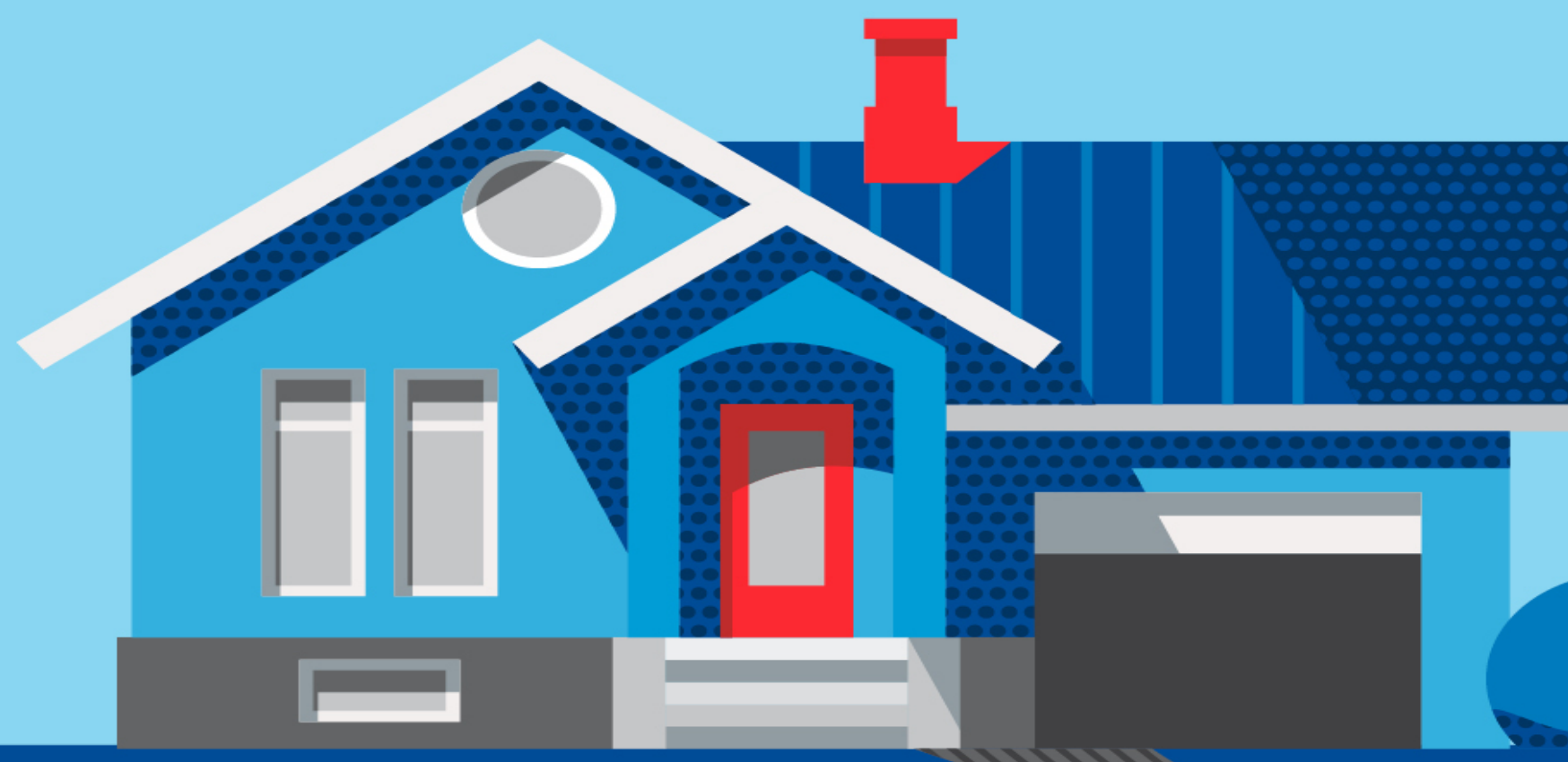


RE/MAX®



Real Estate Market Report

September 2023

Residential Real Estate Statistics As Reported to The Lakelands Association of Realtors for the Southern Georgian Bay area.



Wasaga Beach

\$814,227

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity **16.8%**

Dollar Volume **5.7%**

Average Price **-9.5%**

Days on Market = **25**

Sale to List Ratio **96.8%**



Collingwood

\$975,833

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity **-4.2%**

Dollar Volume **-12.7%**

Average Price **-8.8%**

Days on Market = **25**

Sale to List Ratio **96.5%**



The Blue Mountains

\$1,637,562

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

Sales Activity **-14.5%**

Dollar Volume **-29.7%**

Average Price **-17.7%**

Days on Market = **32**

Sale to List Ratio **96.0%**



Clearview

\$990,959

12-Month Average Price (Residential-Detached-House)

YEAR TO DATE - All

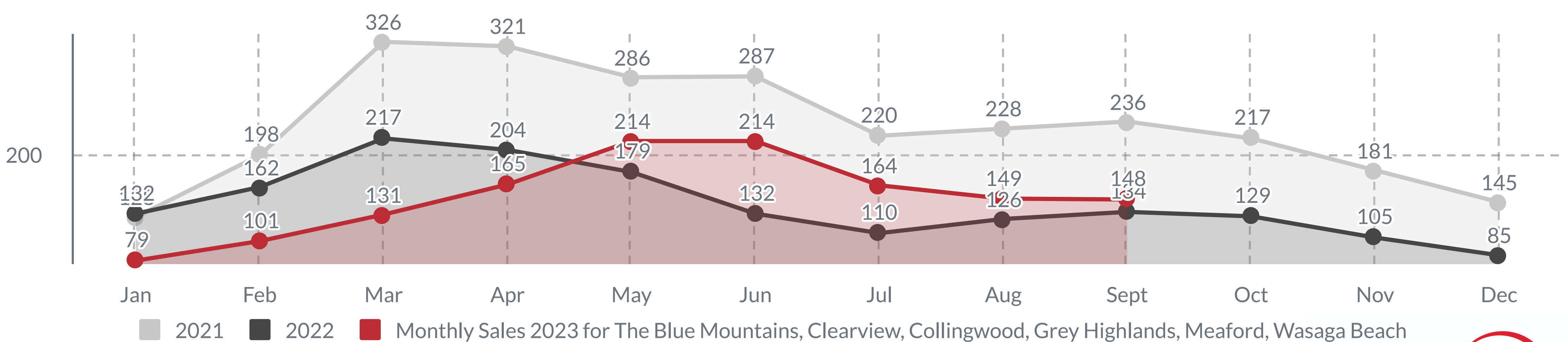
Sales Activity **-2.1%**

Dollar Volume **-8.2%**

Average Price **-6.2%**

Days on Market = **23**

Sale to List Ratio **96.5%**



Provided by **RE/MAX BY THE BAY Brokerage** serving Southern Georgian Bay, Ontario, Canada
Sales Statistics as reported to The Lakelands Association of Realtors for "Lakelands West" Year-To-Date
Not intended to solicit properties currently listed for sale or individuals currently under contract with a Brokerage.



Wasaga Beach



Average Price Year To Date - Detached Home
\$814,678



Average Price Year To Date - Townhouse
\$589,992



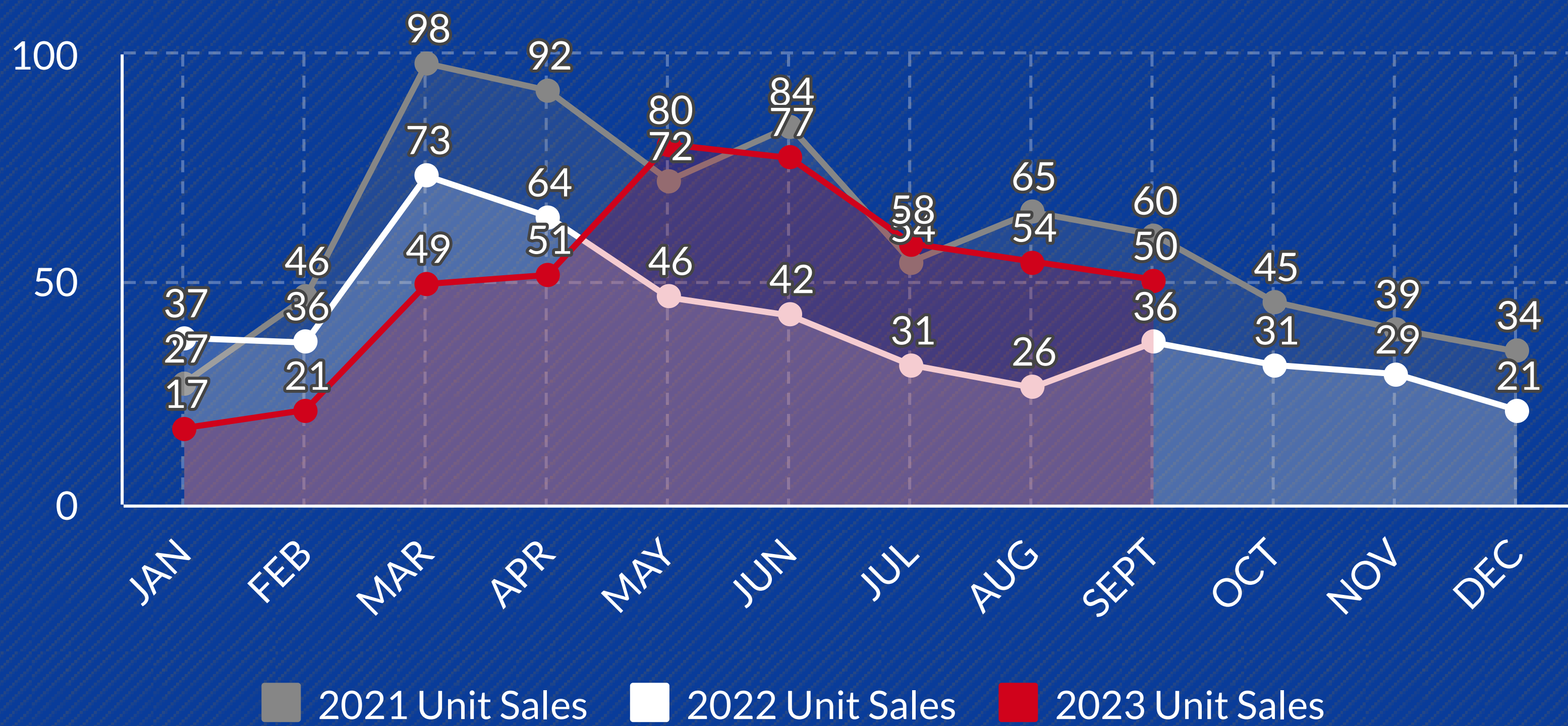
Average Price Year To Date - Condominium
\$475,042

Unit Sales - Month



- Detached Home (50%)
- Townhouse (24.07%)
- Condominium (9.26%)
- Other - Modular (16.67%)

MLS Residential Market Activity



\$34,160,100

Sales Volume



96.5%

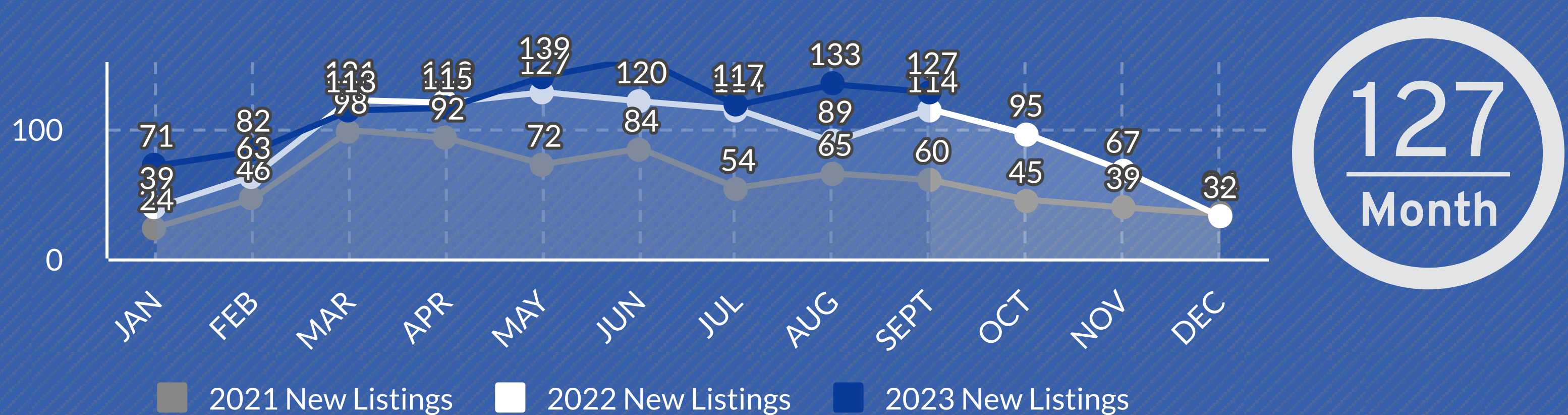
Sales to List Ratio



25.5

Days on Market

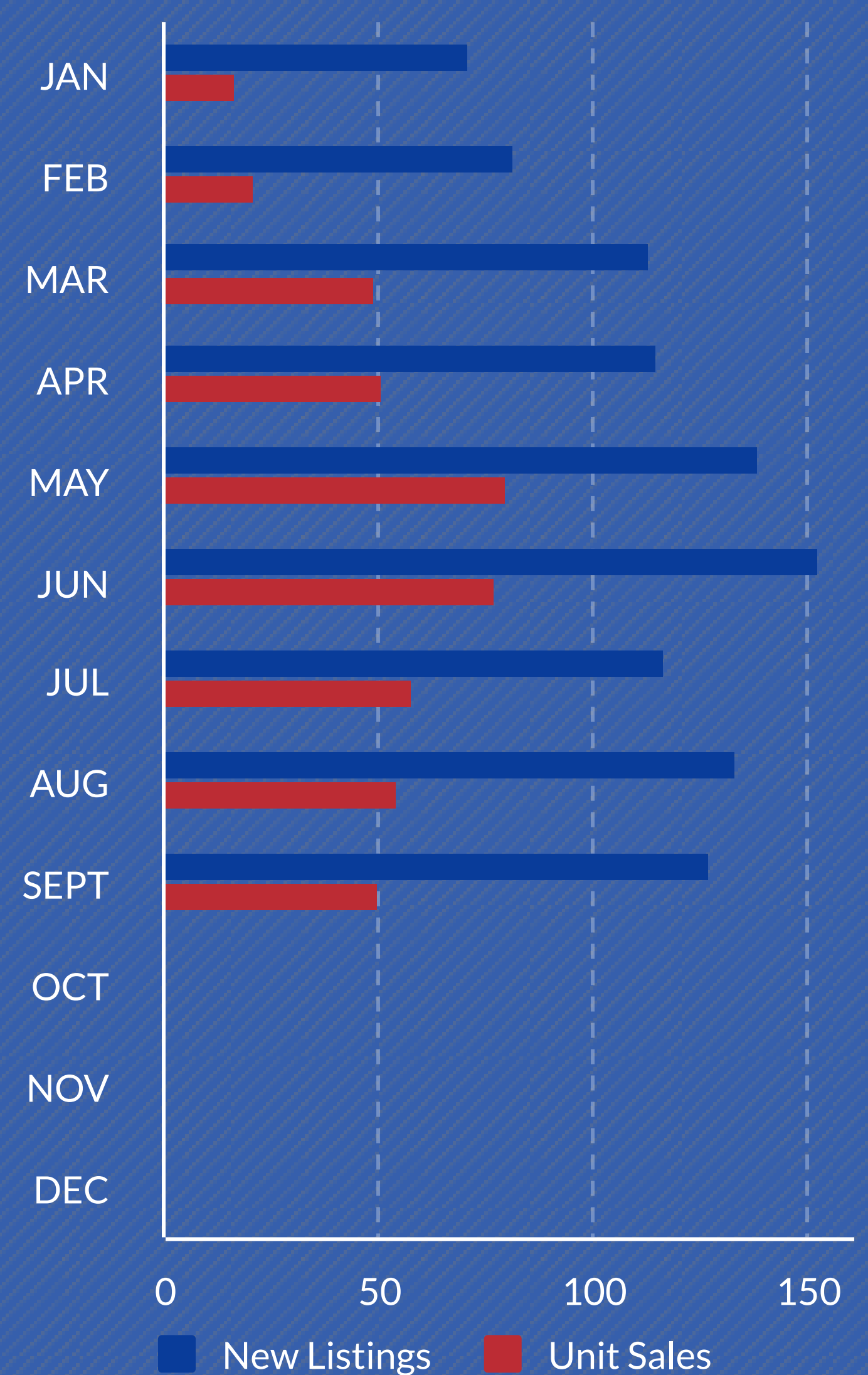
Monthly Residential New Listings



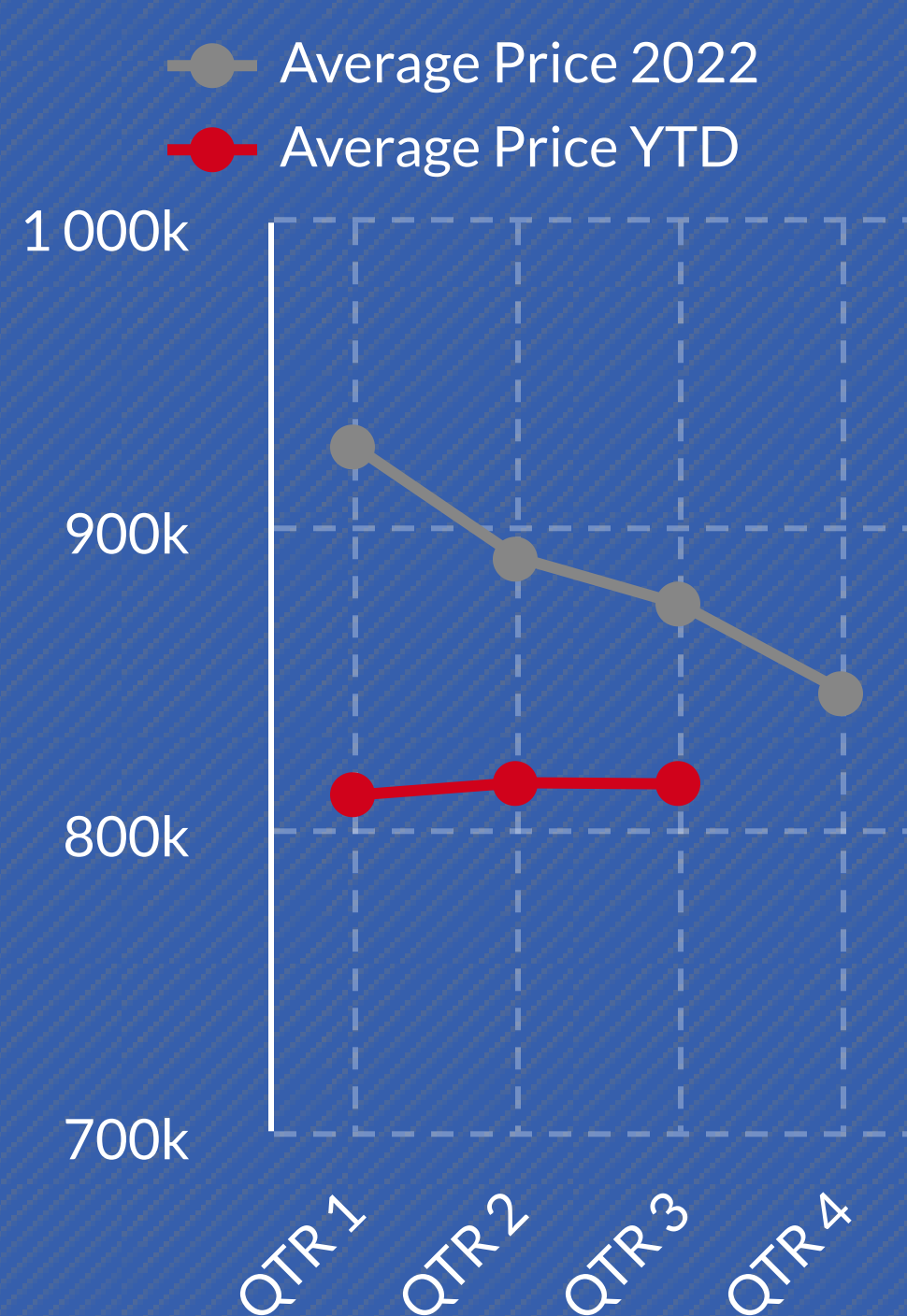
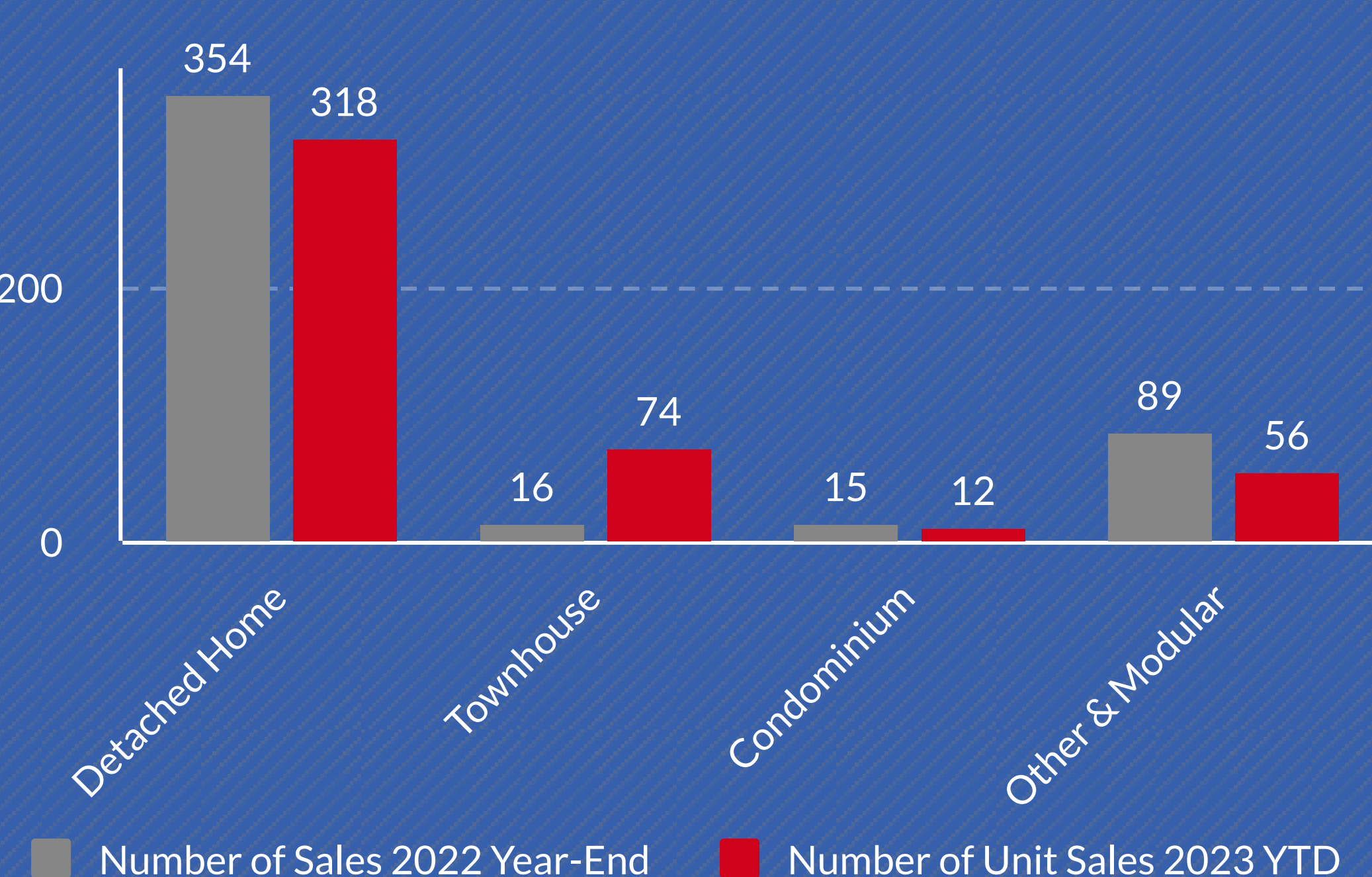
127
Month

Supply & Demand

All Residential Units



Residential Unit Sales - Year to Date



Months of Inventory = 4.7

Collingwood



Average Price Year To Date - Detached Home
\$938,358

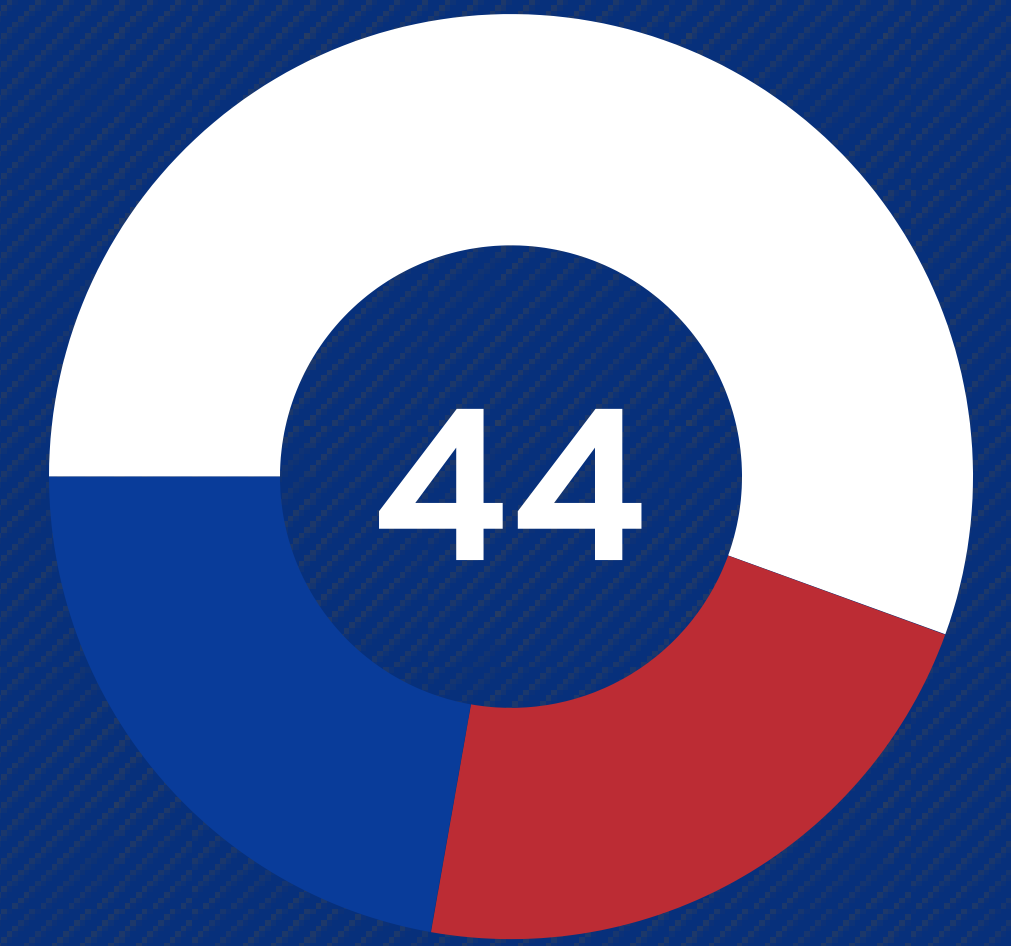


Average Price Year To Date - Townhouse
\$782,487



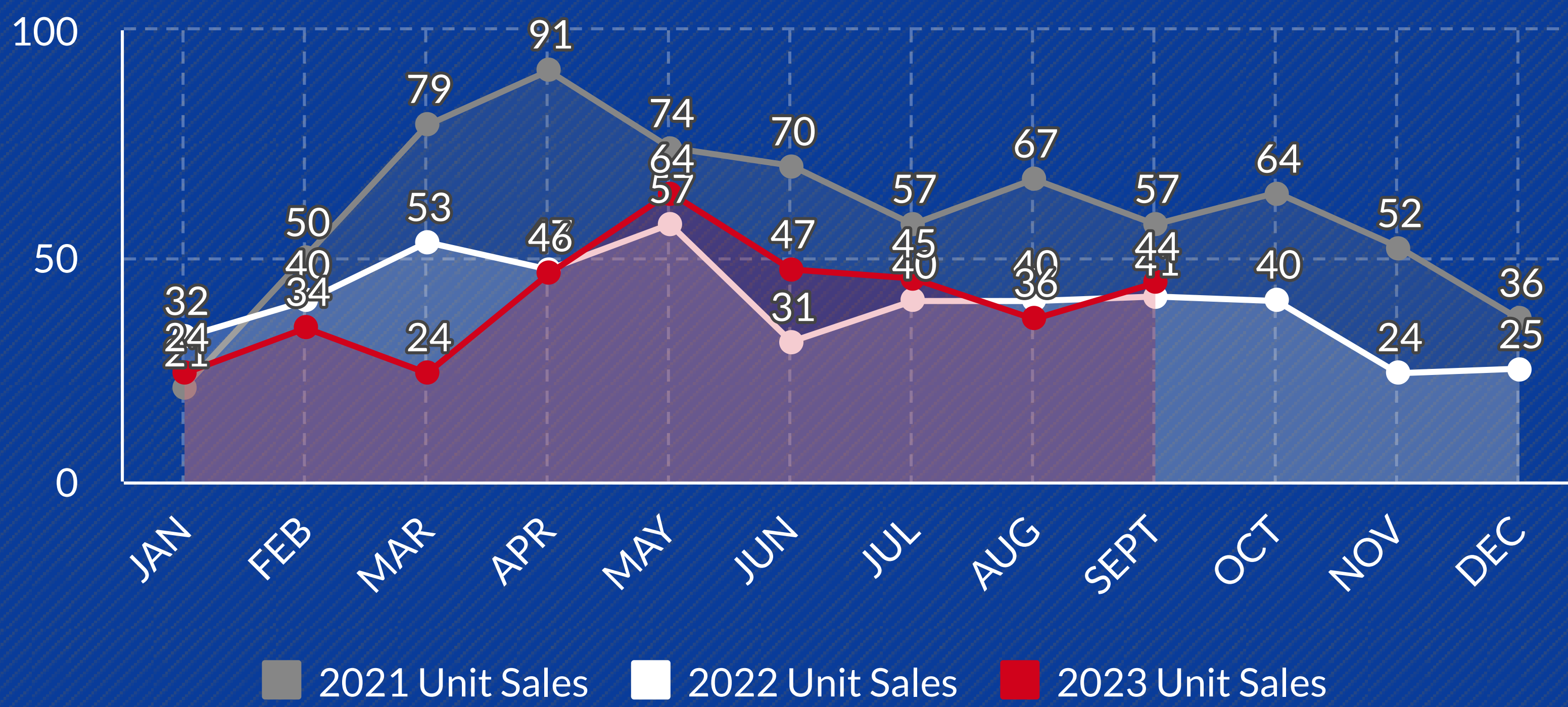
Average Price Year To Date - Condominium
\$652,852

Unit Sales - Month



- Detached Home (55.56%)
- Townhouse (22.22%)
- Condominium (22.22%)

MLS Residential Market Activity



\$34,162,400

Sales Volume



96.6%

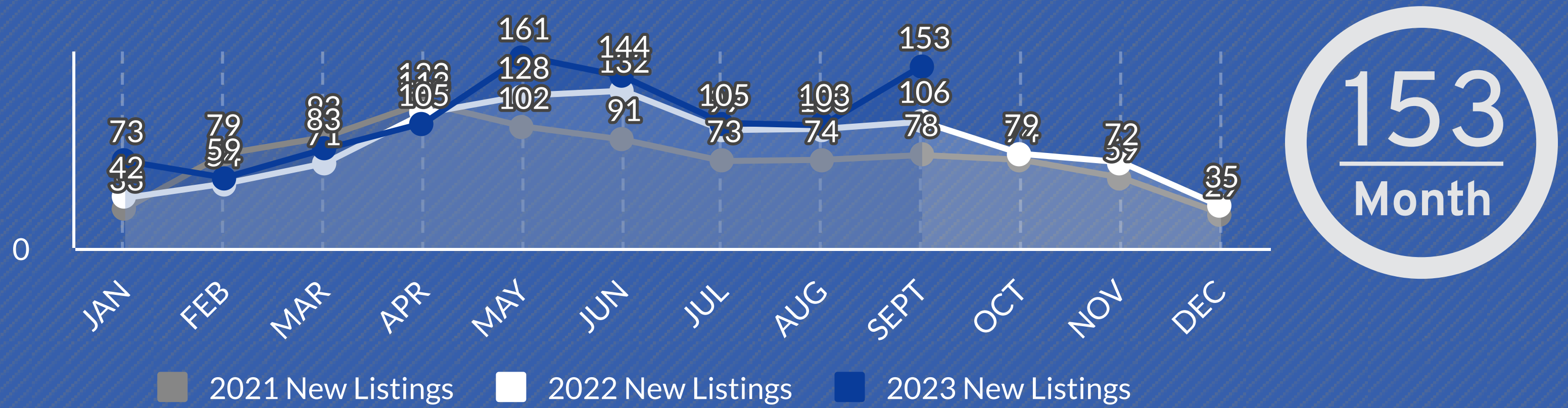
Sales to List Ratio



33.5

Days on Market

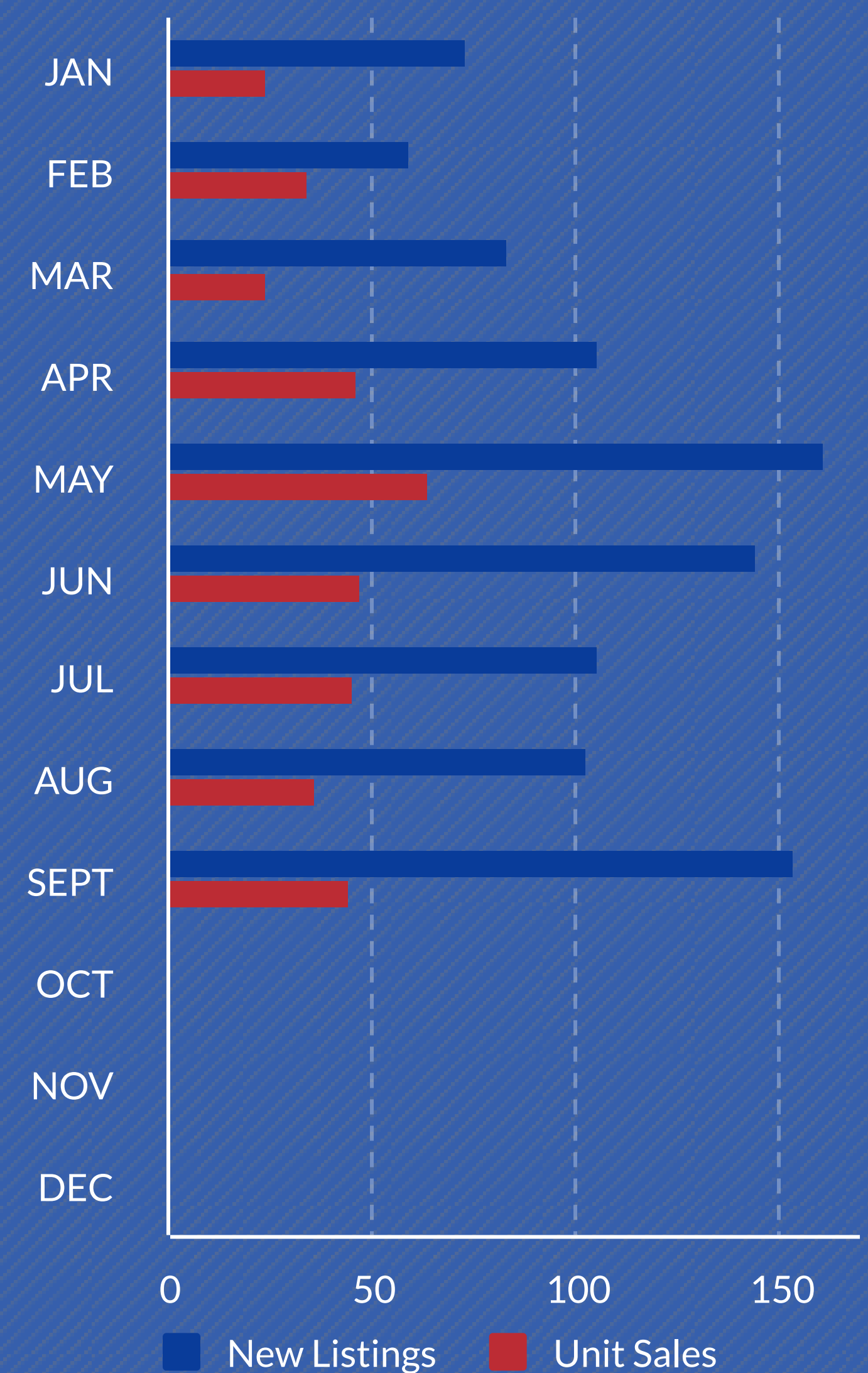
Monthly Residential New Listings



153
Month

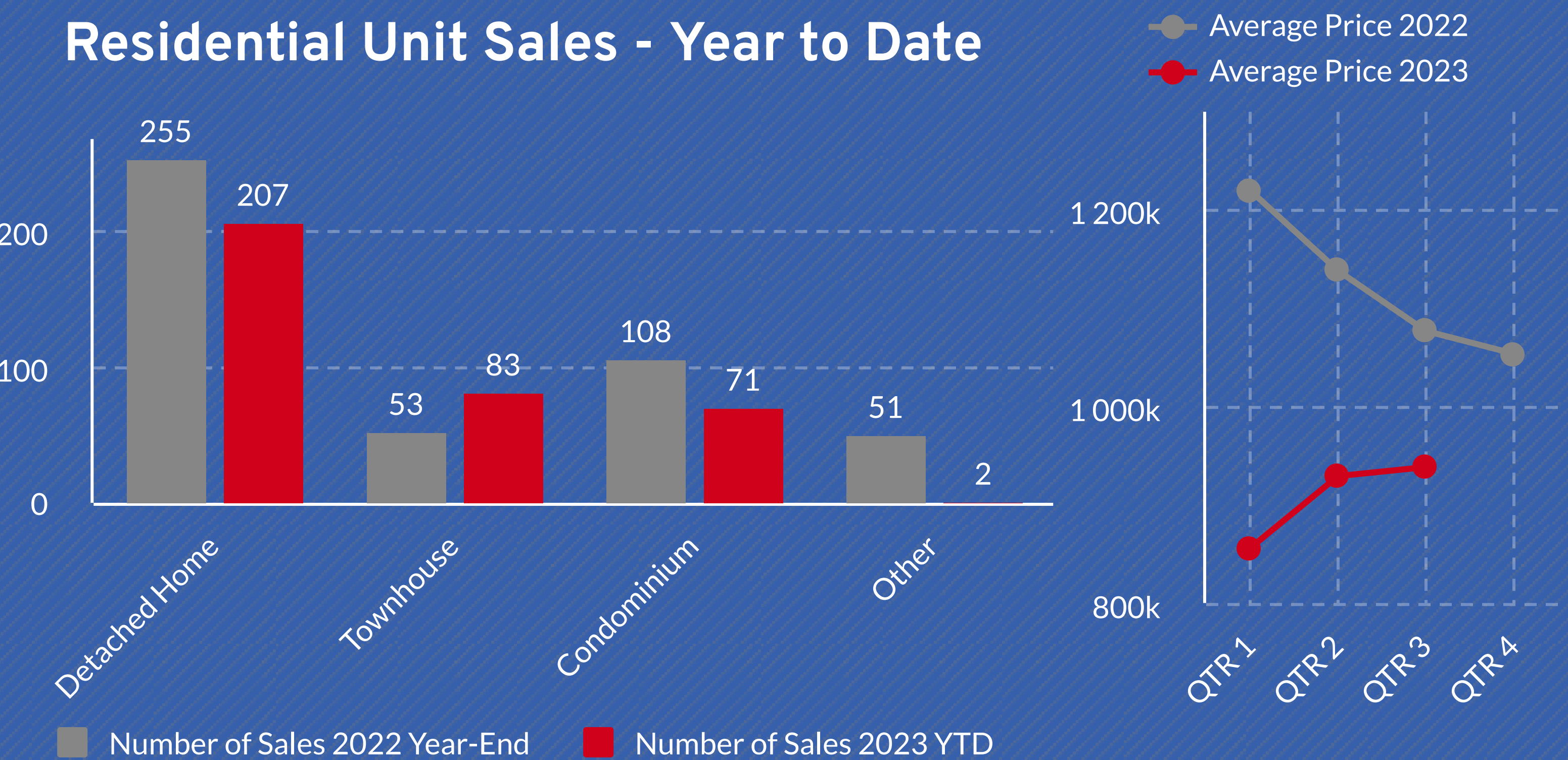
Supply & Demand

All Residential Units



Months of Inventory = 5.6

Residential Unit Sales - Year to Date



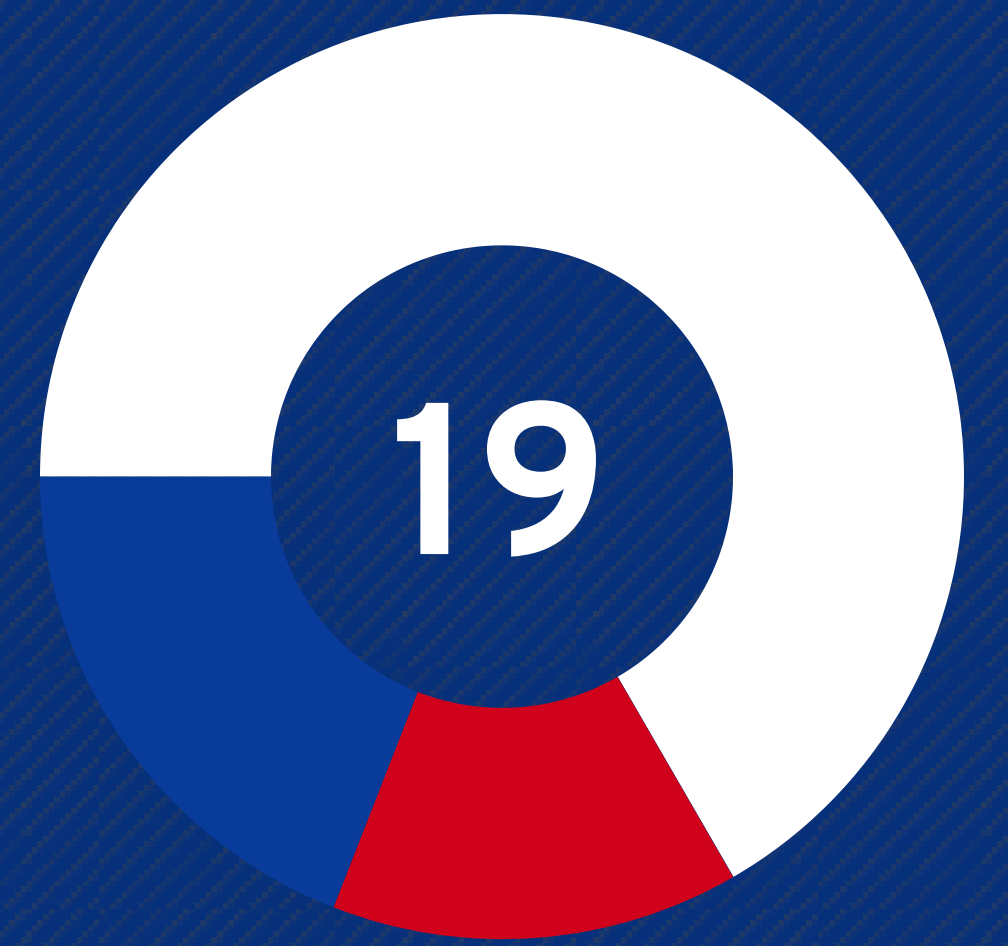
The Blue Mountains

Average Price Year To Date - Detached Home
\$1,571,200

Average Price Year To Date - Townhouse
\$833,438

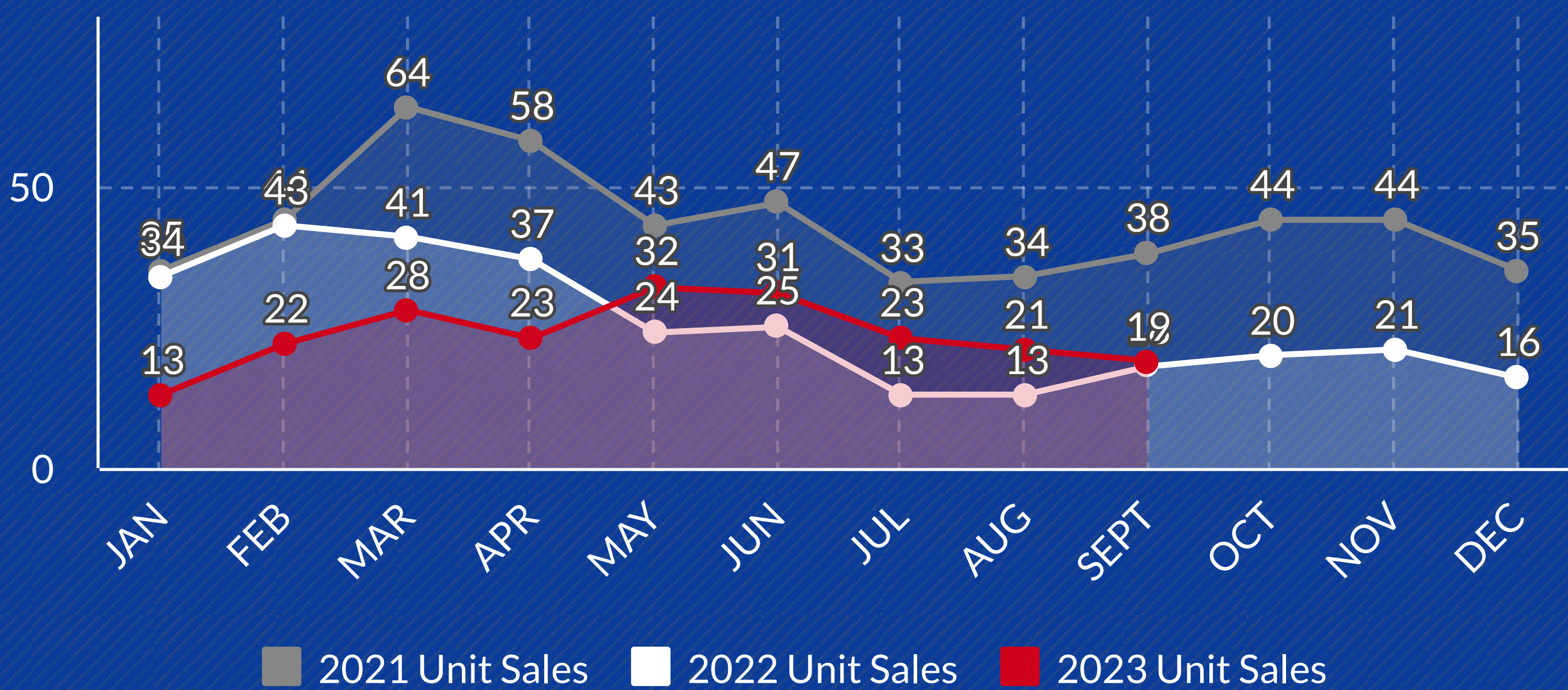
Average Price Year To Date - Condominium
\$546,967

Unit Sales - Month



■ Detached Home (66.67%)
■ Townhouse (14.29%)
■ Condominium (19.05%)

MLS Residential Market Activity



\$25,503,000

Sales Volume



94.9%

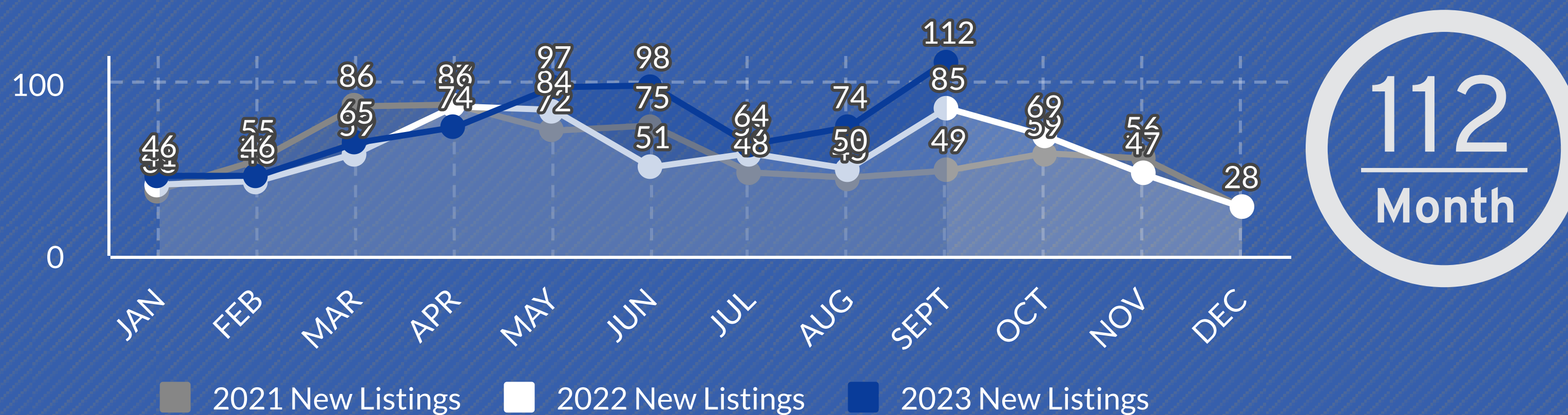
Sales to List Ratio



35

Days on Market

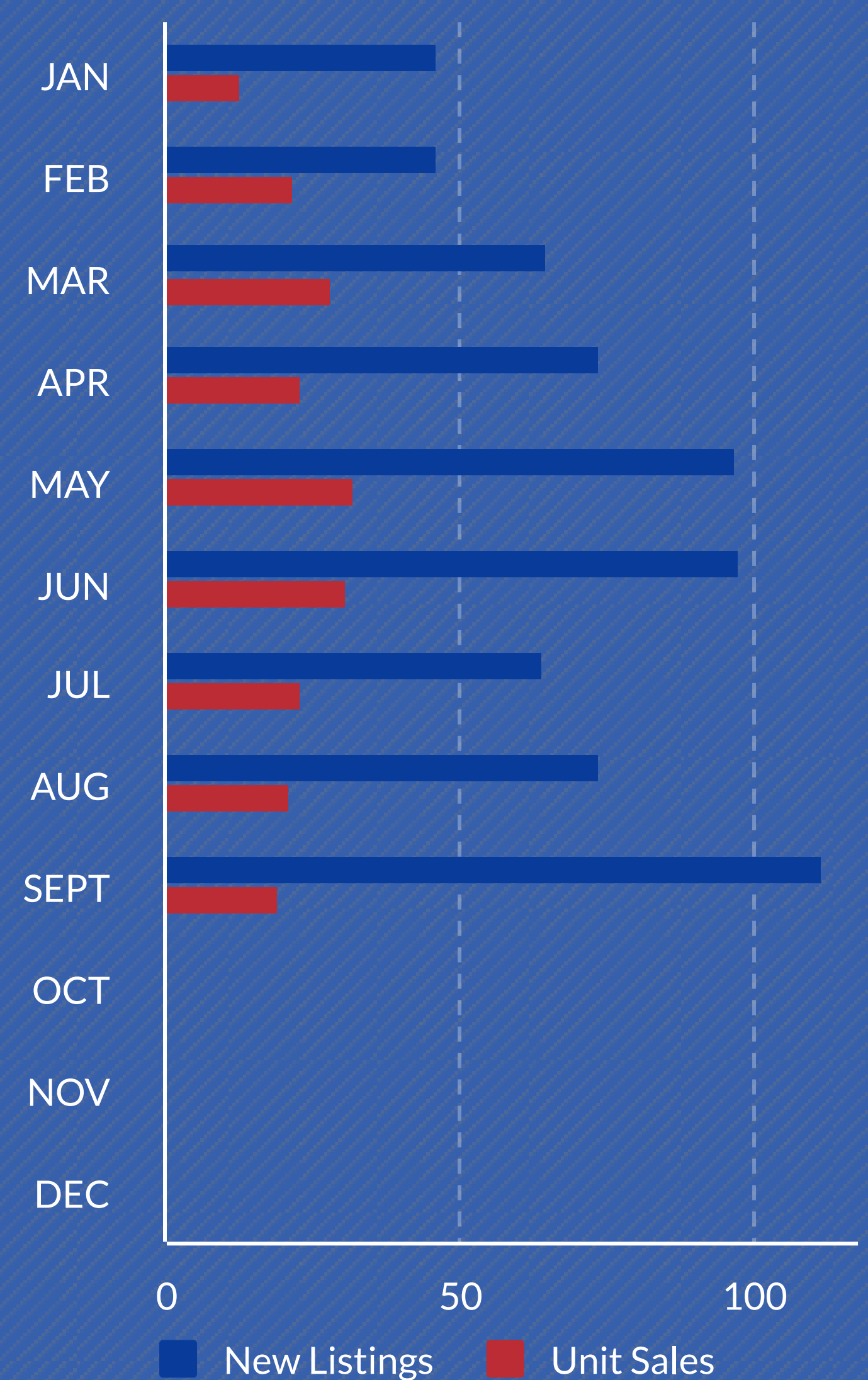
Monthly Residential New Listings



112
Month

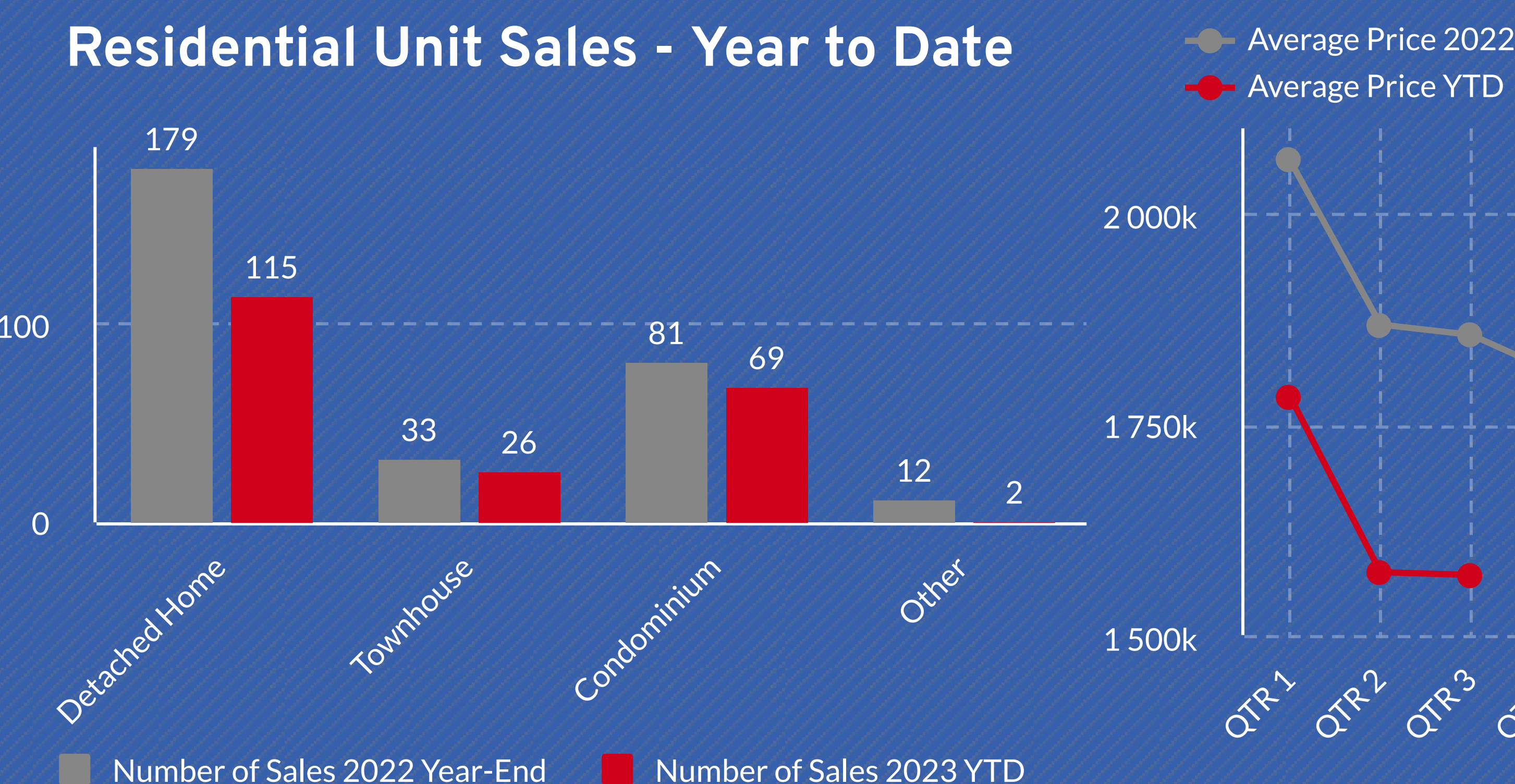
Supply & Demand

All Residential Units



Months of Inventory = **11.7**

Residential Unit Sales - Year to Date



Clearview



Average Price Year To Date - Detached Home
\$1,015,742

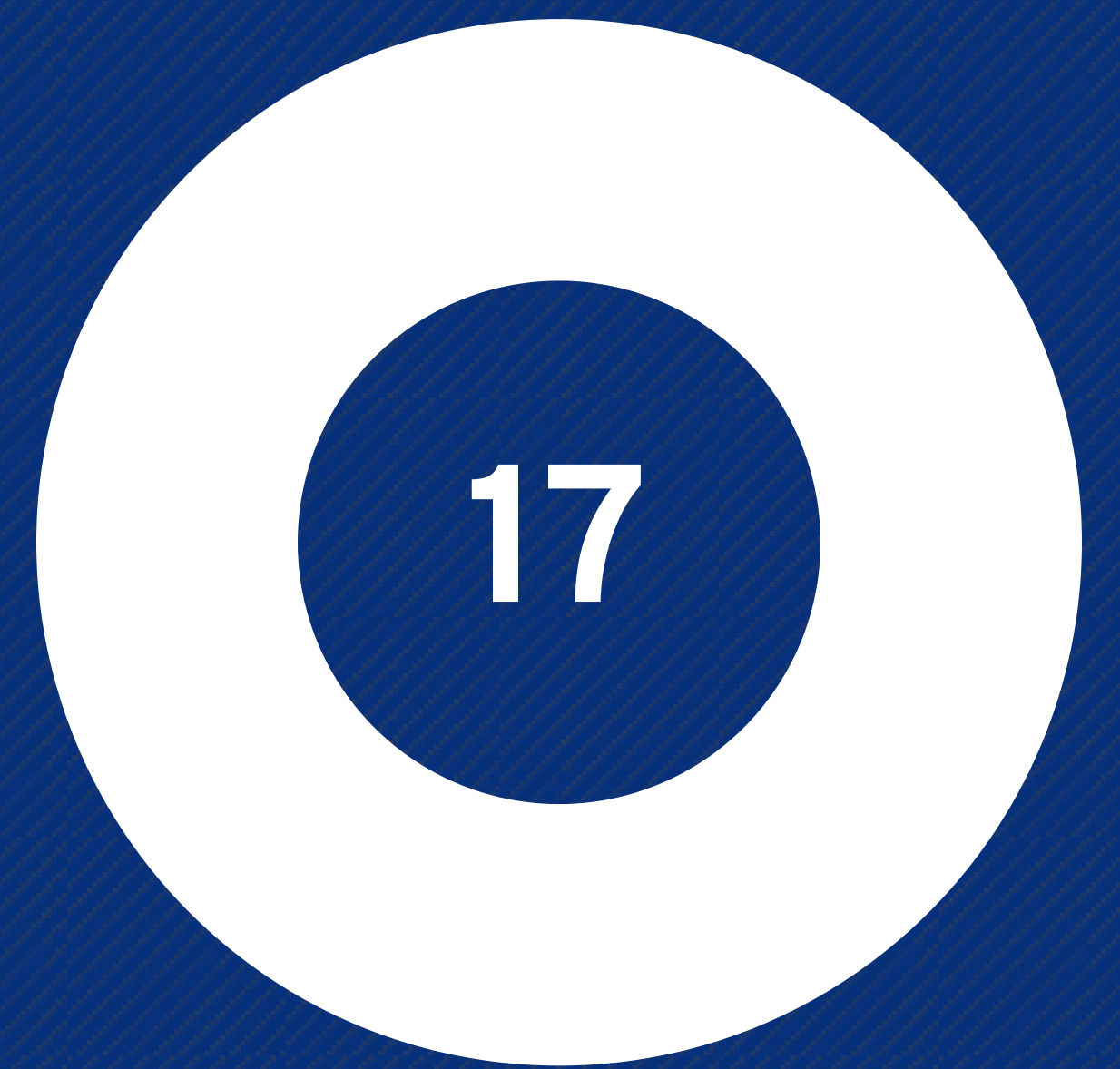


Average Price Year To Date - Townhouse
\$542,000



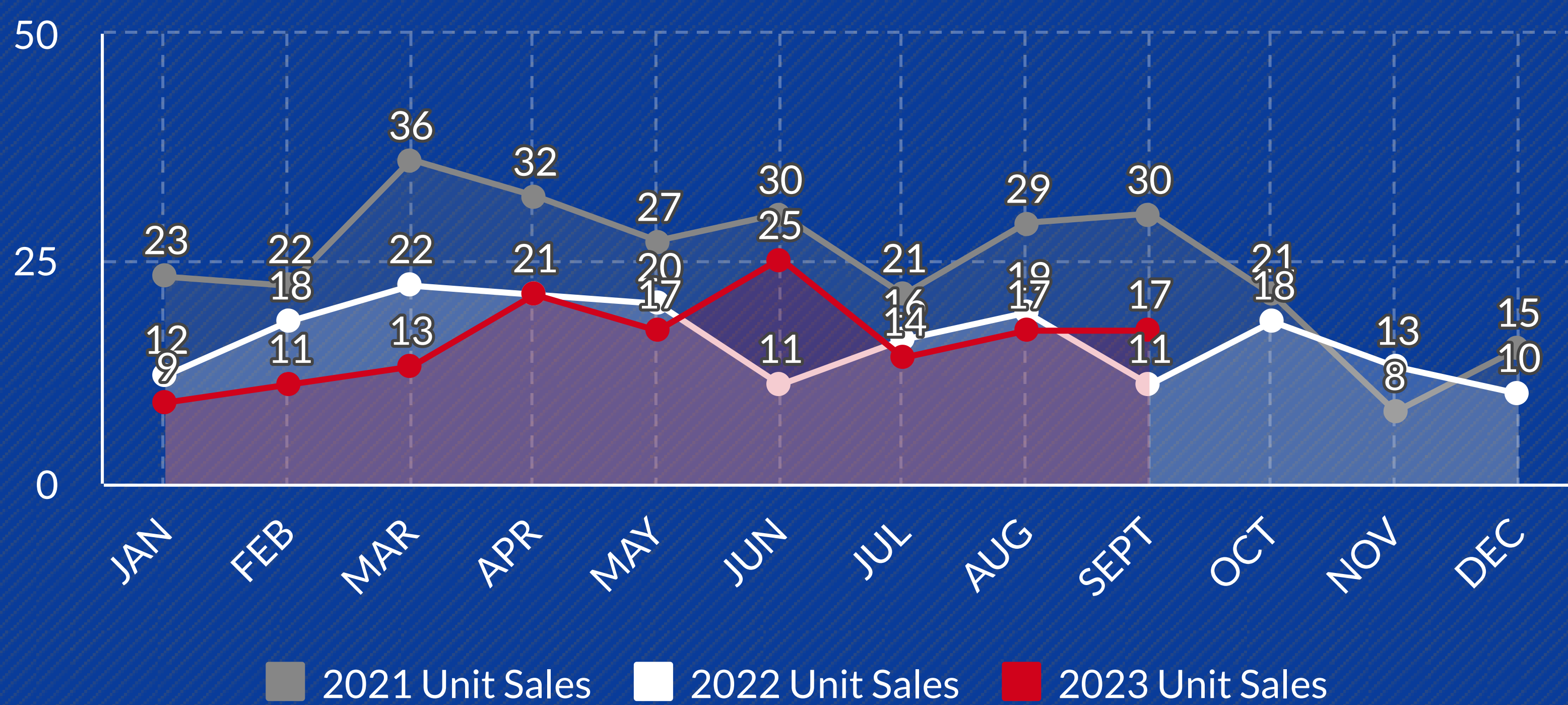
Average Price Year To Date - Residential Vacant Land
\$459,993

Unit Sales - Month



■ Detached Home (100%)

MLS Residential Market Activity



\$14,998,350

Sales Volume



97.2%

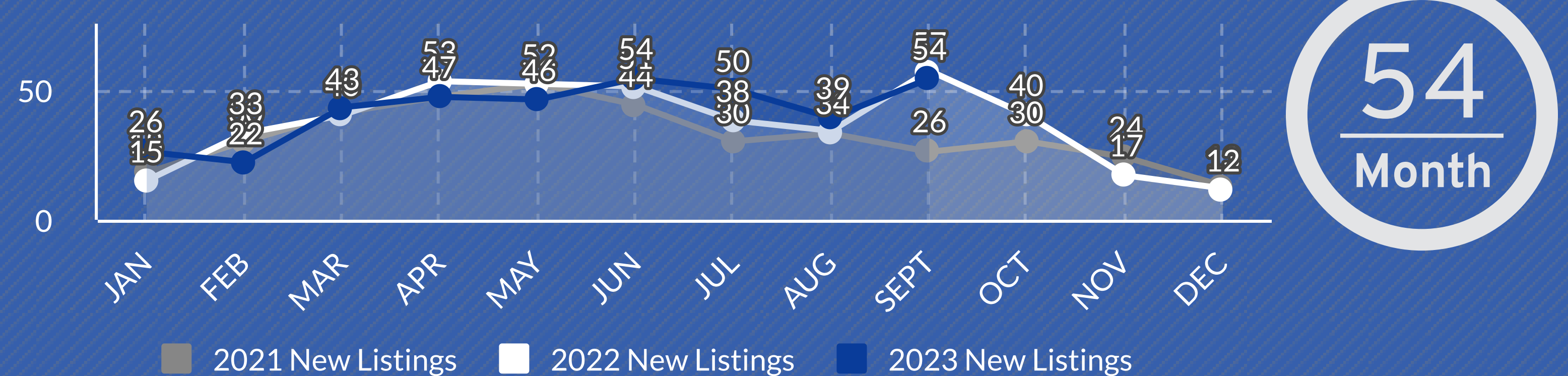
Sales to List Ratio



22

Days on Market

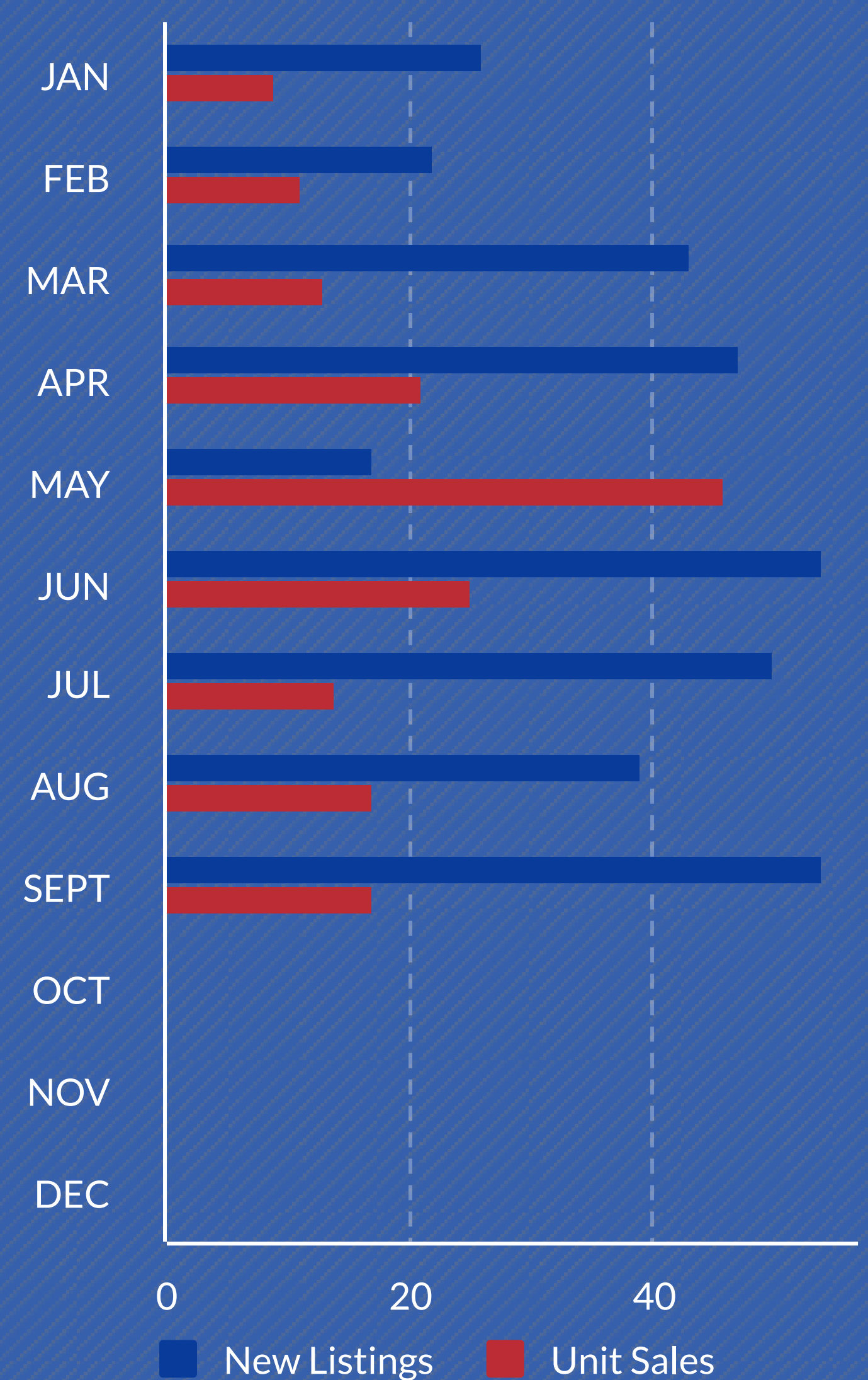
Monthly Residential New Listings



54
Month

Supply & Demand

All Residential Units



Months of Inventory = 5.6

Residential Unit Sales - Year to Date

