

# Real Estate Market Report



Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



## Wasaga Beach

\$818,483

12-Month Average Price (Residential-Detached-House)

## **YEAR TO DATE - All**

Sales Activity -15.8%

Dollar Volume -26.4%

Average Price -12.6%

Days on Market = 23

Sale to List Ratio 96.4%



## Collingwood

\$950,518

12-Month Average Price (Residential-Detached-House)

## YEAR TO DATE - All

Sales Activity -16.2%

Dollar Volume -30.4%

Average Price -16.9%

Days on Market = 24

Sale to List Ratio 96.3%



## The Blue Mountains

\$1,677,155

12-Month Average Price (Residential-Detached-House)

### **YEAR TO DATE - All**

Sales Activity -35.0%

Dollar Volume -50.0%

Average Price -23.0%

Days on Market = **33** 

Sale to List Ratio 96.2%



## Clearview

\$949,304

12-Month Average Price (Residential-Detached-House)

## **YEAR TO DATE - All**

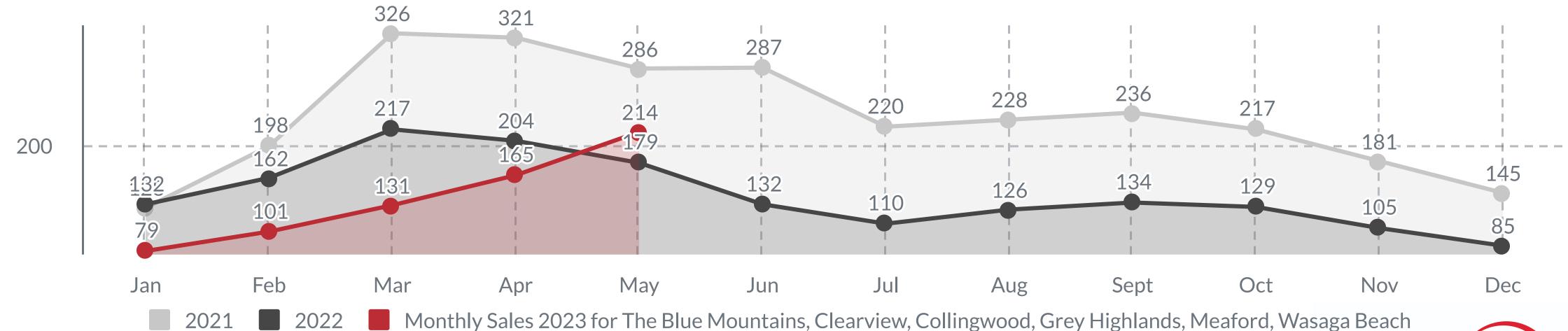
Sales Activity -23.1%

Dollar Volume -35.2%

Average Price -15.7%

Days on Market = 21

Sale to List Ratio 97.8%



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georigan Bay, Ontario, Canada Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.



# (9) Wasaga Beach



Average Price Year To Date - Detached Home \$815,721

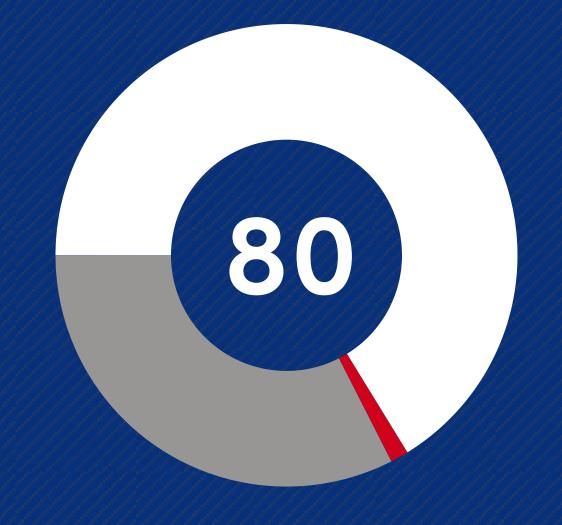


Average Price Year To Date - Townhouse \$514,000



Average Price Year To Date - Condominium \$468,000

## Unit Sales - Month



- Detached Home (66.25%)
- Townhouse (1.25%)
- Other Modular (32.5%)

Sales Volume



96.5%

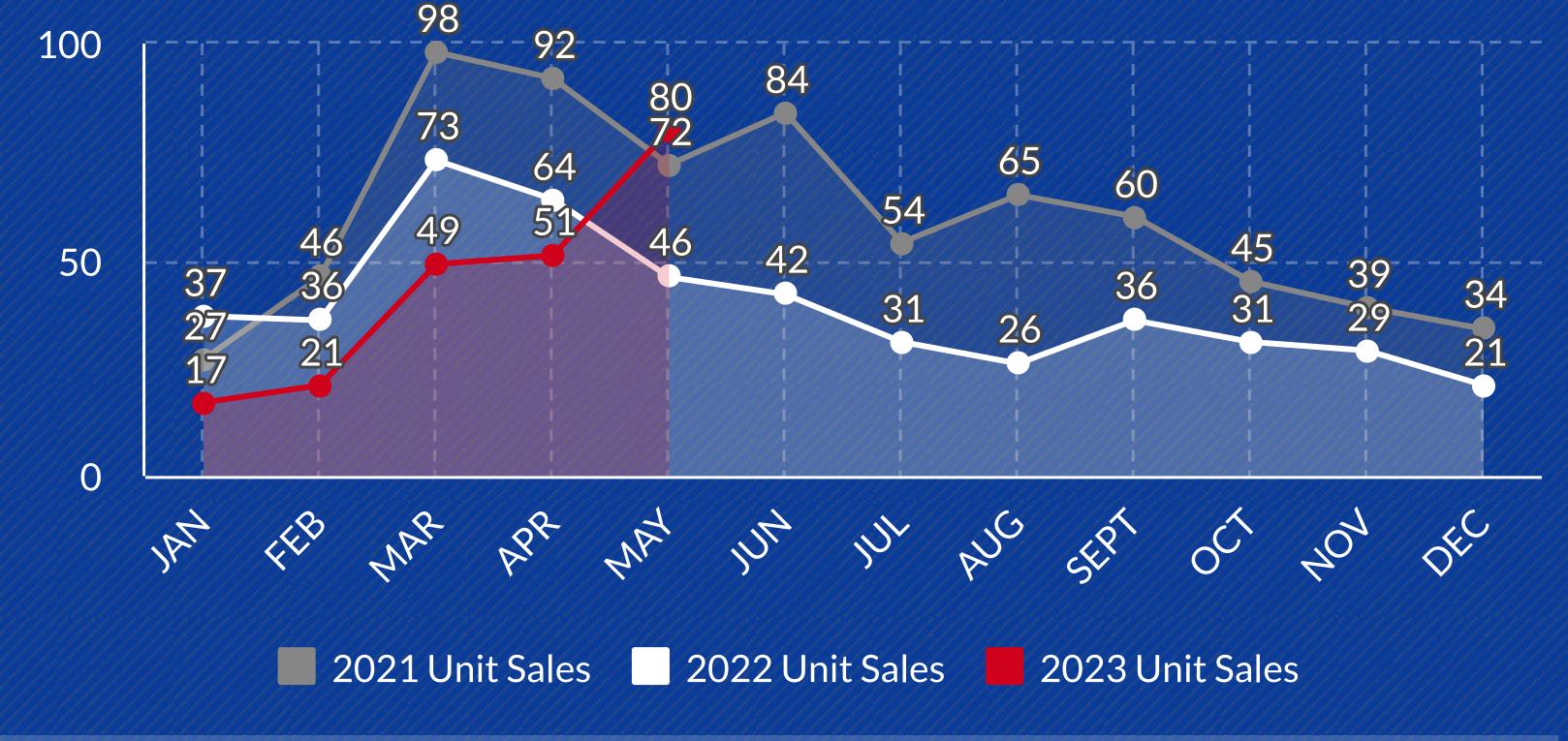
Sales to List Ratio



Average Price 2022

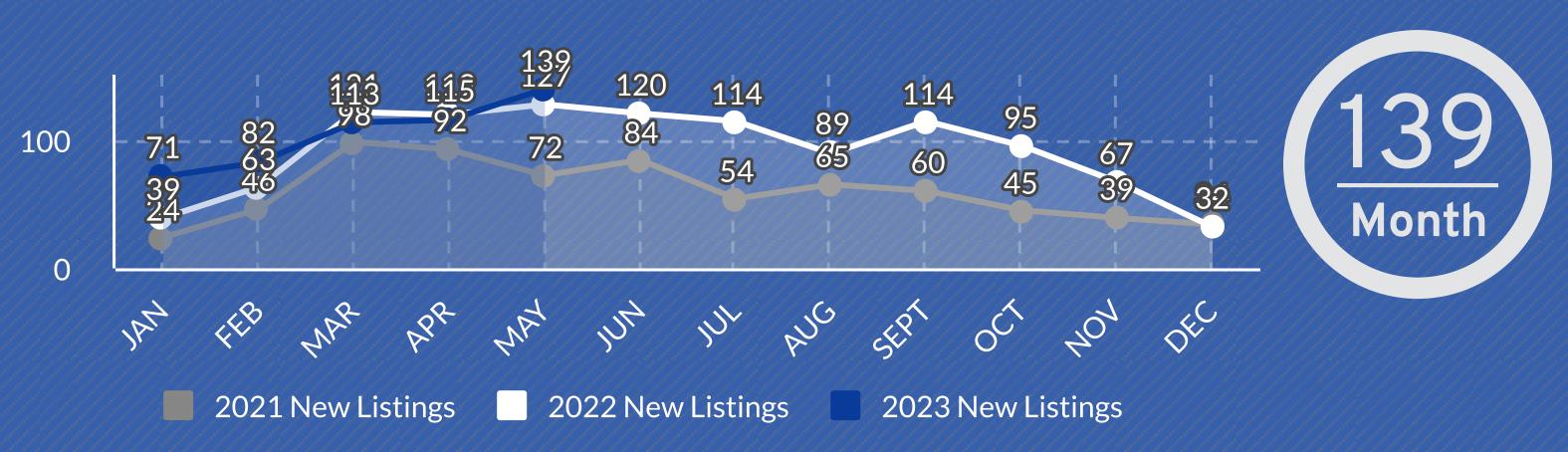
23.5

Days on Market

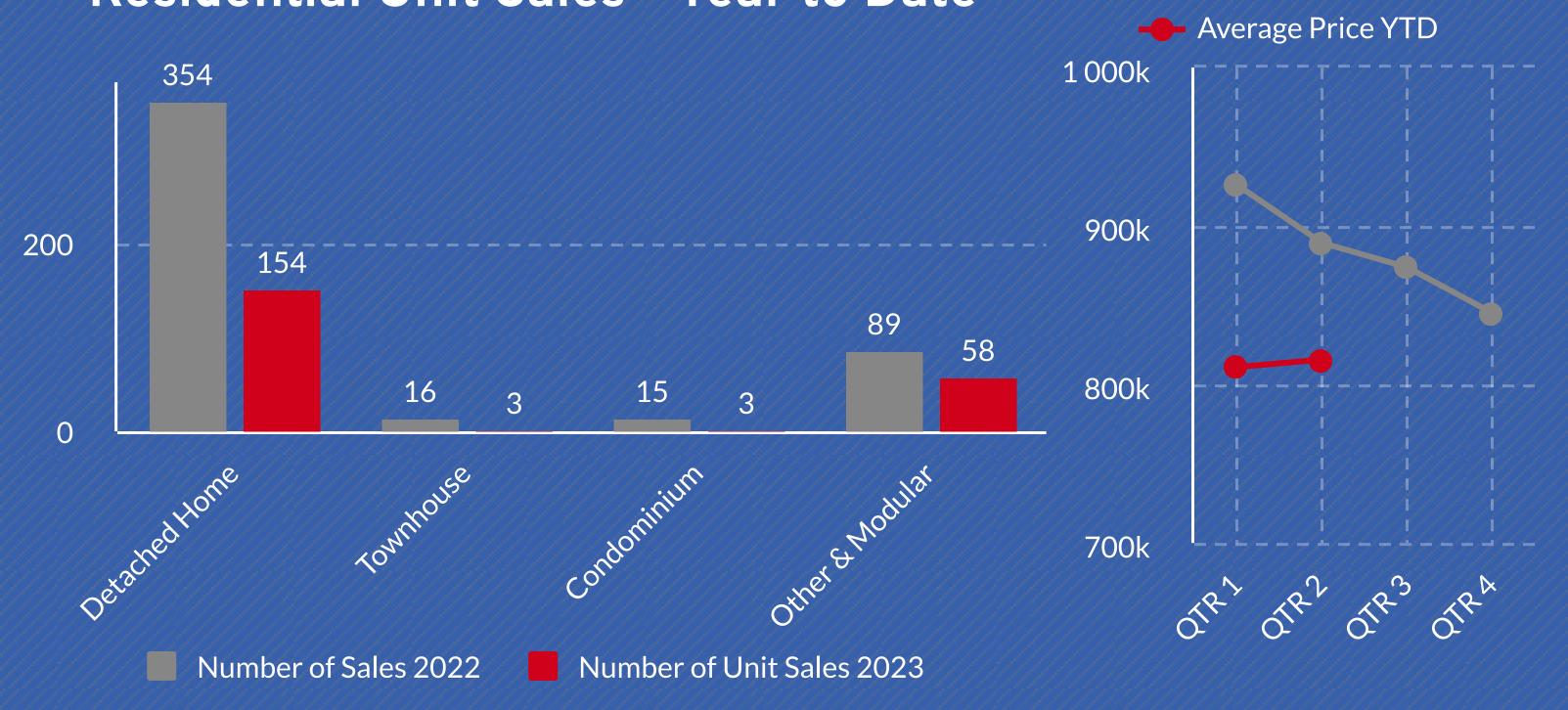




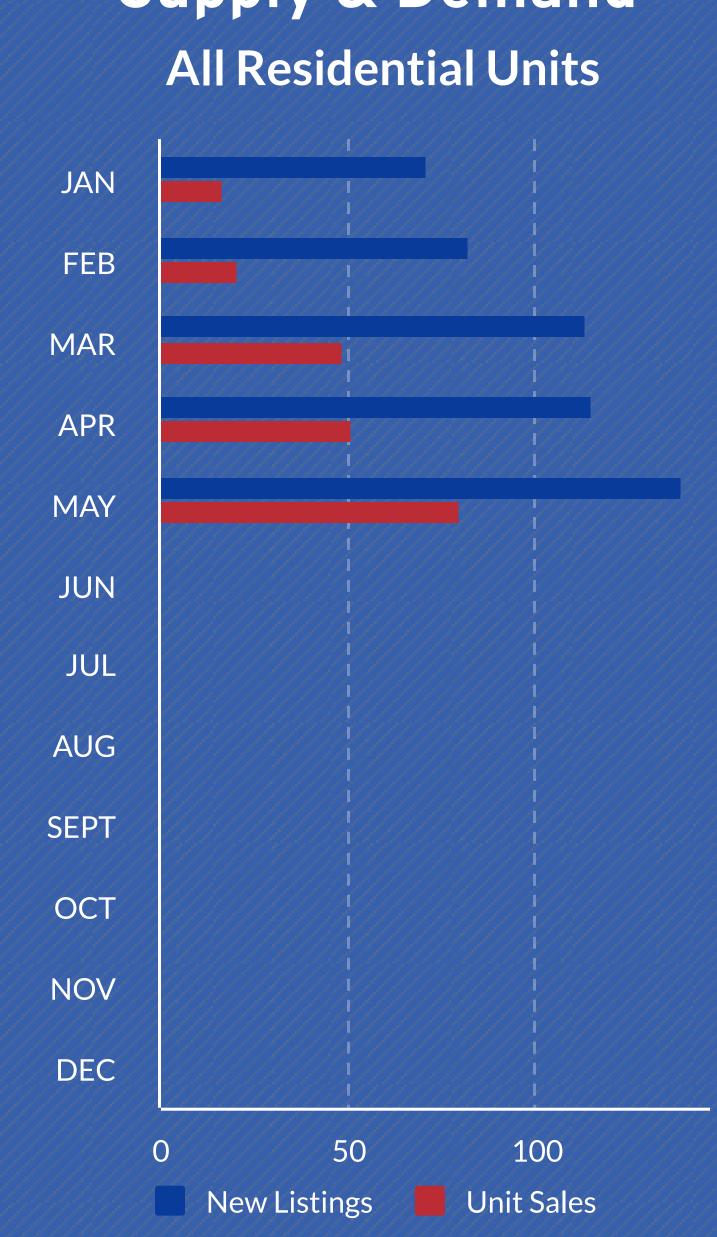
**MLS Residential Market Activity** 



## Residential Unit Sales - Year to Date



# Supply & Demand



Months of Inventory = 2.7





Average Price Year To Date - Detached Home \$929,487

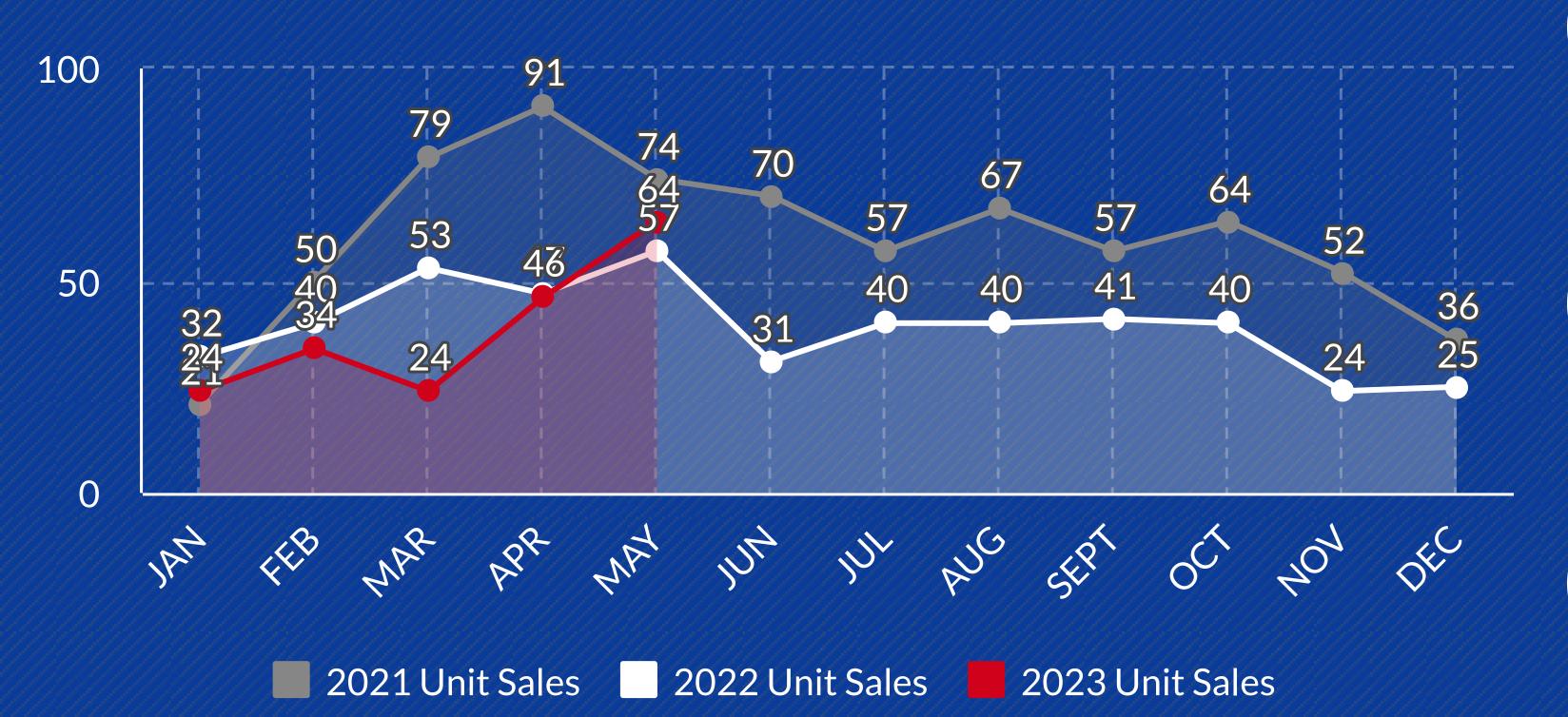


Average Price Year To Date - Townhouse \$730,823

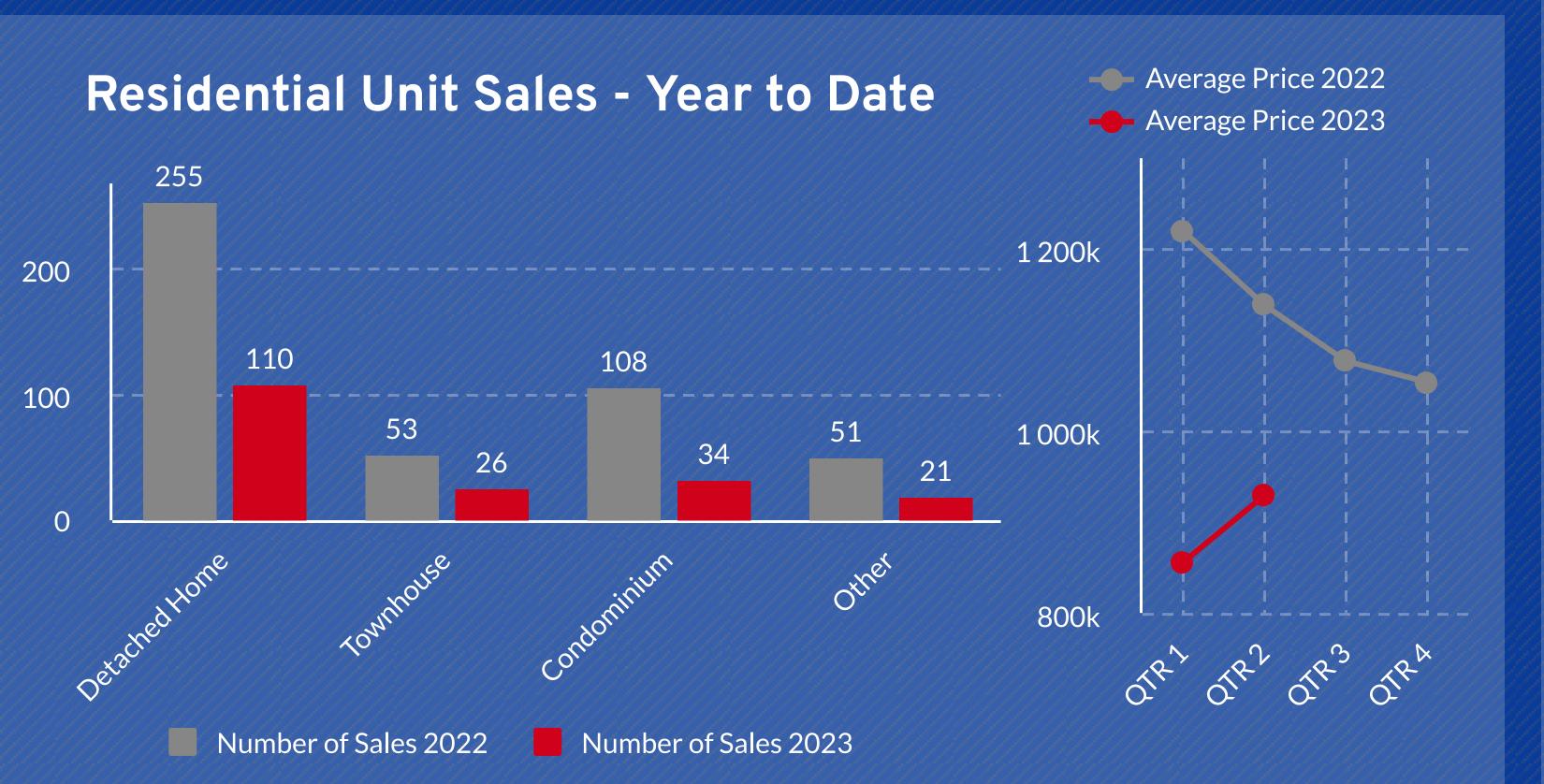


Average Price Year To Date - Condominium \$634,953

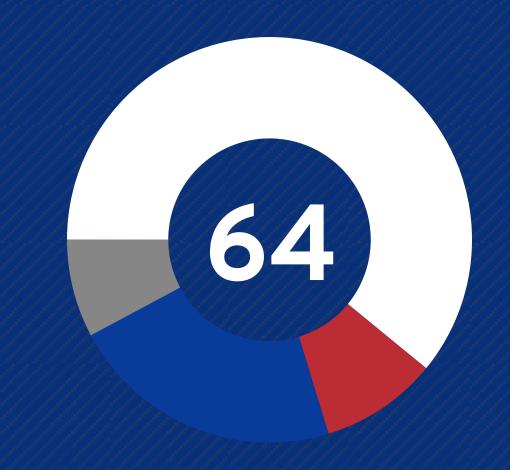
**MLS Residential Market Activity** 



# Monthly Residential New Listings 161 128 132 99 100 106 73 73 79 33 105 102 91 99 100 106 78 78 78 78 78 78 78 35 Month Month 2021 New Listings 2022 New Listings 2023 New Listings



## Unit Sales - Month



- Detached Home (60.94%)
- Townhouse (9.38%)
- Condominium (21.88%)
- Other (7.81%)









Months of Inventory = 3.1

# 7 The Blue Mountains



Average Price Year To Date - Detached Home \$1,603,263

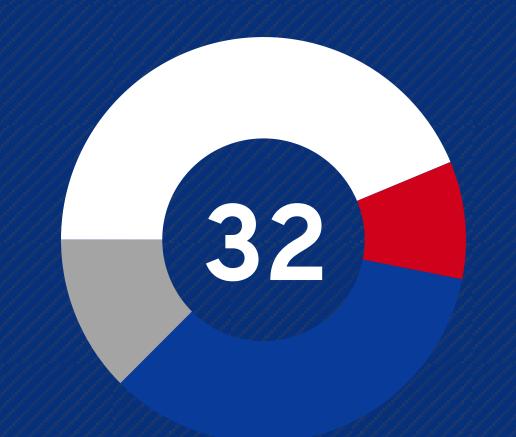


Average Price Year To Date - Townhouse \$832,989



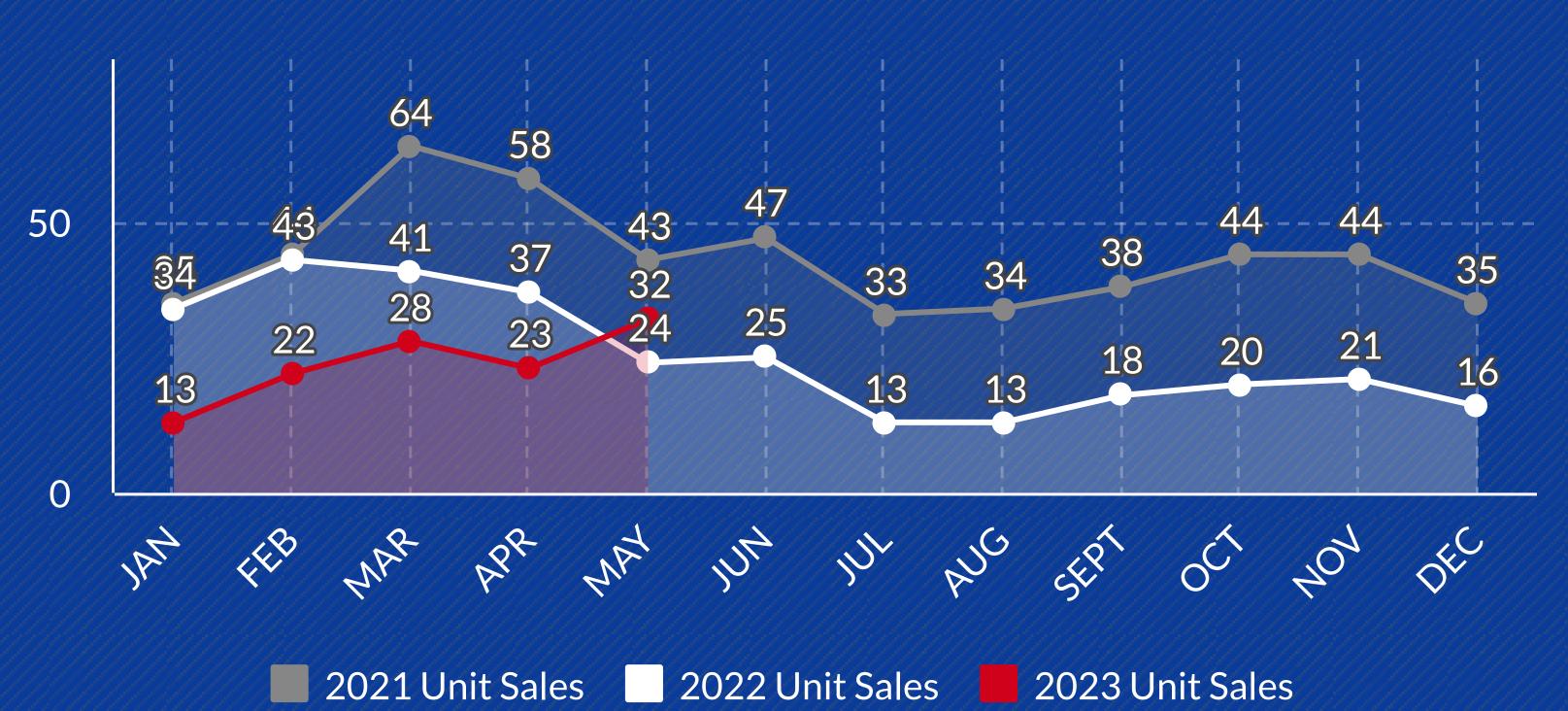
Average Price Year To Date - Condominium 507,023

## Unit Sales - Month



- Detached Home (43.75%)
- Townhouse (9.38%)
- Condominium (34.38%)
- Other (12.5%)

## **MLS Residential Market Activity**





\$30,197,000

Sales Volume



98.2%

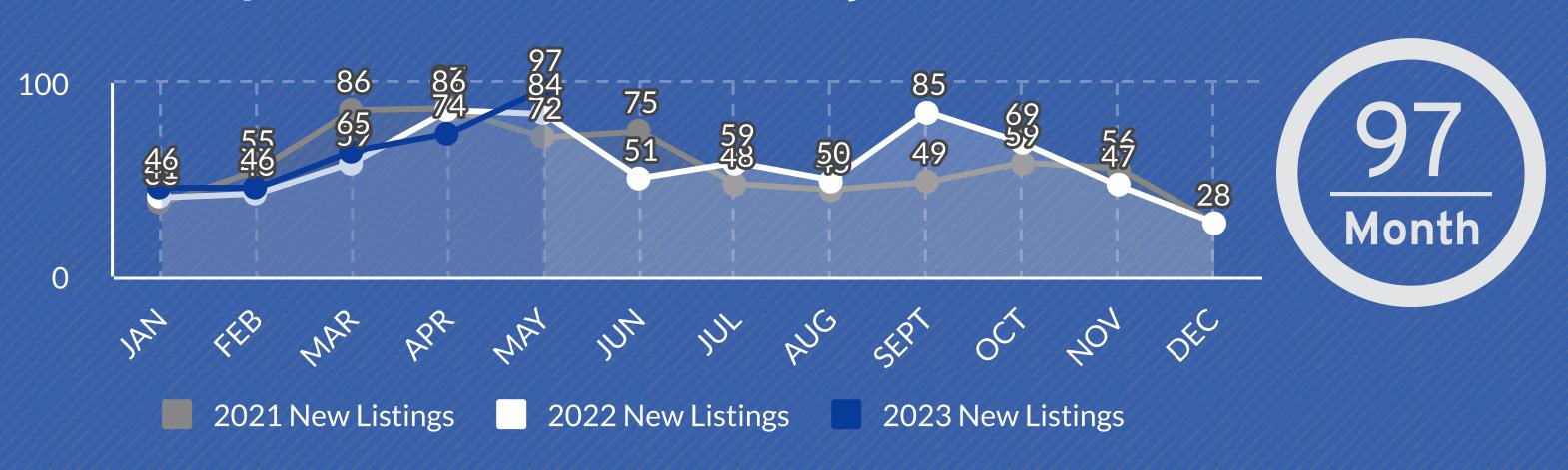
Sales to List Ratio



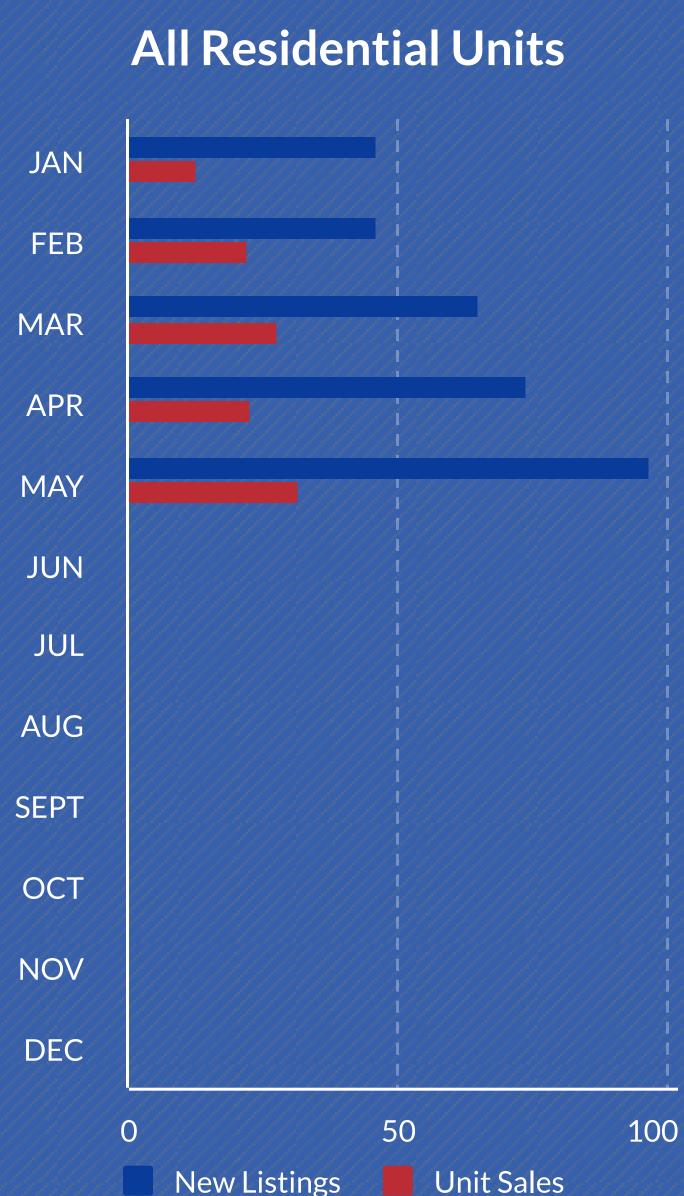
29

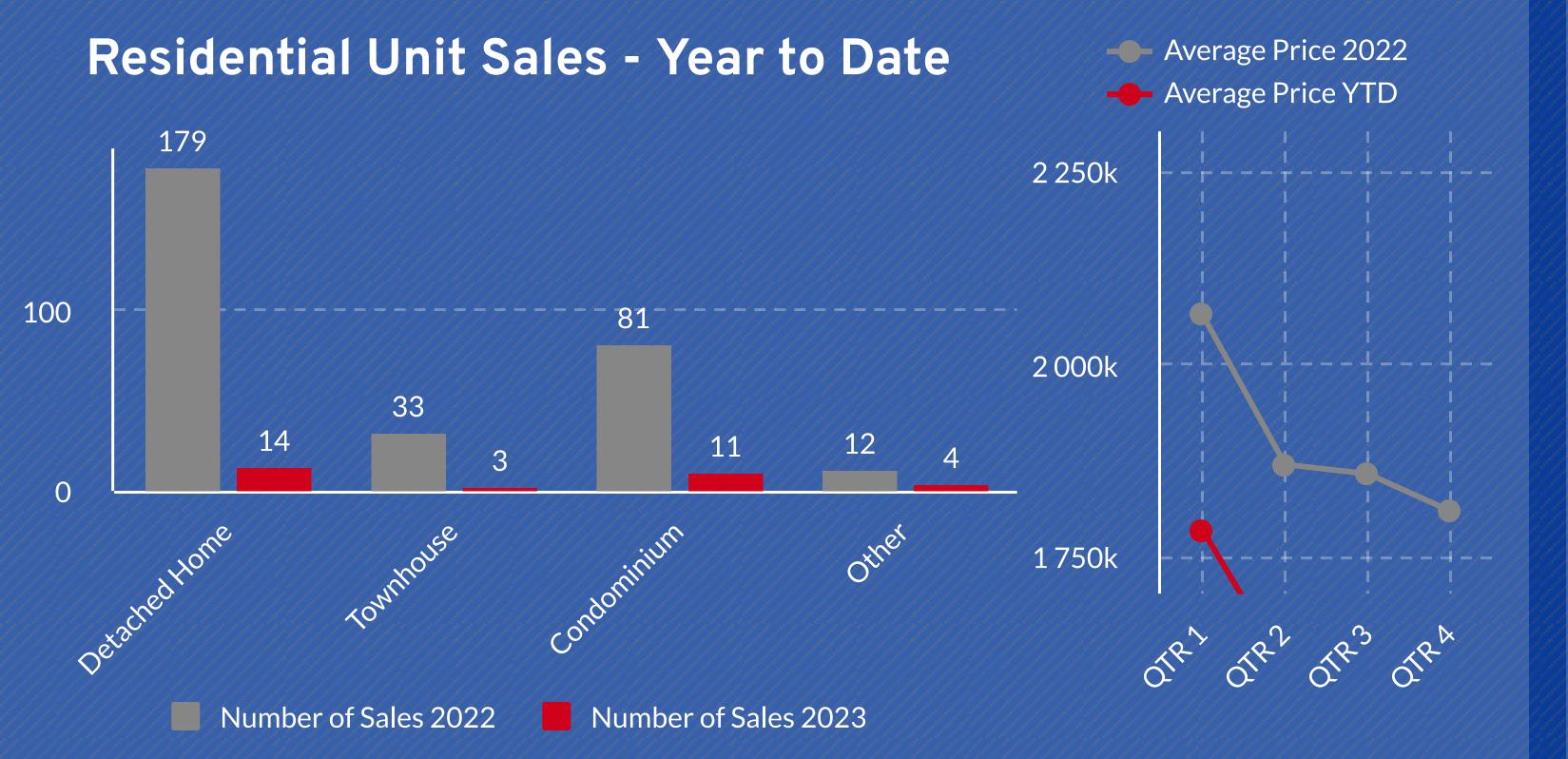
Days on Market

## Monthly Residential New Listings



## Supply & Demand





Months of Inventory = 4.9

# O Clearview



Average Price Year To Date - Detached Home \$1,006,494

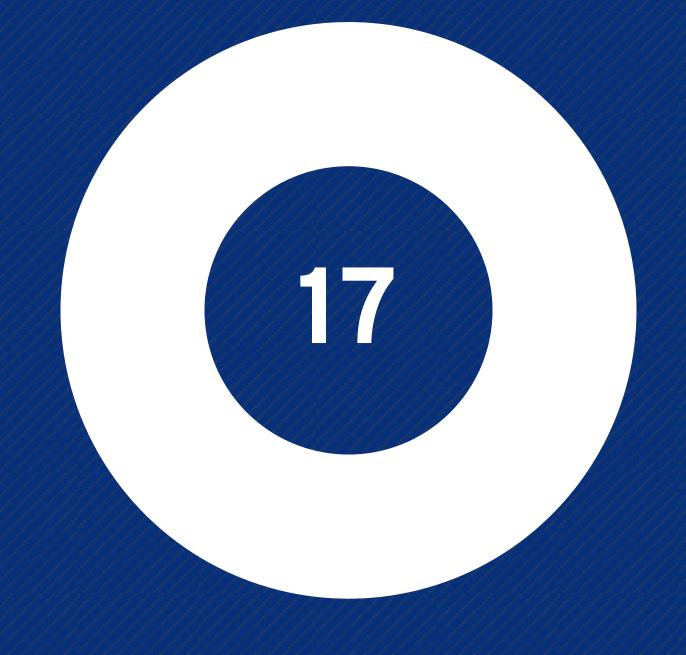


Average Price Year To Date - Townhouse \$430,000



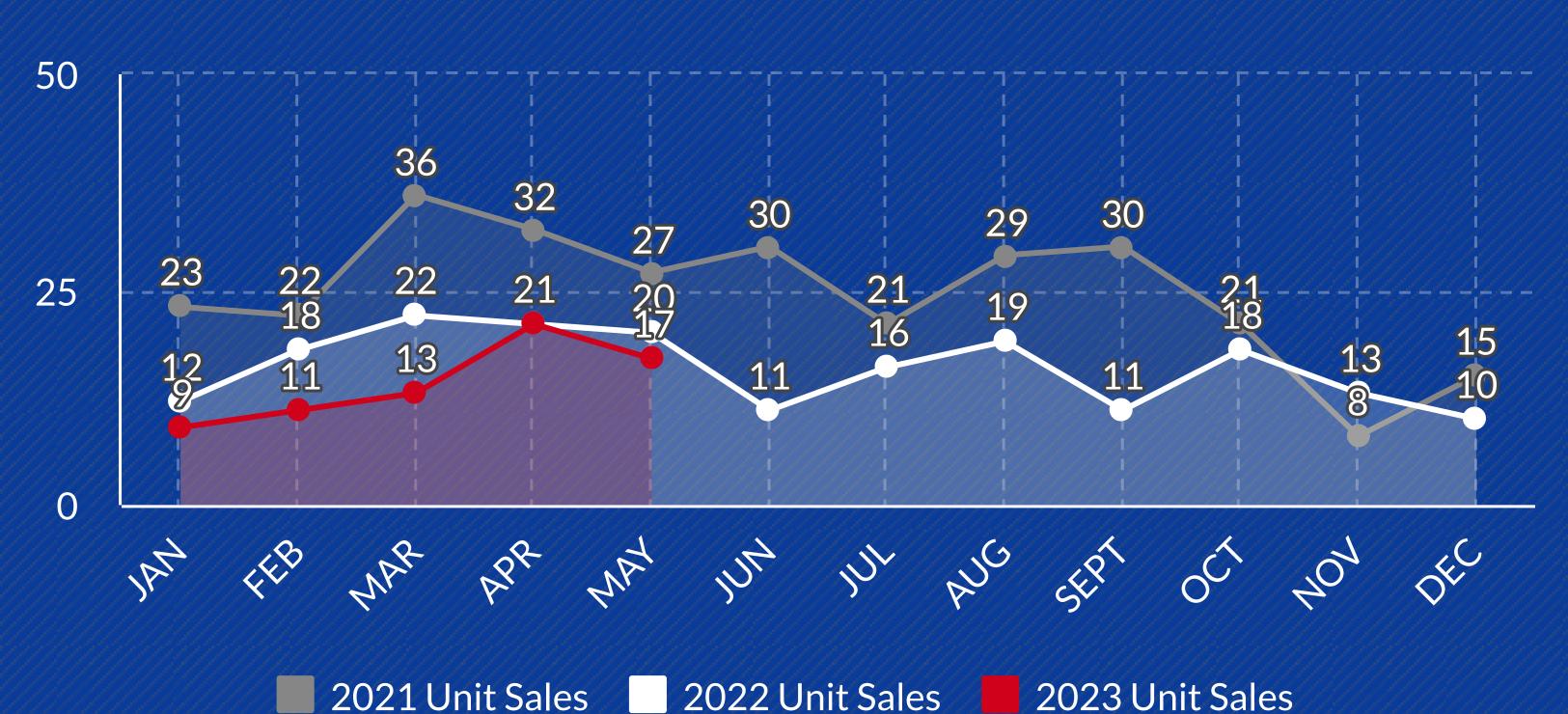
Average Price Year To Date - Residential Vacant Land \$882,500

## Unit Sales - Month



Detached Home (100%)

## MLS Residential Market Activity



\$14,155,993 Sales Volume





97.5%
Sales to List Ratio

18
Days on Market

## Monthly Residential New Listings



## Supply & Demand



Months of Inventory = 4.9

