

Real Estate Market Report

October 2023

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



Wasaga Beach

\$817,002

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity 17.0%

Dollar Volume 7.3%

Average Price -8.3%

Days on Market = 26.5

Sale to List Ratio 96.7%



Collingwood

\$966,218

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity -2.2%

Dollar Volume -9.6%

Average Price -7.6%

Days on Market = 24

Sale to List Ratio 96.6%



The Blue Mountains

\$1,655,119

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity -15.2%

Dollar Volume -28.1%

Average Price -15.2%

Days on Market = **31.5**

Sale to List Ratio 96.1%



Clearview

\$975,807

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

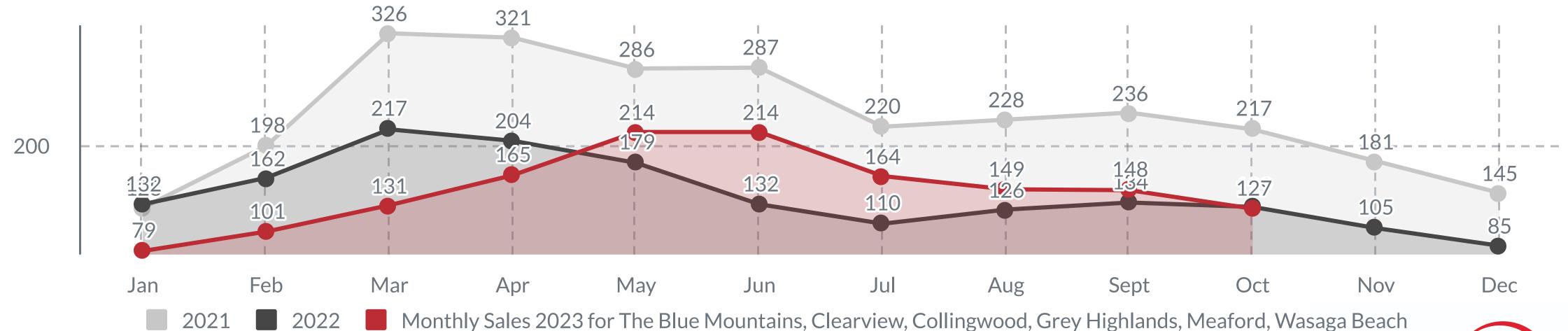
Sales Activity -6.7%

Dollar Volume -12.3%

Average Price -6.0%

Days on Market = 24.5

Sale to List Ratio 96.5%



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georigan Bay, Ontario, Canada Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.





(9) Wasaga Beach



Average Price Year To Date - Detached Home \$813,914

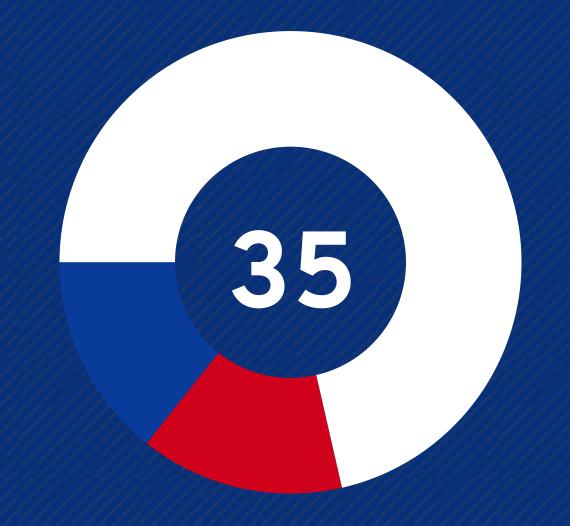


Average Price Year To Date - Townhouse \$590,821



Average Price Year To Date - Condominium \$475,042

Unit Sales - Month



Detached Home (71.43%) Townhouse (14.29%) Other - Modular (14.29%)

Sales Volume



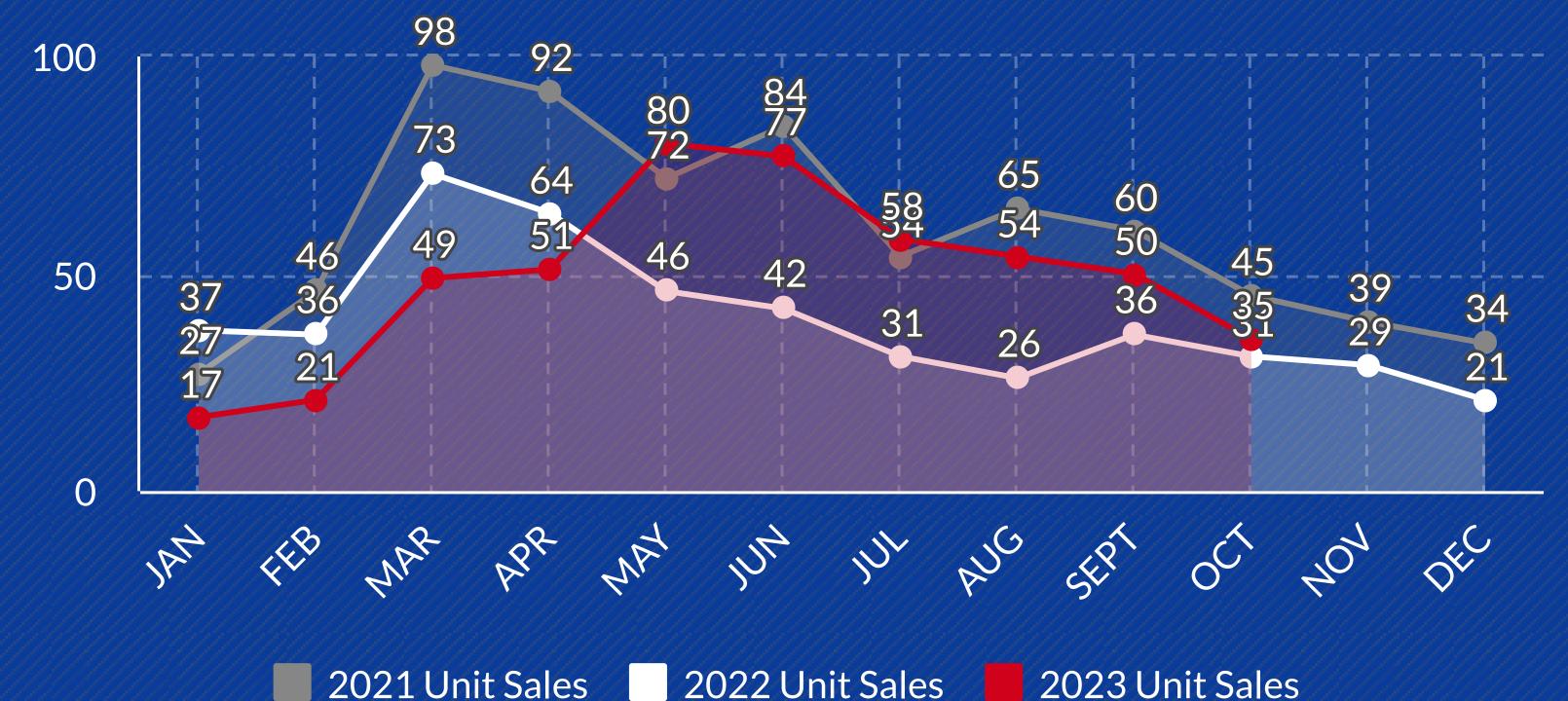
95.0% Sales to List Ratio



Average Price 2022

Days on Market

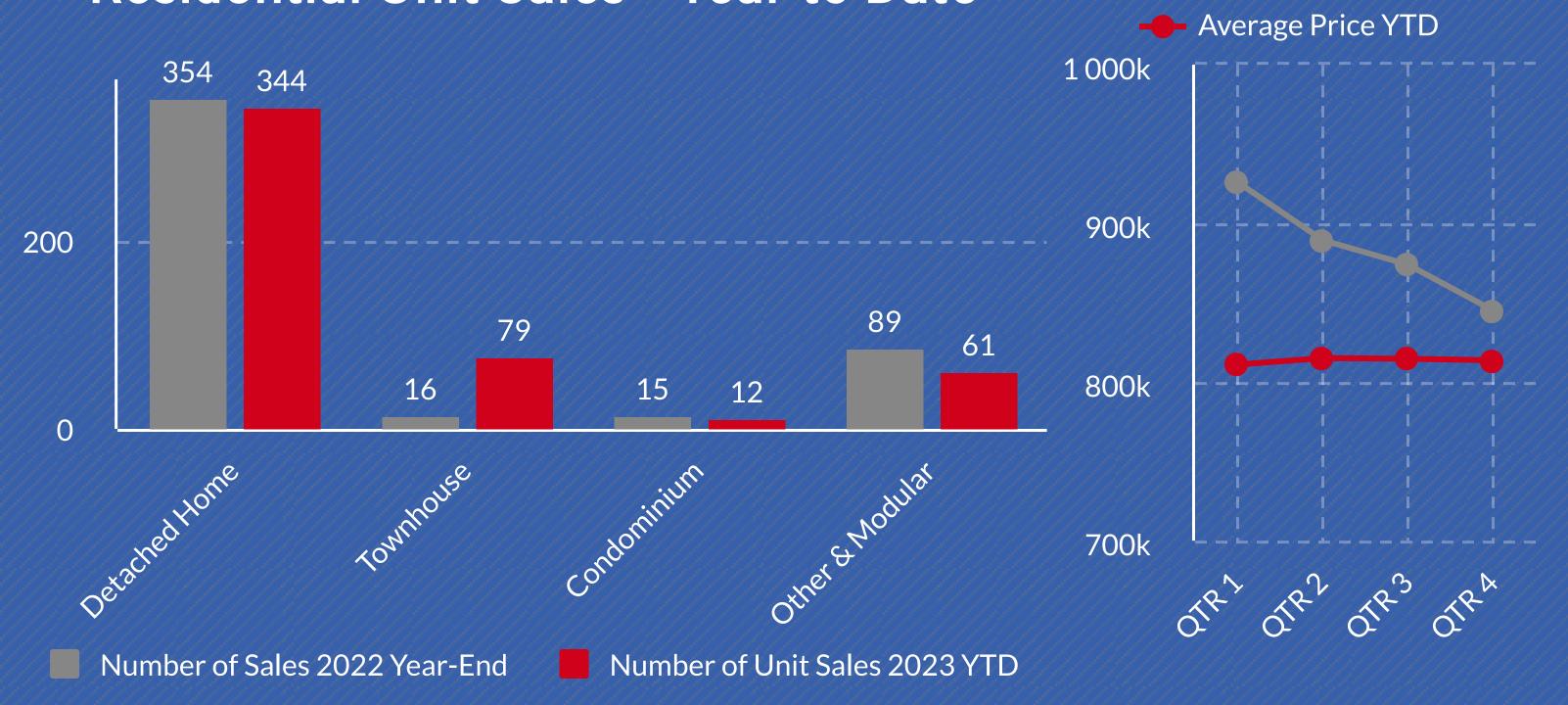




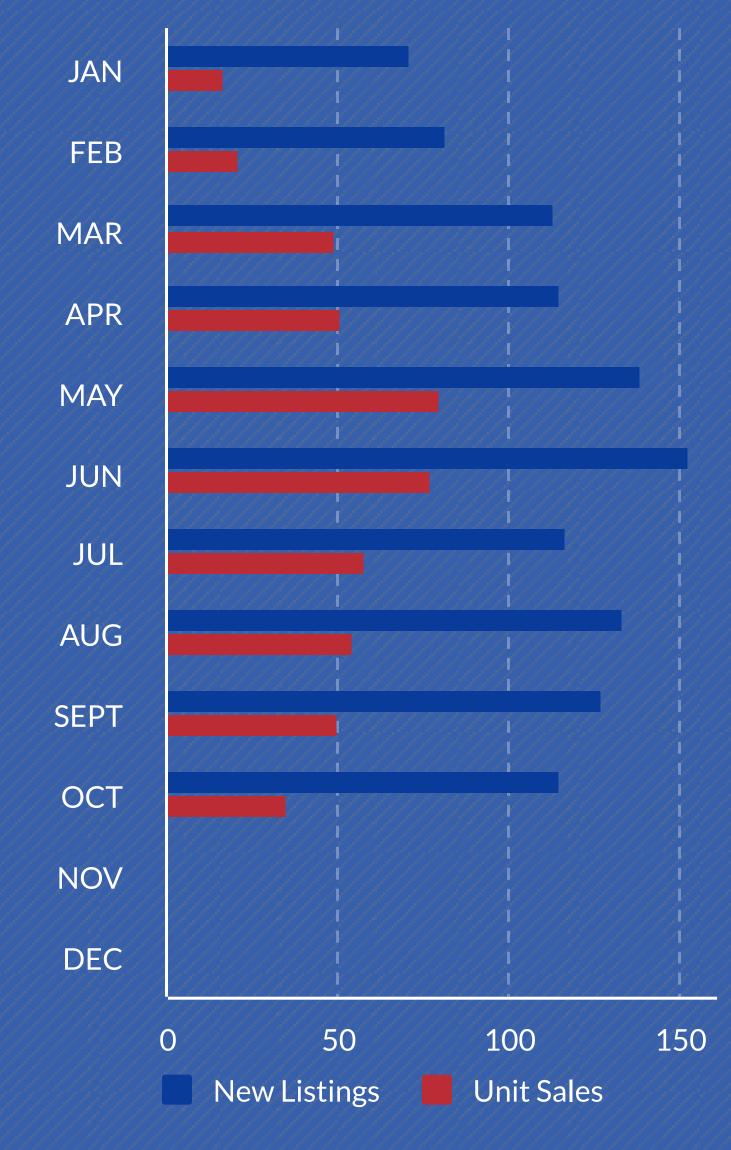
Monthly Residential New Listings



Residential Unit Sales - Year to Date



Supply & Demand All Residential Units JAN



Months of Inventory = 6.6



O Collingwood



Average Price Year To Date - Detached Home \$944,290

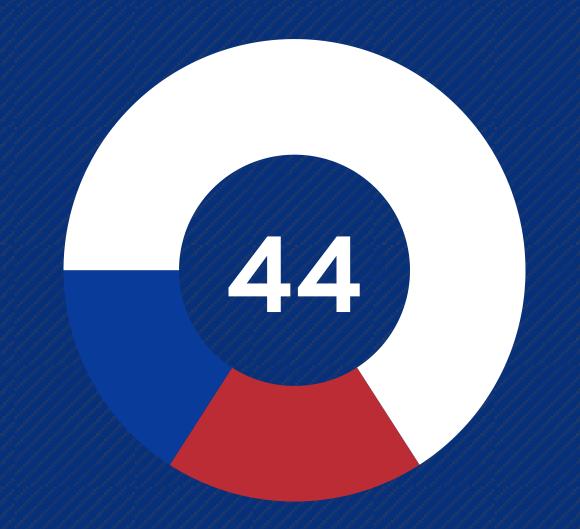


Average Price Year To Date - Townhouse \$790,246



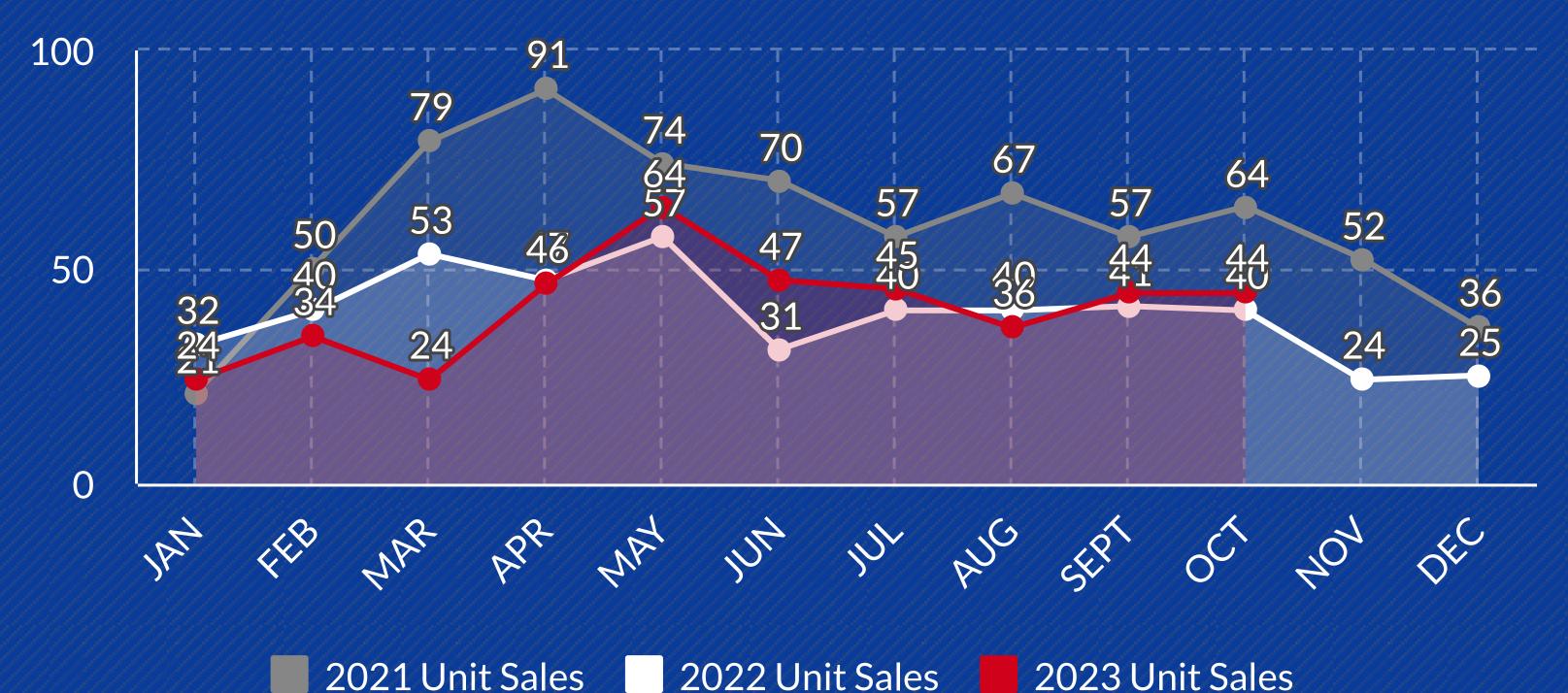
Average Price Year To Date - Condominium \$646,026

Unit Sales - Month



- Detached Home (65.91%)
- Townhouse (18.18%)
- Condominium (15.91%)

MLS Residential Market Activity





\$39,930,000

Sales Volume

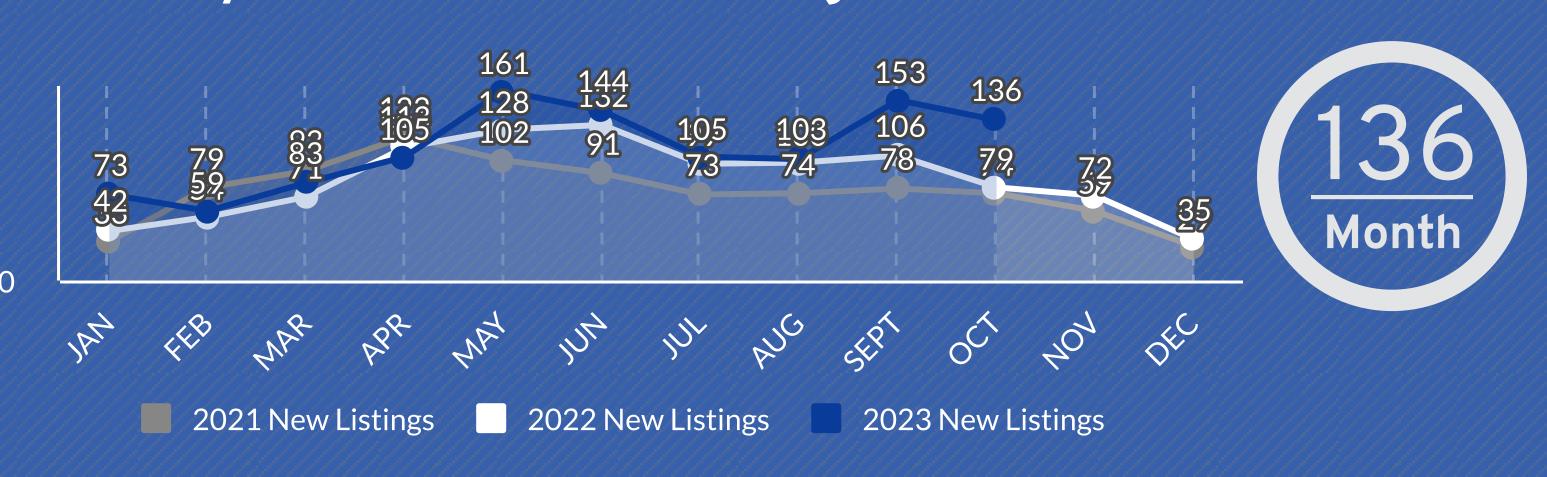


97.5% Sales to List Ratio

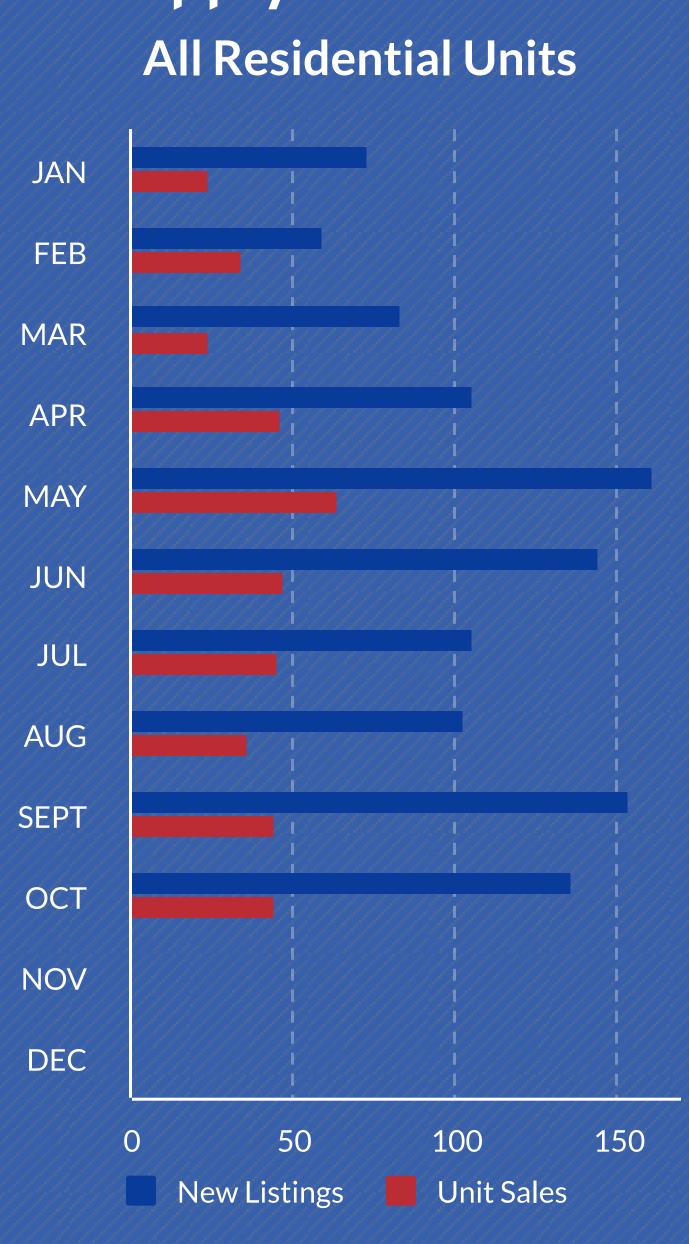


18.5 Days on Market

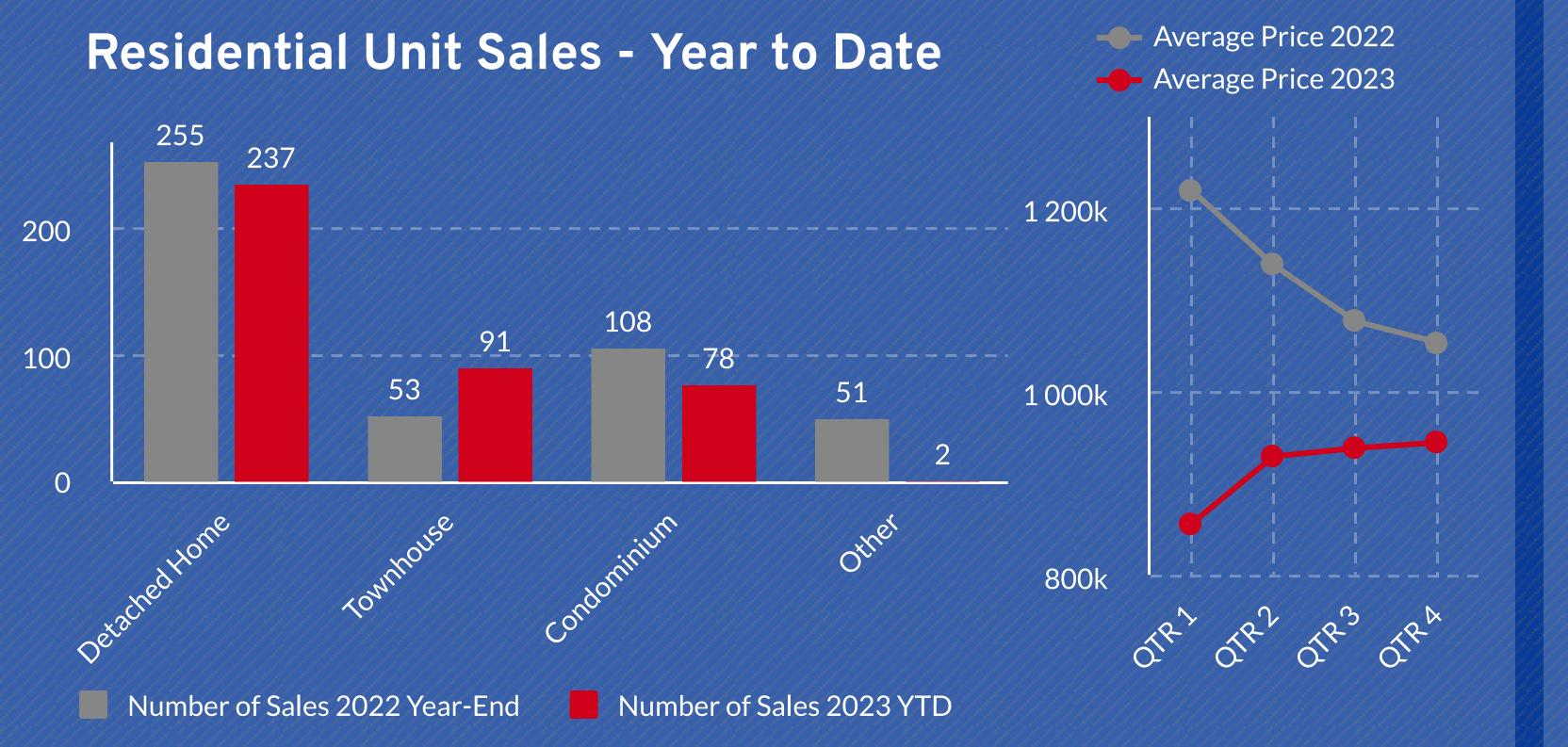
Monthly Residential New Listings



Supply & Demand



Months of Inventory = 5.6



7) The Blue Mountains



Average Price Year To Date - Detached Home \$1,543,213

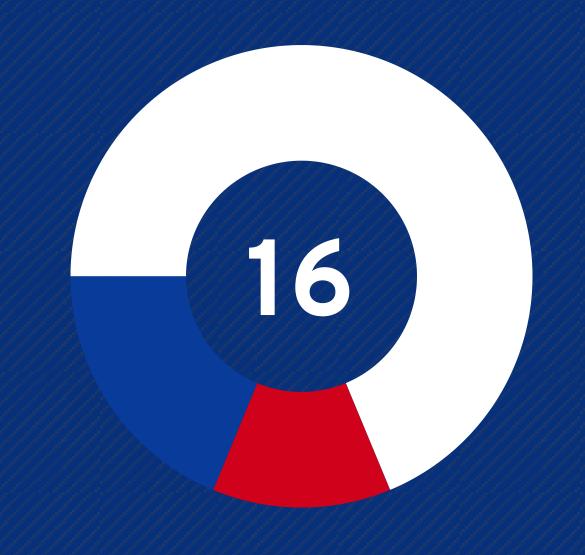


Average Price Year To Date - Townhouse \$840,157



Average Price Year To Date - Condominium \$559,637

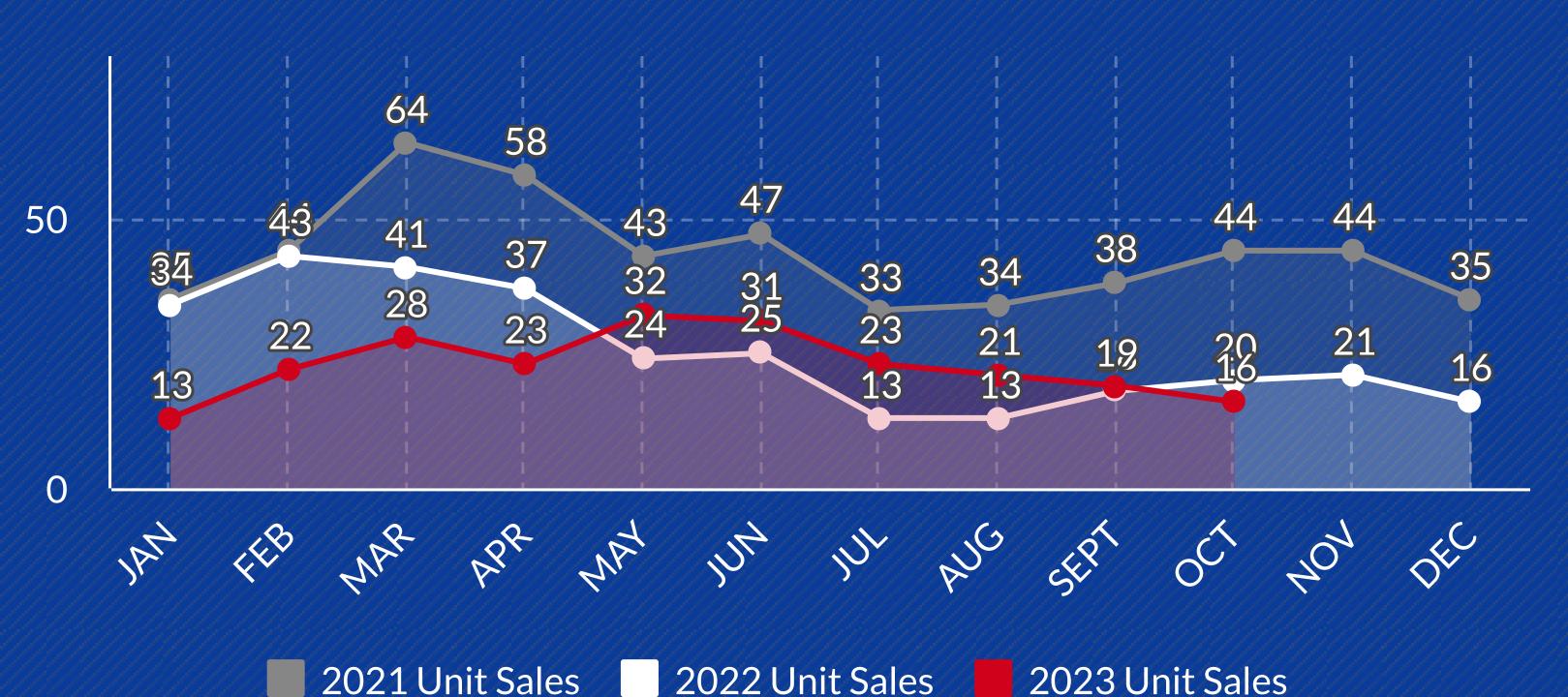
Unit Sales - Month



Detached Home (68.75%) Townhouse (12.5%)

Condominium (18.75%)

MLS Residential Market Activity



\$17,939,400

Sales Volume



97.4% Sales to List Ratio



Average Price 2022

29.5 Days on Market

Monthly Residential New Listings

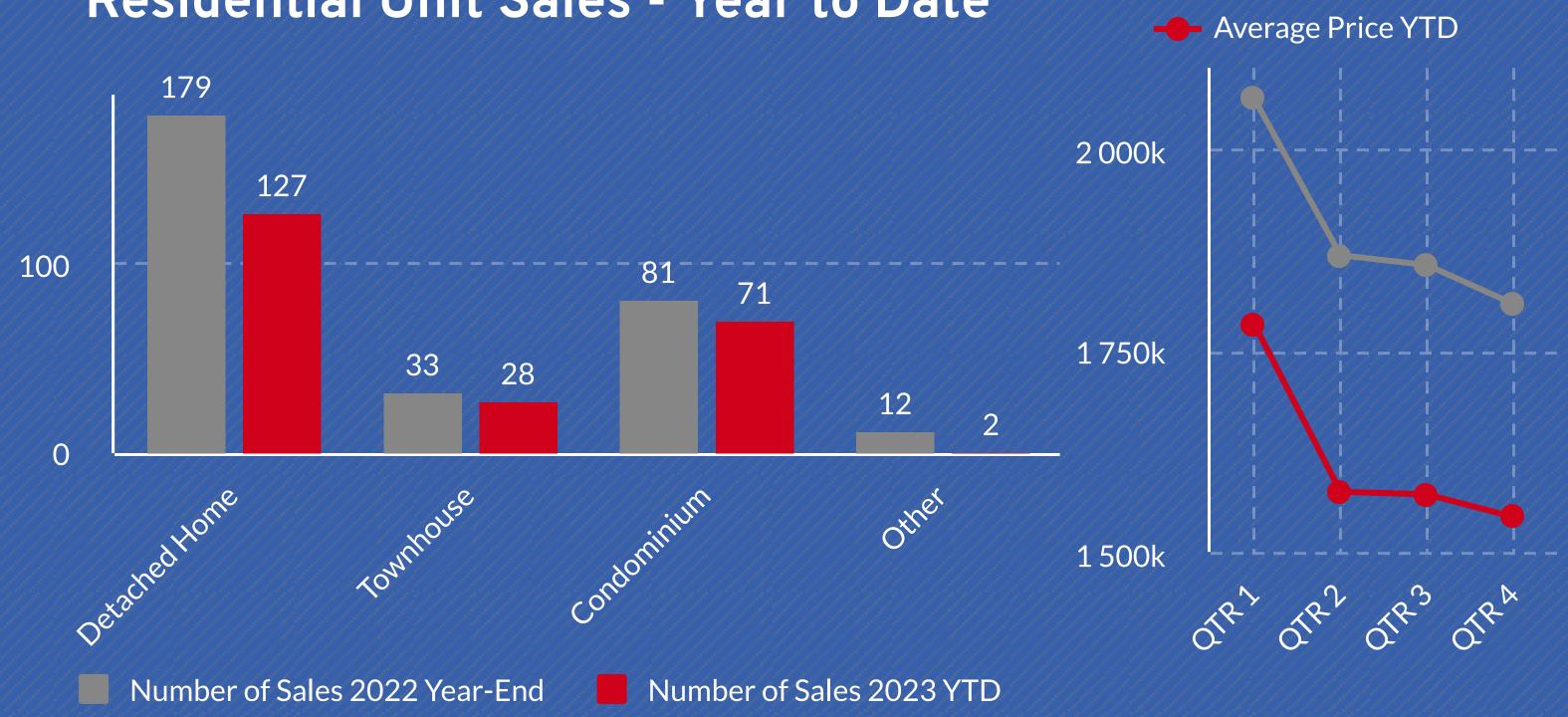


Supply & Demand

All Residential Units JAN **FEB** MAR **APR** MAY JUN JUL AUG **SEPT** OCT NOV DEC 50 100 **Unit Sales New Listings**

Months of Inventory = 13.9





Oclearview



Average Price Year To Date - Detached Home \$1,024,373

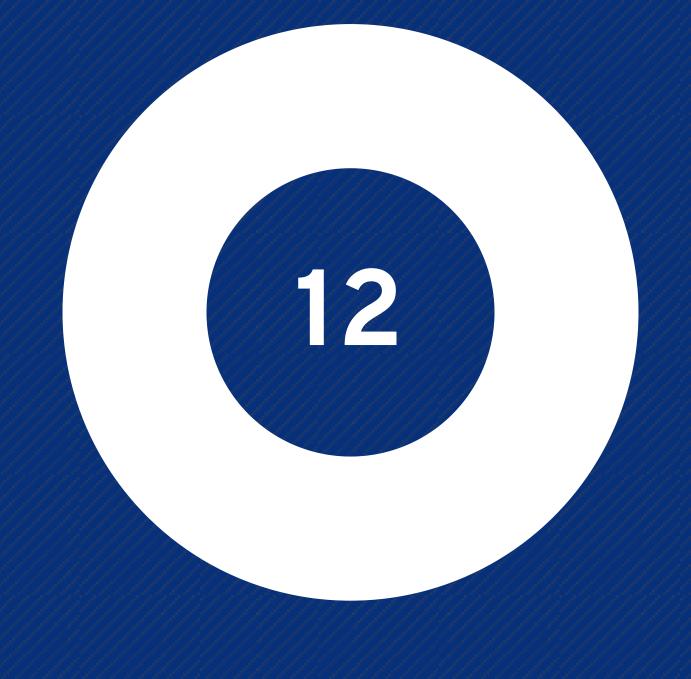


Average Price Year To Date - Townhouse \$542,000



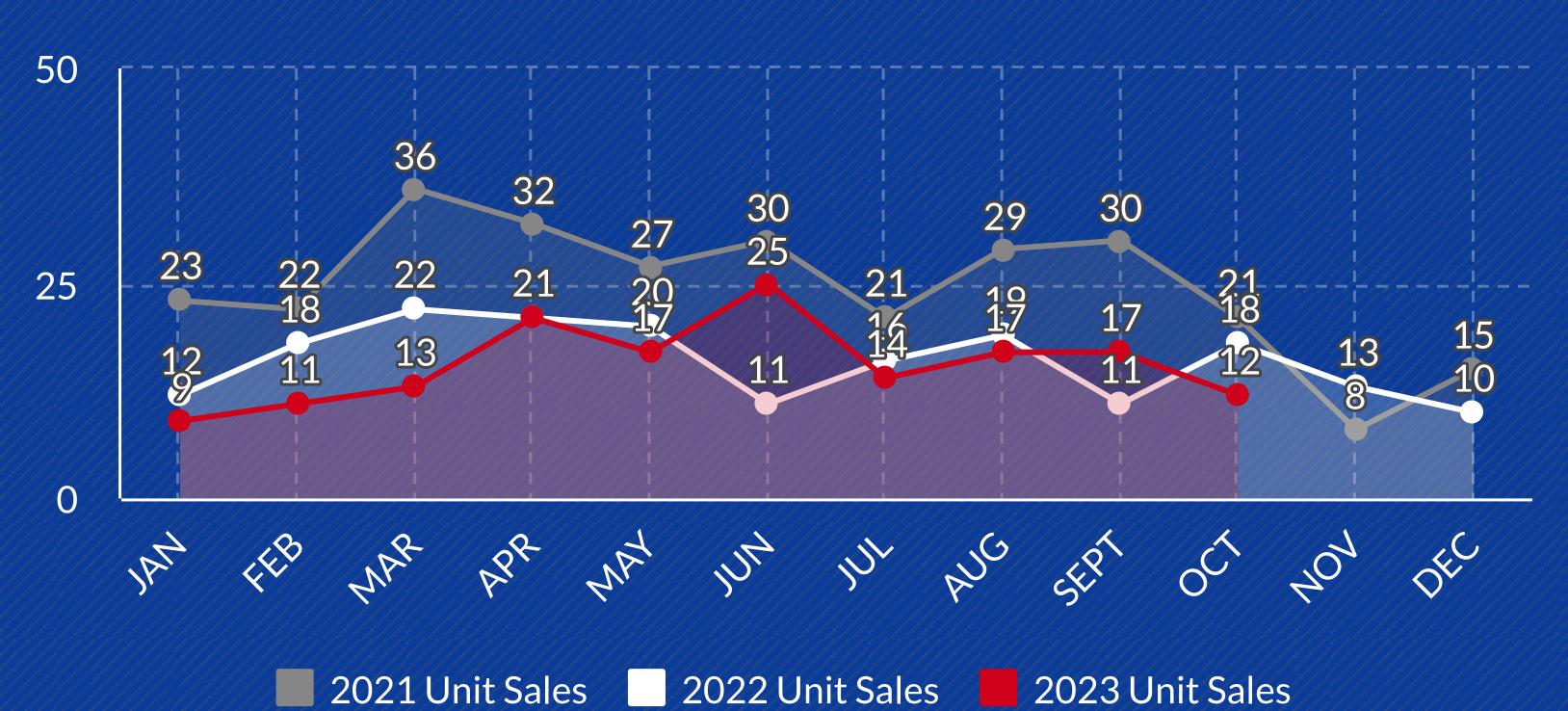
Average Price Year To Date - Residential Vacant Land \$469,327

Unit Sales - Month



Detached Home (100%)

MLS Residential Market Activity



\$13,356,999

Sales Volume



95.7% Sales to List Ratio



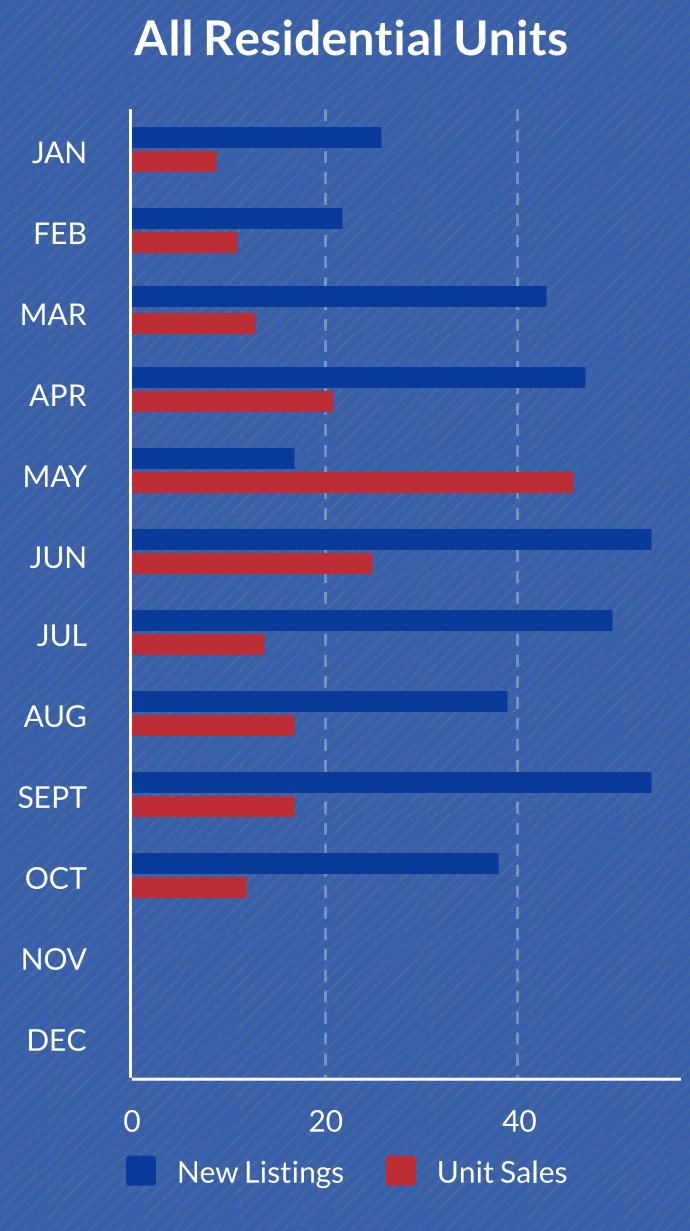
46.5

Days on Market

Monthly Residential New Listings



Supply & Demand



Months of Inventory = 7.5

