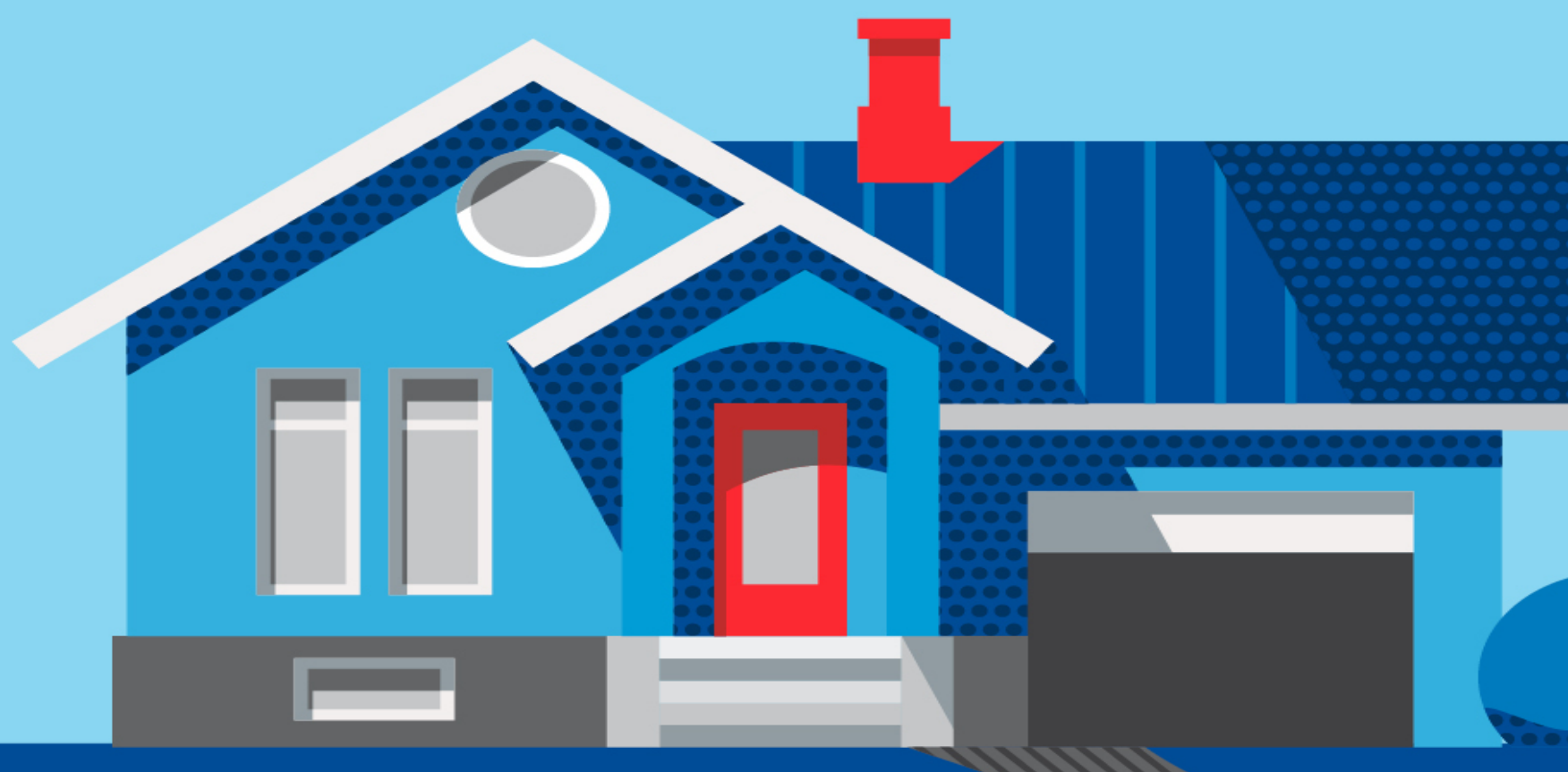


RE/MAX®



Real Estate Market Report

November 2023

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



Wasaga Beach

\$825,073

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity **+16.1%**

Dollar Volume **+7.7%**

Average Price **-7.3%**

Days on Market = **27**

Sale to List Ratio **96.7%**



Collingwood

\$960,364

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity **+1.6%**

Dollar Volume **-7.0%**

Average Price **-8.5%**

Days on Market = **25**

Sale to List Ratio **96.6%**



The Blue Mountains

\$1,571,102

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity **-16.3%**

Dollar Volume **-31.2%**

Average Price **-17.8%**

Days on Market = **32**

Sale to List Ratio **96.0%**



Clearview

\$970,292

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

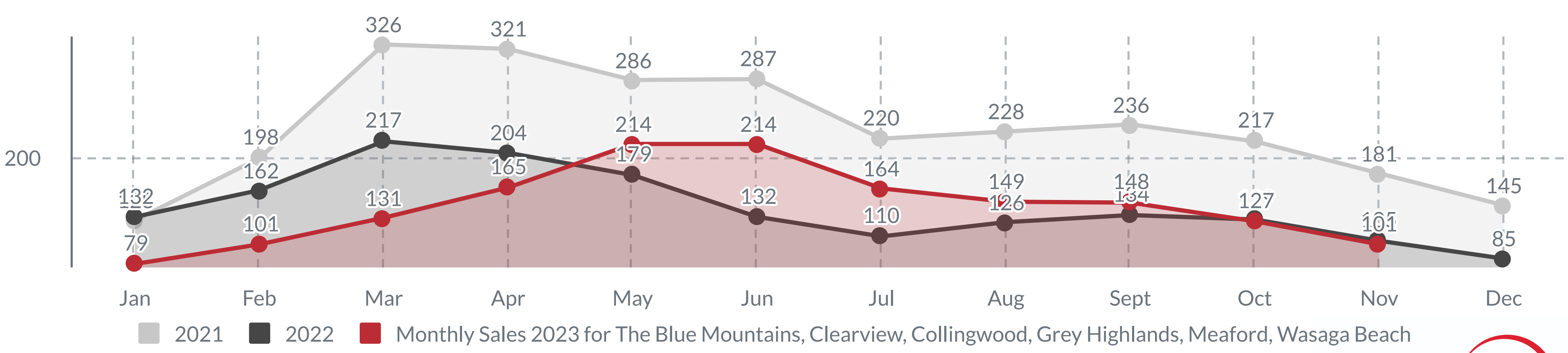
Sales Activity **-11.3%**

Dollar Volume **-16.8%**

Average Price **-6.2%**

Days on Market = **24**

Sale to List Ratio **96.4%**



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georgian Bay, Ontario, Canada
 Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date
 Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.



Wasaga Beach

Average Price Year To Date - Detached Home
\$816,250

Average Price Year To Date - Townhouse
\$589,041

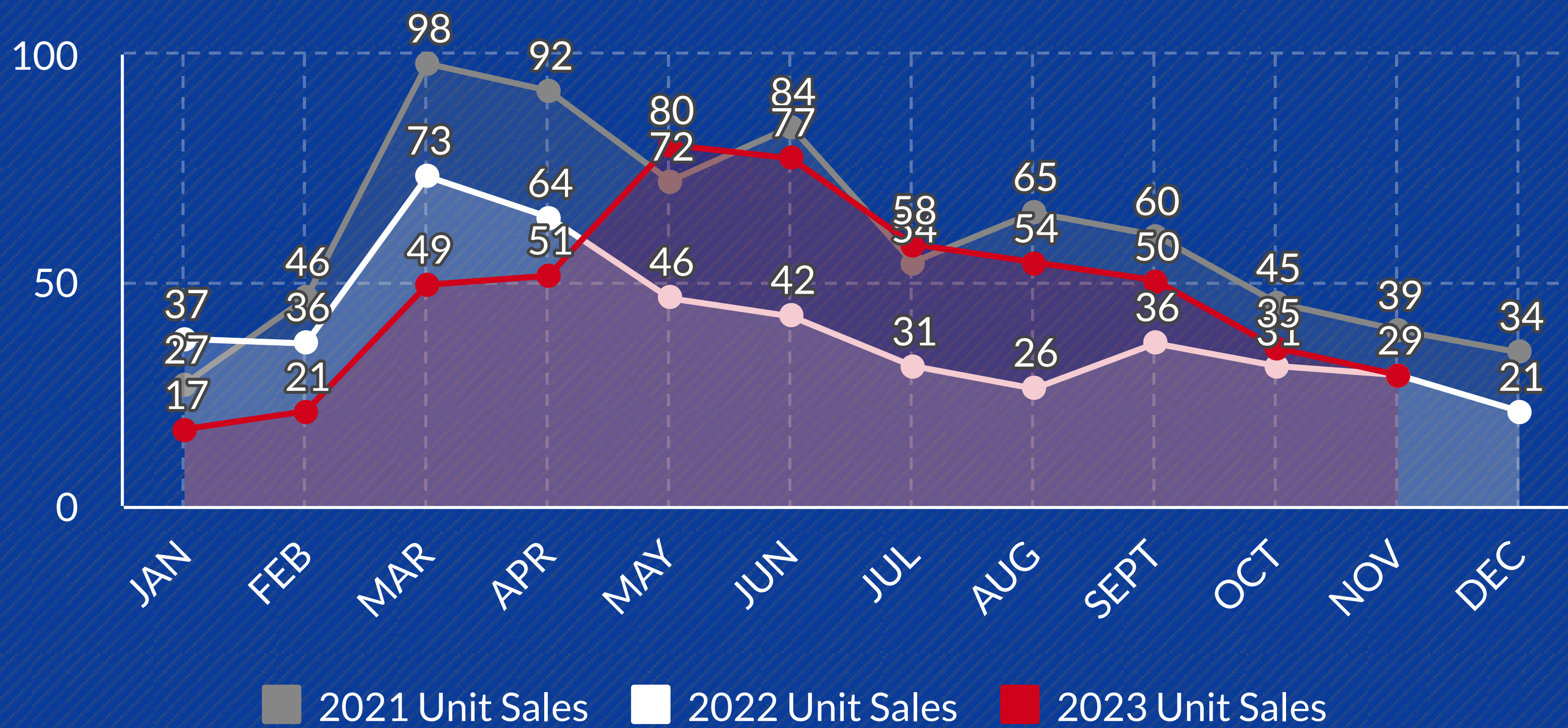
Average Price Year To Date - Condominium
\$474,367

Unit Sales - Month



- Detached Home (75.86%)
- Townhouse (10.34%)
- Condominium (10.34%)
- Other - Modular (3.45%)

MLS Residential Market Activity



\$22,497,900

Sales Volume



96.0%

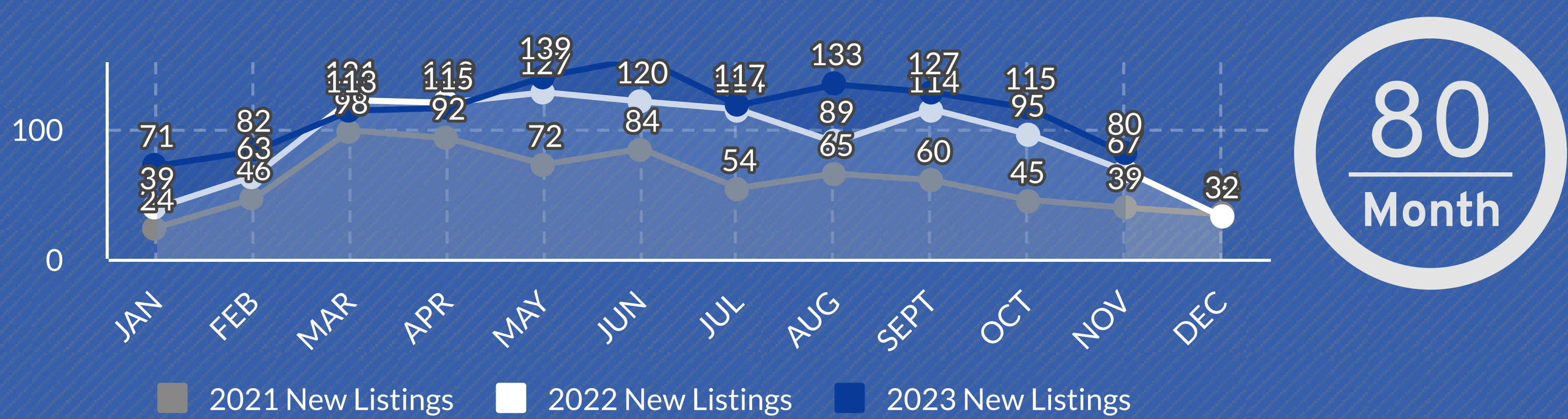
Sales to List Ratio



29

Days on Market

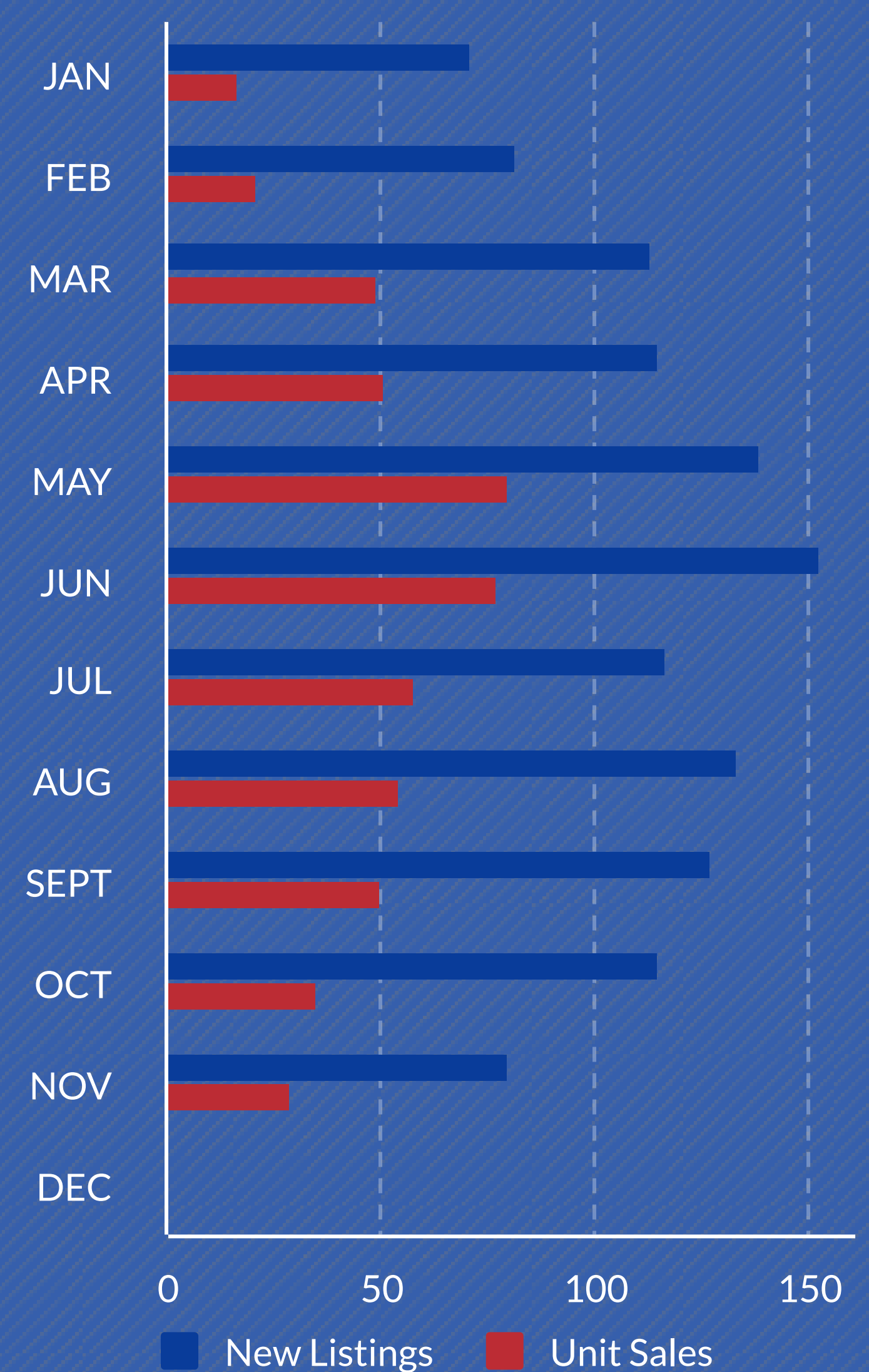
Monthly Residential New Listings



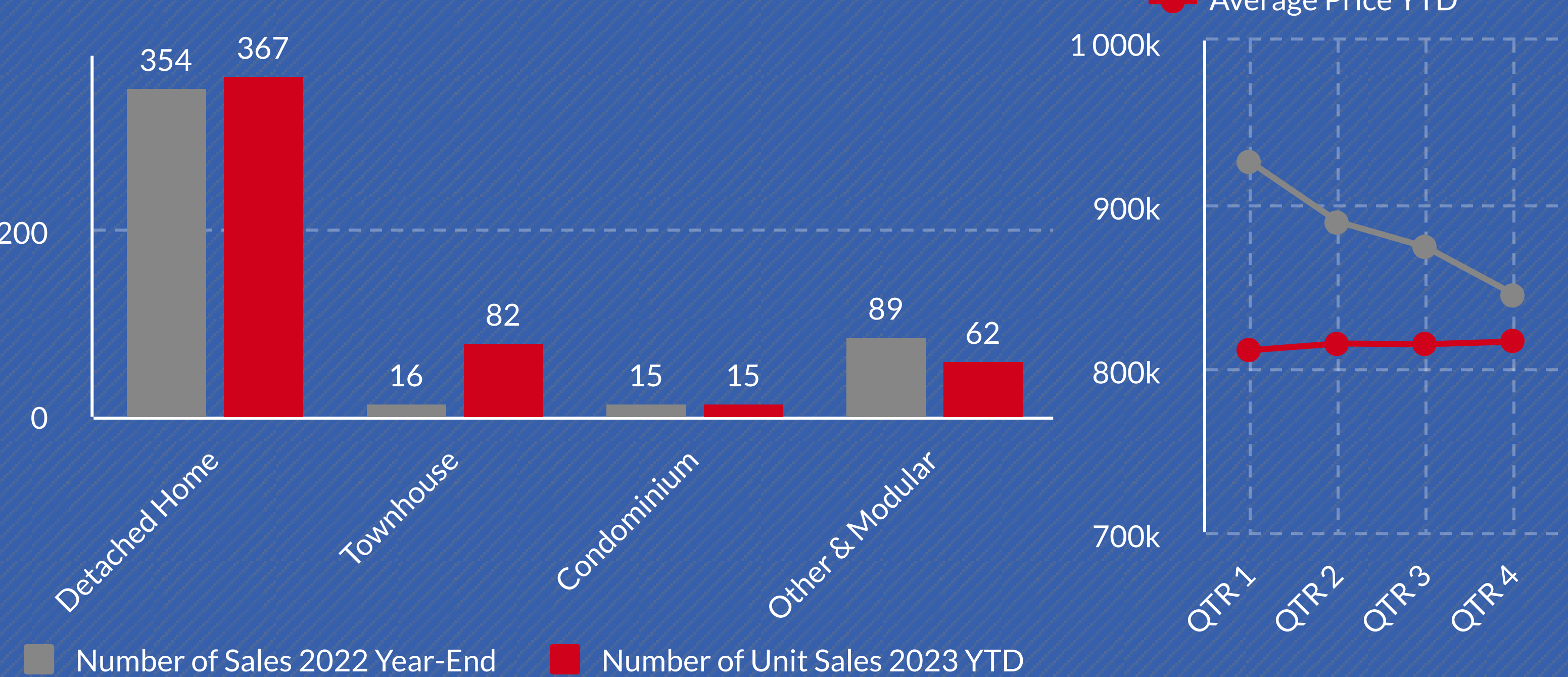
80
Month

Supply & Demand

All Residential Units



Residential Unit Sales - Year to Date



Months of Inventory = 7.2

Collingwood



Average Price Year To Date - Detached Home
\$935,636

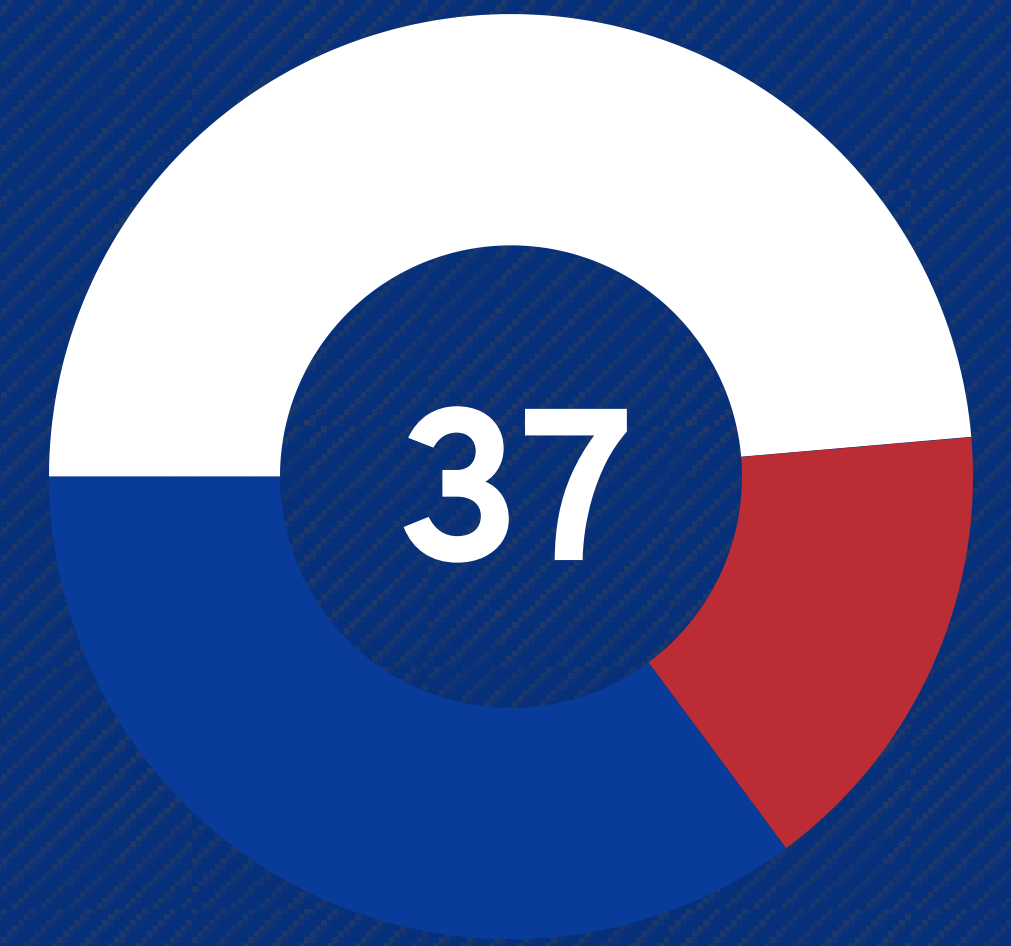


Average Price Year To Date - Townhouse
\$789,391



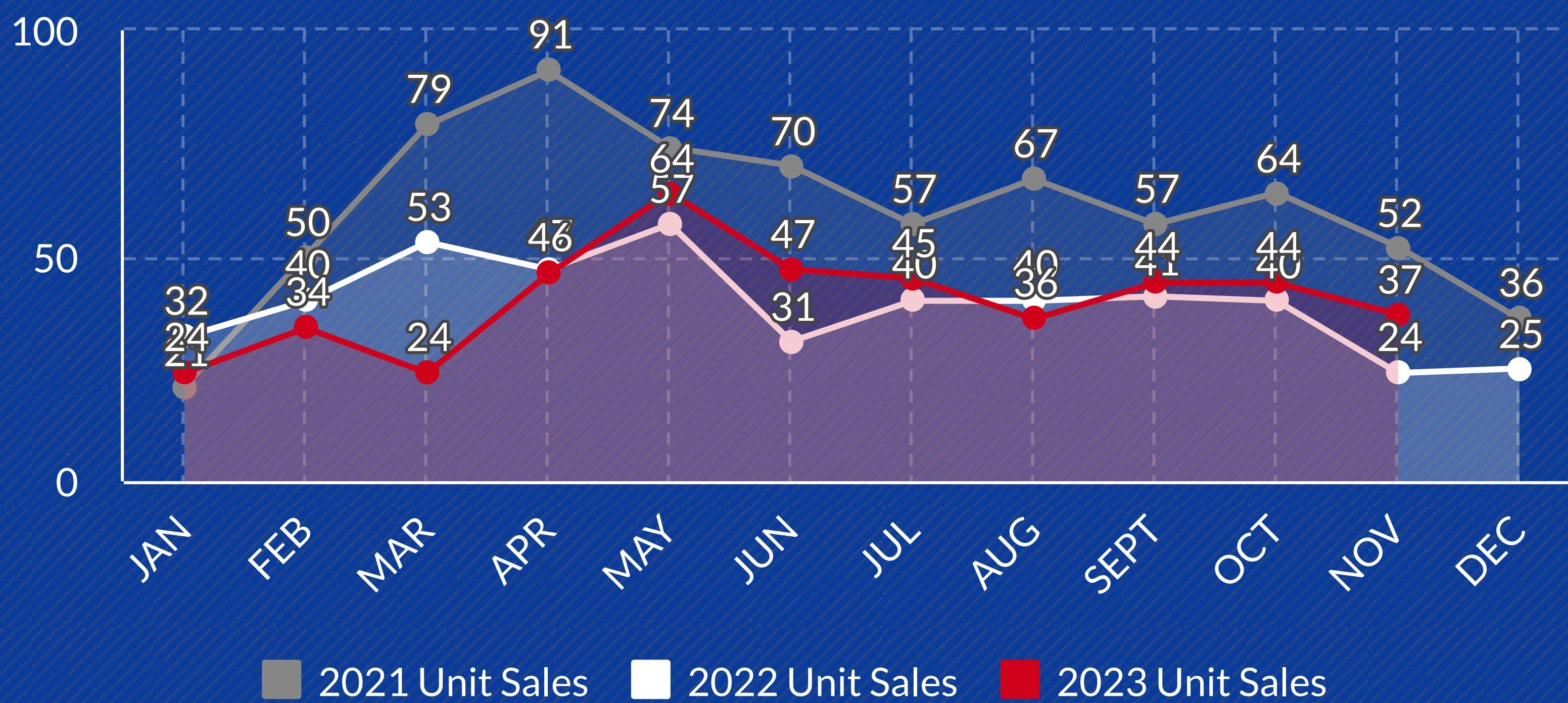
Average Price Year To Date - Condominium
\$632,863

Unit Sales - Month



- Detached Home (48.65%)
- Townhouse (16.22%)
- Condominium (35.14%)

MLS Residential Market Activity



\$26,635,050

Sales Volume



95.8%

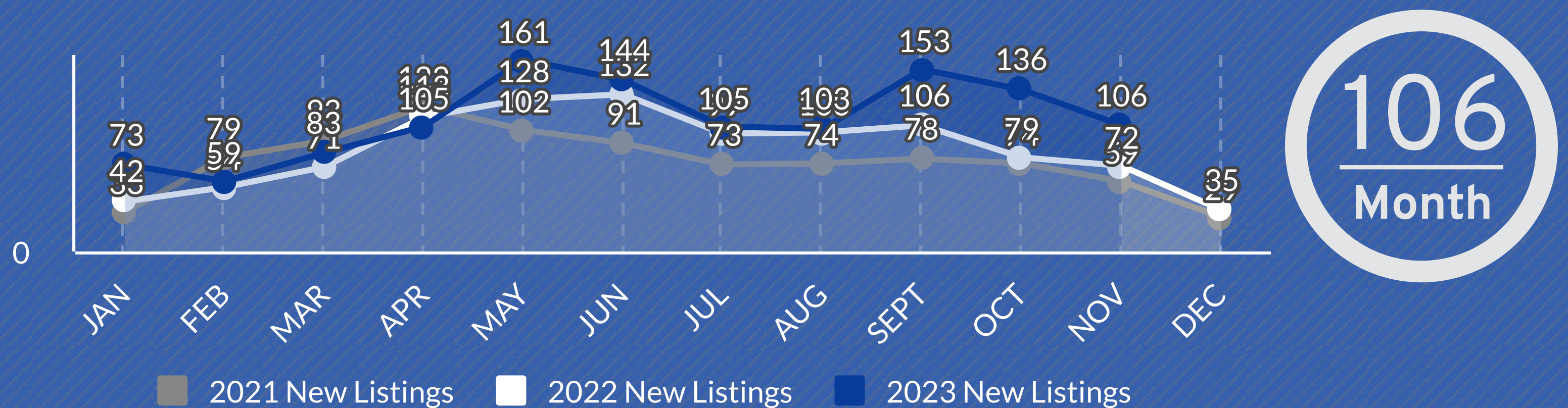
Sales to List Ratio



34

Days on Market

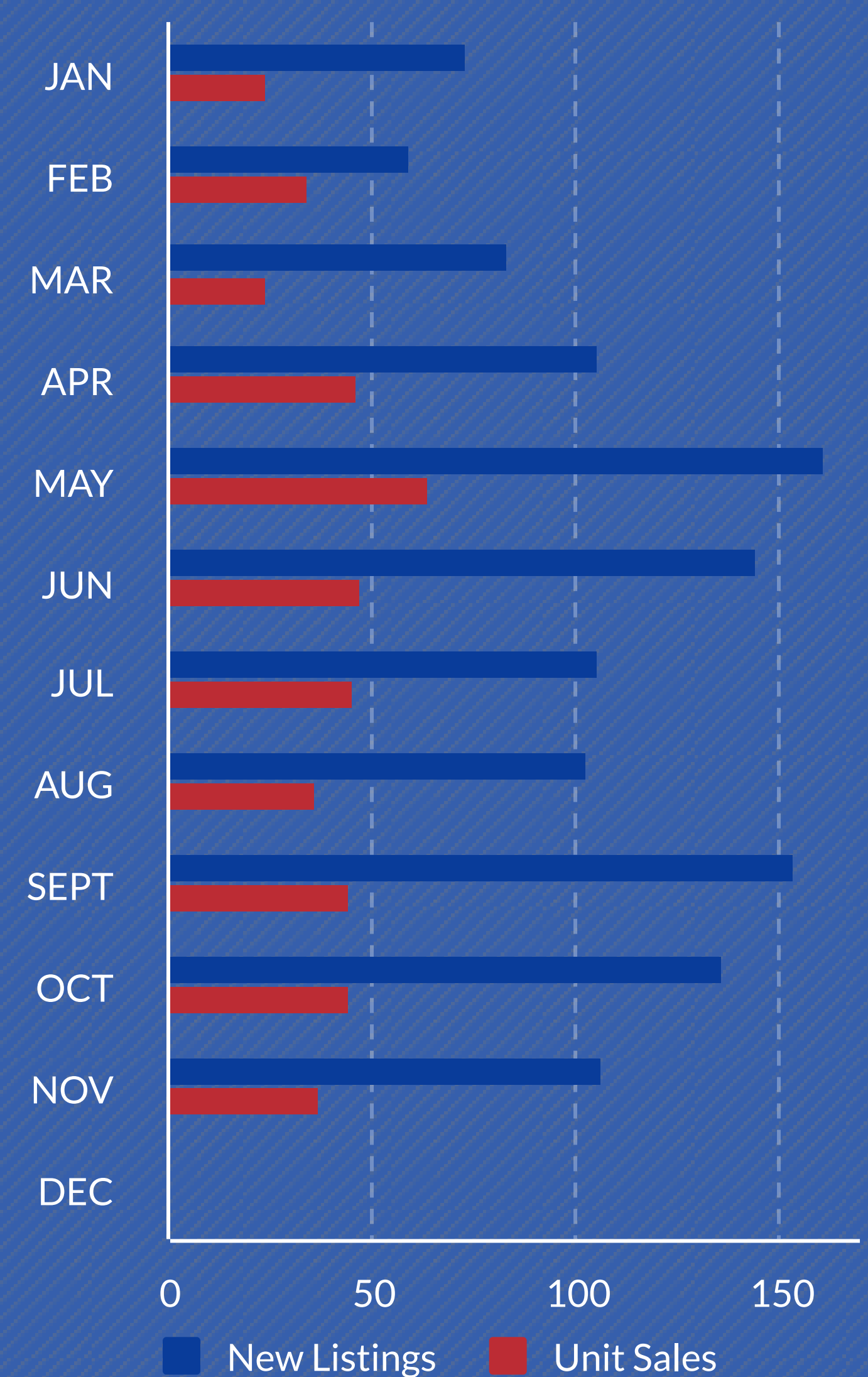
Monthly Residential New Listings



106
Month

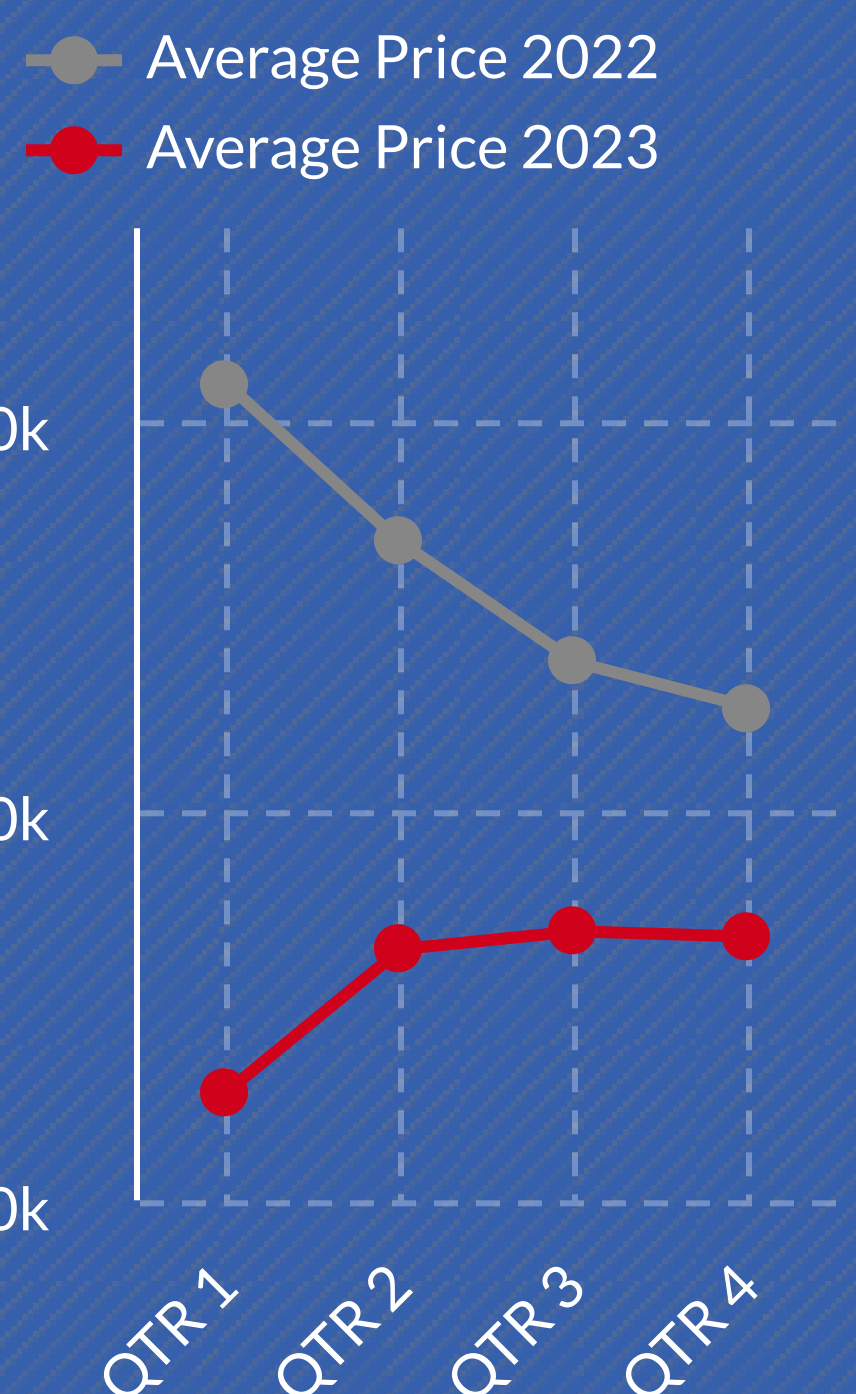
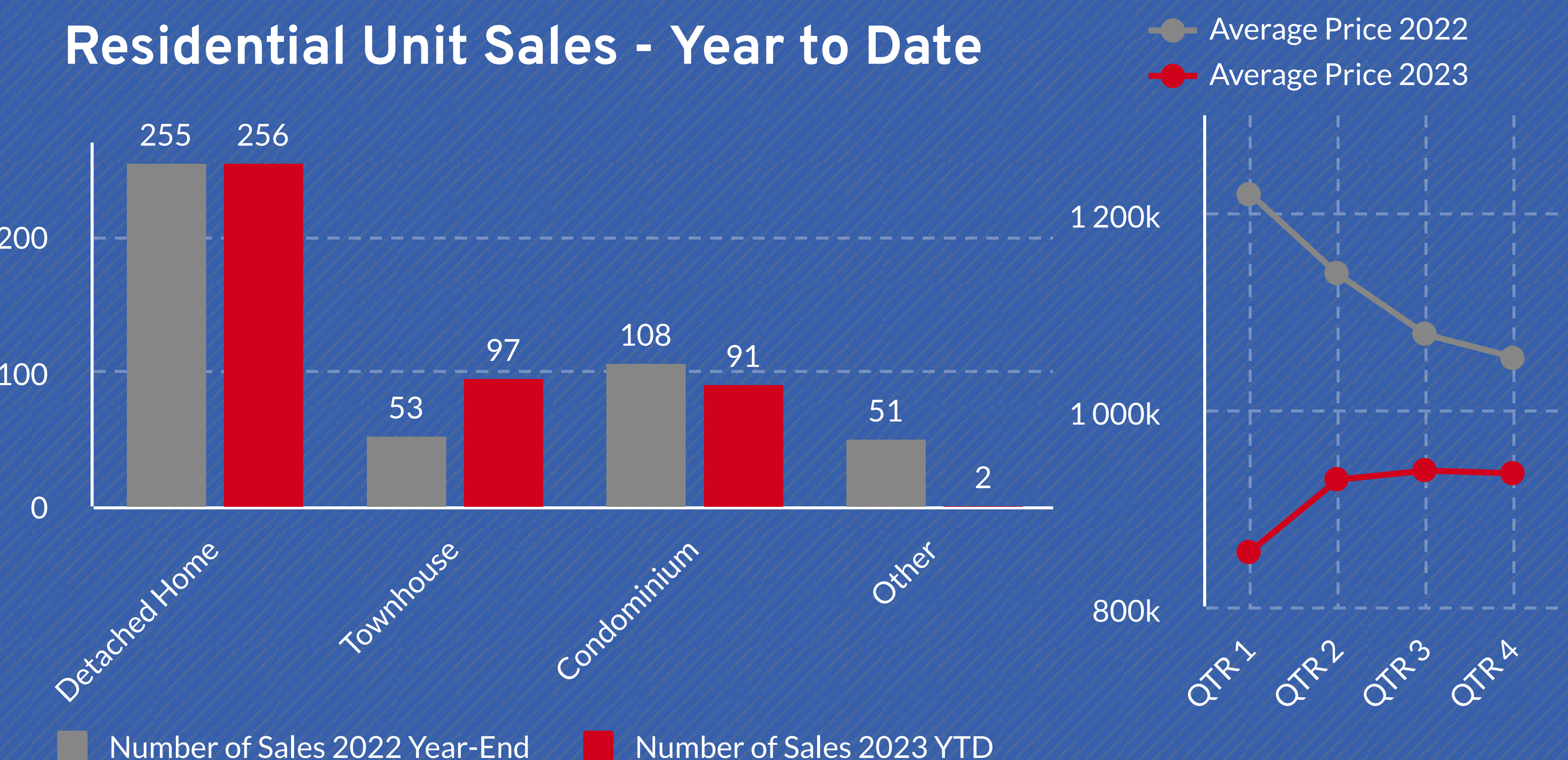
Supply & Demand

All Residential Units



Months of Inventory = 6.7

Residential Unit Sales - Year to Date



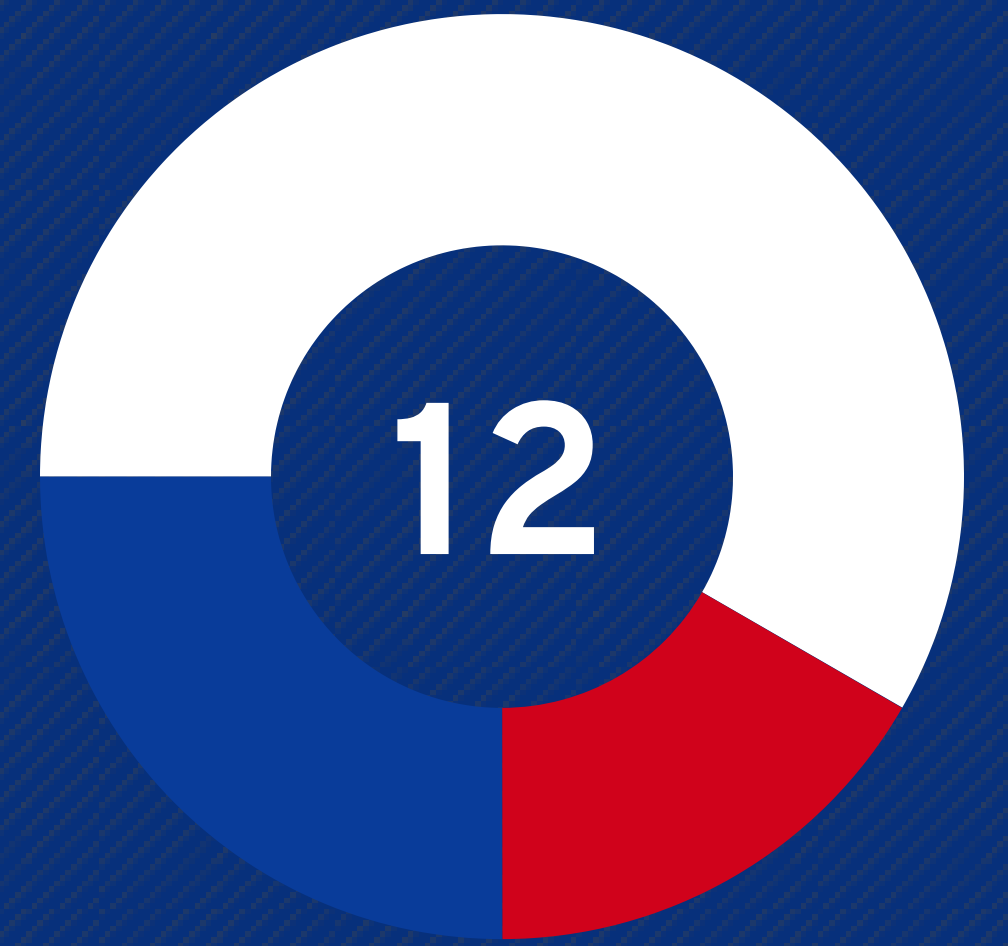
The Blue Mountains

Average Price Year To Date - Detached Home
\$1,537,299

Average Price Year To Date - Townhouse
\$826,313

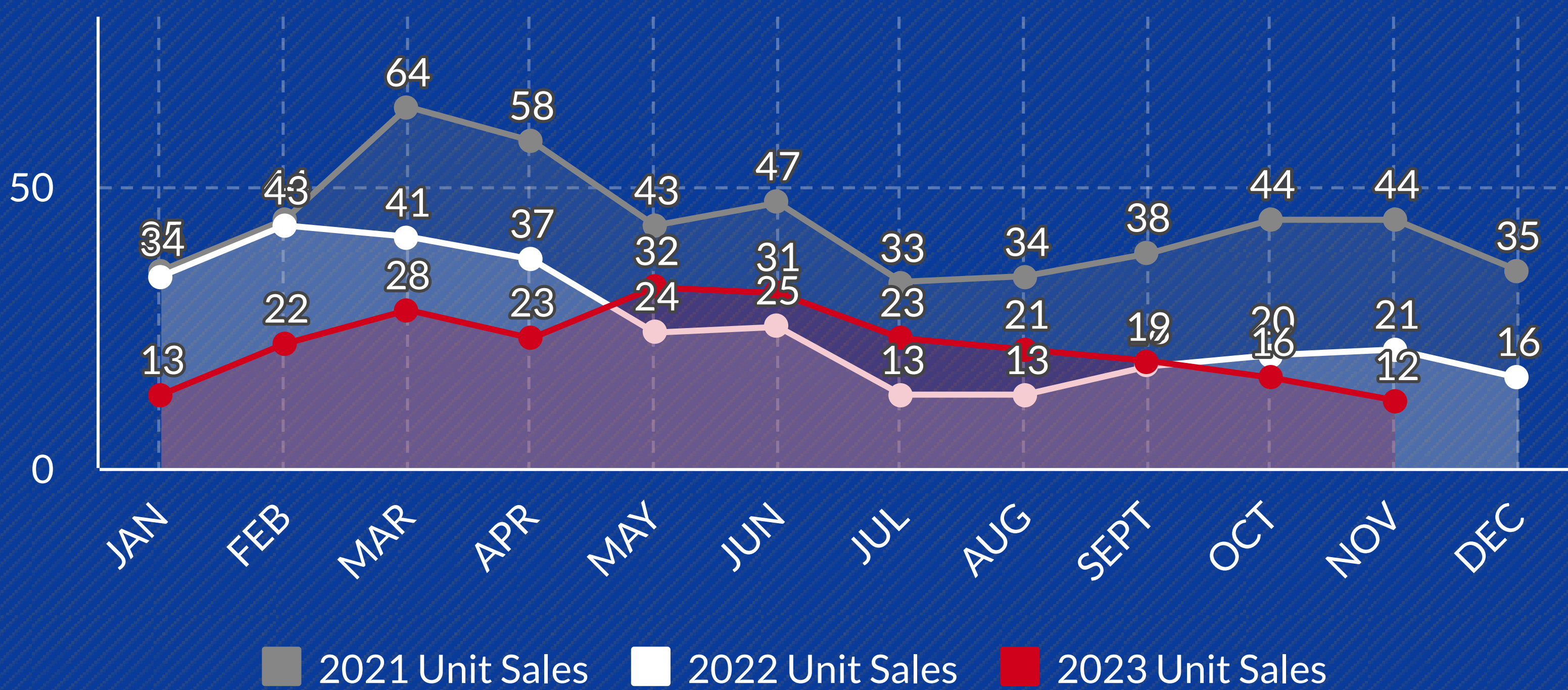
Average Price Year To Date - Condominium
\$556,575

Unit Sales - Month



■ Detached Home (58.33%)
■ Townhouse (16.67%)
■ Condominium (25%)

MLS Residential Market Activity



\$12,973,900

Sales Volume



94.7%

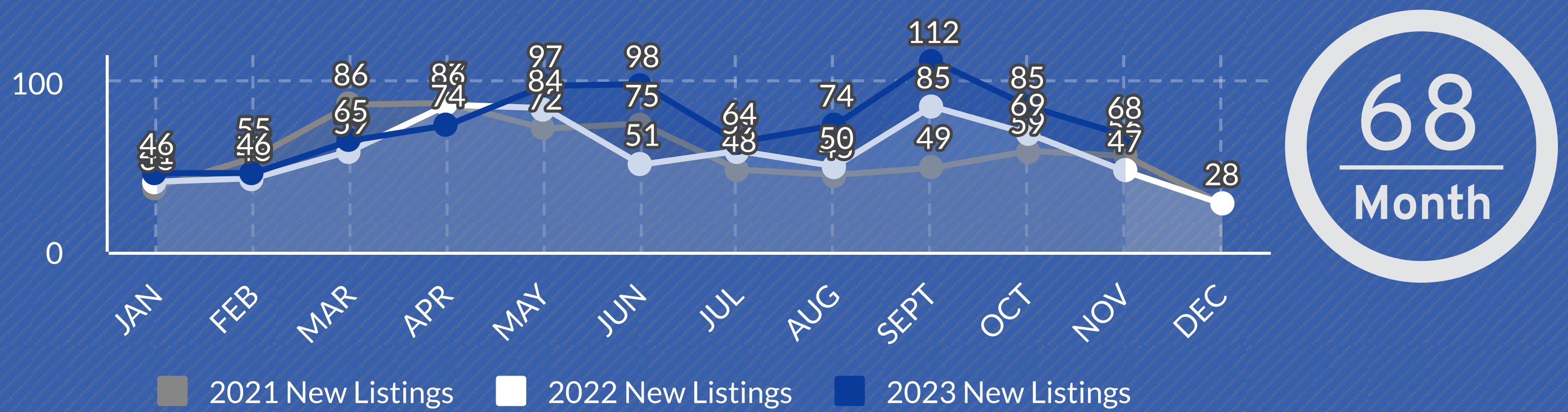
Sales to List Ratio



43.5

Days on Market

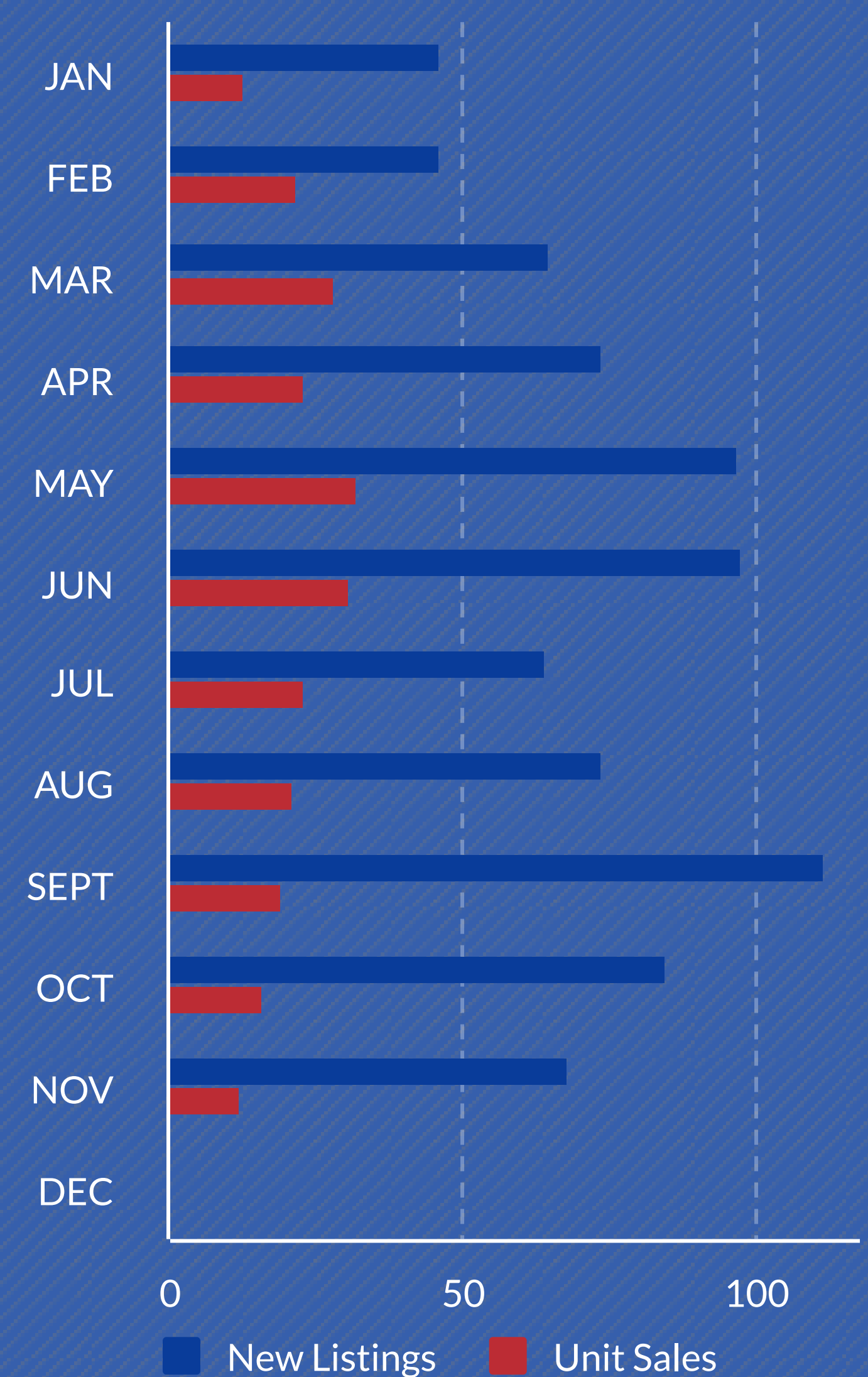
Monthly Residential New Listings



68
Month

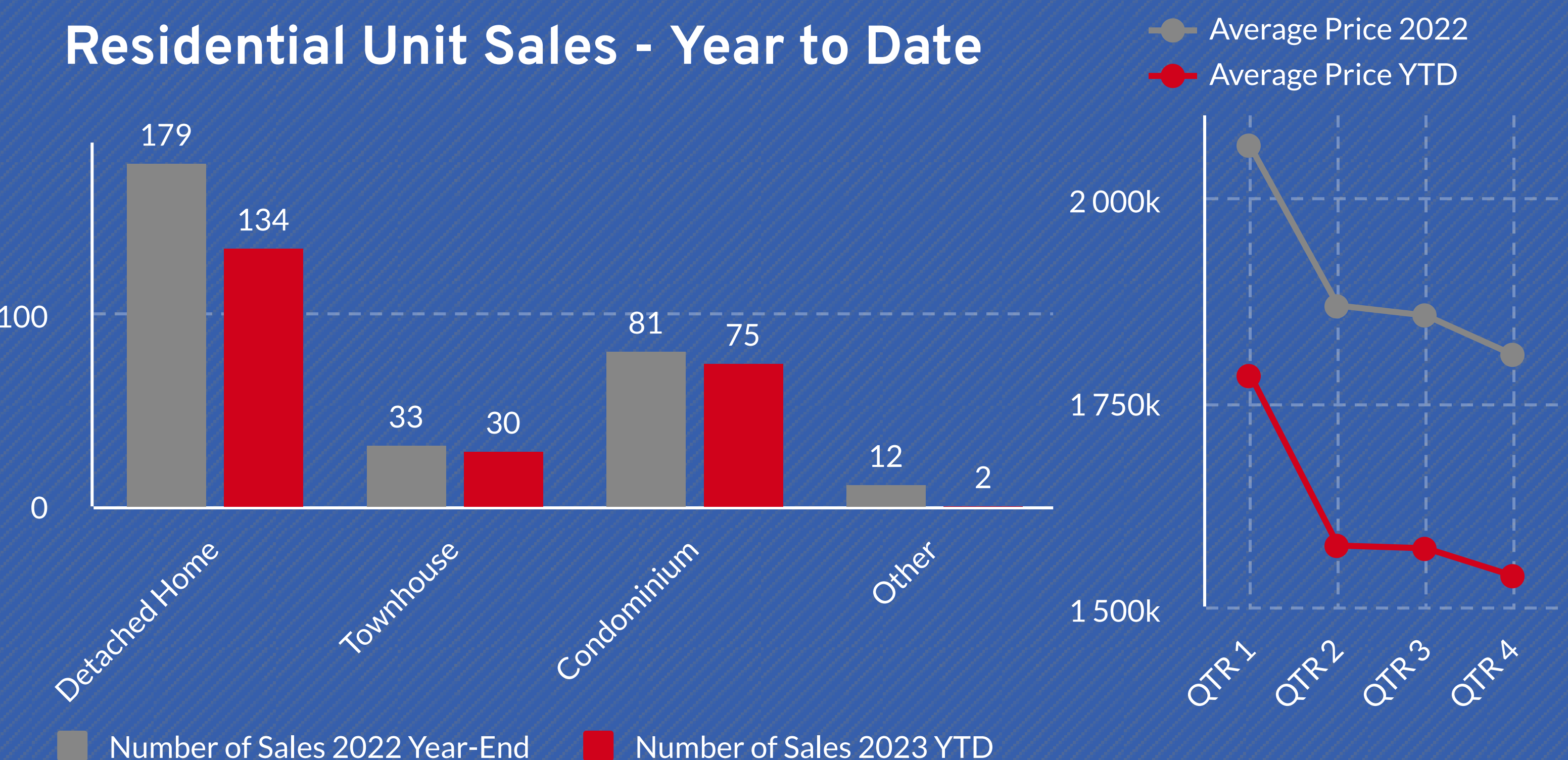
Supply & Demand

All Residential Units



Months of Inventory = 18.4

Residential Unit Sales - Year to Date



Clearview

Average Price Year To Date - Detached Home
\$1,013,198

Average Price Year To Date - Townhouse
\$543,600

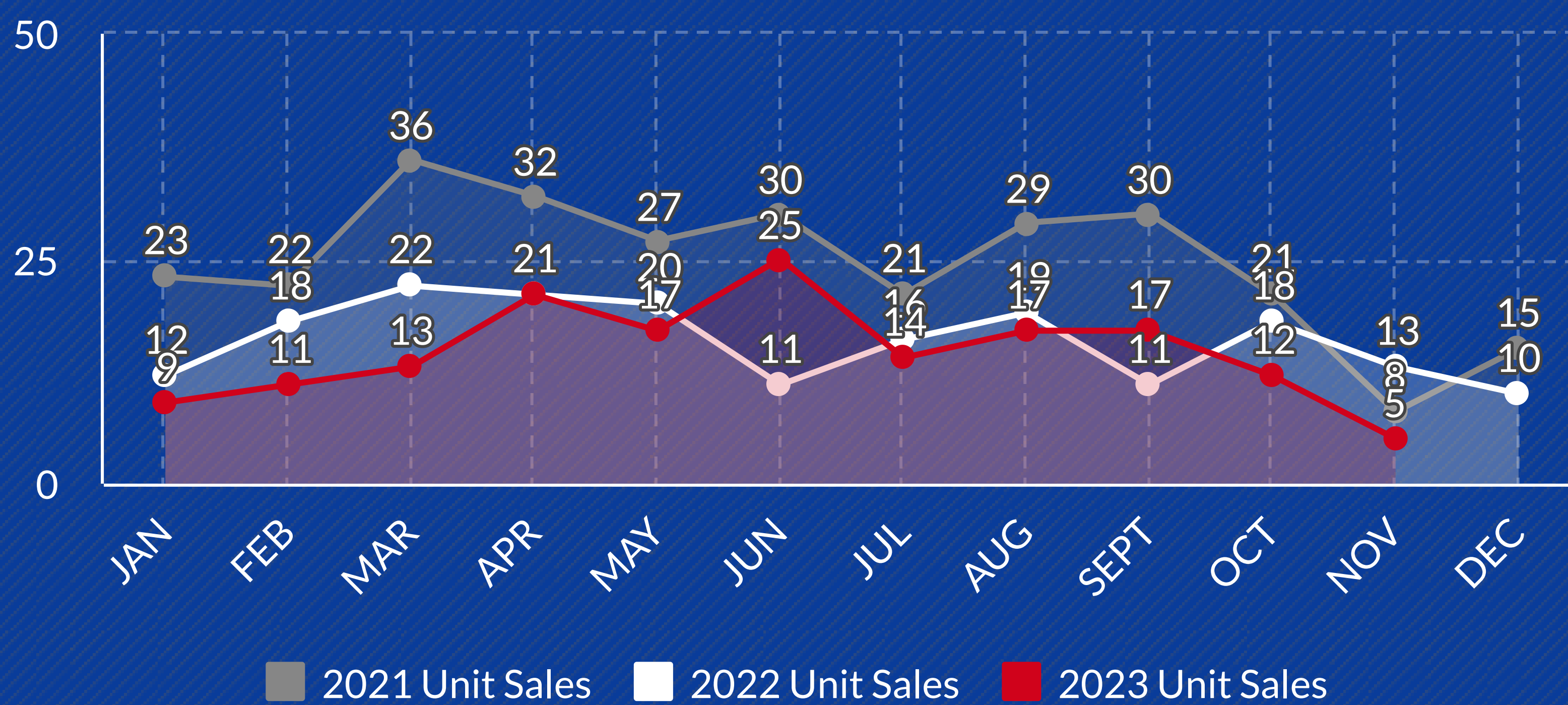
Average Price Year To Date - Residential Vacant Land
\$458,431

Unit Sales - Month



■ Detached Home (80%)
 ■ Townhouse (20%)

MLS Residential Market Activity

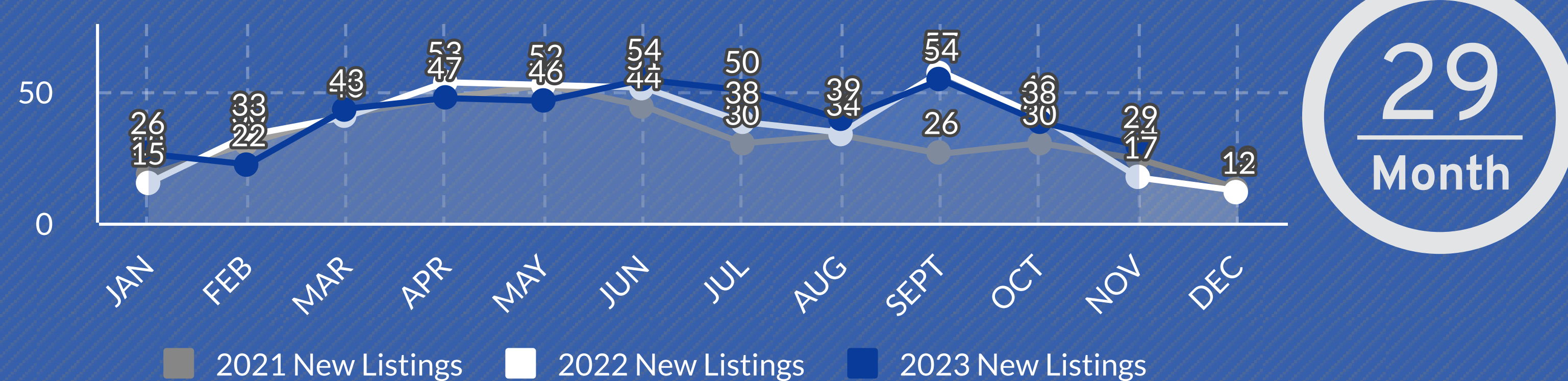


\$2,960,000
 Sales Volume

96.2%
 Sales to List Ratio

33
 Days on Market

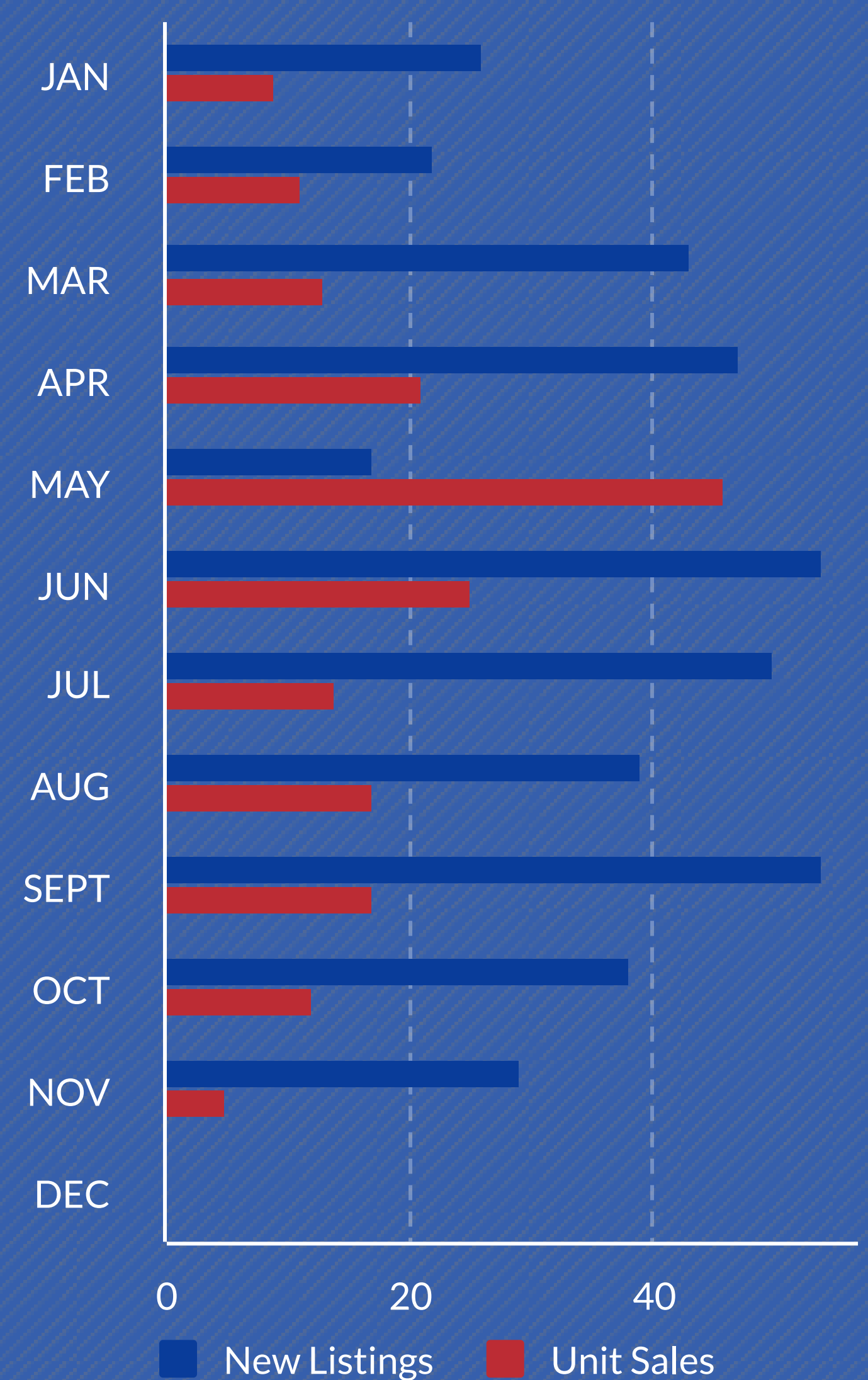
Monthly Residential New Listings



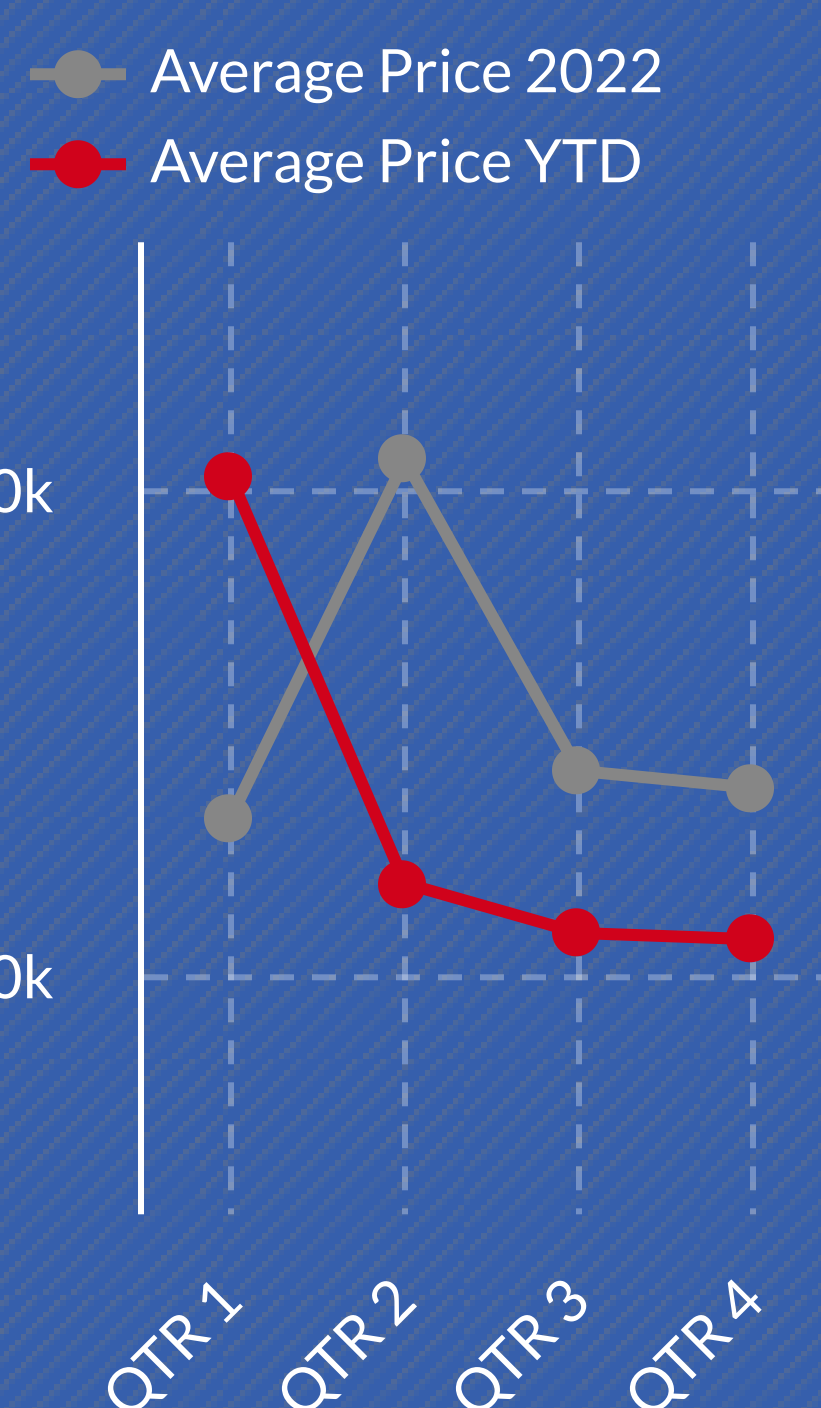
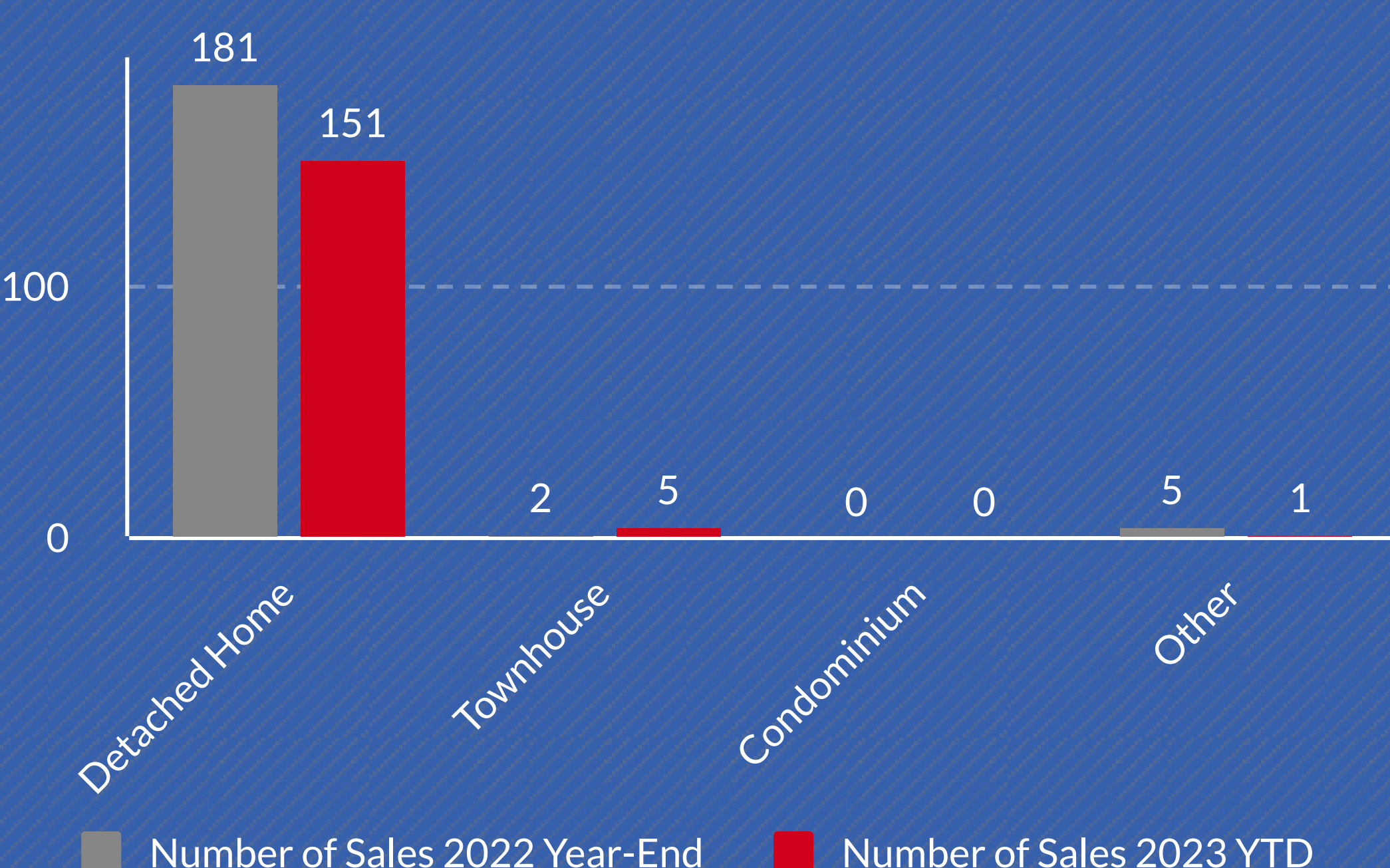
29
 Month

Supply & Demand

All Residential Units



Residential Unit Sales - Year to Date



Months of Inventory = 17.4