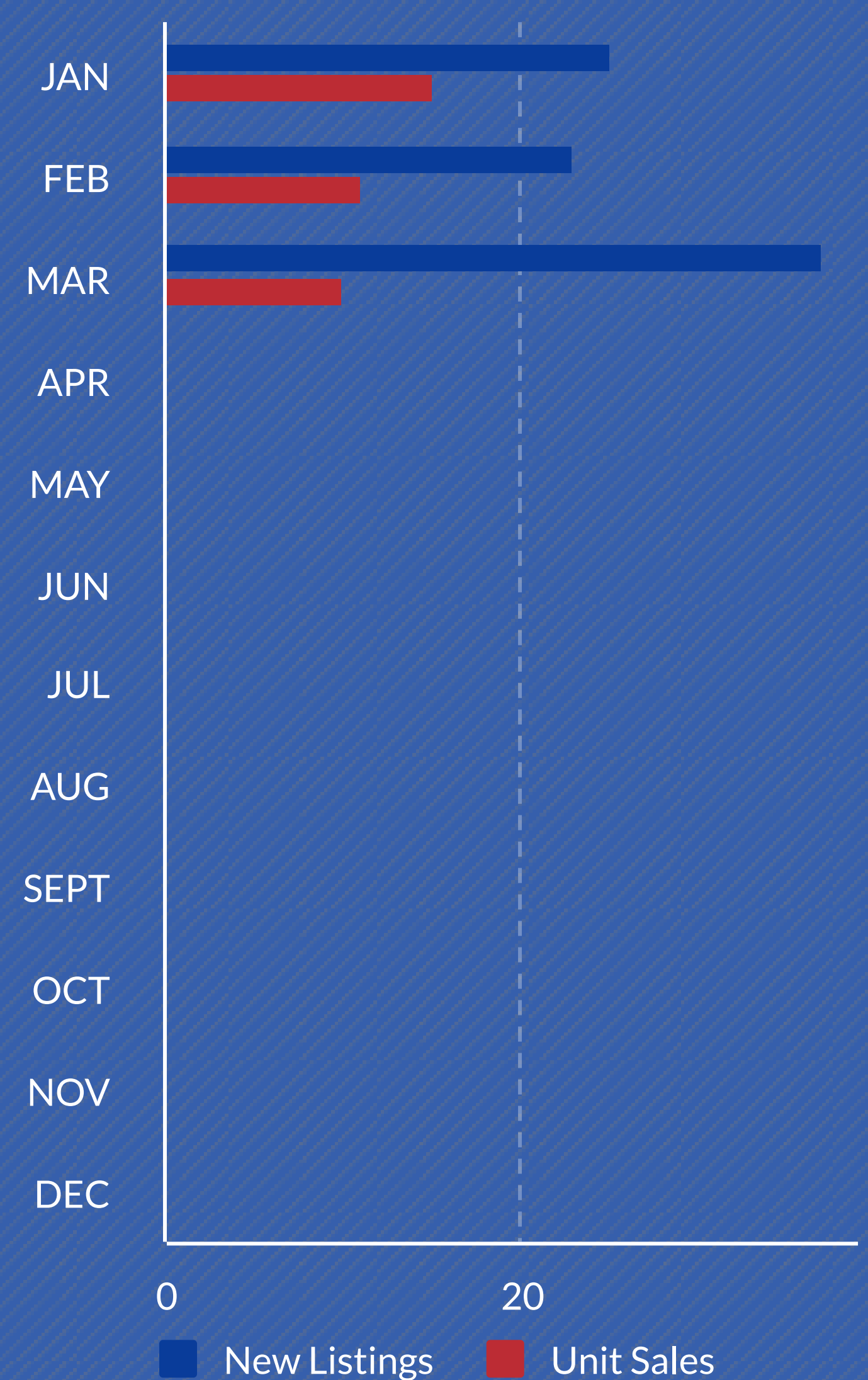
Monthly Residential New Listings



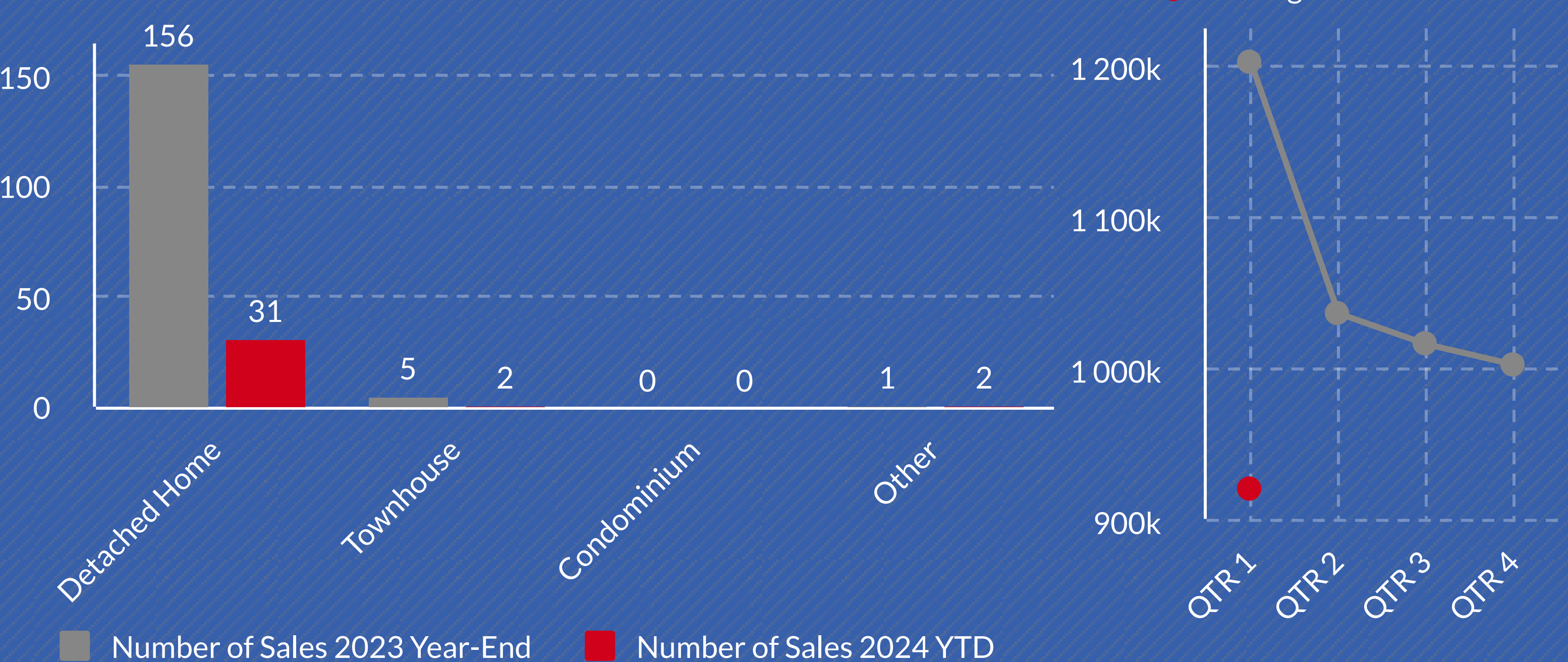
37
Month

Supply & Demand

All Residential Units



Residential Unit Sales - Year to Date



Months of Inventory = 7.2